



# Proteomics International

LABORATORIES LTD

## Bell Potter Healthcare Conference

Investor Presentation: Commercial Launch

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18-20 November 2025

**Dr. Richard Lipscombe**  
Managing Director

# Forward Looking Statements

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**Material Business Risks.** The Company has identified specific risks that could impact upon its future prospects. These risks are listed in the PIQ 2025 Annual Report.

# Proteomics International Key Highlights



Launching four first-in-class  
diagnostics in 2025

Promarker<sub>D</sub> Promarker<sub>Eso</sub>  
Promarker<sub>Endo</sub> OxiDx



Large addressable markets  
with significant unmet  
medical needs



Tests validated in large  
clinical studies  
Significant advantages over  
current  
Standards-of-Care



**Consumer driven strategy**

- Targeting Primary Care & GP Clinics
- Patient digital platform built
- Proven demand with KOLs on board



**Products developed**

**Patented**

**Highly attractive margins**



**Funded to execute  
launch strategies**

**Strategically positioned to  
secure Licencing  
Agreements**

# Problem & Solution: a suite of novel diagnostic tests

*Targeting major diseases which are currently detected late → existing outcomes are poor for patients & cost healthcare system billions of dollars*

PromarkerD

Diabetic Kidney Disease

COMMERCIALISATION

- A novel and accurate blood test for predicting the onset of chronic kidney disease in type 2 and type 1 diabetes (DKD)
- Currently 1 in 2 people with diabetes will develop DKD
- DKD leads to dialysis/kidney transplant; US reimbursement price pending
- Ramp-up phase following launch in Australia and USA in Q2 and Q3 CY25

PromarkerEndo

Endometriosis

DEVELOPMENT COMMERCIALISATION

- First-in-class blood test identifies all stages of endometriosis with high accuracy
- Current diagnosis takes average 7 yrs and requires invasive laparoscopy
- Launch in Australia in CY25 pending; USA to follow

PromarkerEso

Esophageal Cancer

COMMERCIALISATION

- A novel and accurate blood test to diagnose esophageal cancer
- Commonly caused by chronic acid reflux (or 'GERD')
- Current diagnosis requires endoscopy + biopsy
- Ramp-up phase following launch in Australia in Q3 CY25; USA pending

OxiDx

Oxidative Stress

DEVELOPMENT COMMERCIALISATION

- Unique test precisely identifies muscle damage & assesses training recovery
- In professional sports muscle damage accounts for 55% of injuries, while 85% of racehorses get injured during their 2- & 3- year-old racing seasons
- Launch in Australia in CY25 pending; USA to follow

# Market Launch: Ramp Up → Partnering

*Drive near-term revenue with maximum optionality for strategic partnering*

## **Focus on market awareness and launch of tests**



- ✓ Developed suite of highly accurate, tests for large unmet medical needs
- ✓ Platform, analytical infrastructure & digital sales pathway built
- ✓ Enables tech transfers of each clinical test to future partners
- ✓ Provides fastest pathway to achieving product launch and revenues
- ✓ Reimbursement pricing (USA) imminent for PromarkerD – other tests to follow

## **Demonstrate market adoption and sales**



- ✓ Engagement with GP clinics, KOLs & end users to refine sales practices
- ✓ Grow market awareness via traditional and digital avenues
- Increase market up-take as market awareness improves
- ✓ Attractive pre-built platform for any potential licensing partner:
  - Global virtual health and diagnostic companies
- Leverage more attractive terms for out-licensing as tests are in market

## **Grow sales via strategic partnerships**

- Industry and Governments are focusing on Personalised/Precision medicine
- Healthcare and diagnostic companies actively seeking new diagnostic tests
- Ongoing dialogue with prospective strategic partners
- Company will retain optionality for its tests:
  - Drive revenue through the platform
  - Non-exclusive licensing agreements & retain use of platform
  - Provide exclusive rights to licensing partners

# Milestones: multiple value drivers achieved & ahead

Milestone	TARGET QTR	FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Impact
<b>Commercial</b>							
Australian clinical lab established		✓					Basis for all Promarker tests to be run clinically
US reference lab established		✓					Key to first US sales and reimbursement
PromarkerD launched in W. Australia		✓					Pilot launch to optimise logistics & digital framework
PromarkerD launched across Australia			✓				Enable clinical testing in Australia and tech transfer overseas
PromarkerD launched in USA		✓					Initiate pathway to significant revenues
PromarkerEso launched in Aus/USA			✓				Initiate pathway to significant revenues
PromarkerEndo launched in Aus/USA							Initiate pathway to significant revenues
Material sales of PromarkerD							Drive future revenue
Promarker tests licensing deals							Drive regional uptake and future revenue
<b>Clinical/Technical</b>							
Promarker tests validation studies		✓					New first-in-class diagnostic tests
Promarker diagnostics pipeline updates							New diagnostic tests in development
<b>Reimbursement</b>							
PromarkerD reimbursement code granted		✓					Support US roll-out
PromarkerD PLA code pricing set							Broaden usage of test in USA
PromarkerEso PLA code application							Support US roll-out

# Investment Summary

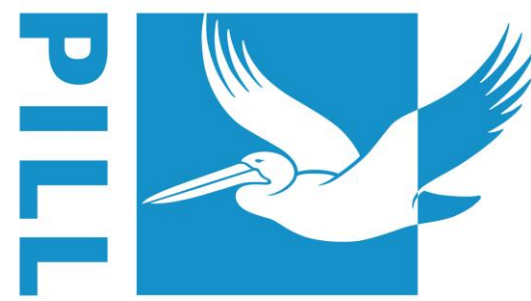
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- Commercialising x4 first-in-class blood tests for major diseases and conditions with significant unmet need
- Ramp-up phase for PromarkerD & PromarkerEso with first sales already achieved
- Commercial platform developed to drive awareness for each test in Australia and USA to attract strategic partners
- Proprietary platform technology provides engine to develop further tests
- Funding, team, infrastructure and certifications in place
- Catalyst rich Financial Year 2026



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