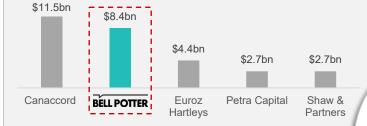


Introduction to Bell Potter Securities

Australia's largest dedicated mid-market, full-service broker with a leading ECM franchise and unrivalled distribution capabilities

Leading Corporate Finance and ECM Franchise

- Dedicated focus on emerging companies
- #2 by value, completing ~\$8.4 billion¹ in equity raisings across IPOs and secondary offerings over the last 5 years (excl. global investment banks)
- #2 by volume, completing 4181 ECM transactions over the same period



Partnership Approach to its Clients

- Our commitment to our clients is demonstrated through a strong track record of supporting 'house stocks' in the after-market through ongoing research, and marketing
- Bell Potter has committed its 'whole-of-firm' approach to DroneShield by;



- ✓ Initiating on the stock in Sep-22 and released 27 reports since;
- Hosted every results roadshow;
- Successfully acted as Corporate Adviser, Joint Lead Manager and Joint Underwriter to capital raisings totaling ~\$275m since Feb-23 to accelerate growth in R&D; and
- Received ~\$53m in Bell Potter retail bids across all capital raisings.

BELL POTTER

Unrivalled Distribution Capabilities

- Global distribution with an institutional sales presence in Australia, Asia, UK / Europe and North America, broking ASX-listed stocks
- Dedicated emerging companies capability targeting domestic and international institutions
- Powerful retail network with
 ~300 retail advisers across 11 Australian offices, servicing ~600,000 clients with
 ~A\$85.8 billion in Funds Under Advice
- Client base includes ~38,000 sophisticated and professional investors and family offices



Top Ranking Research

- Research is one of the cornerstones of our business, a truly broad and outstanding research offering
- Leading small cap and emerging company sector voice in Australia leading retail network provides to a large reader base
- 20 emerging companies, with analysts covering more than 180 companies









Coverage breakdown

EOS

DRONESHIELD

IPERIONX

BELL POTTER

Materials (49)
Industrials (31)
Health Care (30)

Info. Technology (20)
Real Estate (15)
Consumer Staples (12)

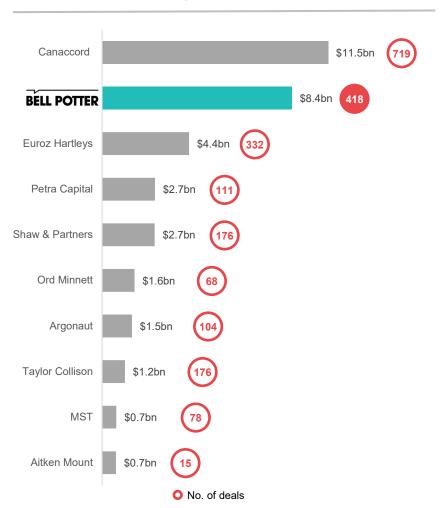
Financials (12)
Consumer Discretionary (11)
Energy (7)

Private & Confidential Page 3

Market leader for mid-market capital raisings over the last 5 years

Bell Potter has been a market leader by deal value, excluding the global investment banks

IPOs and Secondaries by Broker (A\$bn, CY20-24)^{1,2}





\$265.0m

Placement 21' (\$50m) Placement 23' (\$40m) Placement 24' (\$175m)



\$176.0m

Placement 23' (\$26m) Placement 24' (\$50m) Placement 24' (\$100m)



\$275.8m

Placement 23' (\$40m) Placement 24' (\$116m) Placement 24' (\$120m)



\$272.0m

IPO 17' (\$132m) Placement 21' (\$60m) Placement 24' (\$80m)



\$195.0m

IPO 21' (\$110m) Placement 23' (\$35m) Placement & ANREO 24' (\$50m)

immutep^o

\$292.0m

Placement 19' (\$10m) Placement 20' (\$30m) Placement 20' (\$12m) Placement 21' (\$60m) Placement & ANREO 23 (\$80m) Placement & ANREO 24'



\$213.0m

IPO 21' (\$92m) Placement & ANREO 24' (\$121m)



\$1,819.0m

IPO 18' (\$200m) Placement 19' (\$55m) ANREO 20' (\$231m) ANREO 20' (\$364m) Placement 22' (\$296m) Placement 23' (\$673m)



\$896.1m

Placement 19' (\$17m) Placement 20' (\$12m) Placement 21' (\$52m) Placement 21' (\$450m) Placement 23' (\$365m)

mesoblast. \$455.0m

(\$100m)

Rights 17' (\$51m) Placement 19' (\$75m) Placement 20' (\$137m) Placement 22' (\$65m) Placement 23' (\$65m) Placement & ANREO 23 (\$60m)

Placement 25' (\$260m)



\$300.1m

Placement 20' (\$30m) Placement 20' (\$100m) Placement 22' (\$100m) Placement 23' (\$70m)



\$105.0m

IPO 21' (\$40m) Placement & ANREO 23' (\$65m)



\$263.0m

IPO 16' (\$30m) Placement & ANREO 18' (\$14m) Placement & ANREO 20'

(\$100m) Block Trade 21' (\$69m) Placement 21' (\$35m) Placement 23' (\$15m)

imugene

\$277.0m

Placement 21' (\$95m) Block Trade 21' (\$37m) Placement 22' (\$80m) Placement 23' (\$65m)



\$237.0m

Placement 20' (\$40m) Placement 21' (\$50m) Placement & ANREO 22' (\$117m) Placement & ANREO 23' (\$30m)



\$520.4m

Series-D 18' (\$45m) IPO 19' (\$145m) Placement & ANREO 21' (\$280m) Placement 22' (\$50m)

