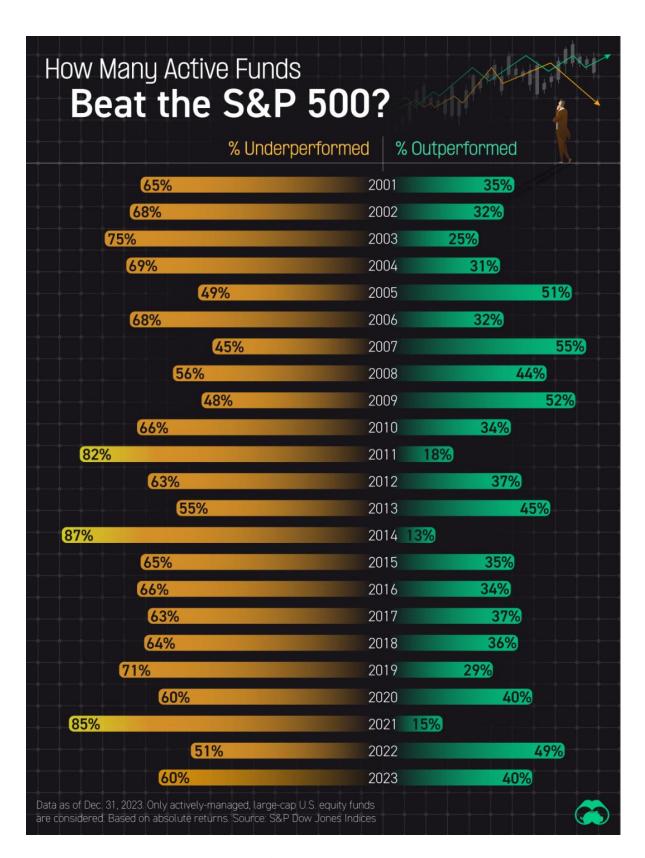
## Major Market Data

ASX 200	8180.4	-68.8	-0.83%	SPI		8246	-78	-0.94%
ASX High	8259.4	10.2		SPI Fair Value		-18		
ASX Low	8167.3	-81.9		SPI Volume		27,380		
Value	\$7.23 Bn			\$A/\$US		0.6541	-0.0021	-0.31%
Specials				10 yr Bonds Futures		95.55	0.03	0.04%
52 Weeks Hi/Lows	13 Hi	5 Low		90 Day Bills Futures		95.66	0.00	0.00%
Momentum (Top 50	300 Up	200 Down		Best Sector Today	1	Staples		-3.56%
Asia Today					2	HealthCare		-1.23%
New Zealand	12706	-89	-0.69%		3	Info Tech		-0.32%
China	3286	-28	-0.86%	Worst Sector Today	1	Prop Trusts		0.50%
Hong Kong	20701	-385	-1.86%		2	Materials		-0.44%
Japan	39233	385	0.99%		3	Telecoms		-0.30%
After US trading				After US trading				
Dow Futures	42517	-18	-0.04%	Gold in Asian trade		2778.9	4.44	0.16%
S&P 500 Futures	5889	5.5	0.09%	Oil in Asian trade		67.4	0.41	0.61%

## **Intra-day Chart of ASX 200**





**Major Point Contributors to ASX 200** 

Security	Up	IndexPts	Secur	ity Down	IndexPts
GMG	44	2.59	CSI	-521	-8.48
BHP	7	1.20	WOV	W -200	-8.22
PME	589	1.08	CBA	-124	-6.99
ALL	25	0.53	WES	S -170	-6.49
NST	12	0.46	NAI	-45	-4.67
CAR	35	0.44	ANZ	Z -34	-3.43
TLX	39	0.38	WB	C -23	-2.68
PLS	3	0.29	TCI	L -21	-2.19
TNE	27	0.27	JHX	-142	-2.06
IEL	29	0.27	CO	L -43	-1.94
	<b>Top 10</b>	7.51		Bottom 10	-47.16

Source Coppo report

## **Main Sector moves**

Local Markets				Aussi Sectors	% Chang.
				Consumer Staples	-3.56
ASX 200	8180.4	-68.80	-0.83	Consumer Discretionary	-1.29
New Zealand	12695	-88.52	-0.69	Healthcare	-1.23
				Utilities	-1.12
Currencies				REITS	-1.12
\$A / \$US	0.6541	0.00	-0.31	Financials	-0.90
EURO / US\$	1.0816	0.00	-0.03	Financials ex REITS	-0.90
				Industrials	-0.88
BONDS				Energy	-0.74
Aust 10 Year Bonds	95.545	0.03	0.04	Materials	-0.44
US 10 yearBonds				Info Tech	-0.32
				Telcom	-0.30
Australia					
All Ords	8439.5	-66.40	-0.78	Asian Mkts	
ASX 200	8180.4	-68.80	-0.83	Japan	0.95
ASX 300	8119.5	-68.60	-0.84	Hong Kong	-1.86
Small Ords	3156	-19.60	-0.62	China	-0.86
			_	Korea	-1.00

Source Coppo report

**TOP 20** 

ASX Code	% Move	Cents Move	-8.00%	-6.00%	-4.00%	-2.00%	0.00%	2.00
BHP	0.16%	7						
CBA	-0.86%	-124						
CSL	-1.78%	-521						
NAB	-1.16%	-45						
WBC	-0.71%	-23						
ANZ	-1.08%	-34						
MQG	-0.67%	-155						
WES	-2.45%	-170						
FMG	-1.39%	-27						
GMG	1.21%	44						
WPL	-0.75%	-18						
TLS	-1.03%	-4						
RIO	-0.65%	-79						
TCL	-1.61%	-21						
WOW	-6.10%	-200						
WTC	-0.57%	-66						
ALL	0.41%	25						
QBE	-0.93%	-16						
JHX	-2.77%	-142						
STO	-0.73%	-5						

Source Coppo report

## Australian Market Overview

- 1. The ASX 200 had a risk off day, with inflation data killing off any chance of a rate cut before Feb 2025 at the very earliest.
- 2. The ASX 200 closed down -69 points or -0.83%, (low -82 pts) with banks, financials & retail all leading mkt lower.
- 3. Most of the region was weaker Asian mkts saw falls in
  - Hong Kong -1.86%
  - o China -0.90%
  - Korea -1%
  - $\circ$  While **Japan** was up +1.1%
- 4. US Futures did little up +0.14%
- 5. While the \$A ignored the inflation data (no rate cut any time soon) and fell again today to US\$0.6541, making it the 4th consecutive down day & the 5th in 6, with it down -1.5c in that time. So that could have helped to generate some offshore selling today.
- 6. Value was \$7/4b with 65 Blocks worth \$727m
- 7. The biggest was in XERO {150.00 -1.14 -0.75%} 2m shares at \$150 worth \$300m ot sure what to make of it as it was done \$10 or 6.7% above mkt price at the time of \$150. Only thing I can think of is that it was a buyer who wanted a BIG line in

one hit & was prepared to pay a premium above mkt to get set. If that's the case then they could be ongoing for a while & also says they think its going higher over time...

8.

- 9. **Consumer Discretionary** was biggest loser after **Woolworths**{30.81 -2.00 -6.10%} had a **profit waring** (around a **-9% downgrade**) & dragged the others down with it. They cut 1<sup>st</sup> half guidance for Australian Food EBIT to \$1.480b to \$1.53b, after it was forced to put on more promotions to bring under-pressure shoppers into its stores.
  - o **Woolworths** {30.81 -2.00 -6.10%}
  - o Coles {17.70 -0.43 -2.37%}
  - Metcash {3.09 -0.01 -0.32%} 3.5 YEAR LOW
  - Endeavour {4.72 -0.04 -0.84%} All time low yesterday
  - Wesfarmers {67.64 -1.70 -2.45%}

#### 10. **Banks**.

- **CBA** {142.93 -1.24 -0.86%},
- o **ANZ** {31.22 -0.34 -1.08%}
- **NAB** {38.46 -0.45 -1.16%},
- Westpac {32.01 -0.23 -0.71%},
- o **Bendigo & Adelaide Bank** {12.27 -0.04 -0.32%}
- o **Bank of Queensland** {6.50 -0.04 -0.61%}.
- o **Macquarie Bank** {231.37 -1.55 -0.67%}
- 11. The biggest loser was Cettire {1.46 -0.31 -17.51%} that was smashed -17% yesterday (so a 2 day drop of -30%), after mkt took the knife to them after a poor QRTLY, Bell Potter today downgraded rec to a HOLD.
- 12. **Star Entertainment** {0.26 -0.01 -3.77%} was hit hard after they reported for the Sept QTR a **loss of -\$18m & a -18% drop in revenue**
- 13. With the inflation data today showing the RBA's preferred measure the trimmed mean was up +0.78% in the Sept QTR & that follows a rise of + 0.87% in the June OTR.
- 14. So even those who have been adamant that the RBA were ging to cut in December 2024, must now finally admit defeat it was never going to happen & now its confirmed.
- 15. So the mkt had a glass of cold water poured over it as far as a 2024 rate cut is concerned & now it's just when in 2025 it comes.
- 16. Albanese will be (if he's still PM then, which is no longer guaranteed) will be desperate for a Feb rate cut (which would then be followed quickly with 2 more rate cuts the following 2 months) given the election will be in May 2025.
- 17. So he (or Chalmers maybe by then) will be hoping they can go to the election claiming they have defeated inflation (that the Coalition added to from their excessive COVID payments) & that rates are now going down due to their superior "economic polices".
- 18. The **Qantas upgrade predicament**, could well **bring down the PM**, **IF** (and only IF) it is **proven that he directly phoned the CEO of Qantas to ensure he got the upgrades**.
- 19. We saw Bronwyn Bishop attacked for months over getting a \$3,000 helicopter ride & in the end she had no choice but to resign so these issues don't just go away.
- 20. In a perfect political 101 the **COVID inquiry** that the Government had been sitting on & was thought to be **coming out late this week**, suddenly got **dropped on the media vesterday** the fact that the **PM** who made a **lot of noise when he called**

- for it was not prepared either & did not even attend the release was extraordinary.
- 21. The tactic is a normal political 101 get the problem the (upgrade request issue) off the front pages ASAP with something else. The Melb Cup is not until next Tuesday & US election on Wednesday which will crowd out a lot of this.
- 22. But that was too far away, so they did exactly did what any political party in the same dire situation would do.
- 23. Unfortunately for the PM, this is such a big issue to many & until he answers the questions directly about calls to the CEO of Qanats for guaranteed upgrades (rather than as everyone else is offered them at the last minute seats that had not been take), plus the press will pound him about what he did when Minister for Aviation & was he asking for upgrades (which many will say is a clear breach of Ministerial charter) period when he was Aviation Minister & not allowed to receive free gifts over \$600 it just won't go away.
- 24. Also the **media still want answers** (and even more-so now after he gifts that Qantas dished out) about the **Qatar** decision, as to who actually made it this has still not been answered.
- 25. I've seen this a lot over the years & lesser things than this have got Ministers (and Premiers) dismissed. It will linger & possibly get worse & if the opinion polls turn hard against Albanese & the ALP, then there will be a leadership challenge.
- 26. So while this continues it makes it hard for the Government to get their policy messages across & it just sucks all the oxygen out of their message.
- 27. Parliament resumes next week & it'll be interesting to see how hard Dutton goes on this my guess is that he will go very hard & won't stop.
- 28. Albanese to really get this off the front pages needs to come out with a really "big policy" that the country would like and he can then sell.
- 29. The market will be concerned as it is now obvious that the Government if re-elected will not have a majority & we will have a Hung Parliament. Even though its unlikely the Coalition now having a chance to form Government is no longer a bad joke it could happen if Albanese's popularity continues to nosedive, in fact for the 1st time ever Dutton was preferred PM in a recent poll this should not be happening with a Govt in its 1st term they should be kicking all the goals.
- 30. The Government needs to address this issue & get **their narrative** back on the front page if not it'll linger until election.
- 31. **Scott Morris** on became **deeply unpopular** after his **holiday to Hawaii as the country burned** (and his saying "**I don't hold a hose mate**") was like an albatross around his neck. That occurred in **December 2019** & the election was not until **May 2022** (over 2 years later).
- 32. So once the **electorate** makes up, its mind it then **tends** to hold that **view right up to the election** so **Albanese needs to get this issue killed ASAP** he cannot let it linger.
- 33. One thing about this that has really stood out the **Teals** who **kept saying they** were big "advocates for greater integrity in parliament" have been deafeningly silent on this...
- 34. Meanwhile a Bloomberg survey suggests that a **win by Trump will be better for** stocks and **crypto currencies** vs. a Harris win

35. **TRUMP trade continues with Trump Media** (+8.8%) and **Crypto** strong. **Bitcoin nears US\$73,000**, (right now at US\$72,752 +4%) and the more speculative also running - Dogecoin +11%, Ether +3%, Litecoin +4%

### Retail weaker with no rate cuts until 2025 now 100% confirmed

- Adairs {2.70 0.09 3.45%}
- **AccentGroup** {2.35 -0.03 -1.26%}
- **Eagers Automotive**{11.27 -0.05 -0.44%}
- **Bapcor**{4.56 -0.07 -1.51%}
- **Breville** {31.84 -0.61 -1.88%}
- City Chic Collective { 0.14 0.00 0.00% }
- **Cettire** {1.46 -0.31 -17.51%}
- **Harvey Norman** {4.53 -0.10 -2.16%}
- **JB Hi-Fi** {77.91 -1.94 -2.43%}
- **Kathmandu** {0.39 -0.01 -2.50%}
- **Kogan**{4.72 -0.09 -1.87%}
- **Lovisa** {29.71 0.78 2.70%}
- **Myer** {0.91 -0.05 -5.24%}
- **Premier Investments** {33.28 -0.66 -1.94%}
- **Super Retail** {14.44 -0.37 -2.50%}
- The Reject Shop {2.89 -0.02 -0.69%}
- **Webjet** {4.00 -0.06 -1.48%}

## Golds mostly better with gold up +US\$31 to US\$2787 as we get closer to the US election next week

- **Northern Star** {18.01 0.12 0.67%}
- **Regis Resources** {2.70 -0.03 -1.10%}
- Newmont Gold {72.81 -1.20 -1.62% }
- **Kingsgate** {1.65 0.04 2.49%}
- **St Barbara** {0.45 -0.02 -4.30%}
- **Resolute** {0.84 -0.02 -1.75%}
- **Capricorn Metals**{6.31 0.00 0.00%}
- **Evolution Mining** {5.23 0.02 0.38%}
- **Perseus** {2.87 -0.03 -1.03%}
- Catalyst Metals {3.39 0.06 1.80%}

#### Highs & Lows Today

#### **Highs**

- All Time Highs Life 360, ALL, PME, PNI, WAF
- 5 Year Highs **OBM**
- 3.5 Year Highs **NXL**

- 2.5 Year Highs **FFM**
- 2 Year Highs **ZIP**
- 1.5 Year Highs **DEG**

#### Lows

- All time lows **LFG**
- 4.5 Year Lows **NEC, TRS**
- 4 Year Lows **SFX**, **CXL**
- 3.5 Year Lows **MTS**
- 1.5 Year Lows **HLO**
- 1 Year Lows **DDR**

#### Main AGM's this week

#### Thursday 31 Oct 2024

- AUB Grp Ltd AUB A NSW AllensLvl 28, Deutsche Bank Pl126 Phillip 10:00
- Corporate Travel Man CTD A at the Inchcolm Hotel Brisbane,73 Wickham 11:00
- **JB HI-FI** JBH A VIC RACV City Club, 501 Bourke St, Melbourne, V 10:30
- **Skycity Entertainmen**SKC A NZ SkyCity Theatre,Lvl 3, SkyCity Auckland,co 11:00
- Wesfarmers Ltd WES A To be held in person and online 13:00
- Woolworths Grp Ltd WOW A in the Auditorium on the ground Lvlof Wool 10:00

#### **Friday 01 Nov 2024**

- Austal Ltd ASB A Fremantle Sailing Club151 Marine TceFreman 14:00
- Cobram Estate Olives CBO A at 151 Broderick Rd, Lara, VictoriaOnline 11:00
- Integral Diagnostics IDX A VIC At the offices of Herbert Smith Freehills, 10:00
- Spark New Zealand Lt SPK A NZ Spark City Conference Centre, Lvl 2,167 Vic 10:00
- Steadfast Grp Ltd SDF A NSW at the Hilton Sydney, Lvl 4,488 George St, 10:00

#### **Banks reporting**

- 1st Nov (Friday) Macquarie Bank
- 4th Nov **Westpac**
- 7th Nov **NAB**
- 8th Nov **ANZ**
- 13th Nov **CBA** have their 1st QTR 2025 Trading update.

## **Quarterly Australian CPI (September 2024)**

Heading in the Right Direction

#### **Key points:**

- Headline inflation for the September 2024 quarter was 2.8%. This is down from 3.8% in the June 2024 quarter. The CPI only rose 0.2% in the September 2024 quarter.
- In the September quarter, the trimmed mean (RBA's preferred measure) rose 0.78%, following a rise of 0.87% in the June 2024 quarter.
- Over the past twelve months, the trimmed mean rose 3.5%, following a rise of 4.0% over the twelve months to the June 2024 quarter, therefore getting closer to the RBA band of 2-3%.
- Consensus was expecting a trimmed mean of 3.5%, so this was an in line result.

Figure: Trimmed mean inflation is getting closer to the RBA band



Source: ABS

#### Rob Crookston's view: Inflation is still going in the right direction

- Trimmed mean inflation is getting closer to the RBA's target band (2-3%).
- This CPI print effectively rules out any cuts in November and December, inline with our expectations.
- The bond market is now pricing a 35% chance of a cut in February 2025, which looks too dovish. **February is still our basecase for the first RBA cut.**
- There is a risk that the next quarterly print will be lower than expected. More timely data from CoreLogic suggests rental inflation flatlined in the September quarter (rents rose 1.6% in the September quarter according to the CPI data). While the labour market is tight, the private sector is soft, which should ease inflationary pressures further.

## This week: 1 down - 4 to go

	Mega-Cap Earnings This Week										
Mkt Cap YTD % Q3 Report											
Stock	Company	(\$, Trln)	Chg	Date	AM/PM	EPS Est.	(\$, Bln)				
GOOGL	Alphabet	2.08	20.20	10/29/24	PM	1.97	72.9				
MSFT	Microsoft	3.18	13.72	10/30/24	PM	3.11	64.5				
META	Meta	1.47	63.61	10/30/24	PM	5.52	40.3				
AAPL	Apple	3.55	21.23	10/31/24	PM	1.60	94.4				
AMZN	Amazon	1.98	24.04	10/31/24	PM	1.56	157.3				
		Average	28.56								

## Stocks of interest

**Pilbara Minerals {2.88 0.03 1.05%}** 

Q1 FY25: Responding to weak market conditions

#### James Williamson

**First impressions:**Responding to weak lithium market conditions; one (of two) Pilgangoora processing plants to be placed on care and maintenance; FY25 production guidance reduced by 100kt but will benefit from lower unit costs (down 7%, midpoint); mid-stream construction paused; all measures expected to improve FY25 group cash flow by \$200m. This is a prudent approach with clear cost benefits, highlighting the company's strong operational flexibility which can rapidly respond to changing market conditions.

## Updated operating model (P850): Production flexibility until lithium market conditions improve

- In response to weak lithium market conditions, PLS will place the higher cost Ngungaju plant on temporary care and maintenance. The company will solely utilise the lower cost Pilgan plant, which upon P1000 commissioning in March Quarter 2025, will hold a production capacity of 850ktpa.
- The updated operating model is expected to improve FY25 cash flow by around \$200m through substantial reductions in operating and capital expenditure. Mining fleets will be condensed to 4 from 7.
- PLS believe the Ngungaju plant can be fully ramped up within four months once market conditions improve.

#### FY25 updated guidance:

## FY25 updated guidance:

	Previous	Updated
Guidance	FY25	FY25
Spodumene concentrate production 5.2% Li2O	800 - 840kt	700 - 740kt
Unit operating costs FOB	\$650 - 700/t	\$620 - 640/t
Capital expenditure	\$615 - 685m	\$565 - 610m
Growth	\$195 - 215m	\$195 - 205m
Mine development (stripping)	\$120 - 135m	\$105 - 122m
Sustaining	\$60 - 68m	\$45 - 52m
Projects and enhancements	\$240 - 267m	\$220 - 231m

Source: PLS and Bell Potter Securities estimates.

**Production, sales & unit costs:** Solid quarterly production with successful commissioning of the P680 crushing and ore sorting facility; recovery uplift; costs trending lower.

- Pilgangoora achieved quarterly production of 220kt (BP est. 185kt), with the successful commissioning of the Pilgan plant's crushing and ore sorting facility. Ore sorting benefits showing achieving lithium recoveries of 75% (Q4 FY24 72%).
- FOB unit costs were A\$606 /t (BP est. A\$689/t), on lower mining and processing costs offset by lower sales volumes.
- Pilgangoora sales were 214kt (5.30% Li<sub>2</sub>O grade, BP est. 185kt at 5.30%) at an average realised price of US\$682/t CIF China (BP est. US\$720/t), consistent with lower lithium market pricing.

#### Financials & Balance sheet:\$1.4b cash at 30 September 2024.

- Quarterly revenue of \$210m (BP est. \$203m). Cash margin from operations \$49m.
- Quarter's end cash balance was \$1.4b, down from \$1.6b at 30 June 2024. Key driver was quarterly capex of \$214m.
- Post quarter end, PLS executed a new A\$1b revolving credit facility to provide additional liquidity

**Expansion & Development projects:**P1000 on schedule and budget; hydroxide JV performing well; mid-stream construction paused.

- P1000: Project at 80% completion; continuing to schedule and budget with first ore targeted in March 2025 quarter.
- Lithium hydroxide JV: Train 1 ramp-up continued, construction of Train 2 now complete and commissioning commenced. Train 1 produced 1,965 lithium hydroxide. In the month of August 2024, Train 1 operated at 50% of nameplate capacity. In Q1 FY25, 97% of production was battery grade spec.
- Mid-stream demonstration plant: Due to market conditions, the JV have deferred any construction that is not yet under contract. Plan to remain paused until market conditions improve or further government support is secured. At quarter's end, the project was 60% complete.
- Pilgangoora exploration: Drilling continues, with a Resource update expected in 2H FY25.

• Latin Resources acquisition: Scheme meetings expected to be held in January 2025, with implementation targeted in the March 2025 quarter.

#### Quarterly production, sales & pricing

	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	QonQ	Sep-24	Actual
	(actual)	(actual)	(actual)	(actual)	(actual)	Δ%	BP est.	vs BP est.
Pilgangoora - Spodumene concentrate								
Production kdmt	144	176	179	226	220	-3%	185	19%
Sales kdmt	146	160	165	236	215	-9%	185	16%
Grade %	5.30%	5.20%	5.30%	5.30%	5.30%	na	5.30%	na
Price received US\$/dmt	2,240	1,113	804	840	682	-19%	720	-5%
SC6% equivalent price US\$/dmt	2,553	1,280	927	960	771	-20%	800	-4%
Unit operating costs A\$/t FOB	747	639	675	591	606	3%	689	-12%
Financials								
Revenue \$m	493	264	192	305	210	-31%	203	4%
Cash balance \$b	3.0	2.1	1.8	1.6	1.4	-14%		

Source: PLS and Bell Potter Securities estimates.

## **Lynas Rare Earths**{7.65 -0.08 -1.03%}

#### **Regan Burrows**

**1QFY25** 

#### First pass - NdPr production beat, revenue in-line

- LYC produced 1,677t NdPr (BPe 1,426t) and 1,045t Other Rare Earths (BPe 1,980t) over 1QFY25.
- Revenue of \$120.5m was in-line with our estimate (BPe \$120m).
- Closing cash for the quarter was \$414.3m (previous Q \$523m), with Capex spent of \$125m.
- Construction of the Mt Weld Expansion project continued, with the dewatering circuit transitioning to operations. Stage 2 (grinding and floatation circuit) is scheduled for completion by the end of FY25.
- NdPr prices remained weak over the quarter, with a slight improvement towards the end, with a reduction of imports into China and lower activity at depressed price levels being the reason behind the strengthening.
- Permitting issues continue at LYC's planned US operations, with construction work planned for 2024 now on hold.

			10	Q24A	20	<b>Q24A</b>	3	Q24A	4	Q24A	1	Q25E	1	Q25A	QoQ	YoY	Var BPe
			3	80-Jun-23	3	0-Sep-23	- 1	31-Dec-23	3	1-Mar-24	3	30-Jun-24		30-Jun-24	%	%	%
Г	NdPr Spot Price Ex Vat	A\$/kg	\$	92	\$	91	\$	70	\$	71	\$	70	\$	72	0%	-22%	2%
-	LYC Basket price	A\$/kg	\$	45	\$	29	\$	44	\$	42	\$	35	\$	43	0%	-6%	20%
İ	Revenue	A\$m	\$	128	\$	113	\$	101	\$	137	\$	121	\$	121	-12%	-6%	0%
i	Production NdPr	t		1,526		901		1,724		1,504		1,426		1,677	12%	10%	18%
-	Production Other rare earths	t		2,083		665		1,821		684		1,980		1,045	53%	-50%	-47%
Ì	Total REO production	t		3,609		1,566		3,545		2,188		3,406		2,722	24%	-25%	-20%

Source Bell Potter

#### We currently have a Hold recommendation and an \$8.00/sh target on LYC

## Calix{0.85 -0.15 -14.57%}

#### Powering down

- CXL has announced that its joint venture with Pilbara Minerals (PLS; Hold; \$3.00/sh) has decided to defer any construction works not currently under contract for the Mid-Stream Demonstration Plant Project. The project is on budget and 60% complete at the end of September 2024.
- The decision was made in light of weak lithium market conditions. Construction works will be paused until market conditions are supportive or further government support for the project continuation can be secured. Both PLS and CXL are committed to advancing the Demonstration Plant Project and will continue to work with government bodies to secure further funding options. The JV also remains focused on commercialising the mid-stream processing technology to the broader industry.

## Joseph House's view: Disappointing

- The decision to cease uncontracted construction works for the demonstration plant is disappointing, with the timing of site-based activities recommencement and first production unclear. We have forecast this project to be highly cash flow generative for CXL, supporting earnings and operating cash flow growth over the medium term. Further, deferral of the project pushes out technical and commercial validation of the mid-stream processing technology, likely delaying industry adoption.
- To help contextualise the financial impact of this project deferral, we lay out the following financial metrics (BPe) relating to the project. Attributable annual EBITDA (to CXL) forecast to be \$21.5m from FY27 (once nameplate capacity is reached). Attributable annual FCF estimated to be \$15.5m.
- We had anticipated the demonstration plant to meaningful support the financing of CXL's other work streams that require upfront capital investments, including Leilac-2, ZETA\* and potentially ZESTY, in addition to R&D expenses for advancing the Calix Flash Calciner in other industrial applications.
- Note: \* ZETA Calix's 'Zero Emissions Technology Made in Australia' CCU project for zero emissions lime and cement in South Australia

## **Liontown Resources** {0.85 -0.04 -4.49%}

#### **Stuart Howe**

Q1 FY25 – Initial thoughts

**Initial views:** Positive. Kathleen Valley is performing in line with or ahead of expectations (ours and LTR's). The plant ramp-up is going well, as is mining activity. First revenues were received after quarter-end. LTR finished the quarter with cash of \$236m, having spent \$81m capital on the project (there was \$120m left to spend at the end of June 2024); see split below. LTR continues to advance business optimisation around productivity and costs.

#### **Quarterly production summary**

	Jun-24	Sep-24	Sep-24
	(actual)	(actual)	(BP est.)
Production			
Spodumene concentrate kt	-	28.2	25.8
Recovery %	-	43%*	43%
Grade Li2O %	-	5.2%	5.2%
Balance sheet	Pro forma**		
Cash \$m	501	263	
Debt \$m	679	662	
Net debt \$m	178	399	
Remaining capex \$m*	120	39	
Cash buffer \$m	381	224	

Source: LTR & Bell Potter Securities estimates

Note: \* Bell Potter estimates/calculations; \*\* Pro forma after LG Energy Solution US\$250m convertible note.

**Balance sheet:**At 30 September 2024, LTR's cash balance was \$263m, with key cash flows during the quarter:

- Operating cost \$52m;
- Project capital (underground) \$29m;
- Project capital \$81m; and
- Other capital/commissioning \$69m.

Note that revenue from the first shipment (circa \$10m) was received after the end of the quarter.

#### **Key observations from the quarterly:**

- **Processing plant performing well:**Production, including recoveries and grades are in line or ahead of our estimates for the quarter. Plant performance has progressed in line with or head of company expectations, in particular plant availability. The crushing circuit has achieved 3Mtpa instantaneous rates (the initial target). Lithium recoveries averaged 51% in September, and are improving in line with expectations.
- **Kathleen's Corner open pit on track:** Main ore zone benches reached (on target, we had expected Sep-Oct)
- Mt Mann underground on track: First development ore from Mt Mann was achieved during the quarter (we had expected August). Ground conditions continue in line with expectations.
- **First shipments achieved (previously reported):** A 10,831t, 5.33% Li2O shipment departed the Port of Geraldton in late September 2024. A spot sale has achieved a reference price of US\$802/t SC6, compared with spot prices at the time of around US\$750/t.
- **Project development:** Kathleen Valley is now >98% on a earned value basis, with \$81m spent during the quarter.

#### **Jonathan Snape**

#### AGM as expected

No major deviations here. FY25e Normalised EBITDA guidance of \$190-200m retained as well as the company being on track to deliver FY28 EBITDA targets of \$250m EBITDA and >10% ROFE. Also expecting leverage ratio to fall from 1.3x at FY24 to 1.0-1.2x by end FY25e. Granularity of the details:

- 1. Mid-single digit YOY growth in branded. Is stronger than we have factored in. Challenging consumer environment with inflationary pressures unable to offset by price increases, so growth is to be driven through productivity and efficiency improvements, with very little price growth anticipated.
- 2. A re-alignment of farmgate pricing with commodity values in bulks, with FY25e guidance predicate on flat YOY pricing in commodities. By our reference SMP, which is the one BGA are exposed to, is looking stronger.

I think the stock had been a bit soft heading into the AGM following the moves on pricing by the retailers and what that meant for FY25 guidance and it is notable that it really hasn't impacted the FY25e outlook statement. However, as we pointed out in our last piece (attached for reference) we are seeing stronger tailwinds in the bulks business in SMP values and milk availability (which enhances the ability to generate a return on cheap spot market milk solids).

## **Gold Road Resources {1.92 0.01 0.26%}**

3QCY24 first pass: Planets aligning for a 4Q re-rate.

#### **GOR released 3QCY24 results, key points:**

- Gold production was 68.8koz (vs BPe of 80.6koz).
- The average gold sale price was A\$3,719/oz (vs BPe A\$3,433/oz).
- AISC was A\$2,551/oz vs BPe A\$2,104/oz, the variance driven in the variance in gold production forecast.
- Free cash flow grew to \$19.8m for the quarter
- Closing cash and equivalents increased \$23.2m to \$109.2m.
- CY24 guidance was maintained at 145koz to 152.5koz at A\$2,050/oz to A\$2,200/oz.
- The value of GOR's listed investments increased by \$100m during the quarter to \$580m, as DEG increased from \$1.125ps to \$1.40ps.

#### Brad Watson's view: A weaker 3Q than we expected. GOR planning a monster 4Q.

- We expected 2H to be weighted to 4Q, but not as skewed as appears to be the case.
- GOR reported that September monthly production was >30koz (driven by greater availability to high-grade ore following catch-up waste mining), indicating it's comfortable with a >90koz 4Q.

- Further 90koz a quarter annualised is 360koz pa, providing support for management's early hint at 350koz for CY25 (up from 290koz in CY24).
- If achieved, 4Q would be a record production quarter for GOR, delivered into a record spot gold prices (current: **A\$4,227/oz,GOR** is unhedged)
- Potentially planets aligning for 4Q re-rate: (1) potential market disappointment at the 3Q numbers, if it fails to focus on 4Q, (2) a huge >90koz gold production 4Q, (3) sold into >A\$4,000/oz gold price, and (4) reported with CY25 guidance at gold production of 350koz. GOR has underperformed the XGD (S&P/ASX All Ordinaries Gold Index) for the last 12-months (GDX +42%, GOR +1%) due to the mining disruptions of late CY23 / early CY24. Getting back on track to full gold production, with record gold prices, could finally drive the long-anticipated re-rate of GORs share price to catch up to the XGD.

Our numbers are under review.

## **Aeris Resources**{0.22 -0.01 -2.22%}

#### **David Coates**

September quarter 2024 – solid start

#### September quarter 2024 report:

- AIS has released its September 2024 quarterly report, which overall was a good result
- Group copper equivalent production was 10.2kt vs FY25 guidance of 40-48kt Cueq
- Group All-In-Sustaining-Costs (AISC) were A\$5.32/lb Cueq and within FY25 guidance ranges.
- Costs were lower qoq
- Cash and copper/gold receivables increased qoq, strengthening the balance sheet.
- BP view and market reaction:

## We think positive

- While Tritton copper production was below our forecast, it is maintained at +20ktpa run-rate. Highlight here was lower costs
- Cracow comfortably beat production and cost guidance into a strong gold price.
- Mt Colin suffered from lack of third party processing runs, but it is small compared to Tritton and Cracow.
- AIS' balance sheet strengthened qoq.and free cash flow increased for the second quarter in a row.

#### **Key metrics:**

#### Tritton copper:

- Copper production: 5.0kt vs BPe 5.7kt
- AISC: A\$5.06/lb vs BPe A\$4.95/lb and guidance A\$5.20-A\$5.35/lb\*

#### Cracow gold:

- Gold production: 12.9koz vs BPe 11.2koz
- AISC: A\$ 2,352/oz vs BPe A\$2,600/oz and guidance ~A\$2,750-\$2,950/oz\*

#### Mt Colin copper:

- Copper production: 1.0kt vs BPe 2.5kt
- AISC: A\$8.81/lb vs BPe A\$3.30/lb and guidance ~A\$3.60-\$3.80/lb\*
- Cash: \$39.1m (\$25.5m plus \$13.6m in gold and concentrate receivables) from \$33.4m (comprising \$24.8m cash and \$8.7m gold and copper receivables) qoq
- This was after a further \$2m was applied to restricted cash for environmental bonding.

Debt: AIS has drawn debt facilities of A\$40m (unchanged qoq)

#### **Current rating:**

• Buy, TP\$0.27/sh, last close \$0.225/sh, mkt cap \$218m)

BP calculated, AIS guide in absolute \$m terms

Our valuation and recommendation are under review as we update our numbers for the result.

## Universal Store Holdings [7.99 -0.34 -4.08%]

FY25 trading update – Good momentum into key period with revenue beats

#### Highlights (first 17 weeks of FY25)

- Sales ex-wholesale +19.3% on pcp ahead of BPe +16% for 1H25e
- Gross margins in line with 2H24 of 60.7%, tracking ~50bps higher than Consensus/BPe
- CODB as a % of sales ~1% higher than pcp; tracking higher than BPe however appears in line with Consensus (BPe higher than Consensus)
- Like-for-like (LFL) sales improving for two key banners (as below) from the last update at first 7 weeks of 1H
- Net cash position of \$14.3m coming slightly ahead of BPe (\$13.2), inventory well balanced and clean

Banner	LFL sales						
	first 17 weeks of FY25	first 7 weeks of FY25					
Universal Store	13.80%	12.50%					
Perfect Stranger	29.90%	24.20%					
Thrills	12.30%	22.40%					

#### Source UNI

#### Store rollout

- Store roll-out for FY25 reiterated at 9-15 new stores vs BPe at the mid-point of 12; 4 already opened for 1H25 to-date with another 4 due before Christmas ahead of BPe of 5 (1H25e)
- Leases in hold-over under negotiation ~11% of the total stores

#### Chami Ratnapala's view

#### Positive update with good earnings momentum into key period.

- We've seen US and PS improving well and ahead of our expectations for Jul-Oct despite slightly less supportive comps in Oct which we think is strong and supportive to the performance during the key Nov/Dec months ahead where UNI benefit from both new store openings and product presence compared to last year.
- With LFL sales are ramping up well over last year's decline, we remain upbeat around the comp performance ahead and view upgrades to our revenue estimates.
- While the wholesale channel has come in under expectations, we think it could be well offset by the growing retail channel (net wholesale ~6% of the business) and the ongoing gross margin expansion which we think can continue through the seasonal period with the incremental positives in the product range compared to last year should offset operating costs that are tracking higher than our expectations, however in line with Consensus (BPe higher than Consensus).

Our forecasts are under review. We currently have a BUY recommendation and \$7.80 PT.

## **Microba Life Sciences (0.18 0.02 9.09%)**

#### Q1 Quarterly Update

#### Q1 FY25 financial summary:

- Total revenue \$3.65m (+239% on pcp and -24% qoq).
  - o ~\$1.6m revenue excluding Invivo (+44% on pcp and -40% qoq)
  - ∘ ~\$2.1m Invivo revenue (no pcp comparison, -5% qoq).
  - o The pcp (1Q24) was prior to the Invivo acquisition, hence the +239% total revenue increase is largely due to the \$2.1m from Invivo revenue.
- Cash balance \$16.4m as at 30 September 2024.
- Free cashflow burn of -\$5.6m for the quarter.

On the therapeutics side, lead candidate MAP315 continues preparations for an IND submission and Phase 2 trial. The immuno-oncology and autoimmune drug candidates remain in preclinical development.

#### Thomas Wakim's view: OK – organic revenue growth on pcp but cash burn continues.

Q1 is seasonally weaker for MAP, hence qoq sales declined -24%; however, the biggest positive was organic revenues grew 44% on pcp, reflecting the increased penetration of the two new GI diagnostic products, MetaXplore and MetaPanel. MAP's organic topline growth is from a relatively low base, and the company continues to be in a cash burning phase. The cash balance of \$16.4m and free cashflow burn of \$5.6m indicates ~4 quarters of cash runway, acknowledging a \$6m R&DTI refund is expected in Q2 FY25.

We are hosting a Network presentation tomorrow (Thursday 31st Oct) at 11:30am with CEO Luke Reid:

 https://bellpotter.zoom.us/j/89654803930?pwd=8LD1wlqRwTbadT8tXjFGvubssFoL W1.1

• Meeting ID: 896 5480 3930

• Passcode: 981665

## **Aspen Group {2.20 0.05 2.33%}**

Sale of Eureka (EGH) shares

Aspen Group (APZ.AX) has announced the sale of 55.1m (50%) of its shares in Eureka Group Holdings (EGH.AX) at \$0.61 / share, or \$33.6m in total. 34.6m shares have been sold on-market, and the remaining 20.5m shares sold to EGH's second largest shareholder (prior to disposal), Filetron Pty Ltd. Post capital raising (APZ did not participate) and block share sale, APZ's interest in EGH will reduce to c.13% (was c.36%).

APZ will realise a gain on sale of \$8.75m (4.4c / share) excluding distributions received to date, with proceeds used to pay down existing debt reducing gearing to 23% (was 26% at FY24). Further, APZ expects gearing will reduce again post sale of \$18m of townhouses at Burleigh Heads (and should boost NTA).

FY25 EPS guidance has been reiterated at 15.2c, and does not include the gain on sale of EGH shares.

#### Andy MacFarlane's view: Positive.

• Post EGH capital raising, APZ had been diluted to c.25% stake, a greater bridge to gap to 50% threshold which it was seeking. In our view, APZ risked being caught with an even larger stake pre block share sale, which while profitable in isolation, we think would have been perceived as both a distraction, potentially stranded position, and a drag on balance sheet and returns. For those reasons, we believe today's sale is a positive for APZ, allows it to retain optionality with a still substantial c.13% stake, but equally a more marketable parcel to dispose in time if so. APZ now has c.\$100m of balance sheet capacity to reinvest into other opportunities, and remains one of our

highest conviction views across our REIT sector coverage trading at close to NTA while land lease peers trade at meaningful premiums but with lower growth profiles

No change to our BUY recommendation and \$2.40 PT on the stock.

## **Viridis Mining**{0.51 0.03 6.32%}

#### **Regan Burrows**

Cupim South shows promise

## Maiden RC program

- VMM released the results of its Maiden RC program at Cupim South, which continued to define thick intercepts of high-grade mineralisation. Highlighted results included:
  - o CS-RC-0367: **50m** @ **2,999ppm TREO** from surface, including 28m @ 3,232ppm TREO [30% MREO] Ending in mineralisation
  - CS-RC-0375: **50m** @ **2,952ppm TREO** from surface, including 16m @ 4,068ppm TREO [27% MREO] Ending in mineralisation
  - o CS-RC-0361: 14m @ 6,644ppm TREO from 8m, including 8m @ 9,472ppm TREO [41% MREO]
  - CS-RC-0320: 10m @ 6,303ppm TREO from surface, including 6m @ 7,413ppm TREO [43% MREO]
  - o CS-RC-0395: 58m @ 2,056ppm TREO from 2m [23% MREO]
- Included within the results were elevated levels of heavy rare earth elements, Dysprosium (Dy) and Terbium (Tb).
- Infill RC drilling highlighted several high-grade zones than what was previously assumed in the block model, with elevated Magnet Rare Earths (MREO) which is the fundamental driver of basket value.
- A Maiden Mixed Rare Earth Carbonate (MREC) testing program is currently underway on Cupim South.
- Results from the expanded Resource, for which 75% of the holes have been assayed, is expected to be released prior to the release of the Scoping Study (BPe 1HCY25).

We currently have a Spec Buy recommendation and a \$1.70/sh valuation on VMM

#### **Axel REE Ltd {0.10 0.00 2.11%} (NOT COVERED)**

#### **Regan Burrows**

Caladao drilling results

Maiden Caladao Diamond drilling program results

- AXL released the initial results from its Caladao Diamond core drilling program in Minas Gerais, Brazil. The Diamond hole was conducted on the North-Eastern corner of its tenement package.
- CAL-DDH-001 intercepted 12.4m of clay at an average grade of 5,478ppm TREO from 14m, which included 2m at 12,454ppm TREO from 18m.
- AXL also conducted an auger program, which identified the following:
  - o CLD-AUG-055 10m @ 1,566ppm TREO from 3m, ending with 2m @ 2,757ppm TREO from 11m
  - CLD-AUG-056 12m @ 1,932ppm TREO from surface, ending with 1m @ 4,033ppm TREO from 11m
  - o CLD-AUG-057 2m @ 1,852ppm TREO from 11m, ending with 1m @ 2,051ppm TREO from 11m
- Mineralized zones remain open at depth.
- AXL are expecting the release of results from 76 Auger holes and 15 diamond holes across the Caladao project over the coming weeks.

AXL is not covered by Bell Potter, a thus this email provides factual information only.

## **Nickel Industries {0.97 0.00 0.00%}**

#### **David Coates**

September 2024 Quarterly - first pass

#### September 2024 quarter report:

- NIC has reported a September quarter result showing strong qoq improvement, as anticipated. NIC has reported EBITDA of US\$108.4m (from US\$79.5m qoq), albeit slightly lower than our ~US\$120m estimate.
- RKEF operations contributed US\$60m EBITDA, up 50% qoq on stronger NPI pricing.
- Margins from NIC's 10% interest in the HNC HPAL remain strong (+US\$5,000/t) and are a very positive indicator for NIC's 55% interest in the ENC HPAL, on schedule to commence production in 2HCY25.
- Strong performance (again) from the Hengjaya Mine has made a significant contribution of US\$37.3m on increased production, good cost control into strong ore pricing.

#### **Key metrics:**

- Nickel in NPI and matte production (100%-basis): actual 30,663t vs BPe 33,150t
- Cash Costs: actual US\$10,882/t vs BPe US\$9,872/t
- EBITDA: US\$108.4m from US\$70.3m gog and BPe US\$120m
- Cash and receivables: US\$504.2m at end September vs US\$624.3m at end June
- During the quarter NIC drew down US\$300m debt, paid US\$380m consideration for additional interest in the ENC HPAL project and distributed US\$72m in dividends.

#### **Market reaction:**

#### Positive.

- Margins up, production and margin growth coming in CY25
- Balance sheet strong and CAPEX peak passed
- Further validation of multi-product, across the value chain strategy.

#### **Current rating:**

• Buy, TP\$1.47/sh, last close \$0.965/sh, mkt cap \$4,236m)

Our valuation and recommendation are under review as we update our numbers for the result.

## **Cedar Woods Properties {5.75 0.10 1.77%}**

1Q25 Trading update; continuing to deliver.

CWP provided a 1Q25 trading update, reiterating FY25 guidance for 10% NPAT growth (BPe 11%, Bloomberg consensus 8%).

#### Key points:

- **Presales:**More than \$560m in presales, up +12% on 1Q24.
- **Gross Sales:** 330 gross sales in the quarter, down from 407 in 4Q24 (expected with seasonality) but up from 318 in 1Q24.
- **Balance sheet remains healthy:** CWP settled on \$45.8m of pre-announced acquisitions in Q1 whilst maintaining over \$150m in liquidity (vs. \$156.8m FY24).

#### Project updates:

- **SA:** Completion and first settlements at Banskia Apartments, Glenside and expected completion of Bloom 1, Glenside given for 4Q25.
- **QLD:** Recorded first settlements at Greville (town homes) and Flourish (land) projects, with the latter achieving strong sales rates and price growth.
- **VIC:** Hudson Hub (strata office) project at Williams Landing 66% presold and constructing ahead of schedule with forecast 2H26 FY completion.
- WA: Price stabilisation at higher levels resulting in higher margins. Quoted more than 1,100 and 1,300 lots remaining at key projects Eglinton Village and Millars Landing respectively.

#### Connor Eldridge's view: Positive.

• Whilst there are no material announcements within this update, we see continued evidence of CWP meeting checkpoints to deliver their guided 10% NPAT growth in FY25. The project specific updates give increased clarity around delivery timeframes and hence ability to meet revenue and margin expectations. The commentary around key projects (Eglinton, Banksia, Bloom) is positive, as is the updated and improved

timeframe at Hudson Hub. The strong balance sheet and reported diversity of demand (product type, price point and location) adds confidence in CWP.

No change to our BUY recommendation and \$7.15 PT on the stock.

## **Cettire Limited {1.46 -0.31 -17.51%}**

#### Chami Ratnapala

Slower growth ahead

**Profit optimisation led slowdown into 2Q.**Cettire (CTT)'s 1Q25 (Jul-Sep) net revenue of \$155m (+22% on pcp) was ahead of BPe, however Adjusted EBITDA margins of 1.2% a miss to BPe. The seasonally key 2Q has seen sales growth slowing down to +5% on pcp led by the profit optimisation and as CTT cycles stronger comps of +80%. Positively, the company noted healthy Adjusted EBITDA margins of +5% for the month of September assisted by delivered margins of ~17% and the pull-back in the marketing investment to ~8% of net revenue. The cash position of \$66m was below BPe driven by the slower growth in EBITDA.

**Earnings changes.**We make changes to our revenue forecasts as we factor in the slower growth in 2Q topline which we expect to remain through the rest of 2Q and 3Q as CTT cycles comps of +87% and +88% respectively. While our revised estimates see revenue growth of 8.6% in 1H25e and 13.5% in 2H25e, our EBITDA margins see some marginal benefits of ~10bps to 3.7% for FY25e, as BPe margins grow through the year from ~4% in 2Q25e. While the margin trends appear healthy at +5% exiting the 1Q, we await to see the overall/delivered margins in the seasonally largest 2Q (~30% of FY revenue) given the competition that we expect to return in the highly promotional period ahead. Our EBITDA forecasts -7.1%/-8.5%/-8.4% for FY25/26/27e.

**Investment View: PT unchanged at A\$2.00, Downgrade to HOLD.**Our Price Target remains unchanged at A\$2.00/share due to downgrades however offset by the reduction in the WACC to 11.1% (prev. 12.8%) driven by a decrease in the risk-free rate as we factor in the upcoming easing cycle. While we remain cautious on the upcoming 2Q promo period, we think CTT will continue to outperform their peer group similar to the current performance of +5% vs the overall luxury industry in decline with the ambition to retain healthy EBITDA margins of ~5%. However, at our unchanged PT of \$2.00 the total expected return is <15% so we downgrade our recommendation to a HOLD rating and lift the previous Speculative Risk rating.

# These Are Goldman's Favorite Election Trades

- With the election approaching, investors are positioning themselves for different outcomes, taking advantage of the optionality given that there will be a binary outcome.
- Below, Goldman Sachs trader Faris Mourad shares takeaways based on analysis of market reactions based on different election outcomes.
- Our favorite election trades are the Republican policy pair (GSP24REP), expected to move 6.3% (3.4 std dev) in a Trump victory during the week of the election, or the Democratic policy pair (GSP24DEM), if you expected to move 12.2% (5.9 std dev) in a Harris victory.
- We consider these pairs to be the most efficient implementation ahead of the election since they provide the most diversified exposure to the equities that could be impacted by the policies that matter most to the respective candidates.
- The results show a wider reaction in a Harris victory since the market does not seem to have priced this scenario.
- During election week, we expect the market to focus on the outcome of the
  Presidency. Between election day and the inauguration, there will be more clarity
  surrounding the outcome of the different branches and which policies are more
  likely to be areas of focus.

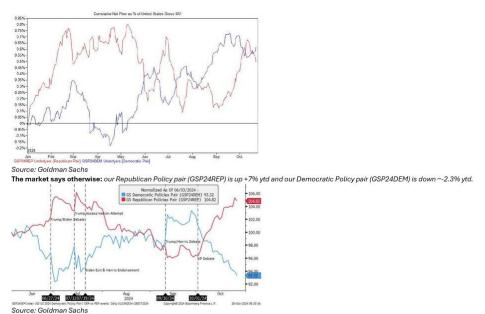
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Election Pairs (market neutral)		Trump Victory	mplied move (%)  Harris Victory
Republican Policy Pair	GSP24REP	6.3% (3.4 std dev)	marris victory
Democrat Policy Pair	GSP24REP GSP24DEM	0.5% (5.4 std dev)	12.2% (5.9 std dev)
Democrat Policy Pall	G3P24DEIVI	i.	12.2% (5.9 stu dev)
Election Themes vs S&P 500 ex top 7		Trump Victory	Harris Victory
Bitcoin	GSCBBTC1	8.3%	0.56%
Oil	GSENOILB	4.3%	-5.4%
Regional Banks	GSCBRGBK	3.5%	-2.2%
Infrastructure	GSXUINFS	1.7%	4.1%
De-Regulation	GSXUDREG	1.3%	-1.6%
Onshoring	GSXUSHOR	0.86%	4.5%
Defense	GSXUDFNS	0.22%	-1.3%
High Corporate Tax	<b>GSXXTAXH</b>	0.03%	1.1%
Small-Business Exposure	GSXUSMBB	0.02%	0.19%
Tariff Sensitive	GS24TRFS	-1.9%	4.8%
Affordable Care Act	GSHLCACA	-2.2%	1.0%
Renewables	GSCBDMRN	-5.3%	12.5%
Benchmarks		Trump Victory	Harris Victory
S&P 500	SPX	0.94%	2.4%
S&P 500 ex-top 7	GSCMSPY7	0.67%	1.9%
Nasdaq 100	NDX	1.3%	4.0%
Russell 2000	RTY	1.8%	3.8%
\$1000 F \$10000 F \$1000   F \$10000		W10250488	
Thematics		Trump Victory	Harris Victory
Expensive Software vs SPX ex top 7	GSXUSF8X	2.6%	0.21%
Cyclicals vs Defensives (ex-Commods)	GSPUCYDE	2.0%	-0.18%
Most Short vs SPX ex top 7	GSCBMSAL	0.70%	4.0%
HF VIP vs SPX ex top 7	GSTHHVIP	0.68%	1.3%
Mega Cap Tech vs SPX ex top 7	GSTMTMEG	0.46%	0.61%
HY Debt Sensitive vs SPX ex top 7	GSXUDEBT	0.35%	2.3%
Non Profitable Tech vs SPX ex top 7	GSXUNPTC	-1.3%	6.8%
AI vs S&P 500 ex top 7		Trump Victory	Harris Victory
Al Semis	GSCBSMHX	2.4%	7.9%
Broad Al	GSTMTAIP	1.8%	4.9%
Nuclear/Uranium	GSXURANI	1.7%	1.4%
PC & Mobile Device Upgrades	GSXUPCAI	1.7%	4.8%
Data Centers	GSTMTDAT	1.4%	6.2%
Power Up America	GSENEPOW	-0.96%	5.8%
Sectors vs S&P 500 ex top 7		Trump Victory	Harris Victory
Energy	GSXUENRG	3.4%	-4.2%
Financials	GSXUFINA	1.6%	-2.8%
Technology	GSXUTECH	0.71%	2.4%
Industrials	GSXUINDU	0.51%	1.9%
Materials	GSXUMATR	-0.24%	2.3%
Communications	CCVLICOM	0.24%	1.30/

The values represent the implied move during the election week and assumes a candidate is confirmed as a winner of the Presidential election. The calculations based on the beta of the baskets to: (1) election pairs, (2) election events that occurred year-to-date, as well as to (3) election trackers. The date range used is from 1-June-2024 until 25-October-2024.

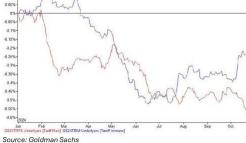
Source: Goldman Sachs

## Republican/Trump Win?

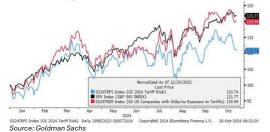
Our prime brokerage team shows **net positioning in underlying stocks of our Republican pair (GSP24REP) has bridged the gap** relative to positioning in underlying stocks of our Democratic pair (GSP24DEM) in the last month.







Source: Goldman Sachs
We notice this divergence between the basket at risk to tariffs us the basket immune to tariffs

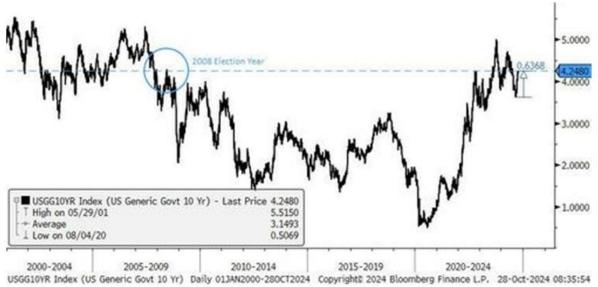


## Rates make this election year is different to the last three.

• Last time the 10Yr yield was this high during an election year, it was 2008. From election day until the end of 2008, the 10Yr yield dropped by ~-170bps.

## While this scenario is very unlikely, it is worth noting that the 10Yr yield has gone up +60bps since it bottomed mid-September 2024.

- This rate move could be undone, especially since next FOMC is only two days after election day.
- Rate-sensitive baskets like non-profitable technology (GSXUNPTC) and mostshorted stocks (GSCBMSAL) will juggle both an election on the 5th and a potential rate cut on the 7th of November.



#### Source: Goldman Sachs

## **Artificial Intelligence?**

- We consider the sensitivity of our AI baskets show little/no reasonable significance to the election outcome, due to how contradictory they appear.
- Overall, during the week of the election, the space is expected to outperform in a Harris victory.
- Semiconductors and our Broad AI basket (GSTMTAIP) are expected to outperform the rest of the AI themes in a Trump victory, even though they are most exposed to potential tariff risk.
- Our Uranium/Nuclear basket (GSXURANI) is expected to outperform our Power Up America basket (GSENEPOW) in a Trump victory but both are directly driven by the growing demand for power, which we consider to be less affected by the outcome of the election. The method at which power is supplied could differ: more incentives for renewables in a democratic sweep.

AI vs S&P 500 ex top 7		Trump Victory	Harris Victory
Al Semis	GSCBSMHX	2.43%	7.79%
Broad AI	GSTMTAIP	1.82%	4.79%
Nuclear/Uranium	GSXURANI	1.78%	1.34%
PC & Mobile Device Upgrades	GSXUPCAI	1.71%	4.70%
Data Centers	<b>GSTMTDAT</b>	1.47%	6.08%
MegaCap Tech	GSTMTMEG	0.47%	0.60%
Power Up America	<b>GSENEPOW</b>	-0.99%	5.70%

Source: Goldman Sachs Trade accordingly..

#### Sector moves....

#### 1. Iron ore stocks

- **BHP**{43.11 0.07 0.16%},
- **RIO** {120.31 -0.79 -0.65%}
- **Fortescue** {19.19 -0.27 -1.39%}
- **Mineral Resources** {36.08 -0.92 -2.49%}
- Champion Iron {5.89 -0.01 -0.17%}

#### 2. Resources -

- **South32** {3.67 -0.05 -1.34%}
- **Mt Gibson** {0.31 0.00 0.00%}
- Iluka {5.97 -0.03 -0.50%}
- **Sandfire Resources** {10.29 -0.11 -1.06%}
- **Independence Group** {5.27 -0.13 -2.41%}
- Lynas {7.65 -0.08 -1.03%}
- **Chalice Mining** {1.87 0.01 0.54%}
- Nickel Industries {0.97 0.00 0.00%}

#### 3. Tech Stocks ...

- **Block** (**Afterpay**) {111.80 -1.73 -1.52%}
- **Appen**{2.00 0.03 1.27%}
- **Life 360** {22.35 0.08 0.36%}
- **Megaport**{7.11 -0.16 -2.20%}
- **Technology One** {24.41 0.27 1.12%}
- **Wisetech**{115.39 -0.66 -0.57%}
- **XERO**{150.00 -1.14 -0.75%}
- **ZIP** {3.02 -0.10 -3.21%}

## 4. Healthcare

- **Ansell**{30.37 -1.35 -4.26%}
- Cochlear {284.14 -1.53 -0.54%}
- **CSL** {287.46 -5.21 -1.78%}
- Clarity Pharmaceuticals {6.85 -0.32 -4.46%}
- **Ramsay Healthcare** {40.78 -0.28 -0.68%}

- **Resmed** {37.32 -0.59 -1.56%}
- **Sonic Healthcare** {27.20 -0.26 -0.95%}
- **Capital Health** {0.38 0.01 1.33%}
- **Paradigm Biotech** {0.20 -0.01 -2.44%}
- **Imugene** {0.05 0.00 0.00%}
- **Telix Pharmaceuticals** {21.10 0.39 1.88%}
- **Mesoblast** {1.35 -0.02 -1.10%}
- **Genetic Signatures** {0.64 0.02 2.42%}
- **Immutep**{0.29 -0.01 -3.39%}
- **Healius**{1.65 -0.02 -0.90%}
- Fisher & Paykel Health {32.69 -0.08 -0.24%}

#### 5. Financial Services / Market Related Stocks

- **Macquarie Bank** {231.37 -1.55 -0.67%}
- **OBE** {17.11 -0.16 -0.93%}
- **IAG** {7.48 -0.07 -0.93%},
- **Suncorp** {17.97 -0.32 -1.75%},
- **Steadfast**{5.48 -0.02 -0.36%}
- **AUB Group** {31.81 -0.07 -0.22%}.
- Computershare {26.41 -0.19 -0.71%},
- **ASX** {65.71 -0.87 -1.31%},
- **Humm**{0.70 0.00 0.00%}
- **Iress** {10.00 -0.05 -0.50%}
- **Virgin Money plc**{10.00 -0.05 -0.50%}

#### 6. Top "DEFENSIVE" Stocks - the ones that outperform in a Bear Market

- **Woolworths** {30.81 -2.00 -6.10%}
- Coles {17.70 -0.43 -2.37%}
- **Metcash** {3.09 -0.01 -0.32%}
- **CSL** {287.46 -5.21 -1.78%}
- **Resmed** {37.32 -0.59 -1.56%}
- **Amcor** {16.57 -0.18 -1.07%}
- **Orora** {2.44 -0.03 -1.21%}
- Wesfarmers {67.64 -1.70 -2.45%}
- **Telstra** {3.83 -0.04 -1.03%}
- **APA Group** {7.06 -0.09 -1.26%}
- **Suncorp** {17.97 -0.32 -1.75%}
- **IAG** {7.48 -0.07 -0.93%}
- **A2 Milk** {5.75 -0.08 -1.37%}
- Treasury Wines {11.56 -0.19 -1.62%}

### 7. Energy

- **Woodside** {23.93 -0.18 -0.75%}
- **Ampol** {28.20 -0.12 -0.42%}
- **Origin** {9.50 -0.12 -1.25%}
- **Santos** {6.82 -0.05 -0.73%}
- **Beach Energy** {1.24 -0.03 -1.98%}
- Worley Parsons {14.02 -0.17 -1.20%},
- **Karoon Energy** {1.37 0.02 1.11%}
- Strike Energy {0.20 0.01 2.56%}

#### 8. Stocks leveraged to Chinese consumer -

- **A2 Milk**{5.75 -0.08 -1.37%}
- **Bubs Australia** {0.13 0.01 4.17%}

- **Snylait Milk** {0.37 -0.01 -1.35%}
- Treasury Wines {11.56 -0.19 -1.62%}
- 9. Fund Managers / Brokers-
  - **Bell Financial** {1.23 -0.03 -1.99%}
  - **Perpetual** {20.31 -0.02 -0.10%}
  - **Regal Partners** {3.66 -0.07 -1.88%}
  - **Insignia**{3.25 -0.02 -0.61%}
  - **Magellan** {10.60 -0.29 -2.66%}
  - **GQG** {2.79 0.04 1.45%}
  - **Platinum Asset** {1.22 0.01 0.83%}
  - **AMP** {1.43 -0.01 -0.35%}
  - **Challenger** {6.06 -0.05 -0.82%}

#### 10. Platforms

- **HUB 24** {68.86 -0.30 -0.43%}
- **Netwealth** {27.76 0.30 1.09%}
- **Praemium** {0.65 -0.02 -3.01%}
- **AMP** {1.43 -0.01 -0.35%}

#### **Coal Stocks**

- Whitehaven Coal {6.92 -0.04 -0.57%},
- **New Hope Coal** {4.88 -0.04 -0.81%}
- **Terracoml** {0.17 -0.03 -12.82%},
- Coronado Global Resources { 1.00 0.02 1.52% }

#### **Uranium Stocks...**

- **ERA** {0.00 0.00 0.00%}
- **Paladin** {9.85 0.00 0.00%}
- **Deep Yellow** {1.36 -0.02 -1.09%}
- **Boss Energy**{3.40 -0.02 -0.58%}
- **Bannerman Energy** {2.99 -0.04 -1.32%}
- **Lotus Resources** {0.26 0.00 0.00%}

#### **Lithium / Graphite Stocks**

- **Pilbara Minerals**{2.88 0.03 1.05%}
- **Mineral Resources** {36.08 -0.92 -2.49%}
- **IGO** {5.27 -0.13 -2.41%}
- **Syrah** {0.28 -0.01 -1.75%}
- Lake Resources {0.06 0.00 -6.06%}
- **Liontown Resources** {0.85 -0.04 -4.49%}
- Vulcan Energy Res. {5.25 -0.08 -1.50%}
- **Patriot Battery Metals** {0.39 0.01 2.63%}
- Green Tech Metals {0.09 0.00 0.00%}
- **Ioneer** {0.30 -0.01 -3.23%}

• Australian Strategic Metals {0.54 -0.02 -3.57%}

## Baby formula stocks

- **A2Milk** {5.75 -0.08 -1.37%}
- **Bubs** {0.13 0.01 4.17%}
- **Symlait** {0.37 -0.01 -1.35%}

## **Domestic Cyclical Stocks –**

- 1. **ARB Group** {40.44 -0.65 -1.58%}
- 2. **Brickworks** {27.35 -0.03 -0.11%}
- 3. **Breville** {31.84 -0.61 -1.88%}
- 4. **Carsales** {37.83 0.35 0.93%}
- 5. **Cleanaway** {2.75 -0.05 -1.79%}
- 6. **Domain** {2.97 -0.05 -1.66%}
- 7. **Amotic Group (GUD)** {10.54 -0.23 -2.14%}
- 8. **GWA**{2.39 0.00 0.00%}
- 9. **Helloworld Travel** {1.75 -0.03 -1.41%}
- 10. **Kelsian**{3.92 -0.10 -2.49%}
- 11. **Michael Hill**{0.62 0.02 2.50%}
- 12. **Fletcher Building** {2.77 -0.03 -1.07%}
- 13. **Flight Centre** {15.90 0.23 1.47%}
- 14. **Lend Lease** {6.77 0.01 0.15%}
- 15. Nine Entertainment {1.18 -0.02 -1.26%}
- 16. **Orora** {2.44 -0.03 -1.21%}
- 17. **Qantas**{8.13 0.00 0.00%}
- 18. **REA Group** {229.70 -0.14 -0.06%}
- 19. **Regional Express Airlines** {0.56 0.00 0.00%}
- 20. **Seven West Media** { 0.16 0.00 0.00% }
- 21. **Seek** {24.82 0.06 0.24%}
- 22. **Stockland** {5.17 0.02 0.39%}
- 23. **Southern Cross Media** {0.51 0.02 3.06%}
- 24. **Star Entertainment** {0.26 -0.01 -3.77%}
- 25. **The Lottery Corp** {5.01 -0.02 -0.40%}
- 26. **Tabcorp** {0.48 -0.01 -1.04%}
- 27. **Webjet**{4.00 -0.06 -1.48%}

#### **Domestic Tourism**

- 1. Tourism- Casinos
  - Star Entertainment { 0.26 0.01 3.77% }
  - **SKY City NZ** {1.26 -0.02 -1.57%}

- 2. Tourism- Airline stocks
  - o **Qantas**{8.13 0.00 0.00%}
  - o **Air NZ** {0.47 -0.01 -1.05%}
  - o **Regional Express Airlines** {0.56 0.00 0.00%}
- 3. Tourism Airports -
  - Auckland Airport { 6.66 0.03 0.45% }
- 4. Tourism in and out of Australia Travel Operators
  - **Webjet**{4.00 -0.06 -1.48%}
  - o **Flight Centre**{15.90 0.23 1.47%}
  - Corporate Travel{11.84 0.18 1.54%}
  - o **Kelsian** {3.92 -0.10 -2.49%}
  - Helloworld Travel {1.75 -0.03 -1.41%} -
- 5. Shopping centers
  - o Vicinity Centres {2.18 0.00 0.00%}
  - o Scentre Group{3.50 0.00 0.00%}
  - o **UniWestfiled** { 6.30 0.09 1.41% }
- 6. Property related
  - o **REA** {229.70 -0.14 -0.06%}
  - o **Domian** {2.97 -0.05 -1.66%}
- 7. Education
  - o **IDP Education** {14.11 0.29 2.10%}
  - **G8 Education** {1.32 0.01 0.38%}

## News of interest

- 1. Atlanta Fed GDPNow cutting 3Q GDP forecast from 3.3% to 2.8%.
- 2. Bitcoin rose above US\$72k as traders anticipate supportive crypto policies from U.S. election candidates
- 3. **Zip** {3.02 -0.10 -3.21%} steady today after stock **surged** +**11.8%** yesterday to a **2 year high** after they reported dQ1 cash EBTDA tripled, driven by +40% TTV growth in the US despite softness in ANZ. Revenue's up +18.8%, with strong margins holding.
- 4. **Xero** hit with **Fair Work lawsuit** over alleged **pay discrimination** and bullying claims by a **female engineer**.
- 5. The **commercial real estate crash** is even hammering **AAA-rated office bonds**, forcing investors to absorb losses on properties previously deemed rock-solid
- 6. **Australian Ethical and Future Super** are exploring a potential **merger**, possibly enabling Australian Ethical to list Future Super on the ASX.
- 7. **REX** Prospective buyers of regional carrier Rex are **worried** about the fleet's **condition**, complicating a sale.
- 8. **Richard White**, former CEO of WiseTech Global, has **increased his stake in Vinyl Group** through a deal with music licensing startup Songtradr.
- 9. **Dexus** is **selling its 9.7% stake** in Melbourne and Launceston airports, with sale details now circulated to potential buyers.

- 10. **Capricorn Metals** will **expand** its Karlawinda project to reach 150,000 ounces of gold production annually, leveraging increased reserves without major changes to mining operations.
- 11. Myer will acquire Premier's apparel brands in exchange for new shares, with Solomon Lew joining Myer's board.
- 12. a2 Milk upgraded to Hold; \$6.10 target: Bell Potter
- 13. Ansell downgraded to Hold; \$33.75 target: CLSA
- 14. Bluescope downgraded to Neutral; \$21.90 target: Jarden
- 15. **Bluescope upgraded** to Equal-Weight; \$22 target: Morgan Stanley
- 16. Bluescope downgraded to Underperform; \$18 target: CLSA
- 17. Cettire downgraded to Underperform; \$0.90 target: RBC
- 18. Sandfire downgraded to Neutral; \$10.20 target: Macquarie
- 19. **Serko upgraded** to Neutral: Forsyth Barr
- 20. Insignia Financial upgraded to Overweight; \$4.15 target: Barrenjoey

## ASX 200 Movers today

Stock	Last Price	+/-	% Change	Stock	Last Price	+/-	% Chang
DTL	771	<u>+/-</u> 44	6.05%	LTR	85	<u>+/-</u> -4	-4.49%
WBT	202	10	4.94%	ANN	3037	-135	-4.26%
NWS	4487	142	3.27%	схо	11.5	-1	-4.17%
PME	19752	589	3.07%	SGR	25.5	-1	-3.77%
DEG	149	4	2.76%	DMP	3454	-126	-3.52%
LOV	2971	78	2.70%	HLI	400	-14	-3.38%
STX	20	1	2.56%	JHX	4987	-142	-2.77%
PNI	2014	44	2.23%	MFG	1060	-29	-2.66%
IEL	1411	29	2.10%	BSL	2053	-55	-2.61%
TLX	2110	39	1.88%	SUL	1444	-37	-2.50%
СТД	1184	18	1.54%	KLS	392	-10	-2.49%
CRN	100	2	1.52%	MIN	3608	-92	-2.49%
FLT	1590	23	1.47%	WES	6764	-170	-2.45%
GMG	3668	44	1.21%	JBH	7791	-194	-2.43%
TNE	2441	27	1.12%	IGO	527	-13	-2.41%
KAR	137	2	1.11%	COL	1770	-43	-2.37%
NWL	2776	30	1.09%	DOW	563	-13	-2.26%
NWH	382	4	1.06%	MP1	711	-16	-2.20%
NUF	384	4	1.05%	HVN	453	-10	-2.16%
PLS	288	3	1.05%	GUD	1054	-23	-2.14%
svw	4175	40	0.97%	INA	481	-10	-2.04%
LNW	14705	140	0.96%	BPT	124	-3	-1.98%
CAR	3783	35	0.93%	PMV	3328	-66	-1.94%
SIQ	784	7	0.90%	BRG	3184	-61	-1.88%
RMS	234	2	0.86%	VEA	265	-5	-1.85%
NSR	250	2	0.81%	CWY	275	-5	-1.79%
SPK	273	2	0.74%	CSL	28746	-521	-1.78%
MND	1255	9	0.72%	SUN	1797	-32	-1.75%
DXS	718	5	0.70%	DHG	297	-5	-1.66%
NST	1801	12	0.67%	нмс	1023	-17	-1.63%
BWP	348	2	0.58%	NEM	7281	-120	-1.62%
CHN	186.5	1	0.54%	TWE	1156	-19	-1.62%
ALL	6109	25	0.41%	IPL	305	-5	-1.61%
SGP	517	2	0.39%	TCL	1285	-21	-1.61%
EVN	523	2	0.38%	ARB	4044	-65	-1.58%
360	2235	8	0.36%	RMD	3732	-59	-1.56%
ССР	1731	6	0.35%	REH	2285	-36	-1.55%
CQR	340	1	0.29%	SQ2	11180	-173	-1.52%
CNI	187.5	1	0.27%	BAP	456	-7	-1.51%
GOR	192	1	0.26%	BGA	523	-8	-1.51%
CLW	392	1	0.26%	WEB	400	-6	-1.48%
CNU	816	2	0.25%	PNV	206	-3	-1.44%
SEK	2482	6	0.24%	FMG	1919	-27	-1.39%
TPG	455	1	0.22%	A2M	575	-8	-1.37%
ВНР	4311	7	0.16%	<b>S32</b>	367	-5	-1.34%
LLC	677	1	0.15%	ASX	6571	-87	-1.31%
PXA	1366	2	0.15%	NEC	117.5	-2	-1.26%
EVT	1098	1	0.09%	APA	706	-9	-1.26%
CMM	631	0	0.00%	ORG	950	-12	-1.25%
VCX	218	0	0.00%	ORA	244	-3	-1.21%
QAN	813	0	0.00%	GMD	244	-3	-1.21%
VNT	460	0	0.00%	WOR	1402	-17	-1.20%
ALU	0	0	0.00%	GNC	909	-11	-1.20%
CSR	0	0	0.00%	NAB	3846	-45	-1.16%
SLR	0	0	0.00%	LIC	861	-10	-1.15%
BLD	0	0	0.00%	RRL	270	-3	-1.10%
	0	0	0.00%	MPL	360	-4	-1.10%
AWC	0	0	0.00%	WAF	182	-2	-1.09%
VUK	0	0	0.00%	ANZ	3122	-34	-1.08%
SOL	3372	0	0.00%	AMC	1657	-18	-1.07%
HDN	123	0	0.00%	FBU	277	-3	-1.07%
SCG	350	0	0.00%	SFR	1029	-11	-1.06%
MGR	216	0	0.00%	TAH	47.5	-1	-1.04%
NIC	96.5	0	0.00%	LYC	765	-8	-1.03%
ARF	400	0	0.00%	PRU	287	-3	-1.03%
PDN	985	0	0.00%	TLS	383	-4	-1.03%
REA PPT	22970	-14	-0.06%	ING	288	-3 -10	-1.03%
	2031	-2 -2	-0.10%	BXB	1830	-19 -6	-1.03%
CHC	2735 1517	-3 -2	-0.11% -0.13%	NHF SHL	582 2720	-6 -26	-1.02% -0.95%
CIA	589	-2 -1	-0.13%	IAG	748	-20 -7	-0.93%
AUB	3181	-7	-0.17%	QBE	1711	-16	-0.93%
NXT	1640	-4	-0.24%	NAN	322	-10	-0.93%
FPH	3269	-8	-0.24%	HLS	165	-2	-0.92%
QUB	372	-1	-0.27%	RGN	222	-2	-0.89%
ORI	1729	-1 -5	-0.29%	CBA	14293	-124	-0.86%
MTS	309	-1	-0.32%	EDV	472	-124	-0.84%
BEN	1227	-4	-0.32%	CGF	606	-5	-0.82%
	306	-1	-0.33%	NHC	488	-4	-0.81%
CIP 1	300		-0.35%	JLG	385	-3	-0.77%
CIP AMP	143	-1			- 20		
AMP CKF	143 833	-1 -3	-0.36%	XRO	15000	-114	-0.75%
AMP			1	XRO WDS	15000 2393	-114 -18	-0.75% -0.75%

## **Substantials**

Stock 🔎	Shareholder 🔻	Move ▼	Previous Holdin -	Current Holding -
ACL	CBA	Became		5.12%
FLT	Blackrock	Ceased		
GTN	Viburnum Holdings	1.13%	46.32%	47.45%
HMC	Cooper	1.13%	6.39%	7.52%
IPH	UBS Group AG	Ceased		
IPX	Regal	Became		6.14%
IPX	Bank of New York	-1.92%	16.79%	14.87%
IRE	First Sentier Investors	-1.16%	9.76%	8.60%
MIN	L1 Capital	1.19%	5.35%	6.54%
ORA	Allan Gray	1.02%	15.96%	16.98%
RGN	Blackrock	-1.01%	9.34%	8.33%

Source Company Announcements

## **Biggest Blocks Through Market Today**

T'	T' 1	Ci.	n.		77-1	0/ ADX
Time	Ticker	Size	Price	6	Value	%ADV
15:35:08	WTC	101,484	116.32	\$	11,804,619	13.46
15:28:00	WTC	54,571	116.24	\$	6,343,333	7.24
15:24:14	ALL	50,000	61.04	\$	3,052,000	5.03
15:15:19	SCG	2,000,000	3.5	\$	7,000,000	16.47
15:13:33	WES	50,000	67.35	\$	3,367,500	3.81
15:05:25	ALL	50,000	60.93	\$	3,046,500	5.03
14:38:16	ВНР	120,000	43.28	\$	5,193,600	1.36
14:36:19	ILU	1,400,000	6	\$	8,400,000	79.89
14:09:16	ALL	50,000	60.9	\$	3,045,000	5.03
14:06:18	RIO	81,913	122.5	\$	10,034,343	5.28
14:04:24	SIG	1,749,780	1.92	\$	3,359,578	25.52
13:52:03	S32	3,500,000	3.745	\$	13,107,500	20.59
13:43:03	IGO	600,000	5.435	\$	3,261,000	12.86
13:02:10	ORA	2,058,657	2.455	\$	5,054,003	31.98
12:54:36	ALL	50,000	60.86	\$	3,043,000	5.03
12:45:06	MIN	146,793	37.465	\$	5,499,600	6.68
12:27:18	MIN	130,000	37.53	\$	4,878,900	5.91
12:26:46	SIG	11,000,000	1.9325	\$	21,257,500	160.43
12:17:37	WTC	125,000	116.4	\$	14,550,000	16.58
12:13:03	FMG	200,000	19.62	\$	3,924,000	1.78
12:10:28	COL	200,000	17.635	\$	3,527,000	8.08
12:06:14	LTM	536,925	8.265	\$	4,437,685	12.66
11:55:59	WTC	27,478	116.505	\$	3,201,324	3.64
11:52:52	BILL	140,000	100.645	\$	14,090,300	557.26
11:49:44	WBC	180,626	32.085	\$	5,795,385	3.26
11:48:09	SUL	1,748,659	14.33	\$	25,058,283	284.97
11:45:05	AAA	103,806	50.272	\$	5,218,535	39.6
11:36:12	GMG	83,549	36.435	\$	3,044,108	2.32
11:32:15	FMG	155,000	19.7	\$	3,053,500	1.38
11:29:58	SIG	2,000,000	1.9225	\$	3,845,000	29.17
11:16:42	ALL	50,000	60.93	\$	3,046,500	5.03
11:14:11	TLS	2,000,000	3.845	\$	7,690,000	9.19
11:11:45	SOL	106,369	33.705	\$	3,585,167	29.28
11:09:18	WTC	170,000	116.15	\$	19,745,500	22.55
11:02:12	FMG	200,000	19.71	\$ \$	3,942,000	1.78
10:59:34	WTC	50,000	116.39	\$ \$	5,819,500	6.63
10:55:08	TWE	360,000	11.565	_	4,163,400	12.61
10:51:30	PRU	1,964,420	2.91	\$ \$	5,716,462	44.81
10:49:26	WES	50,000	68.25	\$ \$	3,412,500	3.81
10:49:12	WES	50,000	68.27	\$ \$	3,413,500	3.81
	WOW	278,393	31.105	\$ \$	8,659,414	12.89
10:48:18	QBE	690,369	17.205	\$	11,877,799	16.61
10:42:19	WTC WBC	50,000	116.575	\$	5,828,750	6.63
10:41:02		100,000	32.23	\$	3,223,000	1.8
10:38:11	QAN	862,062	7.975	_	6,874,944	13.12
10:26:00	JHX	129,417	50.2	\$	6,496,733	11.29
10:22:20	ALL	50,000	61.33	\$	3,066,500	5.03
10:15:35	JHX	77,000	49.91	\$	3.843.070	6.71

## **Stock Moves in each Sector**

#### **Industrials**

#### **Banks**

**ANZ** {31.22 -0.34 -1.08%}, **CBA** {142.93 -1.24 -0.86%}, **Virgin Money plc** {142.93 -1.24 -0.86%}, **NAB** {38.46 -0.45 -1.16%}, **Westpac** {32.01 -0.23 -0.71%}, **Bendigo & Adelaide Bank** {12.27 -0.04 -0.32%}, **Bank of Queensland** {6.50 -0.04 -0.61%}

#### Financial Services / Market Related Stocks

Macquarie Bank {231.37 -1.55 -0.67%}, QBE {17.11 -0.16 -0.93%}, IAG {7.48 -0.07 -0.93%}, Suncorp {17.97 -0.32 -1.75%}, AUB Group {31.81 -0.07 -0.22%}, Computershare {26.41 -0.19 -0.71%}, ASX {65.71 -0.87 -1.31%}, A2B

Australia {65.71 -0.87 -1.31%}, Humm {0.70 0.00 0.00%}, Iress {10.00 -0.05 -0.50%}

## **Fund Managers / Brokers**

Challenger {6.06 -0.05 -0.82%}, Platinum Asset {1.22 0.01 0.83%}, Bell Financial {1.23 -0.03 -1.99%}, K2 Asset Mgt {0.05 0.00 0.00%}, Pinicacle Investment {20.14 0.44 2.23%}, AMP {1.43 -0.01 -0.35%}, Perpetual {20.31 -0.02 -0.10%}, IOOF {3.25 -0.02 -0.61%}, Magellan {10.60 -0.29 -2.66%}

#### **Insurers**

**AMP** {1.43 -0.01 -0.35%}, **IAG** {7.48 -0.07 -0.93%}, **Medibank** {3.60 -0.04 -1.10%}, **NIB Holdings** {5.82 -0.06 -1.02%}, **QBE** {17.11 -0.16 -0.93%}, **Suncorp** {17.97 -0.32 -1.75%}, **Ausbrokers** {31.81 -0.07 -0.22%}, **Steadfast** {5.48 -0.02 -0.36%}, **Tower** {1.20 0.07 6.19%}

### **Retailers**

Harvey Norman  $\{4.53 - 0.10 - 2.16\%\}$ , JB Hi-Fi  $\{77.91 - 1.94 - 2.43\%\}$ , Myer  $\{0.91 - 0.05 - 5.24\%\}$ , Metcash  $\{3.09 - 0.01 - 0.32\%\}$ , Adairs  $\{2.70 \ 0.09 \ 3.45\%\}$ , Automotive Holdings  $\{2.70 \ 0.09 \ 3.45\%\}$ , Breville  $\{31.84 - 0.61 - 1.88\%\}$ , Premier Investments  $\{33.28 - 0.66 - 1.94\%\}$ , Accent Group  $\{2.35 - 0.03 - 1.26\%\}$ , Super Retail  $\{14.44 - 0.37 - 2.50\%\}$ , City Chic Collective  $\{0.14 \ 0.00 \ 0.00\%\}$ , The Reject Shop  $\{2.89 - 0.02 - 0.69\%\}$ , Wesfarmers  $\{67.64 - 1.70 - 2.45\%\}$ , Woolworths  $\{30.81 - 2.00 - 6.10\%\}$ , Webjet  $\{4.00 - 0.06 - 1.48\%\}$ , Kathmandu  $\{0.39 - 0.01 - 2.50\%\}$ , Lovisa  $\{29.71 \ 0.78 \ 2.70\%\}$ 

#### Healthcare

Ansell  $\{30.37 - 1.35 - 4.26\%\}$ , Australian Pharmaceutical  $\{30.37 - 1.35 - 4.26\%\}$ , Cochlear  $\{284.14 - 1.53 - 0.54\%\}$ , CSL  $\{287.46 - 5.21 - 1.78\%\}$ , Capital Health  $\{0.38 \ 0.01 \ 1.33\%\}$ , Genetic Signatures  $\{0.64 \ 0.02 \ 2.42\%\}$ , Fisher & Paykel Health  $\{32.69 - 0.08 - 0.24\%\}$ , Healius  $\{1.65 - 0.02 - 0.90\%\}$ , Imugene  $\{0.05 \ 0.00 \ 0.00\%\}$ , Immutep  $\{0.29 - 0.01 - 3.39\%\}$ , Mesoblast  $\{1.35 - 0.02 - 1.10\%\}$ , Mayne Pharma  $\{4.30 - 0.23 - 5.08\%\}$ , Paradigm Biotech  $\{0.20 - 0.01 - 2.44\%\}$ , Ramsay Healthcare  $\{40.78 - 0.28 - 0.68\%\}$ , Resmed  $\{37.32 - 0.59 - 1.56\%\}$ , Sonic Healthcare  $\{27.20 - 0.26 - 0.95\%\}$ , Sigma  $\{1.93 \ 0.03 \ 1.32\%\}$ , Telix Pharmaceuticals  $\{21.10 \ 0.39 \ 1.88\%\}$ , Virtus Health  $\{21.10 \ 0.39 \ 1.88\%\}$ 

## **Aged Care**

**Regis Healthcare** {6.51 0.05 0.77%}

## Media

Carsales {37.83 0.35 0.93%}, Domain Holdings {2.97 -0.05 -1.66%}, Newscorp {44.87 1.42 3.27%}, Nine Entertainment {1.18 -0.02 -1.26%}, REA Group {229.70 -0.14 -0.06%}, Seek {24.82 0.06 0.24%}, Seven West Media {0.16 0.00 0.00%}, Sky Network TV {2.50 0.01 0.40%}, Southern Cross Media{0.51 0.02 3.06%},

#### **Telcos**

**Telstra** {3.83 -0.04 -1.03%}, **Hutchison** {0.03 0.00 0.00%}, **Nextdc** {16.40 -0.04 -0.24%}, **Spark NZ** {2.73 0.02 0.74%}, **Chorus** {8.16 0.02 0.25%}, **TPG Telecom** {4.55 0.01 0.22%}, **Macquarie Telecom** {81.07 -1.33 -1.61%},

### **Transport**

Brambles  $\{18.30 - 0.19 - 1.03\%\}$ , Aurzion  $\{3.43 - 0.02 - 0.58\%\}$ , Qantas  $\{8.13 0.00 0.00\%\}$ , Qube  $\{3.72 - 0.01 - 0.27\%\}$ , REX $\{0.56 0.00 0.00\%\}$ , Alliance Aviation  $\{2.72 0.04 1.49\%\}$ , MMA Offshore  $\{2.72 0.04 1.49\%\}$ , Auckland Airport  $\{6.66 - 0.03 - 0.45\%\}$ , Air NZ  $\{0.47 - 0.01 - 1.05\%\}$ , Atlas Arteria  $\{4.94 - 0.02 - 0.40\%\}$ , Transurban  $\{12.85 - 0.21 - 1.61\%\}$ 

## **Travel & Tourism**

**Qantas** {8.13 0.00 0.00%}, **Auckland Airport** {6.66 -0.03 -0.45%}, **Air NZ** {0.47 -0.01 - 1.05%}, **Webjet** {4.00 -0.06 -1.48%}, **Ardent Leisure** {alg}, **Event Hospitality** {10.98 0.01 0.09%}, **Corporate Travel** {11.84 0.18 1.54%}, **Flight Centre** {15.90 0.23 1.47%}, **Kelsian** {3.92 -0.10 -2.49%}, **Helloworld Travel** {1.75 -0.03 -1.41%}

#### **Building Materials**

Hardies {49.87 -1.42 -2.77%}, GWA {2.39 0.00 0.00%}, Reece {22.85 -0.36 -1.55%}, Fletcher Building {2.77 -0.03 -1.07%}, Brickworks {27.35 -0.03 -0.11%}, Reliance Worldwide {5.23 -0.03 -0.57%}

#### **Vehicles**

**Eagers Automotive** {11.27 -0.05 -0.44%}, **Bapcor** {4.56 -0.07 -1.51%}, **ARB Corp** {arq}, **McMillan Shakespeare** {14.78 -0.05 -0.34%}, **Smartgroup** {7.84 0.07 0.90%}, **SG Fleet** {2.71 0.01 0.37%}, **Fleetpartners Group** {2.98 -0.06 -1.97%}

#### **Business Services**

**McMillan Shakespeare** {14.78 -0.05 -0.34%}, **SG Fleet** {2.71 0.01 0.37%}, **ZIP** {3.02 - 0.10 -3.21%}

#### Food & Beverages

Collins Foods {8.33 -0.03 -0.36%}, Domino's Pizza {34.54 -1.26 -3.52%}, Fonterra {4.51 -0.03 -0.66%}, Graincorp {9.09 -0.11 -1.20%}, Select Harvest {3.70 -0.10 -2.63%}, Treasury Wines {11.56 -0.19 -1.62%}, Endeavour {4.72 -0.04 -0.84%}

## **Engineering & Construction**

**ALQ** {14.13 -0.10 -0.70%}, **Downer EDI** {5.63 -0.13 -2.26%}, **GWA** {2.39 0.00 0.00%}, **Lend Lease** {6.77 0.01 0.15%}, **Monadelphous** {12.55 0.09 0.72%}, **McMillan Shakespeare** {14.78 -0.05 -0.34%}, **NRW Holdings** {3.82 0.04 1.06%}, **Seven Group Holdings** {41.75 0.40 0.97%}, **Worley** {14.02 -0.17 -1.20%}

#### REITS

Abacus Property {1.20 -0.01 -0.42%}, BWP Trust {3.48 0.02 0.58%}, Charter Hall Group {15.17 -0.02 -0.13%}, Cromwell Property {0.41 0.00 0.00%}, Charter Hall Retail {3.40 0.01 0.29%}, Dexus {7.18 0.05 0.70%}, Vicinity Centres {2.18 0.00 0.00%}, Goodman Group {36.68 0.44 1.21%}, GPT {4.75 -0.03 -0.63%}, Lend Lease {6.77 0.01 0.15%}, Mirvac {2.16 0.00 0.00%}, Peet {1.35 -0.03 -2.17%}, Region Group {2.22 -0.02 -0.89%}, Scentre Group {3.50 0.00 0.00%}, Stockland {5.17 0.02 0.39%}, Unibailrodawestfield {6.30 -0.09 -1.41%}

#### Steel

**Bluescope** {20.53 -0.55 -2.61%}, **Sims** {12.80 -0.07 -0.54%}

#### Paper & Packaging

**Amcor** {16.57 -0.18 -1.07%}, **Orora** {2.44 -0.03 -1.21%},

#### **Utilities**

**AGL** {11.15 -0.07 -0.62%}, **APA Group** {7.06 -0.09 -1.26%}, **Origin** {9.50 -0.12 -1.25%},

#### **Infrastructure**

**APA** {7.06 -0.09 -1.26%}, **Transurban** {12.85 -0.21 -1.61%}

#### **Chemicals**

**Incitec Pivot** {3.05 -0.05 -1.61%}, **Orica** {17.29 -0.05 -0.29%}

## IT, Software Services

**Appen**{2.00 0.03 1.27%}, **Computershare** {26.41 -0.19 -0.71%}, **Technology One** {24.41 0.27 1.12%}

## **Agricultural**

Graincorp {9.09 -0.11 -1.20%}, Ridley Corp {2.54 -0.03 -1.17%}, Fonterra {4.51 -0.03 -0.66%}, Incitec Pivot {3.05 -0.05 -1.61%}, Nufarm {3.84 0.04 1.05%}, Aust Ag {1.41 0.00 0.00%}, Elders {8.68 -0.06 -0.69%},

## **Baby Formula + Stocks Leveraged to Chinese Consumers**

**A2** Milk {5.75 -0.08 -1.37%}, **Bega Cheese** {5.23 -0.08 -1.51%}, **Synlait** {0.37 -0.01 - 1.35%} **Treasury Wines** {11.56 -0.19 -1.62%},

#### **Consumer Products**

**ARB** {40.44 -0.65 -1.58%} , **Amotiv** {10.54 -0.23 -2.14%}, **Treasury Wines** {11.56 -0.19 - 1.62%}

#### **Diversified Financials**

**ASX**  $\{65.71 - 0.87 - 1.31\%\}$ , Challenger  $\{6.06 - 0.05 - 0.82\%\}$ , Computershare  $\{26.41 - 0.19 - 0.71\%\}$ , Humm Group  $\{0.70 \ 0.00 \ 0.00\%\}$ , Iress  $\{10.00 - 0.05 - 0.50\%\}$ , Insignia  $\{3.25 - 0.02 - 0.61\%\}$ , HUB  $\{68.86 - 0.30 - 0.43\%\}$ , Netwealth  $\{27.76 \ 0.30 \ 1.09\%\}$ , Macquarie Bank  $\{231.37 - 1.55 - 0.67\%\}$ , Perpetual  $\{20.31 - 0.02 - 0.10\%\}$ 

## Resources

#### **Iron Ore**

**BHP** {43.11 0.07 0.16%}, **S32** {3.67 -0.05 -1.34%}, **RIO** {120.31 -0.79 -0.65%}, **Mt Gibson** {0.31 0.00 0.00%}, **Fortescue** {19.19 -0.27 -1.39%}

#### Others resources

Iluka {5.97 -0.03 -0.50%}, ERA {0.00 0.00 0.00%}, Metals X {0.47 0.00 0.00%}, Sandfire Resources {10.29 -0.11 -1.06%}, Independence Group {5.27 -0.13 -2.41%}, Base Resources {5.27 -0.13 -2.41%}, Lynas {7.65 -0.08 -1.03%}, Alkane {0.56 -0.02 -3.48%}

#### **Energy Stocks**

Ampol  $\{28.20 - 0.12 - 0.42\%\}$ , Origin  $\{9.50 - 0.12 - 1.25\%\}$ , Santos  $\{6.82 - 0.05 - 0.73\%\}$ , Worley Parsons  $\{14.02 - 0.17 - 1.20\%\}$ , Woodside  $\{23.93 - 0.18 - 0.75\%\}$ , Beach Energy  $\{1.24 - 0.03 - 1.98\%\}$ , New Hope Corp  $\{4.88 - 0.04 - 0.81\%\}$ , Whitehaven Coal  $\{6.92 - 0.04 - 0.57\%\}$ 

### **Mining Services**

**Monadelphous** {12.55 0.09 0.72%}, **Orica** {17.29 -0.05 -0.29%}, **Downer** {5.63 -0.13 - 2.26%}, **Worley** {14.02 -0.17 -1.20%}, **Seven Group Holdings** {41.75 0.40 0.97%}, **Emeco** {0.77 0.00 0.00%}, **Matrix Composites & Engineering** {0.33 0.00 0.00%}, **NRW Holdings** {3.82 0.04 1.06%}

#### **Coal Stocks**

Whitehaven Coal {6.92 -0.04 -0.57%}, New Hope Coal {4.88 -0.04 - 0.81%} Terracoml {0.17 -0.03 -12.82%}, Coronado Global Resources{1.00 0.02 1.52%}

#### Gold

Northern Star  $\{18.01\ 0.12\ 0.67\%\}$ , Regis Resources  $\{2.70\ -0.03\ -1.10\%\}$ , Newmont Gold  $\{72.81\ -1.20\ -1.62\%\}$ , St Barbara  $\{0.45\ -0.02\ -4.30\%\}$ , Resolute  $\{0.84\ -0.02\ -1.75\%\}$ , Pantoro  $\{0.13\ 0.00\ 0.00\%\}$ , Evolution Mining  $\{5.23\ 0.02\ 0.38\%\}$ , Perseus  $\{2.87\ -0.03\ -1.03\%\}$ , OceanaGold  $\{2.87\ -0.03\ -1.03\%\}$ , Bellevue Gold  $\{1.62\ -0.01\ -0.61\%\}$ , Gold Road Resources  $\{1.92\ 0.01\ 0.26\%\}$ , Raemlius Resources  $\{2.34\ 0.02\ 0.86\%\}$ , Westgold Resources  $\{3.23\ 0.00\ 0.00\%\}$ , Catalyst Metals  $\{3.39\ 0.06\ 1.80\%\}$ 

## **Uranium Stocks**

ERA  $\{0.00\ 0.00\ 0.00\%\}$ , Deep Yellow  $\{1.36\ -0.02\ -1.09\%\}$ , Paladin  $\{9.85\ 0.00\ 0.00\%\}$ , Boss Energy  $\{3.40\ -0.02\ -0.58\%\}$ , Bannerman Energy  $\{2.99\ -0.04\ -1.32\%\}$ , Lotus Resources  $\{0.26\ 0.00\ 0.00\%\}$ 

## **Lithium / Graphite Stocks**

Pilbara Minerals  $\{2.88\ 0.03\ 1.05\%\}$ , Syrah  $\{0.28\ -0.01\ -1.75\%\}$ , Neometals  $\{0.09\ 0.00\ 0.00\%\}$ , European Metals Holdings  $\{0.18\ 0.00\ 0.00\%\}$ 

## Bell Potter Research

The a2 Milk Co (A2M) Hold, TP\$6.10 – Jonathan Snape

**Price correction softens stance** 

#### That de-escalated quickly

Following the recent correction in the A2M share price we raise our rating from Sell to Hold, though note weak 1Q China shipment trends that require monitoring. Key points:

China direct trade flows: Trade flows YTD, while up YOY owing to a soft Jul'23 when China label products were transitioning, have been tracking well below 2Q24-4Q24 run rates by -36% in China direct shipments (CHC China & HK + AUK HK) and -21% below the 1Q23-4Q24 average. While it was noted there were supply chain issues at the Aug'24 result, we did not expect to see Sep'24 China destined shipments to be the quarter low and at a 24month low (absent Jul'23 the month following SAMR approval of new label product). We note that 2Q25 cycles materially higher pcp comparisons in 2Q24 when new China label shipments commenced.

**Business investment:**In its Sep'24 ASX price query response, A2M highlighted that it was in discussions regarding a potential acquisition of a manufacturing facility. At the FY24 result A2M had highlighted that it was exploring investment in supply chain transformation and that this cost could be in the hundreds of millions of dollars. Our initial view of the NZ processing landscape is that perhaps Yashili NZ (who is already a supply chain partner for A2M) or Oceania Dairy make strategic sense, however, our analysis of recent lodged accounts for both entities reveal EBIT losses, implying that an acquisition of either of these two businesses for net asset and debt backing would likely be initially high-single digit to low double-digit EPS dilutive on a ProForma basis.

There are no changes to our forecasts or target price in this report.

#### **Investment view: Upgrade to Hold**

We upgrade from Sell to Hold. A2M has fallen ~10% since we downgraded our rating, based on sector wide rally in China facing consumer stocks. Datapoints subsequent to this have been less supportive of the share price and our analysis of potential NZ processing targets implies a likely initially EPS dilutive outcome. To this end we continue to see better value elsewhere in the sector but in light of the share price correction we remove our Sell rating.

#### **Burgundy Diamond Mines Ltd (BDM) Buy, TP\$0.22 – Stuart Howe**

### Q3 CY24 - Pressing ahead

#### Sales boost on inventory draw; balance sheet strengthens

BDM reported September 2024 quarterly rough diamond production (carats recovered) of 1.24Mct (BP est. 1.33Mct) sales of 1.42Mct (BP est 1.16Mct), revenues of US\$118m (BP est. US\$120m) and EBITDA of US\$22m (BP est. US\$39m). Production was weaker than expected on lower ore blend grades and therefore recoveries. Sales volumes and revenues were supported by an inventory draw-down offsetting weak realised prices. During the quarter BDM's balance sheet strengthened with a large working capital unwind (inventory draw-down) supporting a convertible note repayment and an improved net debt position of US\$23m (prior quarter US\$63m), or net cash of US\$51m if diamond inventories of US\$73m (at cost carrying value) are included.

#### Guidance revised lower; extension opportunities progress

BDM have downgraded CY24 production guidance on lower grades and recoveries to 4.7-5.0Mct (previously 4.9-5.3Mct), and revenue guidance on diamond market weakness to US\$430-460m (previously US\$460-500m). However, progress on mine extension activities has been promising; production at the Misery Main underground is now expected beyond 2026 deferring the Sable underground investment. Over the next six months we expect Resource and Reserves updates across the Misery Main and Southwest extension and Sable Underground projects. Feasibility studies for the Sable and Fox underground projects are also expected.

We have incorporated the quarterly result and a weaker diamond price outlook, resulting in EPS changes: CY24 -48%; CY25 -33% and CY26 -36%.

#### Investment view - Buy, Target Price \$0.22/sh

We expect positive news flow into 2025 as BDM reports on mine life extension activities and continues to optimise existing operations. Ekati (Canada) is a highly strategic asset within the luxury goods value chain. Russia and African nations currently account for around 80% of global diamond supply. With ESG issues increasingly driving consumer preferences, BDM's downstream associations will be able to leverage Ekati diamond's Canadian provenance.

Disclosure: Bell Potter Securities acted as Joint Lead Manager to BDM's 2023 US\$125m placement and received fees for that service.

Capricorn Metals Ltd (CMM) Buy, TP\$7.50 – David Coates

#### KGP expanding to 150kozpa

#### CMM approves KGP process plant expansion

CMM has announced the approval of an expansion of the Karlawinda Gold Project (KGP), targeting a lift in gold production from ~115kozpa to ~150kozpa. The expansion will be driven by increased throughput capacity of the KGP processing plant, from the current 4.5Mtpa to 6.5Mtpa. Key metrics of the expansion include: CAPEX: \$120m; production: 150kozpa; AISC post expansion: A\$1,700/oz; LOM: 10 years; and payback: 20 months at A\$3,300/oz. The expansion approval follows a significant increase to KGP's Ore Reserves in August 2024, to 58Mt @ 0.8g/t Au for 1.43Moz, which supports a mine life into 2034 without further conversion from the KGP's 99Mt Resource base.

### Economically and strategically attractive

In our view, this expansion is economically and strategically attractive. Following the latest Reserve update, the KGP's mine life extended towards 14 years on Reserves alone. This in itself is strong justification for the expansion. Furthermore, on our current assumptions, the increased operating cash flows from the KGP relative to our 4.5Mtpa base case cover the \$120m CAPEX in ~2 years and lift our project NPV by 12% (\$150m), maximising returns from the operation. Strategically, the expansion adds scale and growth to the KGP. From a group point of view, CMM now has a clear pathway to combined production from its KGP and Mt Gibson Gold Projects to +300kozpa, both Australian assets.

#### Investment thesis: Buy, TP\$7.50/sh (from \$7.20/sh)

EPS changes in this report are: FY25: -1%, FY26: -3% and FY27: +13%. The main change is the earnings growth in FY27, resulting from the jump in cash flow from the KGP expansion. CMM is a sector leading gold producer with a strong balance sheet, management team with an excellent track record of delivery and clear organic growth options to lift group production to 300kozpa. Our NPV-based valuation is up 4% to \$7.50/sh on the expanded KGP development case and we retain our Buy recommendation.

### Coronado Global Resources (CRN) Buy, TP\$1.60 – James Williamson

#### Q3 CY24: Set up for CY25

#### Mechanical & geological issues hit production

CRN reported September 2024 quarterly saleable coal production of 3.8Mt and sales of 3.9Mt, in line with our estimates. Group quarterly mining costs were US\$118/t (1H US\$/108t, BP est. US\$104/t), the increase largely due to mechanical and geological issues, and adverse weather at Curragh. Group realised met coal pricing was US\$180/t (BP est. US\$163/t), an 85% realisation to the quarterly average hard coking coal index (US\$211/t). BP calculated quarterly group EBITDA was -US\$22m, below our -US\$12m estimate. At quarter end, CRN held net debt of US\$94m (excluding leases, 30 June 2024 net debt US\$5m) and available cash liquidity of US\$326m. Met coal contract prices for CY25 to North American customers are finalised at US\$159/t covering ~40% of CRN's anticipated US production (CY24 US\$161/t covering 40%).

#### Guidance implies a solid Q4; CY25 is looking brighter

Reaffirmed group guidance implies Q4 CY24 saleable production of 4.1-4.7Mt (YTD 11.3Mt) and unit mining costs of US\$88-108/t (YTD US\$111/t). We see risks, as CRN have not generated above 4.1Mt saleable production since June 2023 and weather conditions throughout the Bowen Basin may continue to be challenging.

Heading into CY25, we are optimistic on Curragh's production and cost outlook. The Mammoth Underground project should ramp up to steady state over CY25, dragline utilisation is improving and an additional mining fleet is planned to be idled.

EPS changes include: CY24 now -A8.4cps (was -A4.5cps); CY25-26 are unchanged.

#### Investment view - Buy, Target Price \$1.60/sh (prev. \$1.65/sh)

From late CY24, CRN's production profile will de-risk with the introduction of 1.5-2.0Mtpa incremental saleable production from its less weather-affected and lower cost Mammoth Underground Project. At Buchanan, the simultaneous operation of the Northern and Southern district longwalls provides greater flexibility, ahead of increased hoisting capacity from Q2 2025. CRN is trading at a 62% discount to our 12-month forward valuation. We maintain our Buy recommendation.