# UNEARTHED NATURAL RESOURCES CONFERENCE

**BELL POTTER** 

11<sup>th</sup> February 2025

**Burgundy Diamond Mines Limited** 

**ASX: BDM** 

**BURGUNDYDIAMONDS.COM** 







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#### **Ore Reserves and Mineral Resources Reporting**

The information in this announcement with respect to Ore Reserves and Mineral Resources for the Ekati Diamond Mine were released by the Company on 2nd May 2024 ("Amended Annual Mineral Resources and Ore Reserves"). The Company confirms it is not aware of any new information or data that materially affects the information included this ASX release and, in the case of estimates of Ore Reserves and Mineral Resources, that all material assumptions and technical parameters underpinning the estimates continue to apply and have not materially changed.

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# **CORPORATE SNAPSHOT**

# **Experienced team with proven strategy of value creation**

# Board and management team



## Michael O'Keeffe | Non-Executive Chair

Well-known within the resources industry globally, with a wealth of successful mining M&A. Currently the Executive Chairman of Champion Iron Ltd and previously Executive Chairman of Riversdale Mining Ltd, and Managing Director of Glencore Australia Limited



## Kim Truter | Managing Director and Chief Executive Officer

35 years of mining experience in both surface and underground operations and large-scale project development across multiple geographies. Previous positions include CEO De Beers Canada and COO Rio Tinto Diamonds



# Marc Dorion | Non-Executive Director

Partner at law firm McCarthy Tétrault. Practice focuses on the development, financing, construction and operation of major projects in the natural resources, energy, infrastructure and industrial sectors



# Trey Jackson | Non-Executive Director

More than 25 years of global experience in the metals and mining and energy sectors as a private equity investor and executive. Currently co-founder of PBE Mining, and previously held executive roles at The Cline Group and on the board of Arctic Canadian Diamond Company (Burgundy's subsidiary)



# Jeremy King | Non-Executive Director

Over 25 years experience in domestic and international legal, finance and corporate matters. Currently serving on board of four additional ASX-listed companies. Founding director of a boutique advisory service in Perth, Australia



## Anshul Gandhi | Non-Executive Director

CEO of the Choron Group – a leading midstream diamond company. Over 15 years of experience with deep expertise in rough and polished diamonds



# **Brad Baylis** | Chief Financial Officer

Broad experience in corporate and operational finance. Previous roles include CFO for Air Tindi, De Beers Canada and Riversdale Resources

| Capital structure                             |        |         |
|---|--------|---------|
| Share price <sup>1</sup>                      | A\$/sh | 0.05    |
| Shares on issue (undiluted) <sup>1</sup>      | #m     | 1,421.3 |
| Market capitalisation <sup>1</sup>            | A\$M   | 76.8    |
| Market capitalisation <sup>2</sup>            | US\$M  | 48.3    |
| Net cash / (debt)                             | US\$M  | (65.8)  |
| Diamond inventories                           | US\$M  | 63.3    |
| Net cash / (debt) (incl. diamond inventories) | US\$M  | (2.5)   |
|   |        |         |

| Major shareholders                            |   |       |
|---|---|-------|
| Polen and Brigade Capital (ACDC) <sup>3</sup> | % | 18.9% |
| Kama Capital Pte Ltd (Choron Group)           | % | 8.4%  |
| Schroder Investment Management                | % | 8.0%  |
| Michael O'Keeffe                              | % | 4.8%  |

Notes: As of 31st December 2024, unless otherwise stated. Consolidated Net Cash comprises of cash less debt. Debt is defined as bank loans and borrowings, convertible notes, earn-out promissory notes and capital leases. Diamond inventory breakdown can be found in ASX Q4-2024 quarterly activities results announcement dated 28 January 2025. (1) Based on BDM closing price on 5th of February 2025. (2) US\$:A\$ FX rate of 1.59 (3) Consolidated under various entities (Arctic Canadian Diamond Company).

# **EKATI DIAMOND MINE ACQUISITION**

# Why diamonds and why Ekati?

# **Countercyclical strategy**

- Diamond mining "disinterest" has created a countercyclical investment environment that has worked for other commodities (iron ore, coal, uranium etc.)
- Provides an opportunity to pick-up cheap, "unloved" assets with limited competition (unlike gold, copper etc.)
- Chairman, Michael O'Keeffe, has executed on this strategy several times, most recently, Champion Iron (ASX:CIA) - now a ~A\$3-billion-dollar company acquired at the bottom of the iron ore market for ~A\$12 million



Notes: (1) Source: estimates provided by Paul Zimnisky Diamond Analytics – consolidated production (100% basis), not attributable. More information can be found in the appendix of this presentation. (2) Controlling interest only. More information can be found in the appendix of this presentation. (3) Restated to include Arctic Canadian Diamond Marketing's consolidated financials. EBITDA is a non-IFRS metric and is calculated as net income (loss) plus current tax expense (recovery) plus deferred tax expense (recovery) plus finance expenses plus depreciation and amortisation

# Finding the right asset in the diamond industry

 Burgundy's management team was looking for an asset with the following criteria:

1 Tier-1 location ✓

2 Producing operation with impressive infrastructure ✓

Top 10 producing capability based on output (carats) ✓

Owner disinterest ✓

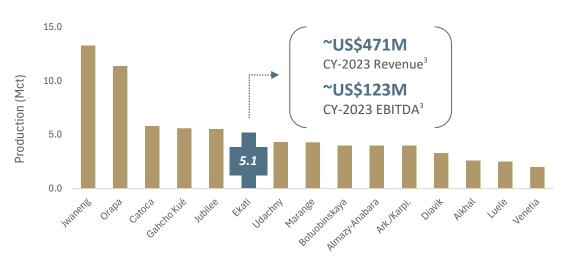
Long mine life extension potential ✓

Ekati was acquired by Burgundy in July 2023

# De Beers Sinap Lake De Beers Gahcho Kue MOUNTAIN MOUNTAIN MOUNTAIN MOUNTAIN MOUNTAIN MOUNTAIN MOUNTAIN Alberta Alberta

# 2023 Top 15 estimated production rank<sup>1</sup>

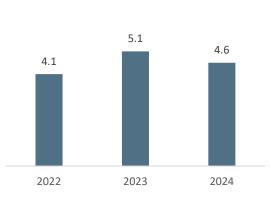
**Only junior<sup>2</sup>** in a major line-up; ~140 Mcts of Indicated Mineral Resources



# **OPERATIONS AND FINANCES**

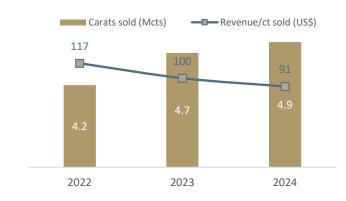
In the last 20 months, global rough diamond prices have decreased ~30% - Burgundy has outperformed market performance



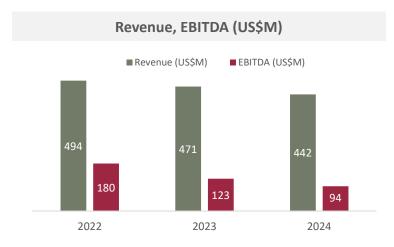


- Transition from Sable to Point Lake open pit during 2024 resulted in lower carats
- 10<sup>th</sup> new operating mine at Ekati to enter production in Q1-2025

# Annual carats sold, revenue per carat (US\$M)



- Part of Burgundy's strategy was drawing on its diamond inventory
- Global rough diamond revenue per carat was down approximately 15-20% YoY (estimate), while Burgundy's CY-2024 rough diamond per carat was down ~10% YoY
- Impressive achievement, which speaks to the demand for Ekati's G7 product

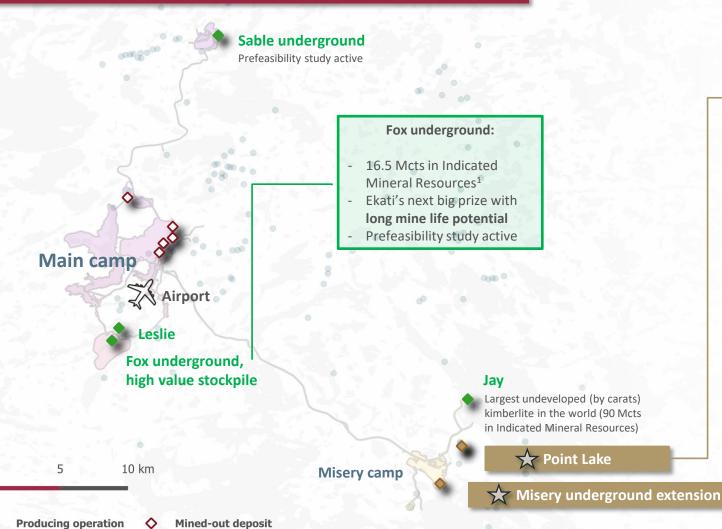


- Revenue down only 6% YoY, even in a highly suppressed diamond market
- YoY changes a direct result of a poor diamond market
- Significant operational changes implemented, which should be realised in earnings if the diamond price improves
- At a ~5 million carat annual production<sup>1</sup>, a 10% increase in rough diamond prices is an additional ~US\$50M in annual EBITDA

Notes: 2024 figures are unaudited. Potential US tariffs on Canadian products in not expected to affect the Company's business, due to global diamond manufacturing outside of Canada.

# **EKATI HAS A WEALTH OF OPTIONS**

First mine plan released in Q1-2025 Second mine plan released in H2-2025 (mid 2030s)



# Point Lake open pit:

- Entering full ore production in Q1-2025
- Ekati's 10<sup>th</sup> mining operation over 26 years
  - Opening benches completed
- Kimberlite ore exposed and mining in progress.



# Misery underground:

# Two extensions actively being pursued:

- Going deeper in the current producing ore body
- 2 Targeting a SW extension body
- Could significantly extend the mine life of Misery (high value ore)<sup>2</sup>



**Property kimberlites** 

**Undeveloped deposit** 

# **2025 OUTLOOK**

# Positive year ahead

# Market:

- Global rough diamond supply dipped below 105 Mcts in 2024 for first time since 1995<sup>1</sup>.
   Medium to long term thesis for strong diamond prices is maintained
- Indications are that the industry has hit pricing bottom
- Sanctions on Russian product (~30% of global supply) could further reduce supply, and enhance the value of a G7 producer, such as Burgundy

# **Operations:**

- Major production, hauling and cost efficiencies projected due to co-location of Misery underground and Point Lake open pit (~2 km from one another compared to >50 km when Sable was in production)
- Mining production workforce all located in Misery accommodation less travel time
- All ore long haul now in one direction
- This will "simplify" Ekati's operation, significantly reducing costs
- First ore produced from Point Lake in January 2025
- On track to release first mine plan by the end of Q1-2025, followed by longer-term mine plan in the second half of the year

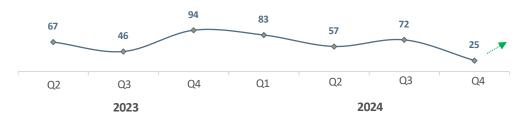
# Financial:

- Robust business plan in place for 2025
- Significant focus on strengthening our balance sheet, including advancing non-dilutive working capital opportunities









# **ENSURING LIQUIDITY STAYS ROBUST**

Several initiatives focussed on cash and working capital management

# **Pending completion:**

- 1 A new fuel consignment arrangement is nearing finalization. Once formalised this new arrangement will result in a ~US\$50M cash inflow in February 2025 as existing purchased fuel is resold to the 3<sup>rd</sup> party. Fuel is then repurchased on a "pay-as-you-go" basis
- 2 Double the royalty valuations (from 10-20) to smooth revenue from increased number of sales and to further shorten the diamond inventory pipeline

# Other initiatives in flight:

- 3 Innovative diamond purchase options
- 4 Progress on non-dilutive working capital facility through existing and new providers

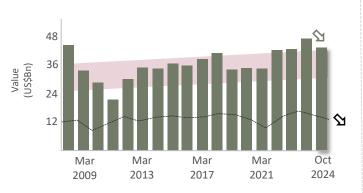


# **DIAMOND PRICING**

# Why is Burgundy bullish? The key metrics indicate the start of a return to "normal"



- Natural rough & polished diamonds in the midstream
- Estimated sustainable level of inventory
- Natural rough diamond production



Source: Paul Zimnisky Analytics (Oct 2024)

Inventory levels are decreasing in the midstream, driven by:

- decreasing natural rough diamond supply;
- and increased jewelry sales



2024

Source: Tenoris.BI, US Jewelry Market 2024 (Jan 2025)

2023

The large build up of inventory in the midstream has suppressed pricing over the last ~20 months (poor economy; Covid-19; war)

YoY increase in jewelry sales bodes well for the diamond industry's growth, midstream inventory "rebalancing" and rough diamond pricing recovery



Source: De Beers Group, Spotlight on De Beers (May 2024); ERA independent US Point-of-Sales data

# Laboratory diamonds have likely reached their peak market share

- Natural diamonds maintain their status in a separate, higher-end luxury category, driven by limited supply, product differentiation, marketing, technology and legislation (the process has only started)
- Laboratory diamonds continue to fall in price and perceived value, increasing sales into the "costume" – "cheap fashion" category
- Natural diamonds appeal as a sought-after luxury item of longterm value expected to continue



# MINERAL RESOURCE AND ORE RESERVE – BURGUNDY DIAMOND MINES

As of 31st December 2023

| Kimberlite pipes        |      | Measured Resources |      | Indicated Resources |       |      | Inferred Resources |      |      |      |
|-------------------------|------|--------------------|------|---------------------|-------|------|--------------------|------|------|------|
| Pipe Name               | Туре | Mt                 | Ct/t | Mcts                | Mt    | Ct/t | Mcts               | Mt   | Ct/t | Mcts |
| Sable                   | OP   | -                  | -    | -                   | 7.1   | 0.9  | 6.8                | 0.3  | 1.0  | 0.3  |
| Point Lake              | OP   | -                  | -    | -                   | 31.7  | 0.8  | 24.0               | 9.6  | 0.8  | 7.3  |
| Phoenix                 | OP   | -                  | -    | -                   | 0.0   | 0.0  | 0.0                | 1.8  | 1.4  | 2.5  |
| Challenge               | OP   | -                  | -    | -                   | 0.0   | 0.0  | 0.0                | 2.6  | 1.3  | 3.4  |
| Leslie                  | OP   | -                  | -    | -                   | 0.0   | 0.0  | 0.0                | 50.8 | 0.3  | 16.3 |
| Misery Main             | UG   | -                  | -    | -                   | 0.5   | 5.1  | 2.7                | 1.2  | 5.6  | 6.9  |
| Fox                     | UG   | -                  | -    | -                   | 45.6  | 0.4  | 16.5               | 5.1  | 0.4  | 2.2  |
| Stockpile               | OP   | -                  | -    | -                   | 0.1   | 1.7  | 0.1                | 6.7  | 0.2  | 1.0  |
| Jay                     | OP   | -                  | -    | -                   | 48.1  | 1.9  | 89.8               | 4.2  | 2.1  | 8.7  |
| Lynx                    | OP   | -                  | -    | -                   | 0.5   | 0.8  | 0.4                | 0.2  | 0.8  | 0.2  |
| Total Mineral Resources |      |                    |      |                     | 133.7 | 1.0  | 140.3              | 82.6 | 0.6  | 48.7 |

|                        | Proven Ore Reserves |      |      | Probable Ore Reserves |      |      |  |
|------------------------|---------------------|------|------|-----------------------|------|------|--|
| Project/Operation      | Mt                  | Ct/t | Mcts | Mt                    | Ct/t | Mcts |  |
| Sable Open Pit         | -                   | -    | -    | 3.0                   | 0.7  | 2.2  |  |
| Point Lake Open Pit    | -                   | -    | -    | 9.1                   | 0.6  | 5.3  |  |
| Misery Underground     | -                   | -    | -    | 0.7                   | 3.3  | 2.3  |  |
| Fox Underground        | -                   | -    | -    | 31.0                  | 0.3  | 10.3 |  |
| Run of Mine Stockpiles | -                   | -    | -    | 0.1                   | 0.8  | 0.1  |  |
| Total Ore Reserves     | -                   | -    | -    | 43.9                  | 0.5  | 20.3 |  |