Major Market Data

ASX 200	8409.8	**12.9**	**0.15%**	**SPI**		8437	15	**0.18%**
ASX High	8427.3	**30.4**		**SPI Fair Value**		-18		
ASX Low	8392.1	**-4.8**		**SPI Volume**		28,152		
Value	**$6.93 Bn**			**$A/$US**		0.6426	**0.0000**	**-0.01%**
Specials				**10 yr Bonds Futures**		95.68	-0.02	**-0.02%**
52 Weeks Hi/Lows	23 Hi	6 Low		**90 Day Bills Futures**		96.30	-0.03	**-0.03%**
Momentum (Top 50	340 Up	160 Down		**Best Sector Today**	**1**	Staples		**-0.29%**
Asia Today					**2**	HealthCare		**-0.16%**
New Zealand	12321	**-81**	**-0.65%**		**3**	Info Tech		**0.84%**
China	3355	**23**	**0.70%**	**Worst Sector Today**	**1**	**Prop Trusts**		**-0.98%**
Hong Kong	23342	**199**	**0.86%**		**2**	**Materials**		**-0.41%**
Japan	38343	**691**	**1.83%**		**3**	**Telecoms**		**0.60%**
After US trading				*After US trading*				
Dow Futures	42727	**546**	**1.29%**	**Gold in Asian trade**		3265.6	**-16.68**	**-0.51%**
S&P 500 Futures	6000	**93.8**	**1.59%**	**Oil in Asian trade**		62.6	**0.99**	**1.60%**

Intra-day Chart of ASX 200

Main Sector moves

Local Markets			
ASX 200	8409.8	12.90	0.15
New Zealand			
Currencies			
$A / $US	0.6424	0.00	-0.03
EURO / US$	1.1258	0.00	-0.30
BONDS			
Aust 10 Year Bonds	95.675	-0.02	-0.02
US 10 yearBonds			
Australia			
All Ords	8637.8	12.90	0.15
ASX 200	8409.8	12.90	0.15
ASX 300	8341.5	12.20	0.15
Small Ords	3214.6	6.20	0.19

Aussi Sectors	% Chang
Energy	1.33
Info Tech	0.84
Telcom	0.60
Financials	0.55
Financials ex REITS	0.55
Industrials	0.31
Utilities	0.20
REITS	0.20
Consumer Discretionary	0.10
Healthcare	-0.16
Consumer Staples	-0.29
Materials	-0.41

Asian Mkts	
Japan	1.89
Hong Kong	0.79
China	0.69
Korea	1.75

20 recs | General | Resources | Banks | TAX LOSS Stocks 2018 | High PE | Indexes | Banks for DEC

Source Coppo report

Australian Market Overview

1. The ASX 200 **closed up +13 points** (was up +**30 at high & down -5 pts**).
2. Value was $7b
3. Looked like **the Transition Portfolio** was **back** in the mkt today with again **plenty of Blocks plus mkt came off its high** as the **selling resumed** (in the stocks that they couldn't find buyers for).
4. But as it was cleared - mkt bounced off its 11am low of down -5pts.
5. So we **didn't react to the strong moves in the US future**s
6. **US mkt weaker last night** (S&P 500 -0.56%), **but no one cared** as it was all about **NVIDIA** that was reporting after the US mkt closed & it came with a **good result**, that saw it **up +4.5% in after hours trade.** Nvidia reported record-breaking 1st QTR revenue +69% to US$44b vs mkt at US$43.3.1b **EPS**+56.9% to 96c vs mkt 93c, **Data centre revenue up** 73% to US$39.1b vs mkt at US$39.2n (0.3% miss), **Gross margin down** 769 bps to 71.3% vs. 70.2% ests (108 bp beat),
7. With that US futures soared with S&P 500 futures **up +1.3%** & Nasdaq Futures **up +1.6%**
8. **Then after that a US court blocked most of President Trump's tariff plan** – but then straight after that - the Trump Administration filed a **notice of appeal** with the US court of international trade after it **blocked** the **reciprocal tariffs of at least 10% on US trading partners**.
9. The Manhattan-based Court of International Trade said the **US Constitution gives Congress exclusive authority to regulate commerce** with other **countries** that is **not overridden** by the president's emergency powers to safeguard the US economy. "The court does not pass upon the wisdom or likely effectiveness of the president's use of tariffs as leverage. That use is **impermissible** not because it is unwise or ineffective, but because **federal law does not allow it**,"
10. Mkt liked that as we saw **US$ rally** , **Oil up another +75c &** gold fell -US34 in Asian trade
11. Also after that that US futures bounced a bit higher with S&P 500 futures **up +1.7%** & Nasdaq Futures **up +2%**
12. Tomorrow is a big day with Month-end and **MSCI rebalance also on Friday**– the **value tomorrow will be massive well over $10b** (could even be $15b as I've seen before on these days).
13. Also the 4.10pm Match will see massive value trade.
14. BUT also with MSCI Friday – there could be **more Transitions to hit the market** (it could be a real day of confusion) as they use the **excess liquidity that will be generated that day to execute**.
15. **Pl**us on the economic front tomorrow we get **Building Approvals** & **Retail Sales** here.

Tech Stocks – liked the Nasdaq futures rise & followed

- **Block (Afterpay)** {99.09 2.90 3.01%}
- **Appen**{1.28 0.05 4.07%}
- **Life 360**{33.37 0.69 2.11%} **RECORD HIGH**
- **Megaport**{13.95 0.40 2.95%}

- **Technology One**{40.77 0.71 1.77%} **RECORD HIGH**
- **Wisetech**{108.77 1.27 1.18%}
- **XERO**{185.75 0.94 0.51%}
- **ZIP**{2.01 0.07 3.34%}
- **NextDC**{13.14 -0.15 -1.13%}
- **DecidrAi Industries**{0.39 0.01 2.67%}

Oil +US$1.00 or +1.6% to US$61.90 -NYT again Israel will possibly strike Iran's nuclear facilities. Plus **OPEC+ agreed to keep current group-wide quota plan** (and to discuss July 2025 production increase in separate meeting on May 31st)

Energy was strong again today .

- **Woodside** {22.73 0.61 2.76%}
- **Ampol** {25.36 -0.18 -0.70%}
- **Origin** {10.60 0.05 0.47%}
- **Santos** {6.65 0.10 1.53%}
- **Beach Energy** {1.37 0.02 1.11%}
- **Worley Parsons** {13.10 0.09 0.69%},
- **Karoon Energy** {1.67 0.01 0.30%}
- **Strike Energy** {0.17 0.00 0.00%}

Staples were weaker

- **Woolworths** {31.63 -0.10 -0.32%}
- **Coles {21.54 -0.06 -0.28%}**
- **Metcash** {3.39 -0.01 -0.29%}
- **Endeavour** {4.02 -0.03 -0.74%}

Uranium Stocks came back today

- **Paladin** {6.14 -0.32 -4.95%}
- **Deep Yellow** {1.35 -0.05 -3.24%}
- **Boss Energy**{3.98 -0.15 -3.63%}
- **Bannerman Energy** {2.86 -0.08 -2.72%}
- **Lotus Resources** {0.19 -0.02 -9.76%}

Highs & Lows Today

Highs

- **All Time** Highs **Life 360, BXB, QAN, REG, TNE, TPW**
- 12 Year Highs **TCG**
- 8 Year Highs **TLS**
- 5 Year Highs **ORI, URW**

- 3 Year Highs **CHC**
- 2 Year Highs **BOQ, CLW, CGF, CQR, RGN**
- 1.5 Year Highs **AMA**
- 1 Year Highs **EML, OML**

Lows

- 9 Year Lows **TWE**
- 7 Year Lows **IEL**
- 3 Year Lows **CTT**

GLOBAL ETF'S YTD in US$

- HUGE reversion to the mean so far this year with Eurozone stocks UP 24%and International Stocks stocks overall UP 14% while the S&P 500 is DOWN1%.
- This comes after 16+ years of US outperformance, the longest run inhistory.

Global Equity ETFs: 2025 Total Returns (in US $)

Country/Region	Ticker	2025 TR	Country/Region	Ticker	2025 TR	Country/Region	Ticker	2025 TR
Poland	EPOL	43.0%	Belgium	EWK	18.5%	**Emerging Markets**	**IEMG**	**10.0%**
Spain	EWP	39.5%	France	EWQ	18.2%	Ireland	EIRL	9.3%
Greece	GREK	37.2%	Peru	EPU	18.0%	Japan	EWJ	8.8%
Austria	EWO	36.0%	Singapore	EWS	18.0%	Australia	EWA	7.5%
Chile	ECH	31.2%	United Kingdom	EWU	17.6%	Qatar	QAT	6.8%
Italy	EWI	30.6%	Netherlands	EWN	17.5%	Denmark	EDEN	6.0%
Germany	EWG	29.7%	China	MCHI	16.9%	Israel	EIS	5.4%
Mexico	EWW	29.6%	**EAFE**	**IEFA**	**16.5%**	**Total World**	**VT**	**4.1%**
Colombia	GXG	28.2%	South Korea	EWY	15.9%	India	INDA	3.7%
South Africa	EZA	25.3%	Vietnam	VNM	14.5%	Indonesia	EIDO	3.7%
Finland	EFNL	24.7%	Kuwait	KWT	14.3%	Taiwan	EWT	3.4%
Eurozone	**EZU**	**23.8%**	**World ex-USA**	**ACWX**	**14.0%**	New Zealand	ENZL	0.4%
Brazil	EWZ	22.8%	Hong Kong	EWH	12.7%	Malaysia	EWM	0.2%
Norway	NORW	22.1%	Argentina	ARGT	12.5%	**US**	**SPY**	**-0.9%**
Sweden	EWD	21.4%	UAE	UAE	12.1%	Saudi Arabia	KSA	-4.1%
Europe	**VGK**	**20.5%**	Philippines	EPHE	11.1%	Thailand	THD	-8.5%
Switzerland	EWL	19.7%	Canada	EWC	10.3%	Turkey	TUR	-12.9%

CREATIVE PLANNING   Data via YCharts as of 5/23/25   @CharlieBilello

ASX 200 Earnings Outlook & Market Dynamics

Paul Basha

- The FY25 earnings outlook for the ASX200 continues to face headwinds, with consensus EPS growth forecasts remaining negative and potentially marking a third consecutive year of decline as estimate revisions trend lower.

- Despite this challenging earnings backdrop and falling 12-month forward EPS estimates, overall index returns have been positive.
- This has been largely driven by an expansion in P/E multiples, as investors appear willing to look through the current near-term earnings weakness in anticipation of an improved environment ahead.
- The May confession season was relatively benign**, suggesting the upcoming August reporting season may not bring major negative surprises for overall market earnings.**

Sector Growth Drivers & Stock Selection Crucial

- The market is relying on the Industrials ex-Financials cohort to drive earnings growth through to FY26/FY27, while Resources and Financials are expected to deliver only mid-single-digit increases. Resources, in particular, have dragged down FY25 EPS levels and seen further negative revisions for FY26.
- This challenging and divergent sector outlook, combined with an ongoing earnings downgrade cycle post the February reporting season, reiterates the importance a **micro over macro** investment approach to navigate the current environment. While broad market momentum is muted, specific companies continue to defy the trend with positive earnings revisions and strong individual growth stories.
- In our note, we highlight companies with compelling individual stories that stand out in this market.

Analyst
Paul Basha, Equity Strategist
Rob Crookston, Strategist

Authorisation
Chris Savage, Analyst

AUSTRALIAN EQUITY STRATEGY

EARNINGS PULSE

Key Takeaways

- **ASX200 Earnings in Decline**

  FY25 EPS growth outlook is negative, potentially marking a third consecutive year of decline as estimate revisions continue their downward trend.

- **Industrials ex-Financials Key for Growth**

  The market is relying heavily on FY26/FY27 earnings growth on the Industrials ex-Financials cohort, with Resources and Financials expected to deliver only mid single-digit increases.

- **Market Pulse is Weak**

  Revisions post February reporting season confirm the ASX200 is in an earnings downgrade cycle, particularly within Resources (excluding Gold), reinforcing the need for a stock-specific, "micro over macro" approach.

- **P/Es Expand as Earnings Fall**

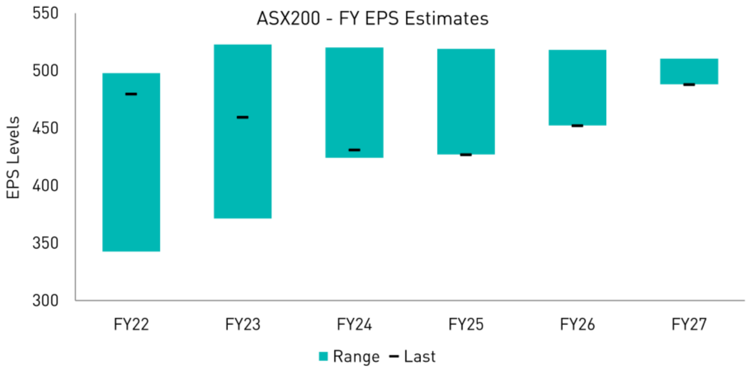
  Despite falling 12MF EPS estimates, index returns have been positive, driven by an expansion in P/E multiples as investors look through near-term weakness.

- **FY25 Base Likely Set**

  With a relatively quiet May confession season, the August reporting period for FY25 is unlikely to pose major negative surprises for overall market earnings, as global uncertainty has provided a low base.

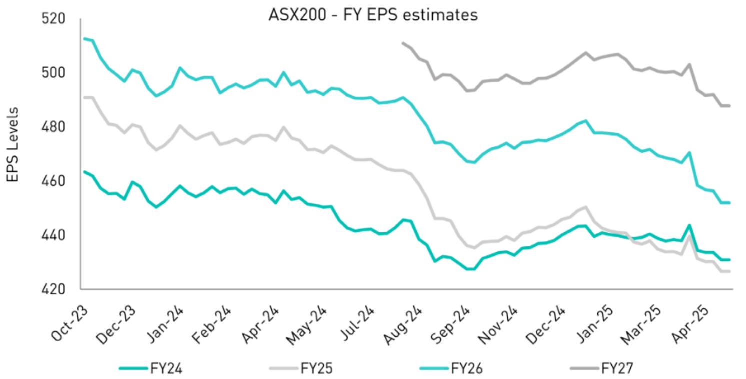
The FY25 earnings outlook for the ASX200 remains under pressure, with consensus EPS growth forecasts negative heading into year end. Revisions and analyst conviction have trended lower since the February reporting season and while the market's attention is increasingly shifting towards FY26 (which now constitutes ~90% of 12-month forward earnings estimates), establishing the trough for FY25 earnings is crucial for setting realistic forward expectations. Should current FY25 estimates hold, it would mark the third consecutive year of negative EPS growth for the ASX200. To put this in perspective, peak earnings expectations in October 2022 anticipated an EPS level of 520 for FY23 while current forecasts for FY25 now sit around 420.

Figure 1 If FY25 EPS levels close at current consensus estimates, it will mark the 3rd consecutive year of negative earnings growth



Source: Refinitiv

Figure 2 While FY26 and FY27 have trended lower, there is still 5-10% earnings growth forecast across these forward years

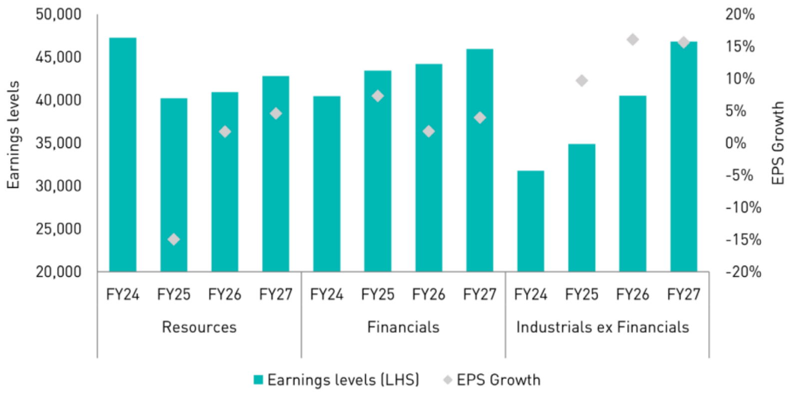


Source: Refinitiv

Where is the growth coming from?

Breaking down the market, it's clear there's a significant reliance on the Industrials ex-Financials sector to deliver earnings growth through to FY27. This specific cohort is forecast to provide consistent, step-up earnings increases year on year. The Resources sector has dragged FY25 EPS levels down, with negative 15% earnings growth expected. While in FY26 and FY27 both Resources and Financials are only expected to have low single-digit earnings growth which is increasingly weighing down market level earnings growth. Contrast these earnings expectations to the ~15% earnings growth anticipated from Industrials ex-Financials in both FY26 and FY27. These are undoubtably high expectations, placing considerable pressure on this part of the market, in FY27 they'll need to be achieving 50% above their FY24 levels to hit these targets. In our view, the Resources sector has the potential to surprise; a solid run in iron ore or copper could quickly see earnings upgrades return and provide a welcome lift to overall market earnings.

Figure 3 The Earnings growth across FY26 and FY27 is largely expected to come from the Industrials Ex-Financials cohort

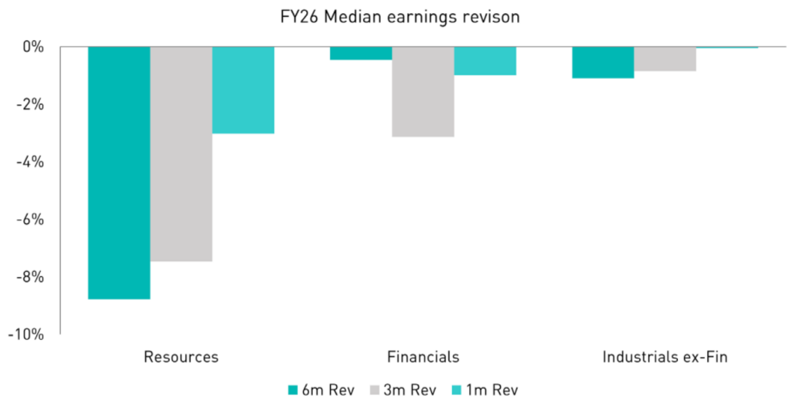


Source: Refinitiv

Pulse check

Recent earnings revisions paint a picture of an ongoing tough environment for company earnings. The Resources sector has been a notable drag on the earnings pulse for FY26, with median EPS forecasts downgraded by approximately 7% over the past three months. Across the ASX200, gold stocks have been the strongest source of upgrades, highlighting a distinct lack of investor confidence in other key commodity price outlooks right now. Financials haven't been immune, with revisions down about 3%, while Industrials ex-Financials have held up better but still saw a slight -1% revision. The key takeaway here is that the ASX200 is currently in a downgrade cycle and has been for a few years. With very few bright spots from a top-down, sector perspective, it reinforces our call from earlier this year that we're operating in a market where a 'micro over macro' discipline is more crucial than ever.

Figure 4 FY26 Earnings revisions have been negative, with Resources the key drag on market earnings



Source: Refinitiv

Decomposing the return profile

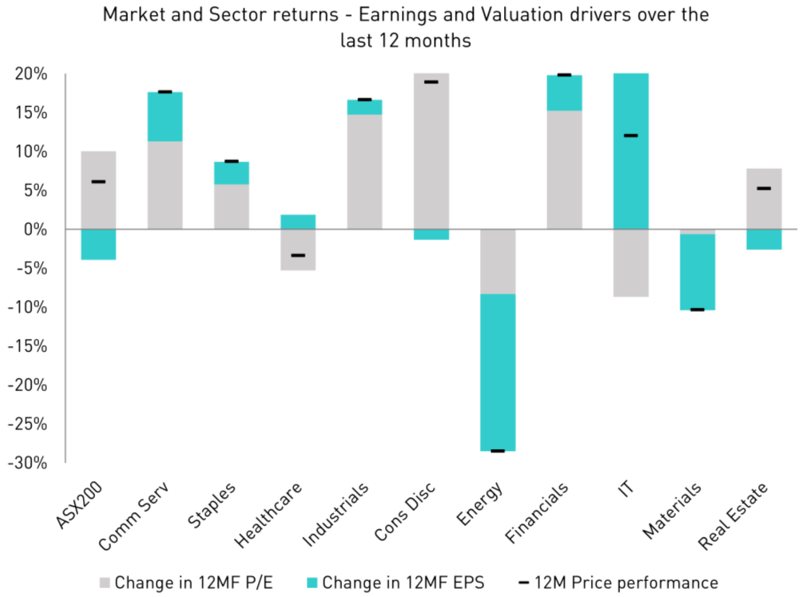
With all this talk of a negative earnings pulse, you might naturally expect the market to have struggled. That hasn't been the case. Investors have demonstrated an increasing willingness to look through the current "near-term" earnings weakness, prepared to value companies on the expectation of improved earnings across forward years beyond FY1.

Over the past 12 months, 12-month forward earnings estimates for the ASX200 have actually fallen by 4%, yet during the same period, valuation multiples (the 12MF P/E) have expanded by 10%, ultimately pushing index level returns to a positive 6%.

Looking at where these returns have come from at a sector level is also quite revealing.

- Sectors like Consumer Discretionary and Industrials really stand out. They've been major beneficiaries of the market's forward-looking stance. Their earnings have been relatively flat or even down, but significant step-ups in their P/E multiples have propelled them to 15-20% returns over the 12 month period. This has largely been driven by the market expecting rate cuts to deliver both a stronger consumer and a more robust economic environment in FY26 and beyond.
- Then you have sectors like IT and Healthcare. These present a different, and arguably more attractive, dynamic for investors right now. They've managed to deliver actual earnings growth while also seeing their valuation multiples contract, offering a potentially more solid foundation for future performance.

Figure 5 While markets have been in an earnings downgrade cycle, valuations have lifted, leading to a 6% price return for the ASX200 over the past 12 months



Source: Refinitiv

Taking Stock Of The Earnings Pulse

Whilst we have a significant preference for investing in companies with upward EPS revisions, not all downgrades mean we throw the baby out with the bathwater. Post the early May confession season and the out of season reporting cycle (neither of which threw many curveballs), we recalibrate our views on earnings expectations for large cap companies. With FY25 earnings contracting vs FY24, and the lack of company guidance suggesting significant impacts to near-term earnings from global uncertainty, we think that August reporting season is unlikely to pose too much of a problem for market earnings. Tariff uncertainty and global growth sentiment looks to have troughed and will provide companies a base to work from. Volatility, however, is likely to remain and further tariff shocks from here are more likely to feed directly into FY26 earnings than the FY25 base.

The tables below contain stocks within the 100 (ex resources) where the signal has been strongest, highlighting the top and bottom FY26 earnings revising companies post February reporting season. These moves in earnings are shown against valuations for FY26, the level of earnings growth these companies are forecast to do next FY, as well as how this looks on a PE/G basis and a ROE overlay. From this screening we pick out some notable stories and provide our view.

Bright Spots: Companies Defying the Trend

Figure 6 FY26 Positive EPS Revisions post February reporting season

Ticker	Company Name	Sector	Earnings Revisions (%)	PE (x)	Change in PE (%)	EPS Growth (%)	PE/G	ROE (%)
BOQ	Bank of Queensland	Financials	6.0	13.0	9	7	1.8	6.6
360	Life360	Info Tech	2.0	53.9	18	26	2.0	6.5
CWY	Cleanaway Waste Management	Industrials	1.7	23.9	4	24	1.0	8.1
SCG	Scentre Group	Real Estate	1.6	15.3	7	6	2.7	7.2
QAN	Qantas Airways	Industrials	1.5	8.6	6	9	0.9	nm
RMD	ResMed	Health Care	1.3	23.0	5	11	2.1	24.4
CBA	Commonwealth Bank of Australia	Financials	1.2	27.5	9	2	13.0	13.5
ASX	ASX	Financials	1.1	26.9	5	2	15.9	13.4
TNE	TechnologyOne	Info Tech	1.0	75.0	29	19	3.9	32.3
QBE	QBE Insurance Group	Financials	1.0	11.9	10	7	1.7	15.7

Source: Refinitiv

Even against a backdrop of market-wide downgrades, some bright spots have emerged over the past few months:

Life360 (360)

- 360's recent 1Q25 result was also impressive, outperforming market expectations at both the top and bottom line. Revenue grew 32%, underpinned by strong growth in paying circles, and the successful monetisation of the growing advertising and data sharing segments of the business. EBITDA increased at an even faster pace as the company continues to benefit from broader operating leverage and expansion in their high-margin subscription model.
- **BP View:** The standout was Average Monthly Revenue which grew 38%, highlighting 360's capacity to leverage their growing user base through new products and offerings. While valuations are high, we look further out (24m+) and see earnings growth delivering the devaluation for the stock.

ResMed (RMD)

- RMD is another stock we favour. Despite broader market concerns (e.g., around GLP-1 drugs), recent results highlighted improved fundamentals, with Q3 FY25 revenue up 8% (9% in constant currency) and gross margins expanding due to manufacturing efficiencies and favourable product mix, such as the shift to AirSense 11 devices. Continued strong demand for its sleep devices and masks, alongside growth in its software-as-a-service (SaaS) offerings and a competitor who still cannot sell into the US are all strong tailwinds for the company.
- **BP View:** The 12MF P/E has fallen from ~32x to its current ~23x, yet its earnings remain robust and continue to see upward revisions. RMD also maintains a strong balance sheet and an FY25 ROE of 25%. We think RMD is attractive as a defensive option (with growth) in portfolios.

Cleanaway Waste Management (CWY)

- Recent positive momentum and analyst earnings upgrades for CWY are significantly supported by its strategic acquisition of **Contract Resources**, announced in March 2025. Contract Resources is projected to contribute approximately $52 million in EBITDA and $35 million in EBIT in FY25 alone, and the deal is anticipated to be EPS accretive in FY25, even before accounting for an expected $12 million in annual net cost synergies. This move expands CWY's specialised industrial services and is complemented by ongoing operational improvements and broader sustainability tailwinds.
- **BP View:** We see the Contract Resources acquisition as a strategic move, expected to be immediately EPS accretive in FY25 and drive further earnings growth through synergies, while significantly expanding CWY's specialised industrial services capabilities. CWY currently trades on 24x with 24% earnings growth for FY26, which to us, shows growth at a reasonable price.

Commonwealth Bank (CBA)

- In the 3Q25 update they reported revenue that slightly surpassed expectations (1%), while costs and NIMS were declared largely in line, demonstrating the impressive stability of CBA's operations within an environment proving difficult for the broader banking sector. Major peers including ANZ (-4%), NAB (-2%), and WBC (-5%), have seen earnings downgrades across the same period. Compression in Net Interest Margins (NIMs) caused by intensifying competition and an easing interest rate environment, alongside rising costs, is likely the main driver behind these misses.
- **BP View:** CBA's ability to better withstand sector headwinds has seen it consistently beat expectations while the other major banks haven't. Valuations though, remain the biggest issue for the stock. Its relative fundamental outperformance cannot justify the current premium to not only peers but to its own history, though it does provide context as to why such a premium exists. As CBA continues to outperform its peers at a fundamental level, we don't see where the incremental seller comes from and await a more broad-based catalyst such as a rotation into resources or future misses to earnings to drive the de-rate in the stock.

Technology One (TNE)

- TNE delivered a standout half-year result, reporting growth in their high margin recurring revenue base, and accelerating traction offshore. PBT rose 33% (although 21% on a normalised basis), supported by expansion in the adoption of their SaaS+ product, which combines ERP software and implementation into a single, streamlined solution. Customer momentum remained robust across core verticals, with notable wins in local government and higher education, and success in the UK market where ARR grew 50%. Margin's increased to 28.1%, and TNE reaffirmed guidance for double digit profit growth and margin expansion to 35%+ in the long term, as they continue to roll out their Saas+ product.
- **BP View:** While TNE presents a compelling growth story within the tech space, we think this is more than reflected in the current share price after the recent run up, and the company currently trades at a premium to other tech companies like 360 and WTC which we currently prefer.

Downgrade cycle in full effect: But don't throw the baby out with the bathwater

Figure 7 FY26 Negative EPS Revisions post February reporting season

Ticker	Company Name	Sector	Earnings Revisions (%)	PE (x)	Change in PE (%)	EPS Growth (%)	PE/G	ROE (%)
RWC	Reliance Worldwide Corporation	Industrials	-17.6	15.8	13	-3	-5.3	10.2
FLT	Flight Centre Travel Group	Cons Disc	-11.3	11.2	-8	20	0.6	18.8
JHX	James Hardie Industries	Materials	-10.8	15.6	-17	3	4.9	29.1
MQG	Macquarie Group	Financials	-7.0	18.9	-2	12	1.6	11.3
SUN	Suncorp Group	Financials	-6.8	16.4	10	0	47.4	11.0
ALL	Aristocrat Leisure	Cons Disc	-6.6	21.7	-10	15	1.5	23.5
LNW	Light & Wonder	Cons Disc	-6.0	11.9	-19	20	0.6	68.9
WBC	Westpac Banking Corp	Financials	-5.3	16.0	4	0	59.5	9.3
LLC	Lendlease Group	Real Estate	-4.7	17.2	-1	-39	-0.4	4.3
HUB	HUB24	Financials	-4.4	57.2	6	23	2.5	19.6

Source: Refinitiv

Looking at the negative pulse screen, we identify businesses that have growth but have experienced some near-term adjustments in expectations due to their sensitivity to global uncertainty. There are quality companies on this list that we think have specific stories we continue to believe in.

Reliance Worldwide Corporation (RWC)

- RWC's market update during confession season quantified the anticipated impact of US tariffs, leading to FY26 earnings downgrades. The company detailed an expected net cost impact on FY26 EBITDA in the range of US$25 million to US$35 million, based on tariff rates at that time. RWC is actively implementing mitigation strategies to avoid these issues in the future by diversifying product sourcing away from China, alongside systematic price increases to offset tariff costs.
- **BP View:** While the quantified tariff impact has reset FY26 expectations lower, there's potential upside to the currently downgraded FY26 numbers as US tariff policies have been tempered down post this announcement.

Flight Centre (FLT)

- FLT downgraded its FY25 underlying profit before tax guidance in late April 2025 to $300 million–$335 million, while consensus sat at $335 million. This was primarily attributed to shorter-term volatility caused by uncertain trading conditions post 'Liberation Day', this uncertainty particularly impacted leisure and some corporate travel demand from and to the US.
- **BP View:** We think that the downgrade in April was largely in the price, but not in consensus estimates, with the stock trading up on the day, as markets were already factoring in a weak and uncertain consumer. The company update actually provided some reassurance with a level of earnings for analysts to be comfortable with, and FLT also announced a $200 million share buy-back, signalling confidence in its financial health despite the revised outlook.

James Hardie (JHX)

- JHX's FY25 results were in line with market expectations, but a noticeable slowdown in the fourth quarter within its key North American segment, where volumes, sales, and profit declined sequentially, indicates underlying challenges. The company's FY26 guidance for low single-digit earnings growth has underwhelmed investors and led to consensus FY26 downgrades of 7%. This outlook is set against a backdrop of ongoing tough conditions, particularly in the US repair and remodel market, and hinges on a stronger second-half performance.
- **BP View:** While JHX's FY25 results met expectations, the weaker FY26 guidance triggered consensus downgrades, however, JHX does have a history of providing conservative guidance. We still have conviction on JHX for its long-term potential for high-margin growth, though acknowledge that near-term headwinds remain for the stock. We believe the AZEK deal is now in the price, along with the weaker-than-expected guidance, and view any resultant pullback as a buying opportunity.

Macquarie Group (MQG)

- MQG reported its full-year FY25 results in early May 2025, with a net profit of $3.715 billion, up 5% and in line with consensus. However, the FY26 guidance provided, led to some recalibration of expectations. The FY25 result showed a mixed performance across divisions: Macquarie Asset Management (MAM) and Banking and Financial Services (BFS) exceeded expectations. Conversely, Commodities and Global Markets (CGM) profit was down 12% and Macquarie Capital's (MacCap) contribution was broadly flat.
- **BP View:** We also think that MQG is currently more correlated to sentiment around potential US political changes (Trump) and the broader global environment than small moves in earnings. We think that heading into the result, consensus numbers for FY26 were stale, and were too optimistic based on the current global backdrop. We continue to prefer MQG for Financials exposure.

Aristocrat Leisure (ALL)

- ALL reported a disappointing 1H25 result, with normalised EBITDA falling 6% below consensus forecasts. Top-line revenue of $3.0 billion grew 5%, but missed expectations. The key driver for the miss was weaker-than-anticipated performance in the Gaming segment, particularly lower outright sales globally and softer fee-per-day in North American Gaming Operations.
- **BP View:** Management reaffirmed full-year guidance for NPATA growth and anticipates a stronger 2H25 underpinned by new product launches like Phoenix Link and the Baron Portrait cabinet in ROW markets where sales were weaker in anticipation of these new releases. We also expect drivers of fee-per-day softness seen in 1H are likely to abate in 2H25. ALL also possesses a strong balance sheet, and can pull levers to grow earnings organic or inorganically.

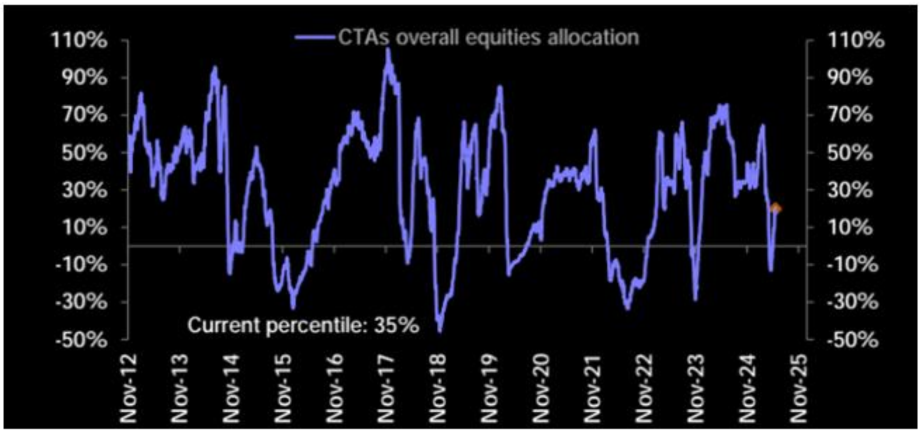
News of interest

1. FT reported Trump has said to order US **chip designers to cease China sales**. FT reported that the administration told Cadence, Siemens EDA and Synopsys to stop selling their tech to China. **SNPS -9.6%, CDNS -10.7% and ANSS -5.3%**
2. New **Zealand RBNZ cut** Cash Rate by 25bps to 3.25% - that is the 6th cut in 6 consecutive meetings
3. **GS said Pension funds are modelled to SELL -US$19b** of US equities for month-end – so Friday night (ranks in the 85th percentile going back to Jan 2000)
4. **Warren Buffett Indicator hit 193.5%,** surpassing Nov 2021 as 2nd "most expensive" time for stocks in history,
5. Citi said **'Bearish bets on US equity futures increased last week'** and said 'a simple look at the VIX futures term structure shows that the market is far from entering calmer waters'

6. **Barclays said path of least resistance** for market is **higher** in the absence of a volatility shock, with **HFs** and **CTAs under-exposed to equities**,

CTAs: In the middle

CTAs exposure to equities, as per Deutsche Bank data.



Source: Deutsche Bank

Systematics: In the middle

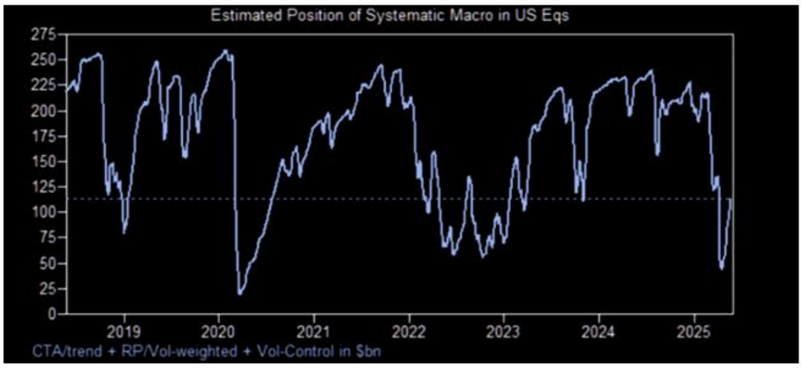
Systematic strategies positioning as per Deutsche Bank data.

Source: Deutsche Bank

7.

Systematic Macro: Not even in the middle

The GS aggregate of "Systematic Macro" positioning is not even up to the half-way mark.

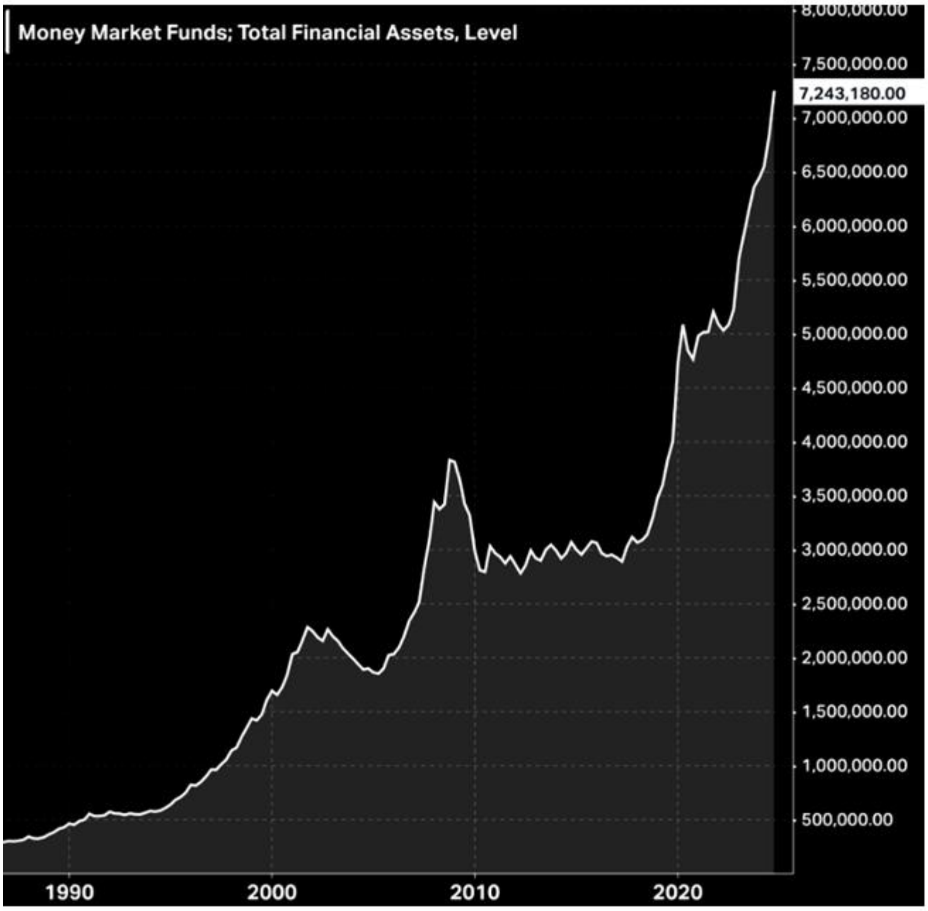


Source: GS

8.

>$7 trillion on the side-lines

There is a record $7.24 trillion in money market funds right now.



9. *Source: Koyfin*
10. **GS said non dealers reduced** the **US equity futures long** and **may have to chase**
11. **JPM noted active managers** are **underweight TMT and Mag7 by** 170bp and 340bp, respectively
12. **Apparels** a good day overall. Abercrombie (ANF +14.7%), Capri Holdings (CPRI +2.8%)

13. **EBOS** {34.42 -1.61 -4.47%} UBS did a **block trade worth $880m** in EBOS for **Sybos Holdings**.
14. **IKE Group** {0.90 0.04 4.05%} **reported +48% growth** of FY25 annual subscription revenue exit run rate, **revenues +19%** to NZ$25.2m, **received unsolicited approach at NZ$1 per share**
15. **Resolute Mining** {0.61 -0.02 -2.40%} has **not received formal confirmation** or communication from **Guinea** relating to a **large number of exploration** permits being **revoked**.
16. **IGO** {4.10 0.00 0.00%} **quit a WA copper JV**, leaving the project to Encounter after major exploration work.
17. **IPO** - **Tetratherix** to list on ASX with a **$115m IPO** for regenerative therapy. (AFR)
18. **Telstra** {4.78 0.04 0.84%} **upgraded** by **Macquarie** after $4.5b cost-cut plan and new network strategy. (Capital Brief)
19. **Eagers** {17.68 0.13 0.74%} **sticks to 2025 profit goal** despite early headwinds, backed by steady growth.
20. **Fisher & Paykel** {32.23 -0.26 -0.80%} **profit up 43%** to NZ$377m; lifts dividend, forecasts more growth in FY26.
21. **Goodman Group** {32.51 -0.45 -1.37%} **held its growth forecast** despite trade uncertainty, backed by tight supply and loyal customers.
22. **South 32** {3.04 -0.03 -0.98%} **Citi cuts** South32 rating as weak global demand outweighs China's support.
23. **ARN Me**dia {0.52 0.01 1.96%} **Spheria** Asset Management **buys** more goes from 9.1% to **11.53%**
24. **Centuria** {3.08 -0.04 -1.28%} **divests $71m** in Central Coast retail to close funds amid strong investor interest.
25. **Infratil** {9.80 0.06 0.62%} **hit earnings targets** but posted a loss amid market challenges.
26. **Hardies** {34.69 -0.46 -1.31%} their $14b Azek deal **faces rising debt costs**, with bridging loan expenses climbing to $467m , **fueling shareholder concerns**.
27. **ALS** {34.69 -0.46 -1.31%} **downgraded** to Neutral at Goldman; PT A$17.70
28. **F&P Healthcare** {32.23 -0.26 -0.80%} **downgraded** to Underperform at RBC; PT NZ$29
29. **Genesis Minerals** {4.52 0.04 0.89%} **upgraded** to Outperform at Macquarie; PT A$5.10
30. **Goodman Group** {32.51 -0.45 -1.37%} **downgraded** to Neutral at Barrenjoey; PT A$30.80
31. **Soul Pattinson** {36.92 -0.78 -2.07%} **downgraded** to Hold at Morgans
32. **WEB Travel** {5.17 -0.09 -1.71%} **upgraded** to Outperform at Macquarie; PT A$6.19
33. **WEB Travel** {5.17 -0.09 -1.71%} **upgraded** to Buy at Citi; PT A$6.60

Stocks of interest

Aroa Biosurgery {0.53 0.06 12.77%}

John Hester

The company reported its FY25 result this morning which we summarise as follows.

	2024	2025		2025 ast v actual	
NZ$'000	Actual	Actual	% change	Forecast	% Diff
Total Revenues	**69,066**	**84,697**	**23%**	**83,255**	-2%
Gross margin	***85.4%***	***85.7%***		***84.8%***	
Total expenses (ex D&A)	**68,127**	**68,429**	**0%**	**74,218**	8%
Opex as % of revenue	99%	81%		89%	
EBITDA	(3,095)	4,185	**235%**	2,465	-70%
EBIT (normalised)	(7,490)	(758)	**90%**	(2,635)	71%
NPAT - normalised	(6,100)	117	**na**	(403)	na
NPAT - reported	(10,628)	(3,813)	**64%**	(3,403)	-12%

Revenues modestly exceeded the top end of guidance driven by 38% year over year growth in sales of the Myriad range of products. 2H25 revenues were particularly good across both Myriad and sales to Tela Bio.

- Normalised EBITDA exceeded the guidance range of NZ$2-4m with 2H delivering positive EBITDA NZ$5.7m (1H25 EBITDA loss -NZ$1.5m).
- Net cash outflow from operating activities NZ$2.6m, however, cashflows from operations were significantly positive in 2H25.
- FY25 Guidance NZ$92-100m representing a range of 10-20%. Normalised EBITDA NZ$5-8m.
- BP Comment: a better than expected 2H25 result delivered small beat at revenue and EBITDA for the full year. The FY26 guidance is promising.
- ARX is Buy rated with a PT A$0.85. Last close A$0.47.

Champion Iron Ltd {4.27 0.02 0.47%}

FY25 result first pass

Stuart Howe

First impressions:

- Result marginally ahead of our estimates: Q4 EBITDA of C$127m vs BPe C$120m and VA consensus C$118m (range C$92-145m); Q4 diluted EPS C$0.07/sh vs BPe C$0.07/sh and VA consensus C$0.08/sh (range C$0.06-0.10/sh). CIA maintained its final dividend at C$0.10/sh (BP est. C$0.04/sh, VA consensus C$0.00-C$0.10/sh). Final quarter concentrate production, sales, concentrate stockpile (2.6Mt), C1 costs and cash position were all released on 30 April 2025.

Annual result summary

	FY24a	FY25a	FY25 BPe	a vs e%
Revenue C$m	1,524	**1,607**	1,592	1%
EBITDA C$m	553	**471**	461	2%
NPAT C$m	234	**142**	143	0%
Dividend C$/sh	20	**20**	14	43%

Source: Company data & Bell Potter Securities estimates

Quarterly result summary

	Mar-24a	Jun-24a	Sep-24a	Dec-24a	Mar-25a	Mar-25 BPe	a vs e%
Concentrate produced Mt	3.3	3.9	3.2	3.6	**3.2**	3.2	pre-rel
Concentrate sold Mt	3.0	3.4	3.3	3.3	**3.5**	3.5	pre-rel
Iron ore fines @ 62% Fe CFR US$/t CFR	124	112	100	103	**103**	103	
Iron ore fines @ 62% Fe CFR C$/t CFR	167	153	136	144	**148**	148	
Gross average realised price C$/t CFR	166	172	162	159	**160**	156	3%
Premium %	0%	12%	19%	10%	**8%**	6%	3%
Net average realised price C$/t FOB	112	136	108	111	**122**	117	4%
Revenue C$m	333	467	351	363	**425**	410	4%
EBITDA C$m	85	181	75	88	**127**	120	7%
C1 cash cost C$/t FOB	76.6	76.9	77.5	78.7	**80.0**	80.0	pre-rel
AISC C$/t FOB	88.0	91.6	101.4	93.9	**93.1**	90.1	3%
Cash operating margin C$/t FOB	24.1	41.1	6.1	16.6	**28.6**	27.3	5%
Cash C$m	400	260	184	93	**117**	118	pre-rel
Available liquidity C$m	942	861	759	595	**606**	606	pre-rel
Net debt C$m	139	272	336	619	**590**	590	pre-rel

Source: Company data & Bell Potter Securities estimates

Key observations from the result:

- **Results ahead of our (& VA consensus) estimates:**See above tables.
- **DRPF project on schedule:** Commissioning expected in December 2025 (no change); cumulative spend on this project is now C$340m, with C$52m incurred during the quarter (budget C$470m). No update on offtake discussions.
- **Quarterly change in cash:** Operating cash flow +C$83m; working capital +C$61m; DRPF capex -C$52m; sustaining & other capex -C$49m; debt repayment (net) -C$9m; other -C$11m.
- **Iron ore price/markets commentary:** Iron ore prices reflect ongoing weakness in global steel demand; offset by China's year-on-year increase in steel output. Quality/grade premiums remain near recent lows with steelmakers globally operating under compressed margins.
- **Costs:** Unit costs impacted by semi-annual maintenance, higher stripping and premature equipment (crushing & grinding) wear due to ore hardness.
- **Stockpiles:** Liquidity position to continue gradually benefit from stockpile (2.6Mt at 31 March 2025) drawdown.

Select Harvests{4.51 -0.05 -1.10%}

1H25 result first take

Jonathan Snape

SHV reported 1H25 underlying NPAT was above our expectations at $26.6m (vs. BPe $13.0m) reflective of timing of crop profit recognition. Key result metrics include:

- **Operating results:**Revenue of $104.5m was up +54% YOY (vs. BPe $86.5m). Operating EBITDA of $57.9m was up +210% YOY (and vs. BPe of $40.3m), with 75% of crop earnings brought to account (vs. BPe 50% and 1H24 75%). An operating NPAT of $26.6m compares to a -$2.1m loss in 1H24 (and vs. BPe of $13.0m). 1H25 results are predicated on a crop of 25,250t (vs. BPe of 25,250t and FY25e guidance of 24,000-26,500t) and an almond price assumption of A$10.35/kg (vs. BPe of A$10.35/kg and FY25e guidance at A$10.35/kg). Reported numbers include a $5.8m gain on water right disposals and $3m in largely one-off costs, which we take below the line.
- **Cashflow and balance sheet:**A post lease operating cash outflow of -$9.1m compares to an outflow of -$37.4m in 1H24. 1H25 net debt of $168.2m compared to $237.9m at 1H24 (and $162.3m at FY24).
- **Outlook:**Key outlook comments are: (1) FY25e crop size forecasts are unchanged at 24,000-26,500t; (2) FY25e almond price forecast of A$10.35/kg is unchanged. Spot pricing is currently ~A$11.30/kg for 2024 crop and ~A$10.40/kg for 2025 crop out of California. 47% currently priced and 86% of AUDUSD hedged at 0.648; and (3) Costs are expected to broadly flat at A$6.77/ kg on a 29,000t basis (FY24 A$6.73/kg).
- Crop earnings look to be tracking ~$2m for FY25e better than we would have expected based on the 75% value brought to account, with a better cost outcome.

Clarity Pharmaceuticals{2.16 0.01 0.47%}

AMPLIFY commences recruitment – pivotal moments for value inflection now on the horizon

About AMPLIFY

John Hester

Amplify is the approval study for biochemical recurrence in metastatic castrate resistant prostate cancer. The trial will recruit 220 participantss across multiple sites in Australia and the United States and is expected to be fully recruited by 31 December 2025 with reporting probable in mid CY2026.

AMPLIFY is a non-randomised, single-arm, open-label, diagnostic clinical trial of ^{64}Cu-SAR-bisPSMA PET in participants with rising or detectable prostate specific antigen (PSA) following prostatectomy. The aim of this trial is to investigate the ability of ^{64}Cu-SAR-bisPSMA PET/computed tomography (CT) to detect recurrence of prostate cancer, with evaluation across 2 imaging timepoints - same day and next day. AMPLIFY is a pivotal study with the data likely to support a New Drug Application with the FDA.

It is our view that ^{64}Cu-SAR-bisPSMA PET is highly differentiated from the gallium and 18F imaging products that are the standard of care today. Lead up studies indicate SAR bis PSMA has far greater sensitivity to detect smaller tumours (i.e. <5mm in diameter) with the key outcome difference for patients being changes to the available treatment regimen that may include potentially curative surgery. For this reason we believe urologists and patients will rush to support enrolment.

The next major catalyst for the stock includes reporting of Co-PSMA being the investigator led head to head study of ^{64}Cu-SAR-bisPSMA PET vs ^{68}Ga – PSMA11. Results expected in 2H CY25. The data from Co-PSMA (50 patients) will inform as to the likely outcomes from AMPLIFY. We consider the outcome from these two studies will represent pivotal moments for the future of the company and SAR bis PSMA. CU6 remains well funded with ~$106m in cash at 31 March 2025 which the company expects to provide a cash runway through to 2H CY26.

Develop Global **{3.78 0.05 1.34%}**

Sulphur Springs development update

DVP has provided a development update on its Sulphur Springs Zinc-Copper project in WA. Key points:

- An updated DFS is scheduled to be completed in the December 2025 quarter to support a FID to see the commencement of major construction works.
- Substantial earthworks have commenced on site.
    - Site access is being established; site clearing is scheduled for the underground access boxcut and the processing plant footprint; and
    - The boxcut excavation is scheduled to complete in the September 2025 quarter.
- Develop Mining Services (DMS) support regime to be finalised and implemented imminently.
    - DMS has commenced mobilisation activities and will initially establish the underground workshop.
- DVP has updated the mine plan, taking into consideration a "bottom-up" approach, which will see a capital decline established with associated underground infrastructure. The works for establishing the decline is expected to commence in the December 2025 quarter.
    - DVP expect this updated approach to de-risk the project's execution and allows for more flexible drilling from underground platforms, with the potential to grow the project's mineral footprint.
    - DVP also expect improved mining productivity and reduced ore dilution. Ultimately, DVP see the updated mine plan yielding a 20% improvement to ore production tonnage, which will be incorporated in the updated DFS due in the December 2025 quarter.

Joseph House's view: Good progress being made at Sulphur Springs.

- With Woodlawn production ramping-up (as outlined in the March 2025 quarter update), DVP is now focusing efforts to advance its Sulphur Springs development. The updated DFS to be released in the December 2025 quarter is an upcoming catalyst and will likely build on the 2023 DFS operating, financial and valuation metrics. An updated "bottom-up" approach to the mine plan will be incorporated in the updated study which we think is sensible. We also agree on the productivity benefits and production improvements expected. We see minimal risk (compared with a third-party service provider given DMS will be undertaking the underground development and delivery of the mine plan.

- The upfront underground development works should be largely financed by increasing cash flow generated by Woodlawn, and the Bellevue Gold Contract. We estimate $20m of capital expenditures on the underground development by 1H FY26, before the sanctioning of major processing plant works.

Trajan Group{0.80 -0.03 -3.61%}

Potential Downgrade. Maybe!

TRJ has released an operational update in which it states:

- Notwithstanding the turbulence being caused by the current US tariff negotiations, it expects revenue for FY25 to meet its current guidance range of c.$160m – c.$165m.
- Given the evolving nature of the tariff negotiations, there are some cost pressures being imposed on the four US manufacturing sites that have to import components.
- This may cause nEBITDA to be lower than guidance which currently stands at an expected c.38% yoy growth at the lower end of the c.$17m – c.$19m guidance range.
- To mitigate long-term risks, TRJ us accelerating its utilisation of regional capabilities where the Malaysian / Australian operations will serve the global markets, while the US operations focus on US customers.

Martyn Jacobs view – Not surprising –In our recent review of US peers, we highlighted that growth in the March quarter had moderated from the December quarter due to the disruption that the tariff situation was causing. While the US peers had indicated they could mitigate most of the impact, some impact would be unavoidable. This is playing out in the case of TRJ. It is interesting that TRJ has not specifically downgraded its nEBITDA guidance, while flagging that margin pressures are occurring. TRJ is set for a strong rebound in nEBITDA for FY25, but growth may be lower than originally envisaged. We will be reviewing our FY25e estimates in light of this update.

We currently have a BUY recommendation on TRJ with a Target Price of $1.50/sh.

When January has been strong in the US & Australia - how did the market go for that year ? Given we are half way through the year - has it been right ?

Looking at the Australian mkt - *does a big January mean a good year ??*

This year in Jan 2025 we saw the All Ords close up +4.38% in January the 17th biggest January rise in the All Ords in 88 years (I went back to 1937)

So has it worked in the Aust mkt - is it a good predictor ??

- Since **1937 there have been 20 years** where the rise in **Jan was +4% or better**
- The Market went on to **close the year higher 15 times or 75% of the time**

Moves in All Ords in Jan when it was up +4% or more

Date	January Move	Move for the whole Year
1975	17.4%	48%
1980	17.2%	42%
1974	12.1%	-32%
1983	10.6%	59%
1968	7.3%	34%
1986	7.1%	46%
1985	6.5%	38%
2023	6.4%	8.4%
1994	6.3%	-12%
1960	5.7%	-12%
1951	5.2%	-8%
2012	5.2%	12.5%
2013	5.1%	14.7%
1979	4.9%	36.0%
1953	4.7%	7.7%
2020	4.7%	0.7%
2025	4.38%	??
2001	4.3%	6.5%
1989	4.3%	10.9%
1937	4.2%	-1.7%
1961	4.0%	9.1%
Average	7.03%	15.4%

Source Coppo Report

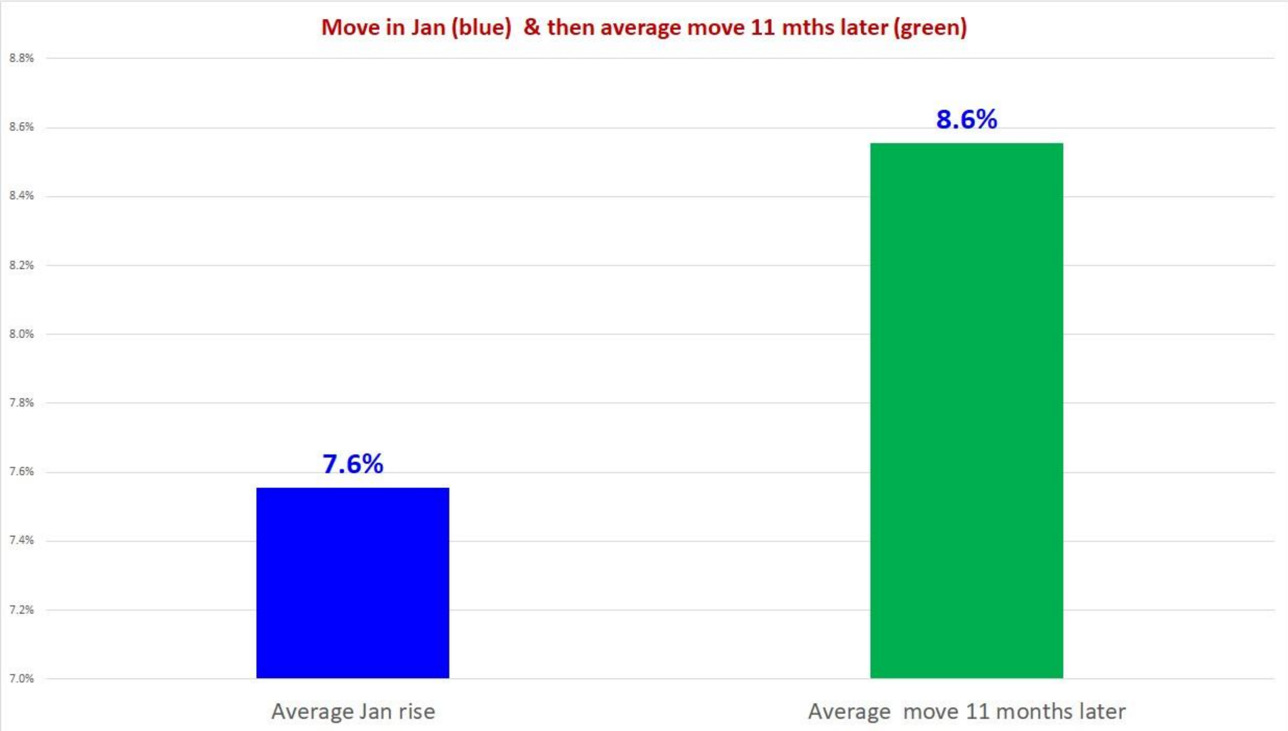
Over those 20 years that we had a big Jan rally

- The **average rise was +7.03%**

The average move over the *following 11 months* was up another +8.6%

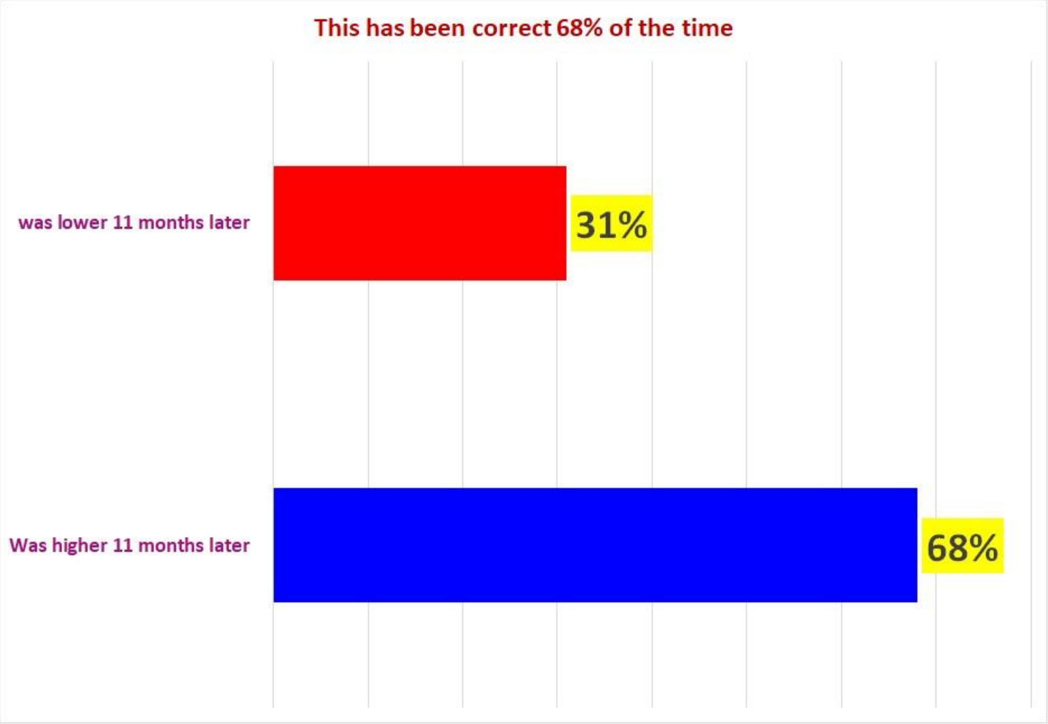
Source Coppo Report

The *following 11 mths* has seen a further +8.6% rise.



Source Coppo Report

It's been correct 68% of the time…. what mkt did over the following 11 months

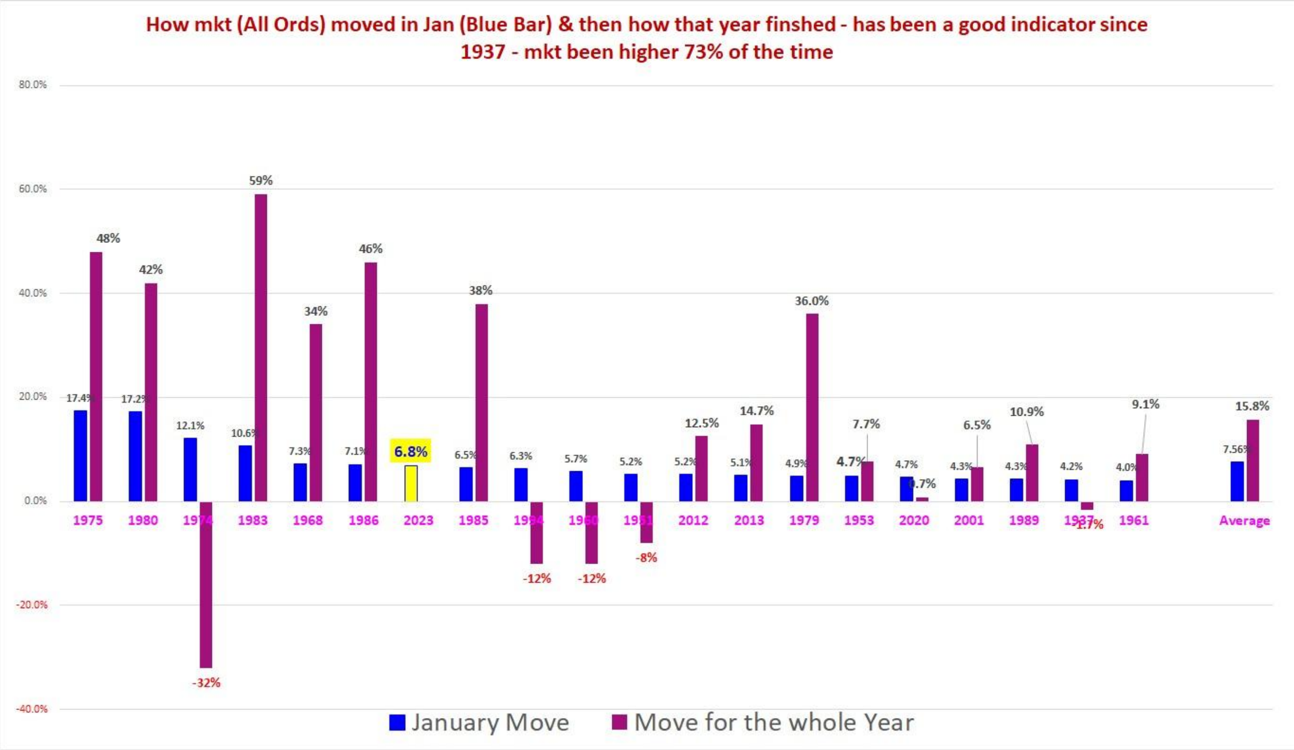


Source Coppo Report

How the mkt went for the whole year after a big Jan rise

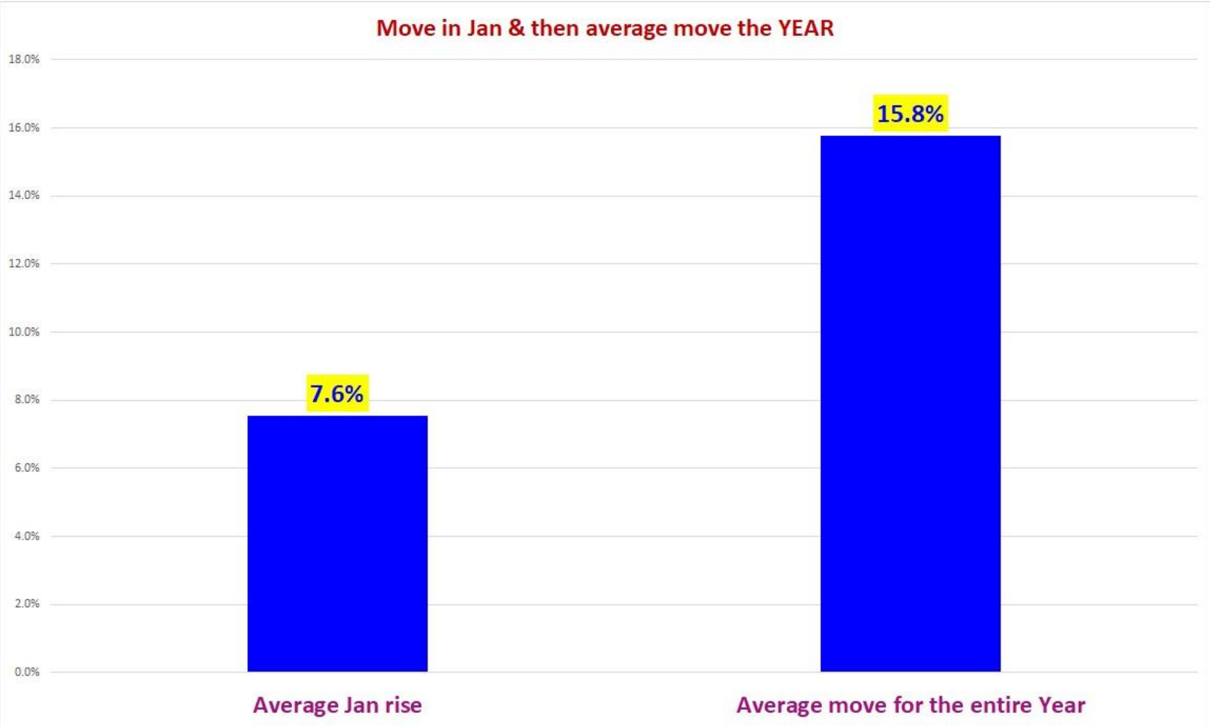
- The **average rise for JANUARY was +7.6%**
- **The average move for the *entire year* was on average up +15.8%**

Chart shows that after a Jan gain of +4% or more – the mkt has closed higher 14 years out of the 19 times..



Source Coppo Report

A big Jan has seen mkt on average close up +15.8% for that year



Source Coppo Report

- **A**lot has happened in those 100 days.
- The start of a **new presidency**, **tariffs** shaking up **global trade**, a near **miss of a bear market**, and more has **meant that equities** have seen **some big swings in that time**.
- The table below, has the returns of various assets (via ETFs) since the
    - **recent April 8 lows**
    - **since Inauguration Day in**January,
    - and **year to date.**
- Most areas of both **domestic and international equities** have seen **double-digit percentage gains since the April 8 low, with the US Health Care sector (XLV) the lone exception (-0.64%).**
- Returns since Inauguration Day and year-to-date have been much more muted for domestic equities, however. That compares to international equities and precious metals that have been surging all year.
- Through the first 100 trading days of 2025, the four best performing ETFs have been Spain (EWP), Italy (EWI), Germany (EWG), and Mexico (EWW). Each of these country ETFs have gained over 29%, while gold (GLD) has provided the next largest return at 25.5%
- **Ethereum (ETHA) has been the worst ETF** in the matrix with a decline of 24.5%, while US small-cap value (IJS) has been the second worst at -12.4%.

Asset Class Performance Since 4/8 Low, Since Inauguration, and YTD - Total Return (%)

US Related

ETF	Description	Since 4/8 Low	Since Inauguration	YTD
QQQ	Nasdaq 100	25.40	0.15	2.21
SPY	S&P 500	18.94	-0.88	1.06
IWB	Russell 1000	19.14	-1.22	1.00
IWV	Russell 3000	19.18	-1.57	0.69
DIA	Dow 30	12.54	-2.21	-0.05
IJH	S&P Midcap 400	18.30	-6.19	-2.60
IWM	Russell 2000	18.09	-8.22	-6.36
IJR	S&P Smallcap 600	16.93	-9.98	-7.82
IVW	S&P 500 Growth	25.24	0.18	2.45
RSP	S&P 500 Equalweight	15.72	-1.24	1.46
DVY	DJ Dividend	10.77	-1.96	0.66
IVE	S&P 500 Value	12.40	-2.13	-0.48
IJK	Midcap 400 Growth	20.46	-6.21	-2.22
IJJ	Midcap 400 Value	16.08	-6.29	-3.15
IJT	Smallcap 600 Growth	18.32	-7.57	-4.65
IJS	Smallcap 600 Value	15.41	-12.40	-10.91
IBIT	Bitcoin Trust	40.54	2.75	15.48
FXE	Euro	3.26	10.40	9.66
FXB	British Pound	5.83	11.76	8.79
FXY	Yen	0.87	7.58	8.53
ETHA	Ethereum Trust	82.07	-24.48	-20.30
XLI	Industrials	22.98	4.25	8.99
XLU	Utilities	10.30	2.98	7.26
XLC	Comm Services	18.66	5.25	5.87
XLF	Financials	15.63	1.47	5.45
XLP	Cons Stap	7.65	6.97	5.10
XLB	Materials	16.59	-1.50	3.40
XLK	Technology	29.32	-0.55	0.13
XLE	Energy	7.74	-11.67	-3.12
XLY	Cons Disc	22.67	-5.38	-3.33
XLV	Health Care	-0.64	-5.38	-3.59

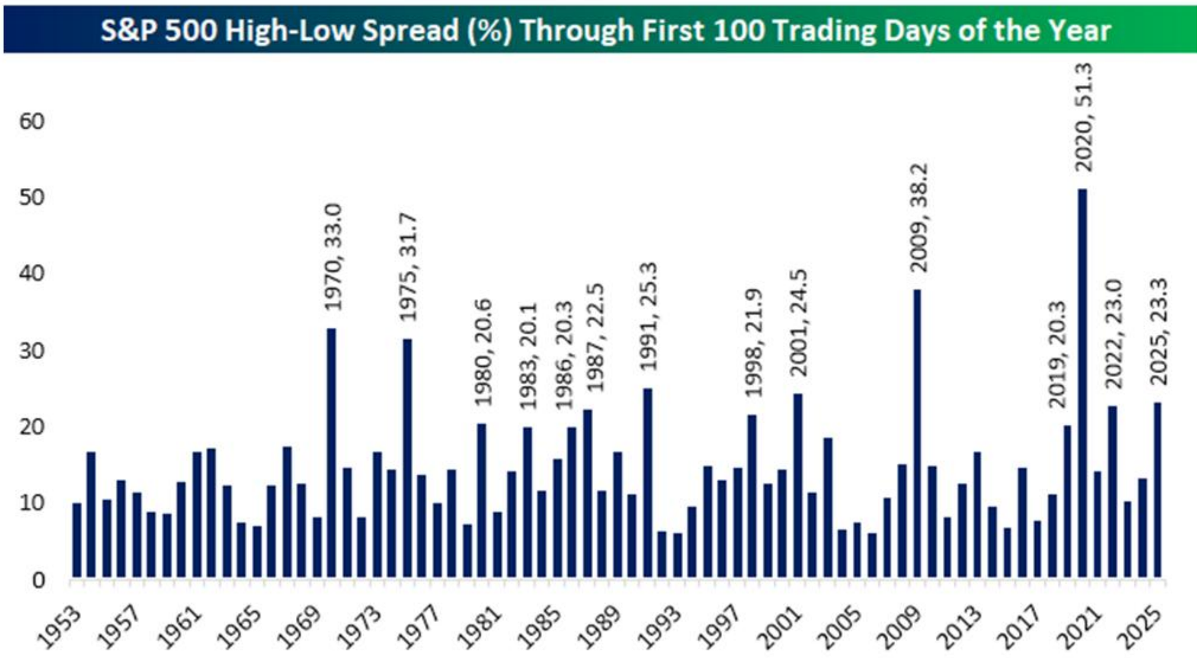
Global

ETF	Description	Since 4/8 Low	Since Inauguration	YTD
EWP	Spain	25.75	35.22	38.31
EWI	Italy	30.29	26.25	32.57
EWG	Germany	26.02	26.29	31.57
EWW	Mexico	26.48	28.05	29.83
EWZ	Brazil	18.22	17.66	23.10
EWQ	France	19.52	14.27	18.76
EWU	UK	19.75	15.61	17.24
EWH	Hong Kong	23.98	14.91	13.12
EWC	Canada	20.86	10.79	11.48
EIS	Israel	21.56	3.92	10.12
EWJ	Japan	19.61	11.42	9.90
EWA	Australia	23.15	5.78	7.46
INDA	India	10.36	6.01	3.07
ASHR	China	12.08	2.31	0.23
EFA	EAFE	21.25	15.22	17.00
CWI	All World ex US	20.55	12.81	13.82
BKF	BRIC	15.80	11.81	10.49
EEM	Emerging Mkts	19.38	9.25	9.96
IOO	Global 100	20.93	0.95	1.95
GLD	Gold	10.45	21.94	25.54
SLV	Silver	10.70	8.82	14.11
DBA	Agric. Commod.	5.86	0.56	0.60
DBC	Commodities	5.33	-5.50	-0.68
UNG	Nat. Gas	-11.60	-11.89	-3.87
USO	Oil	8.05	-17.06	-9.41
TIP	T.I.P.S.	0.15	2.51	3.11
IEF	7-10 Yr Treasuries	-0.74	2.87	2.87
BND	Total Bond Market	0.18	1.92	1.98
AGG	Aggregate Bond	0.16	1.93	1.96
SHY	1-3 Yr Treasuries	0.10	1.78	1.90
TLT	20+ Yr Treasuries	-3.05	-0.75	-0.91

Source Bespoke

While the **S&P 500** is basically flat on the year, the index has **seen a 23.3% high-low range through the first 100 trading days**.

- As shown in the chart below, that is the largest trading range since 2020, barely surpassing a 23% range in 2022 when that year's bear market began.
- 2020's high-low range of 51.3% in the year's first 100 trading days dwarfs this year, **but 2025 is still one of only 13 other years since 1953** (when the five day trading week began) in which the **S&P 500 saw a high-low range of at least 20 percentage points through the first 100 trading days.**



Source Bespoke

In the table below, Bespoke show those years with the largest trading ranges in the first 100 days of the year.

- As shown, this year is leaving those first 100 days with a pretty small move.
- In fact, only one other year, **1980, exited the first 100 days with a move of less than 1% after experiencing such big swings.**
- Looking ahead, **rest-of-year performance** has leaned **positive** across all of these instances. While gains are **not necessarily more consistent versus** the **norm** (62% versus 69% for all years), the **average and median gains are several percentage stronger than all years**.
- Additionally, rest-of-year performance has generally seen **high to low ranges that remain larger** than normal.
- However, the **max declines from the 100th day to the end of the year** have **not been much different than** what has been **observed across all years**, while the **max upside has been significantly larger than normal.**

S&P 500 Performance After Most Volatile First 100 Trading Days*

	First 100-Days		Rest of Year			
Year	% Change YTD	High-Low Range (%)	% Change Thru End of Year	Max Loss	Max Gain	High-Low Range (%)
1970	-23.69	33.04	31.17	-1.37	31.35	33.16
1975	32.12	31.74	-0.43	-9.37	5.55	16.47
1980	0.99	20.59	24.54	0.00	28.91	27.43
1983	17.70	20.07	-0.91	-3.84	4.30	8.46
1986	14.23	20.27	0.34	-4.74	5.24	10.48
1987	19.38	22.52	-14.54	-22.55	16.49	50.40
1991	13.55	25.35	11.23	-1.15	11.23	12.53
1998	12.55	21.87	12.54	-12.36	13.69	29.72
2001	-3.21	24.52	-10.16	-24.42	0.44	32.90
2009	-1.13	38.16	24.86	-1.56	26.28	28.28
2019	12.73	20.34	14.32	-2.89	14.65	18.06
2020	-7.40	51.34	25.55	0.00	25.55	25.11
2022	-16.52	22.96	-3.50	-10.10	8.21	20.36
2025	0.64	23.31	?	?	?	?
Average	5.14	26.86	8.85	-7.26	14.76	24.11
Median	6.77	23.14	11.23	-3.84	13.69	25.11
% Positive	64		62			
All Years Since 1953						
Average	3.56	14.93	5.19	-7.02	10.20	19.28
Median	3.18	13.36	7.05	-4.05	8.86	16.32
% Positive	67		69			

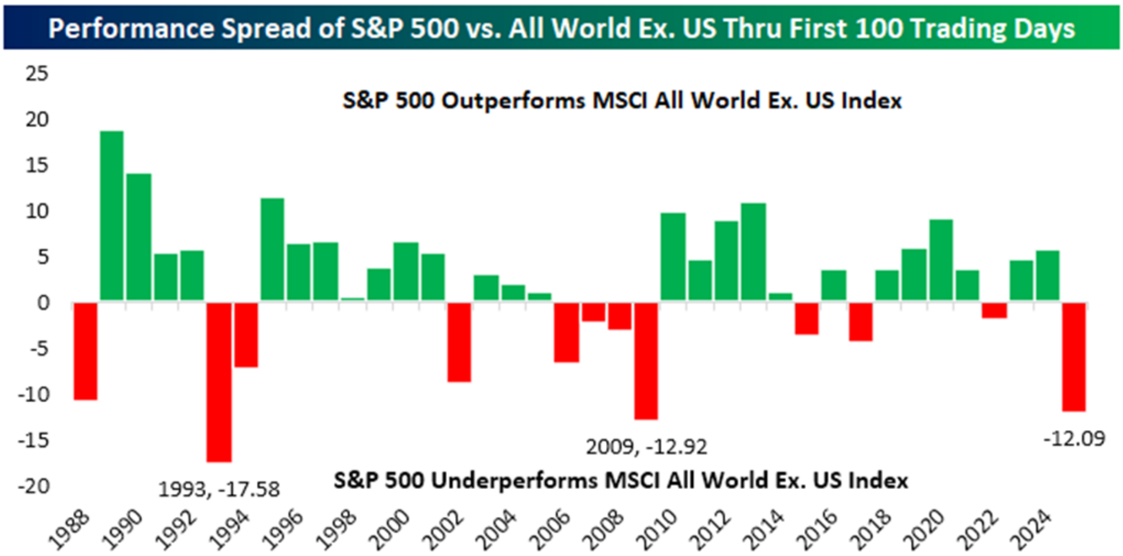
** Years with at least 20 percentage points between first 100 days' high and low.*

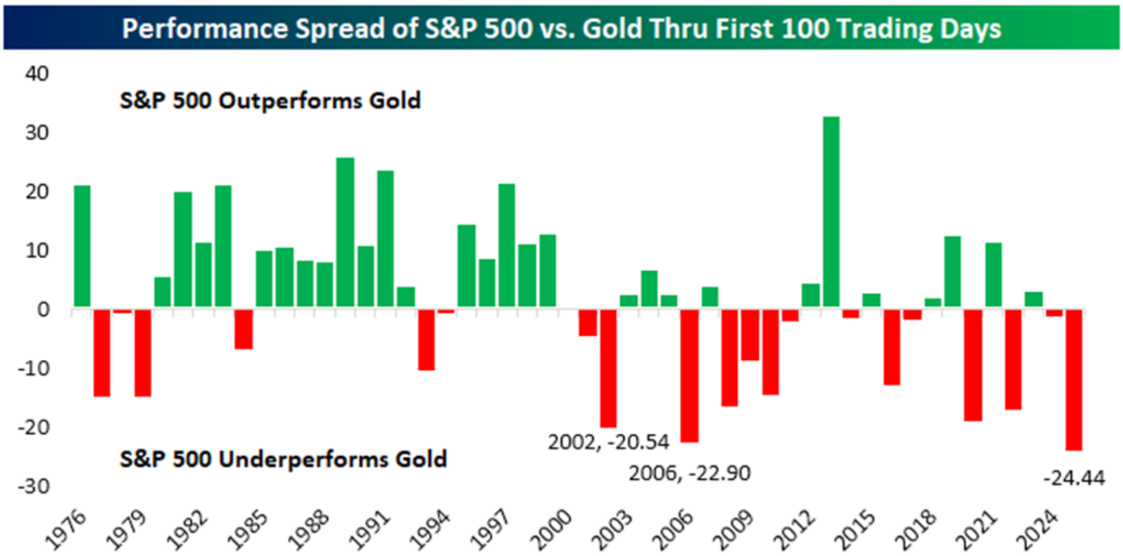
Source Bespoke

As noted earlier, while the S&P 500 has erased all of its year to date losses, other assets have left US equities in the dust.

- With regards to international stocks, the **MSCI All World Excluding the US index has rallied 12.7%** versus **the S&P 500's less than 1% gain year** to date.
- As shown below, that comes out to the **third largest underperformance** of the **S&P versus international stocks on record through a year's first 100 trading days.**
- **The only years with greater underperformance** were **2009** (MSCI rose 11.8% versus the S&P's 1.13% decline) and **1993** (MSCI rose 20.6% versus a 3% gain for the S&P).

- Similarly, **gold has seen stellar performance**, +25% gain is **record outperformance relative to US equities for the first 100 trading days of any year of the past half century**.
- Only two years even come close to holding a candle with at least 20 percentage points of outperformance: **2002** and **2006**





Sector moves....

1. **Iron ore stocks**
    - **BHP**{38.15 -0.30 -0.78%},
    - **RIO** {113.39 -0.78 -0.68%}
    - **Fortescue** {15.68 0.13 0.84%}
    - **Mineral Resources** {22.72 0.27 1.20%}
    - **Champion Iron** {4.27 0.02 0.47%}
2. **Resources -**
    - **South32** {3.04 -0.03 -0.98%}
    - **Mt Gibson** {0.29 -0.01 -1.72%}
    - **Iluka** {3.79 0.00 0.00%}
    - **Sandfire Resources** {11.56 -0.06 -0.52%}
    - **Independence Group** {4.10 0.00 0.00%}
    - **Lynas** {7.78 -0.17 -2.14%}
    - **Chalice Mining** {1.14 0.01 0.44%}
    - **Nickel Industries** {0.69 0.02 2.99%}
3. **Healthcare**

- **Ansell**{31.46 -0.08 -0.25%}
- **Cochlear** {270.00 -1.51 -0.56%}
- **CSL** {248.00 0.87 0.35%}
- **Clarity Pharmaceuticals** {2.16 0.01 0.47%}
- **Ramsay Healthcare** {36.17 -0.08 -0.22%}
- **Resmed** {38.24 0.03 0.08%}
- **Sonic Healthcare** {26.35 -0.32 -1.20%}
- **Paradigm Biotech** {0.32 0.01 3.28%}
- **Imugene** {0.02 0.00 0.00%}
- **Telix Pharmaceuticals** {25.47 -0.81 -3.08%}
- **Mesoblast** {1.67 -0.03 -1.48%}
- **Genetic Signatures** {0.48 -0.07 -11.93%}
- **Immutep**{0.29 -0.01 -3.39%}
- **Healius**{0.88 -0.03 -2.76%}
- **Fisher & Paykel Health** {32.23 -0.26 -0.80%}

4. **Banks**
   - **ANZ** {28.92 0.04 0.14%},
   - **CBA** {174.44 0.65 0.37%},
   - **NAB** {37.50 0.16 0.43%},
   - **Westpac** {31.71 0.24 0.76%},
   - **Bendigo & Adelaide Bank** {11.95 -0.04 -0.33%}
   - **Bank of Queensland** {7.77 -0.02 -0.26%}.
   - **Macquarie Bank** {213.61 3.62 1.72%}
5. **Financial Services / Market Related Stocks**
   - **Macquarie Bank** {213.61 3.62 1.72%}
   - **QBE** {23.46 0.10 0.43%}
   - **IAG** {8.69 0.06 0.70%},
   - **Suncorp** {20.83 0.06 0.29%},
   - **Steadfast**{5.80 0.00 0.00%}
   - **AUB Group** {34.90 0.02 0.06%},
   - **Computershare** {40.58 0.26 0.64%},
   - **ASX** {71.76 0.49 0.69%},
   - **Humm**{0.45 -0.01 -1.10%}
   - **Iress** {8.61 0.03 0.35%}
6. **Top “DEFENSIVE” Stocks - the ones that outperform in a Bear Market**
   - **Woolworths** {31.63 -0.10 -0.32%}
   - **Coles** {21.54 -0.06 -0.28%}
   - **Metcash** {3.39 -0.01 -0.29%}
   - **CSL** {248.00 0.87 0.35%}
   - **Resmed** {38.24 0.03 0.08%}
   - **Amcor** {14.17 0.02 0.14%}
   - **Orora** {1.94 0.01 0.26%}
   - **Wesfarmers** {83.00 0.20 0.24%}
   - **Telstra** {4.78 0.04 0.84%}
   - **APA Group** {8.23 0.01 0.12%}
   - **Suncorp** {20.83 0.06 0.29%}
   - **IAG** {8.69 0.06 0.70%}
   - **A2 Milk** {8.06 -0.05 -0.62%}
   - **Treasury Wines** {8.11 0.00 0.00%}
7. **Stocks leveraged to Chinese consumer -**

- **A2 Milk**{8.06 -0.05 -0.62%}
- **Bubs Australia** {0.13 0.00 0.00%}
- **Snylait Milk** {0.65 -0.01 -0.76%}
- **Treasury Wines** {8.11 0.00 0.00%}

8. **Fund Managers / Brokers-**
    - **Bell Financial** {1.20 -0.01 -0.42%}
    - **Perpetual** {17.96 0.15 0.84%}
    - **Regal Partners** {2.14 0.01 0.47%}
    - **Insignia**{3.42 0.07 2.09%}
    - **Magellan** {8.44 0.14 1.69%}
    - **GQG** {2.09 -0.02 -0.95%}
    - **Platinum Asset** {0.56 0.01 0.91%}
    - **AMP** {1.27 0.01 0.80%}
    - **Challenger** {7.60 0.02 0.26%}
9. **Data Centres**
    - **Megaport** {13.95 0.40 2.95%}
    - **Goodman G**roup {32.51 -0.45 -1.37%}
    - **NextDC** {13.14 -0.15 -1.13%}
    - **DigiCo Infrastructure REIT** {3.35 0.07 2.13%}
    - **Infratil** {9.80 0.06 0.62%}
    - **Spark NZ** {2.06 -0.02 -0.96%}
    - **Macquarie Technology** {59.50 -1.22 -2.01%}
    - **5G Networks** {0.15 0.00 -1.69%}
10. **Platforms**
    - **HUB 24** {82.91 1.51 1.86%}
    - **Netwealth** {31.77 0.39 1.24%}
    - **Praemium** {0.73 0.02 2.11%}
    - **AMP** {1.27 0.01 0.80%}

Golds

- **Northern Star** {20.33 -0.15 -0.73%}
- **Regis Resources** {4.94 0.03 0.61%}
- **Newmont Gold**{81.57 -0.47 -0.57%}
- **Kingsgate** {2.05 0.04 1.99%}
- **St Barbara** {0.32 0.02 4.92%}
- **Resolute** {0.61 -0.02 -2.40%}
- **Capricorn Metals**{9.39 0.08 0.86%}
- **Evolution Mining** {8.86 0.07 0.80%}
- **Perseus** {3.82 0.02 0.53%}
- **Catalyst Metals** {6.25 0.09 1.46%}

Coal Stocks

- **Whitehaven Coal** {5.66 -0.02 -0.35%},
- **New Hope Coal** {3.80 -0.04 -1.04%}
- **Terracoml** {0.07 -0.01 -7.14%},
- **Coronado Global Resources**{0.13 -0.01 -7.41%}

Lithium / Graphite Stocks

- **Pilbara Minerals**{1.32 -0.01 -0.38%}
- **Mineral Resources** {22.72 0.27 1.20%}
- **IGO** {4.10 0.00 0.00%}
- **Syrah** {0.31 0.00 0.00%}
- **Lake Resources** {0.03 0.00 0.00%}
- **Liontown Resources** {0.63 0.02 3.31%}
- **Vulcan Energy Res**. {4.00 -0.14 -3.38%}
- **Patriot Battery Metals** {0.24 0.00 0.00%}
- **Green Tech Metals** {0.02 0.00 -4.17%}
- **Ioneer** {0.13 -0.01 -3.85%}
- **Australian Strategic Metals** {0.50 -0.02 -3.85%}

Retail

- **Adairs** {2.66 -0.03 -1.12%}
- **AccentGroup** {1.87 0.01 0.27%}
- **Eagers Automotive** {17.68 0.13 0.74%}
- **Bapcor** {5.21 0.02 0.39%}
- **Breville** {29.05 0.10 0.35%}
- **City Chic Collective**{0.09 0.00 -1.16%}
- **Cettire** {0.41 -0.01 -2.41%}
- **Harvey Norman** {5.31 -0.01 -0.19%}
- **JB Hi-Fi** {108.40 0.16 0.15%}
- **Kathmandu** {0.28 0.00 0.00%}
- **Kogan** {3.98 0.04 1.02%}
- **Lovisa** {29.28 0.36 1.24%}
- **Myer** {0.72 -0.01 -0.69%}
- **Premier Investments** {20.50 -0.15 -0.73%}
- **Super Retail** {14.22 0.11 0.78%}
- **The Reject Shop** {6.62 0.00 0.00%}
- **Webjet** {5.17 -0.09 -1.71%}

Baby formula stocks

- **A2Milk** {8.06 -0.05 -0.62%}
- **Bubs** {0.13 0.00 0.00%}
- **Symlait** {0.65 -0.01 -0.76%}

Domestic Cyclical Stocks –

1. **ARB Group** {31.13 0.21 0.68%}
2. **Brickworks** {27.35 -0.19 -0.69%}
3. **Breville** {29.05 0.10 0.35%}

4. **Carsales** {35.90 0.20 0.56%}
5. **Cleanaway** {2.74 -0.02 -0.72%}
6. **Domain** {4.36 0.01 0.23%}
7. **Amotic Group (GUD)** {7.97 0.17 2.18%}
8. **GWA**{2.36 0.01 0.43%}
9. **Helloworld Travel** {1.46 0.00 0.00%}
10. **Kelsian**{3.12 0.04 1.30%}
11. **Michael Hill**{0.41 0.01 1.25%}
12. **Fletcher Building** {2.89 0.01 0.35%}
13. **Flight Centre** {13.36 -0.03 -0.22%}
14. **Lend Lease** {5.78 0.00 0.00%}
15. **Nine Entertainment** {1.61 0.02 1.26%}
16. **Ooh!Media** {1.70 0.01 0.30%}
17. **Orora** {1.94 0.01 0.26%}
18. **Qantas**{10.60 0.08 0.76%}
19. **REA Group** {246.31 -0.57 -0.23%}
20. **Seven West Media**{0.17 0.01 3.03%}
21. **Seek** {24.23 0.10 0.41%}
22. **Stockland** {5.54 -0.02 -0.36%}
23. **Southern Cross Media** {0.68 0.00 0.00%}
24. **Star Entertainment** {0.11 -0.01 -4.35%}
25. **The Lottery Corp** {5.37 0.00 0.00%}
26. **Tabcorp** {0.71 -0.01 -1.40%}
27. **Webjet**{5.17 -0.09 -1.71%}

Domestic Tourism

1. **Tourism- Casinos**
   - **Star Entertainment**{0.11 -0.01 -4.35%}
   - **SKY City NZ** {0.87 -0.03 -3.35%}
2. **Tourism- Airline stocks**
   - **Qantas**{10.60 0.08 0.76%}
   - **Air NZ** {0.56 0.01 0.91%}
3. **Tourism - Airports -**
   - **Auckland Airport**{7.09 0.05 0.71%}
4. **Tourism in and out of Australia - Travel Operators**
   - **Webjet**{5.17 -0.09 -1.71%}
   - **Flight Centre**{13.36 -0.03 -0.22%}
   - **Corporate Travel**{13.67 0.04 0.29%}
   - **Kelsian** {3.12 0.04 1.30%}
   - **Helloworld Travel** {1.46 0.00 0.00%} -
5. **Shopping centers**
   - **Vicinity Centres** {2.43 -0.01 -0.41%}
   - **Scentre Group**{3.68 -0.04 -1.08%}
   - **UniWestfiled**{7.30 0.20 2.82%}
6. **Property related -**
   - **REA** {246.31 -0.57 -0.23%}
   - **Domian** {4.36 0.01 0.23%}

7. **Education -**
    - **IDP Education** {7.85 -0.05 -0.63%}
    - **G8 Education** {1.25 -0.01 -0.79%}

Substantials

Stock	Shareholder	Move	Previous Holding	Current Holding
APZ	Perpetual	1.99%	9.21%	11.20%
CCP	Superannuation and Investments	Ceased		
CEH	Perpetual	-1.07%	15.88%	14.81%
CMW	ESR / MEGA BidCo (Bid Vehicles),	-10.81%	30.70%	19.89%
EBO	Sybos	-0.68%	18.73%	18.05%
FBU	Schroders	-1.65%	7.80%	6.15%
FBU	Schroders	-1.65%	7.80%	6.15%
GOR	First Sentier Investors	Became		5.22%
IFM	Coopers	1.78%	7.58%	9.36%
IFM	Coopers	1.79%	7.58%	9.37%
ILU	Yarra	-1.24%	8.57%	7.33%
IPX	Regal	-1.06%	7.38%	6.32%
JDO	ECP	Became		5.30%
NVX	Bank of New York	Became		5.07%
SDR	First Sentier Investors	1.08%	5.89%	6.97%

Source Company Announcements

Directors Interest

- **ANZ** – R Gibb **acquired** 1,000 shs, 146 AN3 Capital Notes 7, 145 AN3 Capital Notes 8 on mkt.
- **BRN** – P Turcinov **disposed** 175,331 shs on mkt.
- **WOR** – J Geagea **acquired** 2,000 shs on mkt.

Source Company Announcements / Al Jaucian / Mitchell Hewson

Stock Moves in each Sector

Industrials

Banks

ANZ {28.92 0.04 0.14%}, **CBA** {174.44 0.65 0.37%}, **Virgin Money plc** {174.44 0.65 0.37%}, **NAB** {37.50 0.16 0.43%}, **Westpac** {31.71 0.24 0.76%}, **Bendigo & Adelaide Bank** {11.95 -0.04 -0.33%}, **Bank of Queensland** {7.77 -0.02 -0.26%}

Financial Services / Market Related Stocks

Macquarie Bank {213.61 3.62 1.72%}, **QBE** {23.46 0.10 0.43%}, **IAG** {8.69 0.06 0.70%}, **Suncorp** {20.83 0.06 0.29%}, **AUB Group** {34.90 0.02 0.06%}, **Computershare** {40.58 0.26 0.64%}, **ASX** {71.76 0.49 0.69%}, **A2B Australia** {71.76 0.49 0.69%}, **Humm** {0.45 -0.01 -1.10%}, **Iress** {8.61 0.03 0.35%}

Fund Managers / Brokers

Challenger {7.60 0.02 0.26%}, **Platinum Asset** {0.56 0.01 0.91%}, **Bell Financial** {1.20 -0.01 -0.42%}, **K2 Asset Mgt** {0.06 0.00 -1.61%}, **Pinicacle Investment** {20.07 0.37 1.88%}, **AMP** {1.27 0.01 0.80%}, **Perpetual** {17.96 0.15 0.84%}, **Magellan** {8.44 0.14 1.69%}, **Regal Partners** {2.14 0.01 0.47%}, **Insignia**{3.42 0.07 2.09%}

Insurers

AMP {1.27 0.01 0.80%}, **IAG** {8.69 0.06 0.70%}, **Medibank** {4.82 0.01 0.21%}, **NIB Holdings** {6.68 -0.13 -1.91%}, **QBE** {23.46 0.10 0.43%}, **Suncorp** {20.83 0.06 0.29%}, **Ausbrokers** {34.90 0.02 0.06%}, **Steadfast** {5.80 0.00 0.00%}, **Tower** {1.39 -0.01 -0.71%}

Retailers

Harvey Norman {5.31 -0.01 -0.19%}, **JB Hi-Fi** {108.40 0.16 0.15%}, **Myer** {0.72 -0.01 -0.69%}, **Metcash** {3.39 -0.01 -0.29%}, **Adairs** {2.66 -0.03 -1.12%}, **Automotive Holdings** {2.66 -0.03 -1.12%}, **Breville** {29.05 0.10 0.35%}, **Premier Investments** {20.50 -0.15 -0.73%}, **Accent Group** {1.87 0.01 0.27%}, **Super Retail** {14.22 0.11 0.78%}, **City Chic Collective** {0.09 0.00 -1.16%}, **The Reject Shop** {6.62 0.00 0.00%}, **Wesfarmers** {83.00 0.20 0.24%}, **Woolworths** {31.63 -0.10 -0.32%}, **Webjet** {5.17 -0.09 -1.71%}, **Kathmandu** {0.28 0.00 0.00%}, **Lovisa** {29.28 0.36 1.24%}

Healthcare

Ansell {31.46 -0.08 -0.25%}, **Australian Pharmaceutical** {31.46 -0.08 -0.25%}, **Cochlear** {270.00 -1.51 -0.56%}, **CSL** {248.00 0.87 0.35%}, **Genetic Signatures** {0.48 -0.07 -11.93%}, **Fisher & Paykel Health** {32.23 -0.26 -0.80%}, **Healius** {0.88 -0.03 -2.76%}, **Imugene** {0.02 0.00 0.00%} , **Immutep** {0.29 -0.01 -3.39%} , **Mesoblast** {1.67 -0.03 -1.48%}, **Mayne Pharma** {5.06 0.13 2.64%}, **Paradigm Biotech** {0.32 0.01 3.28%}, **Ramsay Healthcare** {36.17 -0.08 -0.22%}, **Resmed** {38.24 0.03 0.08%}, **Sonic Healthcare** {26.35 -0.32 -1.20%}, **Sigma** {3.17 -0.01 -0.31%}, **Telix Pharmaceuticals** {25.47 -0.81 -3.08%}, **Virtus Health** {25.47 -0.81 -3.08%}

Aged Care

Regis Healthcare {8.02 0.05 0.63%}

Media

Carsales {35.90 0.20 0.56%}, **Domain Holdings** {4.36 0.01 0.23%}, **Newscorp** {51.85 0.83 1.63%}, **Nine Entertainment** {1.61 0.02 1.26%}, **REA Group** {246.31 -0.57 -

0.23%}, **Seek** {24.23 0.10 0.41%}, **Seven West Media** {0.17 0.01 3.03%}, **Sky Network TV** {2.46 0.01 0.41%}, **Southern Cross Media**{0.68 0.00 0.00%},

Telcos

Telstra {4.78 0.04 0.84%}, **Hutchison** {0.03 0.00 0.00%}, **Nextdc** {13.14 -0.15 -1.13%}, **Spark NZ** {2.06 -0.02 -0.96%}, **Chorus** {7.48 0.00 0.00%}, **TPG Telecom** {5.15 -0.02 -0.39%}, **Macquarie Telecom** {59.50 -1.22 -2.01%},

Transport

Brambles {22.97 0.01 0.04%}, **Aurzion** {2.95 0.01 0.34%}, **Qantas** {10.60 0.08 0.76%}, **Qube** {4.25 0.01 0.24%}, **Alliance Aviation** {2.50 -0.01 -0.40%}, **MMA Offshore** {2.50 -0.01 -0.40%}, **Auckland Airport** {7.09 0.05 0.71%}, **Air NZ** {0.56 0.01 0.91%}, **Atlas Arteria** {5.22 0.00 0.00%}, **Transurban** {14.26 0.06 0.42%}

Travel & Tourism

Qantas {10.60 0.08 0.76%}, **Auckland Airport** {7.09 0.05 0.71%}, **Air NZ** {0.56 0.01 0.91%}, **Webjet** {5.17 -0.09 -1.71%}, **Ardent Leisure** {alg}, **Event Hospitality** {16.20 0.16 1.00%}, **Corporate Travel** {13.67 0.04 0.29%}, **Flight Centre** {13.36 -0.03 -0.22%}, **Kelsian** {3.12 0.04 1.30%}, **Helloworld Travel** {1.46 0.00 0.00%}

Building Materials

Hardies {34.69 -0.46 -1.31%}, **GWA** {2.36 0.01 0.43%}, **Reece** {15.57 0.09 0.58%}, **Fletcher Building** {2.89 0.01 0.35%}, **Brickworks** {27.35 -0.19 -0.69%}, **Reliance Worldwide** {4.40 -0.02 -0.45%}

Vehicles

Eagers Automotive {17.68 0.13 0.74%}, **Bapcor** {5.21 0.02 0.39%}, **McMillan Shakespeare** {15.74 -0.11 -0.69%}, **Smartgroup** {7.29 -0.35 -4.58%}, **SG Fleet** {7.29 -0.35 -4.58%}, **Fleetpartners Group** {2.96 -0.04 -1.33%}

Business Services

McMillan Shakespeare {15.74 -0.11 -0.69%}, **SG Fleet** {15.74 -0.11 -0.69%}, **ZIP** {2.01 0.07 3.34%}

Food & Beverages

Collins Foods {7.87 0.04 0.51%}, **Domino's Pizza** {24.08 0.04 0.17%}, **Fonterra** {24.08 0.04 0.17%}, **Graincorp** {7.50 -0.01 -0.13%}, **Select Harvest** {4.51 -0.05 -1.10%}, **Treasury Wines** {8.11 0.00 0.00%}, **Endeavour** {4.02 -0.03 -0.74%}

Engineering & Construction

ALQ {16.22 -0.08 -0.49%}, **Downer EDI** {6.10 -0.02 -0.33%}, **GWA** {2.36 0.01 0.43%}, **Lend Lease** {5.78 0.00 0.00%}, **Monadelphous** {17.35 0.03 0.17%}, **McMillan Shakespeare** {15.74 -0.11 -0.69%}, **NRW Holdings** {2.78 -0.02 -0.71%}, **Seven Group Holdings** {svw}, **Worley** {13.10 0.09 0.69%}

REITS

BWP Trust {3.55 -0.01 -0.28%}, **Charter Hall Group** {18.20 -0.09 -0.49%}, **Cromwell Property** {0.37 -0.01 -1.35%}, **Charter Hall Retail** {3.97 -0.04 -1.00%}, **Dexus** {6.98 -0.07 -0.99%}, **Vicinity Centres** {2.43 -0.01 -0.41%}, **Goodman Group** {32.51 -0.45 -1.37%}, **GPT** {4.72 -0.08 -1.67%}, **Lend Lease** {5.78 0.00 0.00%}, **Mirvac** {2.30 0.00 0.00%}, **Peet** {1.60 -0.01 -0.31%}, **Region Group** {2.40 0.00 0.00%}, **Scentre Group** {3.68 -0.04 -1.08%}, **Stockland** {5.54 -0.02 -0.36%}, **Unibailrodawestfield** {7.30 0.20 2.82%}

Steel

Bluescope {22.98 -0.19 -0.82%}, **Sims** {15.18 -0.04 -0.26%}

Paper & Packaging

Amcor {14.17 0.02 0.14%}, **Orora** {1.94 0.01 0.26%},

Utilities

AGL {10.22 -0.05 -0.49%}, **APA Group** {8.23 0.01 0.12%}, **Origin** {10.60 0.05 0.47%},

Infrastructure

APA {8.23 0.01 0.12%}, **Transurban** {14.26 0.06 0.42%}

Chemicals

Incitec Pivot {ipl}, **Orica** {18.82 0.11 0.59%}

IT, Software Services

Appen{1.28 0.05 4.07%}, **Computershare** {40.58 0.26 0.64%}, **Technology One** {40.77 0.71 1.77%}

Agricultural

Graincorp {7.50 -0.01 -0.13%}, **Ridley Corp** {2.65 -0.02 -0.75%}, **Fonterra** {2.65 -0.02 -0.75%}, **Incitec Pivot** {ipl}, **Nufarm** {2.34 -0.03 -1.27%}, **Aust Ag** {1.38 0.03 2.23%}, **Elders** {6.27 0.07 1.13%},

Baby Formula + Stocks Leveraged to Chinese Consumers

A2 Milk {8.06 -0.05 -0.62%}, **Bega Cheese** {5.42 0.01 0.18%}, **Synlait** {0.65 -0.01 -0.76%} **Treasury Wines** {8.11 0.00 0.00%},

Consumer Products

ARB {31.13 0.21 0.68%} , **Amotiv** {7.97 0.17 2.18%}, **Treasury Wines** {8.11 0.00 0.00%}

Diversified Financials

ASX {71.76 0.49 0.69%}, **Challenger** {7.60 0.02 0.26%}, **Computershare** {40.58 0.26 0.64%}, **Humm Group** {0.45 -0.01 -1.10%}, **Iress** {8.61 0.03 0.35%}, **Insignia** {3.42 0.07 2.09%}, **HUB** {82.91 1.51 1.86%}, **Netwealth** {31.77 0.39 1.24%}, **Macquarie Bank** {213.61 3.62 1.72%}, **Perpetual** {17.96 0.15 0.84%}

Resources

Iron Ore

BHP {38.15 -0.30 -0.78%}, **S32** {3.04 -0.03 -0.98%}, **RIO** {113.39 -0.78 -0.68%}, **Mt Gibson** {0.29 -0.01 -1.72%}, **Fortescue** {15.68 0.13 0.84%}

Others resources

Iluka {3.79 0.00 0.00%}, **Metals X** {0.53 -0.01 -1.87%}, **Sandfire Resources** {11.56 -0.06 -0.52%}, **Independence Group** {4.10 0.00 0.00%}, **Base Resources** {4.10 0.00 0.00%}, **Lynas** {7.78 -0.17 -2.14%}, **Alkane** {0.75 0.02 2.04%}

Energy Stocks

Ampol {25.36 -0.18 -0.70%}, **Origin** {10.60 0.05 0.47%}, **Santos** {6.65 0.10 1.53%}, **Worley Parsons** {13.10 0.09 0.69%}, **Woodside** {22.73 0.61 2.76%}, **Beach Energy** {1.37 0.02 1.11%}, **New Hope Corp** {3.80 -0.04 -1.04%}, **Whitehaven Coal** {5.66 -0.02 -0.35%}

Mining Services

Monadelphous {17.35 0.03 0.17%}, **Orica** {18.82 0.11 0.59%}, **Downer** {6.10 -0.02 -0.33%}, **Worley** {13.10 0.09 0.69%}, **Seven Group Holdings** {svw}, **Emeco** {0.74 -0.02 -2.00%}, **Matrix Composites & Engineering** {0.23 -0.01 -2.13%}, **NRW Holdings** {2.78 -0.02 -0.71%}

Coal Stocks

Whitehaven Coal {5.66 -0.02 -0.35%}, **New Hope Coal** {3.80 -0.04 -1.04%} **Terracoml** {0.07 -0.01 -7.14%}, **Coronado Global Resources**{0.13 -0.01 -7.41%}

Gold

Northern Star {20.33 -0.15 -0.73%}, **Regis Resources** {4.94 0.03 0.61%}, **Newmont Gold**{81.57 -0.47 -0.57%}, **St Barbara** {0.32 0.02 4.92%}, **Resolute** {0.61 -0.02 -2.40%}, **Pantoro** {3.42 -0.07 -2.01%}, **Evolution Mining** {8.86 0.07 0.80%}, **Perseus** {3.82 0.02 0.53%}, **OceanaGold** {3.82 0.02 0.53%}, **Bellevue Gold** {0.95 0.00 0.00%}, **Gold Road Resources** {3.33 -0.01 -0.30%} , **Raemlius Resources** {2.83 0.03 1.07%} , **Westgold Resources** {2.98 -0.02 -0.67%}, **Catalyst Metals** {6.25 0.09 1.46%}

Uranium Stocks

Deep Yellow {1.35 -0.05 -3.24%}, **Paladin** {6.14 -0.32 -4.95%}, **Boss Energy**{3.98 -0.15 -3.63%}, **Bannerman Energy** {2.86 -0.08 -2.72%} , **Lotus Resources** {0.19 -0.02 -9.76%}

Lithium / Graphite Stocks

Pilbara Minerals {1.32 -0.01 -0.38%}, **Syrah** {0.31 0.00 0.00%}, **Neometals** {0.09 0.00 2.27%}, **European Metals Holdings** {0.20 0.00 0.00%}

Bell Potter Research

Radiopharm Theranostics (RAD) Buy (Speculative), Valuation$0.05ps – John Hester

Encouraging Data In Brain Mets

RAD101 – Brain mets imaging, highly encouraging data

The company has three active ongoing clinical trials including the phase 1a therapy study of RAD202 (HER2+ve solid tumours) and the phase 2b imaging study with RAD101 in suspected recurrent brain metastasis from solid tumours of different origins. This latter trial is being conducted in the US under an IND and will enrol ~30 patients in a single arm study. First patient was recently enrolled with enrolment expected to be completed in late CY25. RAD101 is nearest to revenue and is the focus of this report.

Clinical Data Trial shows RAD101 Detects Brain Metastases

The recently published data from the Phase 2a investigator led study of RAD101 should provide investors with significant encouragement that this drug could be approvable. RAD101 targets fatty acid metabolism in brain tumour metastases. The data indicates rapid levels of tumour uptake producing high quality PET images. Advantages include 1) among treatment naïve patients, PET images indicate tumour volume up to 40% larger compared to contrast-enhanced MRI 2) the assessment of SUV≥2 is a meaningful indicator of overall survival; and 3) for patients previously subject to stereotactic radiosurgery, there is a clear differentiation between pseudo progression and actual progression not possible with CE MRI. RAD remains well funded with cash of $36.9m (31/03/2025),representing ~1 year of cash runway. The company sponsored Phase 2b is currently enrolling patients under IND in the

United States across multiple east coast sites. Enrolment is expected to complete in 4Q25 with headline data in mid CY2026.

Investment View: Buy (Speculative) Valuation $0.05

The phase 2a data provides a solid justification for further development spend on this asset. RAD has approximately 1.2bn options outstanding with a $0.06 strike price, which could generate $70m if exercised. EV is suggestive of deep value if the outcomes of the current phase 2b reflect those of the study described here. Valuation is amended to $0.05.

Disclosure: Bell Potter Securities acted as lead manager of the company's August 2024 capital raise for $45m and received fees for that service.

Telstra Group (TLS) Hold, TP$4.65 – Chris Savage

Muscle flex

New five year strategy. Telstra held an investor day this week and provided a new five year strategy following the largely successful completion of T25. The new strategy is called "Connected Future 30" and the overarching ambition is to be "the number one choice for connectivity in Australia". From a financial perspective, the strategy aims to deliver mid-single digit compound annual growth in cash earnings to FY30 and an underlying ROIC of 10% by FY30 (vs c.8% currently). The new strategy includes the same target of continuing to grow dividends but Telstra flagged that its "franking balance is tight". The company therefore said it may "consider partially franked dividends if growing full-franked dividends is not possible".

Modest upgrades. Telstra also reiterated its FY25 guidance at the investor day and added that it expects to be at the top end of both the free cashflow and BAU capex guidance. There is, therefore, no change in our FY25 forecasts outside of some modest EPS increase due to the share buyback and an increase in our free cashflow forecast from the low end to top end of the range. In FY26 and FY27, however, we have upgraded our underlying EBITDA forecasts by 1% and 2% and on the back of the better-than-expected target of mid-single digit compound annual growth in cash earnings to FY30. We had been forecasting a CAGR of 2.9% to FY30 but have now lifted this to 4.4%. The upgrades have largely been driven by increases in our Mobile revenue and margin forecasts.

Investment view: PT up 7% to $4.65, Maintain HOLD. We have reduced the discount we apply in the PE ratio valuation from 10% to 7.5% due to better-than-expected outlook for cash earnings growth. There are no other changes in the key assumptions we apply in each of the other valuations. The net result is a 7% increase in our PT to $4.65 which is a modest discount to the share price so we maintain our HOLD recommendation. In our view Telstra is attractive due to its defensive nature and outlook of mid-single digit cash earnings growth but on an FY26 PE ratio of c.23x we believe the stock is fairly or appropriately valued.