

Company history and background

OUR STORY



Perth, Western Australia

With a vision to build high quality commercial vessels for the international market Austal commenced operations in Perth, WA in 1988.



Alabama, Mobile

Austal's USA shipyard was established in late 1999 and is now one of the largest employed in Mobile, Alabama, serving as the centre of manufacturing for the Littoral Combat Ship (LCS) and Expeditionary Fast Transport (EPF) programs for the US Navy.



Balamban, Philippines

In 2011, Austal acquired a significant commercial shipbuilding facility in Balamban, Cebu, Philippines. This facility was established to construct high-speed passenger ferries, vehicle-passenger ferries, offshore crew transfer vessels, and windfarm vessels to serve the growing market in Southeast Asia and beyond.



2018

Vung Tau, Vietnam

Austal Vietnam, located in Vung Tau, began operations in March 2018 as part of Austal's strategy to expand global manufacturing for commercial vessels. The shipyard started with core design and fabrication teams, supported by Austal Australia's design and construction resources.

OUR BUSINESS TODAY

\$2.1B

MARKET

CAPITALISATION

\$1.5B FY24 REVENUE \$14.2B

ORDERBOOK (INCL.

OPTIONS)

4,324 EMPLOYEES

51
SHIPS UNDER
CONSTRUCITON OR
SCHEDUELED

72
VESSELS UNDER
SUSTAINMENT
CONTACTS

BUSINESS SEGMENTS

DEFENCE



Revenue through milestone payments

COMMERCIAL



Revenue through milestone payments

SUPPORT



Revenue through sustainment contracts

We are a global, diversified ship builder

COMMENTARY

Five shipyards in four countries and eight service centres globally

Operational footprint to meet the build and service requirements of our customers

- · Operate in defence and commercial shipbuilding
 - US and Australia service our government clients
 - Philippines and Vietnam give us cost leadership for commercial
- · Production facilities are purpose built, modern, efficient and fully enclosed
- Global footprint allows us to produce commercial vessels in modules across multiple shipyards to maximise capacity
- Since inception we have delivered over 380 ships
- In the first half of FY2025 we delivered six ships and had 51 ships under construction or scheduled

Naval shipbuilding subjects Austal to strict regulatory oversight



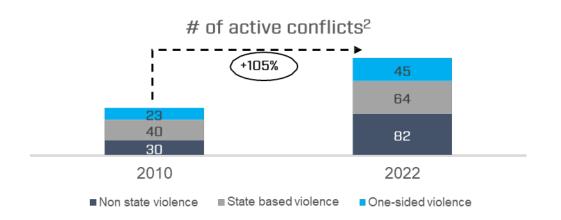
KEY LOCATIONS

LOCATION	LAND AREA (M ²) ¹	SHIP PLATFORMS
Mobile, Alabama, USA	467,000	LCS, EPF, MMF, OPC, T-AGOS
Henderson, WA, Australia	78,344	Patrol boats and landing crafts
Balamban, Cebu, Philippines	120,000	Commercial and Defence
Vung Tau City, Bia Ria, Vietnam	9,820	Large high-speed ferries

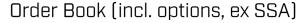
High quality orderbook at record high with more growth coming

- The majority of the orderbook is from US steel shipbuilding programmes & expansion into submarine modules
- Australia is set to follow with the Strategic Shipbuilding Agreement providing continuous naval shipbuilding efficiencies
- Commercial work picking up with major driver being lowering emissions, particularly in Europe
- Risk of global conflict has increased
- US driving increased % GDP spend on defence

GLOBAL CONFLICTS HAVE SIGNIFICANTLY INCREASED



ORDERBOOK DETAILS (A\$ BN)





KEY CONTRACTS AT H1 FY2025 (A\$M)

CONTRACT	CUSTOMER	# OF SHIPS	CONTRACTED	OPTIONS	TOTAL
OPC	US Coast Guard	11	881	4,453	5,334
T-AGOS	US Navy	7	1,027	4,137	5,164
EMS	US Navy	3	1,402	-	1,402
LCU	US Navy	12	256	336	592

Austal USA - Strong and long pipeline of work

Provides certainty of revenue (assuming all options exercised)



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Austal Australia – Pipeline and opportunities

Strategic Shipbuilder Agreement being negotiated



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- Invest in facilities for current and future shipbuilding programmes and additional submarine module capacity
- Austal has received a letter of support from an Australian Government financing agency for up to 50% of the financing required for the FA2 project for a period of up to 10 years (subject to final terms)
- Successful \$200m capital raise + \$20m share purchase plan

FA2 enhances our steel manufacturing capability

PROJECT OVERVIEW

New assembly building, waterfront improvements and a new ship lift system to assemble and service <u>large</u> vessels

- New assembly bay will enable erection of large steel modules for the Navy and Coast Guard ships - Offshore Patrol Cutter (OPC) and T-AGOS programs
- Ship lift system enables launch of ships from the assembly buildings
- Shift lift system will be the largest on the Gulf Coast and the widest in the United States - Constellation class Frigates, OPC and LCS can be docked at the land-side facility for repairs and maintenance

INDICATIVE MILESTONE DATES

July 2025	Milestone 1 – GC Mobilisation
November 2025	Milestone 2 – Final permitting
November 2026	Milestone 3 – Upland completion
December 2026	Milestone 4 – Marine completion
April 2027	Milestone 5 – NAVSEA certification

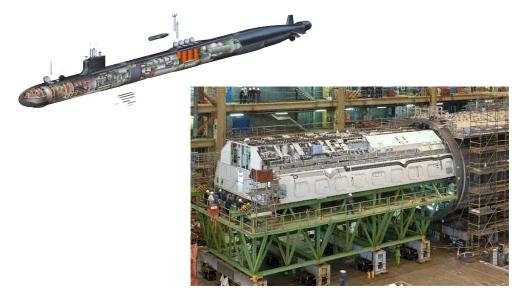


MMF3 increases our submarine module capacity

PROJECT OVERVIEW

Construction of a new manufacturing facility for submarine modules is funded by General Dynamics Electric Boat

- Fully operational in late 2026
- Increase capacity to support the U.S. Navy Submarine Industrial Base (SIB)
- 369,600 square feet of indoor manufacturing space purpose-built to manufacture submarine modules
- Production will support the U.S. Navy's goal of delivering one Columbia-class and two Virginia-class submarines annually
- MMF3 will include a material storage area, machine shop, assembly area, and two waterfront improvements to support the shipment of the completed modules via barge







Strategic Outlook



Record Order Book in the US with Australia aiming to follow through Strategic Shipbuilding Agreement. Greater contract diversity lowering risk profile.



Underlying business performing ahead of expectations as we come through the transition. Internal programmes focused on efficiency.



Significant investment in facilities for growth and setting up the shipyard for future contracts.



Transition to new programmes will bring growth through order book. Anticipate +2000 jobs company-wide over next 5 years.



Additional opportunities for growth through AUKUS in submarine modules and technology. Positive outlook in commercial.

Relationships in Australia and the US growing at a critical time for defence capability. Trump talking increased defence spend.







Long term investment proposition





Recent contract wins and announcements in US and Australia underpin significant future growth

Guidance FY2025



NAVAL SHIPBUILDING AND SUSTAINMENT PLAN:

EVOLVING THE ENTERPRISE

With the orderbook plus potential future projects based on Government announcements Austal is nearing the end of a transition period and start of the execution period, with years of growth ahead.

Updated EBIT Guidance for FY25 to not less than \$80m at H1 results

Key drivers include:

- Record order book of \$14.2 billion
- Increased orders anticipated through the SSA
- Increased volume of work in Asia
- We are still working to finalise the accounting treatment of the US\$450m contract with EB for the submarine module building, which may provide EBIT upside this FY





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