

# Innovating Sustainable Solutions

Bell Potter Unearthed Conference | 12 February 2024

ASX: NMT | AIM: NMT | OTC: RDRUY | DEU: 9R9



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### **Executive Summary**

Neometals is generating value from commercialising its proprietary processing technologies

- Enabling more sustainable battery materials, supporting  $\checkmark$ the transition to a circular economy
- Demonstrated 1<sup>st</sup> quartile OPEX and carbon footprint in pilot, demonstration and commercial plant operations
- Strong industry partners and Tier 1 customers  $\checkmark$
- Delivering for shareholders with a low-capital, low-risk  $\checkmark$ technology licensing / royalty business model

### Lithium **Chemicals**

Neometals Nm

### Lithium-ion **Battery Recycling**

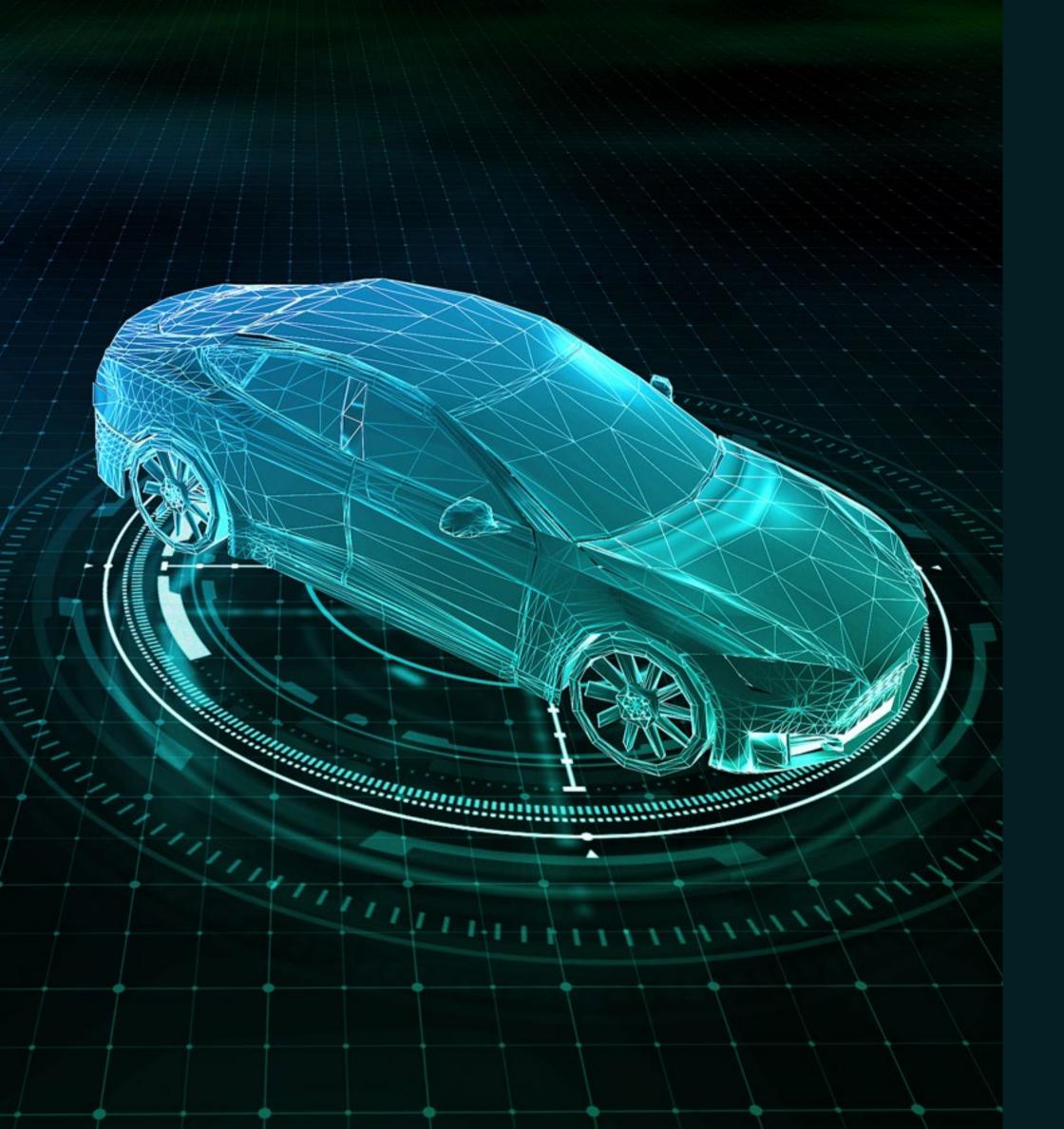
To produce new battery materials from spent LiBs

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To produce battery quality LiOH from brine and/or hard-rock feedstocks using patented ELi™ electrolysis

### Vanadium **Recovery**

To produce highpurity  $V_2O_5$  via processing of steelmaking byproduct (Slag)





# Lithium-ion Battery (LiB) Recycling

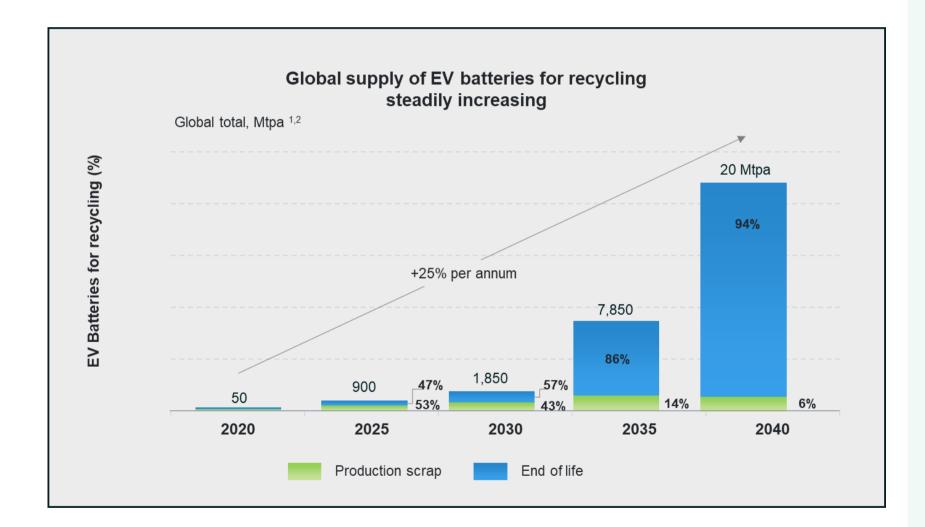
ACN 630 - Intellectual Property Holding Company 50% Neometals / 50% SMS group

Primobius GmbH – Commercialisation Incorporated 50:50 JV with SMS group

# Primobius

## **Targeting Fastest Growing Market – EOL EV Batteries**

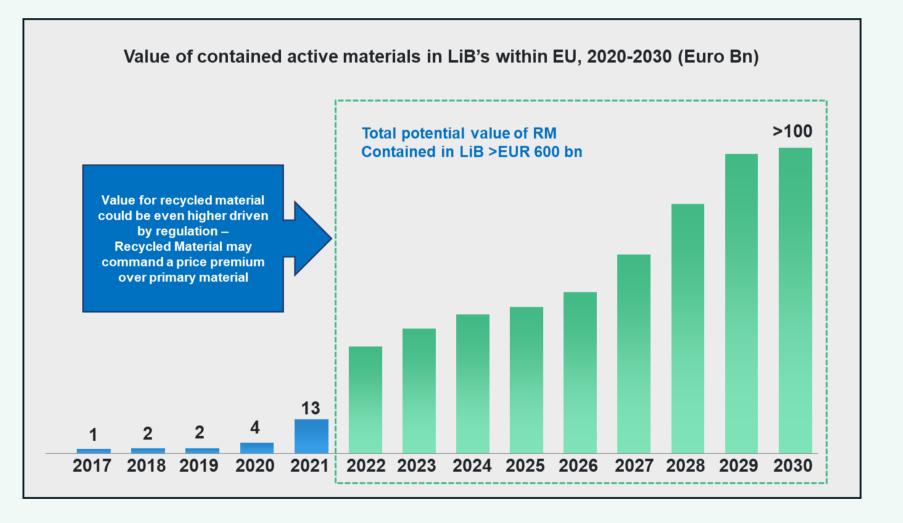
- CAGR +25%, addressable market estimated at 21Mtpa by 2040
- Targeting NA and EU with +100B Euro's worth of batteries annually by 2030



Source: McKinsey Battery Insights (2023) <sup>1</sup> Numbers are rounded. <sup>2</sup> 2023 Q1

Timeline

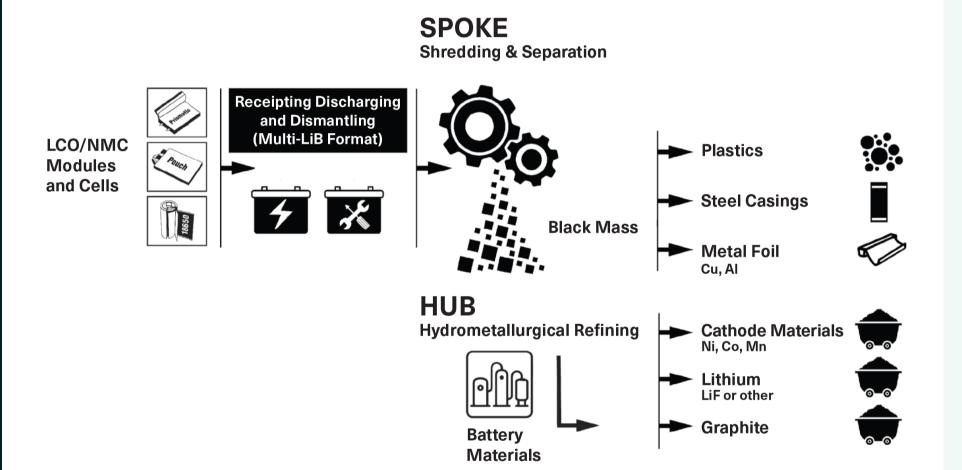




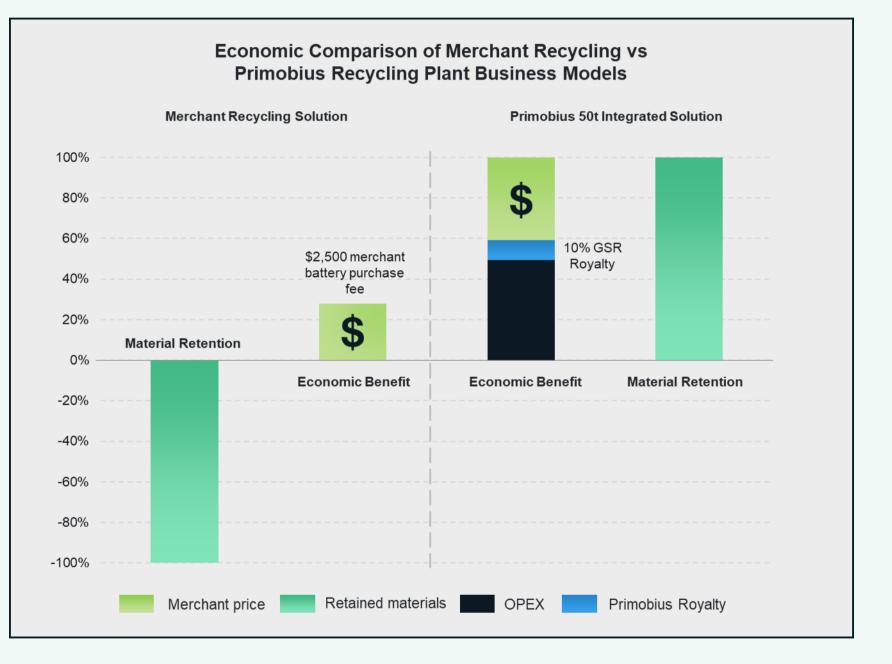
Note: Only battery production since 2017 considered, 2022 average spot market prices limited to Li, Ni, Co, Mn Source: Roland Berger Integrated LiB Demand and Supply Model











\*Assumption NMC622 battery

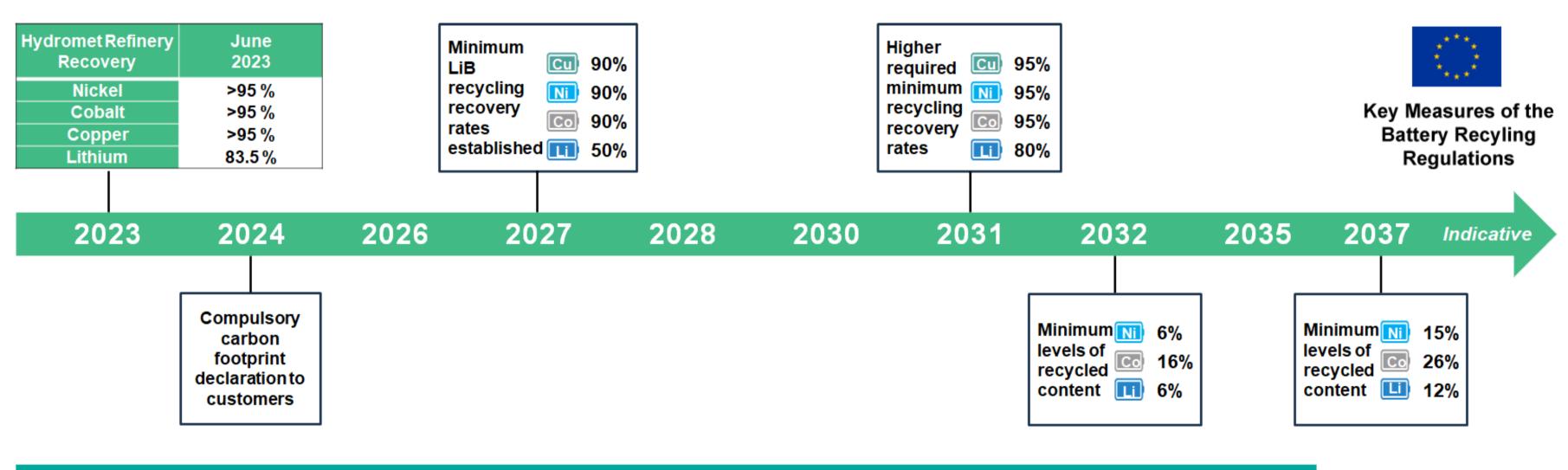


# Solution

## We Allow OEMs to Meet EU Battery Regulations

- Primobius exceeds minimum recycling recovery rates
- Primobius enables minimum recycled content to be met

## Primobius



### European regulations are pushing the responsibility to "close the loop" to the OEMs

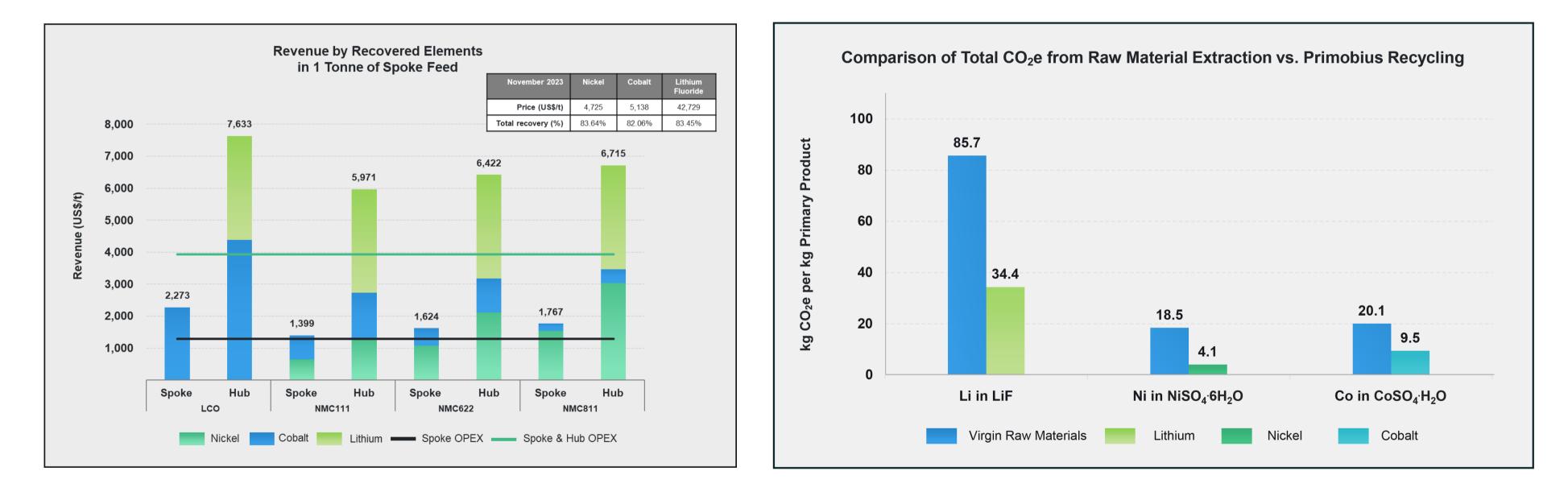
Terminology: Electric Vehicles (EV) | Light Means of Transport (LMT) batteries providing power for the traction to wheeled vehicles such as electric scooters and bikes, with a capacity above 2 kWh | Portable (Consumers can easily remove and replace batteries themselves)

Source: European Commission, FCAB



## Lowest Quartile Cost and Carbon Footprint for Li/Ni/Co

- 21,000tpa Spoke and Hub Engineering Cost Studies demonstrate compelling economics across major EV chemistries
- Latest LCA indicates -85% reduction in global warming potential



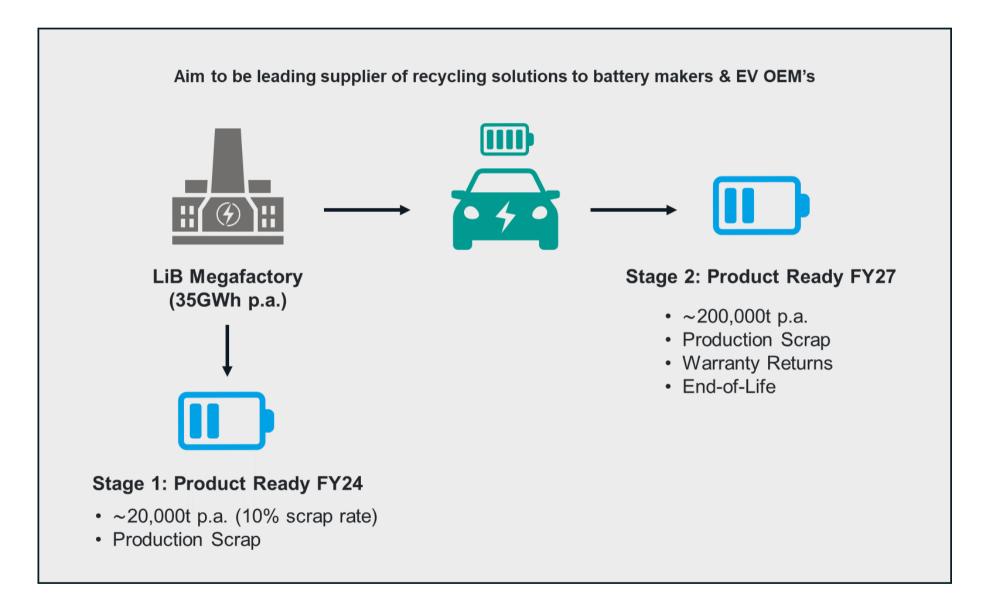
Source: Primobius Class 3 ECS (recoveries, payabilities, cell composition, operating costs), Benchmark (Ni/Co sulphates, LCE prices)



Source: LCA Report (2023)

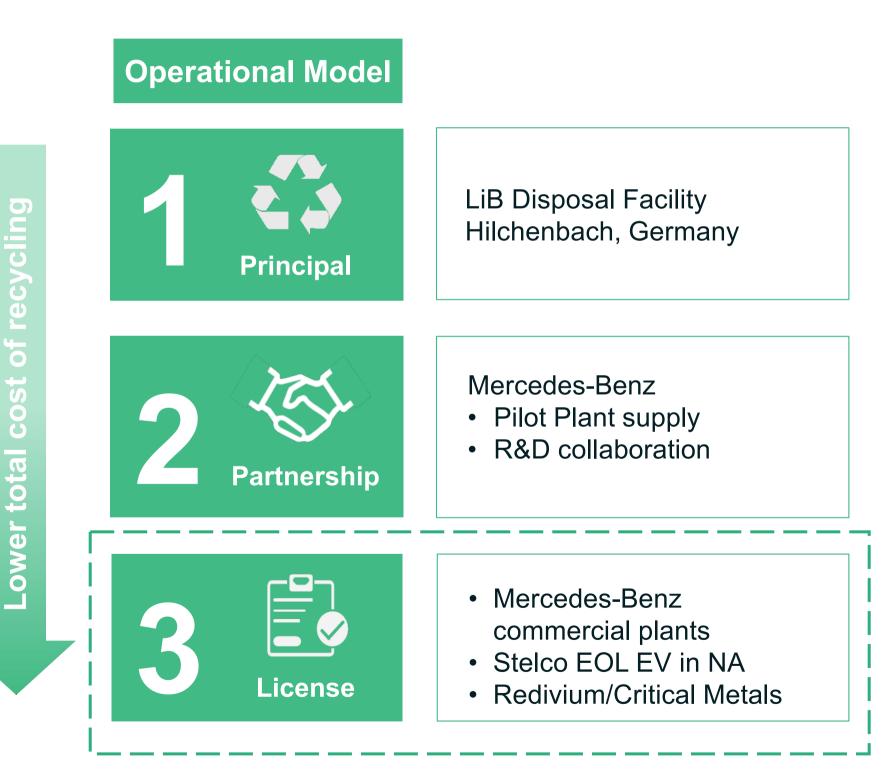
# **Plant Supply and Technology Licensing Business Model**

- Primobius' recycling plant product and can be sized to meet increasing volume requirement of OEMs
- Technology licensing is low-capital and low-risk, providing maximum exposure to key battery commodity



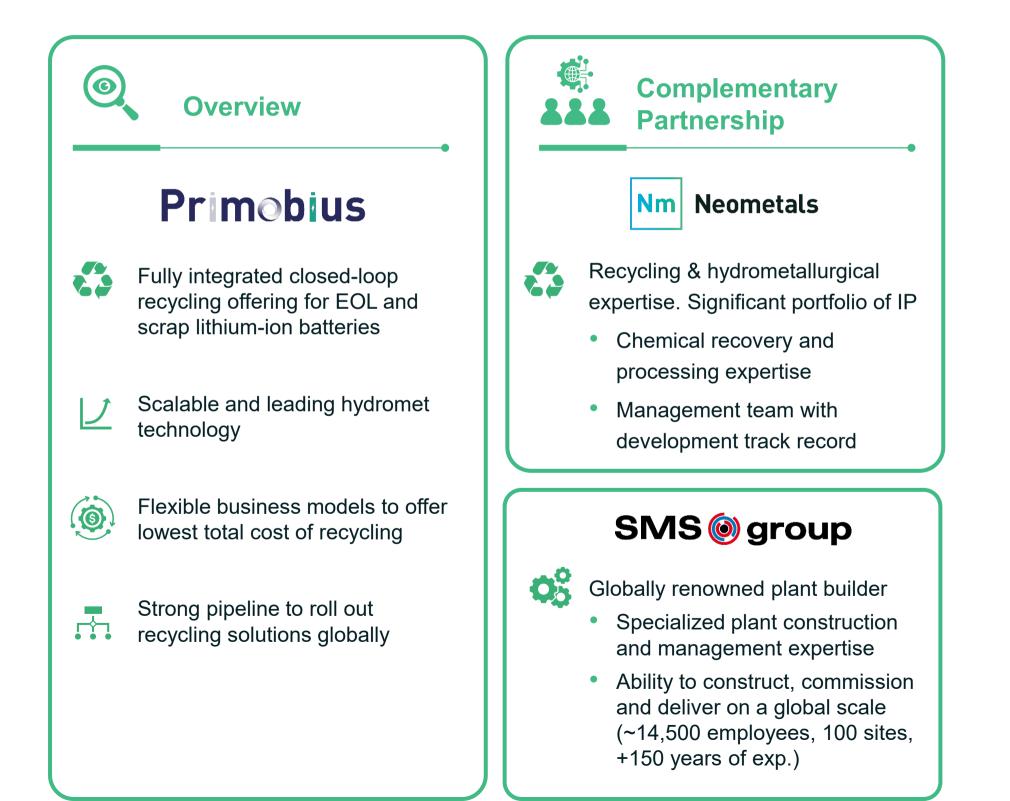
Licensing





### SMS is Primobius' Global Plant Delivery Partner

- SMS is a 150-year-old plant builder, with +14,000 employees and fabrication facilities in EU, NA, India and China
- Our disposal facility and demonstration Hub at SMS Germany demonstrates our process to new and existing customers
- Baseload feedstocks for CY24 are EOL batteries from German EV OEM supply chain





brication facilities in EU, NA, India and China onstrates our process to new and existing customers DEM supply chain







## **Strong Commercial Pipeline\***

### Operational

### **Targeted Growth Plan**





Feed: Cells & Modules Plant type: Shredding + Hydrometallurgical refining Products: Black Mass + BGMS<sup>(1)</sup> Business Model: Plant Supply and Technology License, Option to 50:50 JV

\*Subject to Customer, Primobius and Neometals Board Approvals

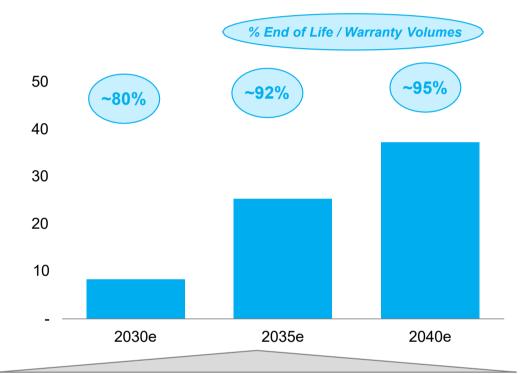
1. BGMS = Battery Grade Metal Sulphates

Licensing



### Scale Up Opportunity

### **Total Addressable Market** (US\$bn)





Economies of scale and access to feed key to the success of LiB battery recyclers scale-up

Source: RBCe. NCM battery recycling North America and Europe.



Opportunity

### **Mercedes-Benz: Strong Validation from a Marquee OEM**

### PLANT SUPPLY, R&D TECHNOLOGY LICENSE, COLLABORATION



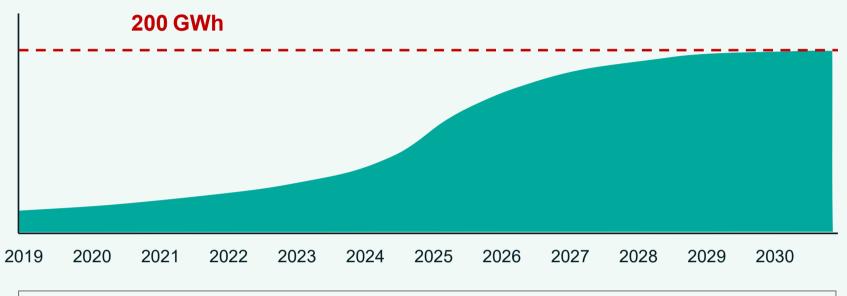
• Long-term research collaboration to recycle next generation cell formats and chemistries

\*For further information, refer to ASX release dated 13 May 2022 – "Primobius executes Co-operation Agreement with Mercedes Benz"

\*\*Source: Mercedes-Benz Strategy Update: electric drive, July 2021



### **MERCEDES-BENZ TARGET CELL PRODUCTION\*\***



### **Key Illustrative Assumptions**

- ~10-year battery life
- ~4.5MWh to tonne of battery

### POTENTIAL MERCEDES-BENZ EOL LIB RECYCLING REQUIREMENTS BY 2040



900ktpa of batteries

Potential EOL recycling requirement by 2040 with additional volumes potentially available from production scrap





### 5 x 200,000tpa **Plants**

Required to process\*

\*Based on Neometals assumptions.



Opportunity

## Stelco: 1<sup>st</sup> 21,000tpa Customer – Future Continental Network

### **TECHNOLOGY LICENSE AND JV OPTION (≤50%)**



### in North America

- Stelco to offer a holistic end-of-life vehicle recycling solution in North America with the ability to secure large feedstock volumes from OEM steel customers
- **Exclusively licensed to Stelco for end-of-life LiBs** in North America with exception of German OEMs for a 10% gross revenue royalty<sup>(1)</sup>
- Primobius has option to acquire 25–50% of the equity ٠ in Stelco's recycling SPV, if exercised the licence will be royalty free
- Stelco will be responsible for supply of LiB feedstock and the securing of sites for plants



### STELCO IS POSITIONED TO BE A LEADER IN ELECTRIC VEHICLE RECYCLING

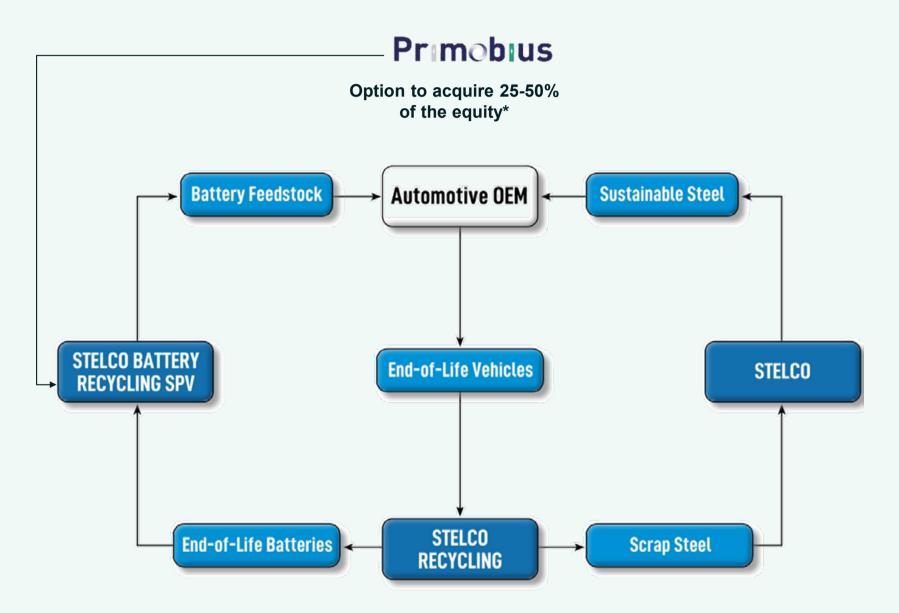


Diagram showing relationship between Stelco and the Electric Vehicle (Automotive OEM) value chain

<sup>\*</sup>For full details refer to Neometals ASX release dated 31 December 2021 titled "Primobius to Enter North America with Stelco for Recycling of Electric Vehicle Batteries"

<sup>&</sup>lt;sup>(1)</sup> Scope for reductions in the royalty rate depending on IRRs generated, and a minimum royalty fee in cases of stalled recycling production

## **Growing Our Third-Party Licensing Portfolio**

- Royalties intended to provide shareholders with maximum exposure to a suite of battery commodities
- Royalty companies can attract higher P/E's than lithium miners or chemical producers

### Four 10% Gross Sales Royalty licences issued.

Payable on the following products recovered by a Primobius Integrated Plant:

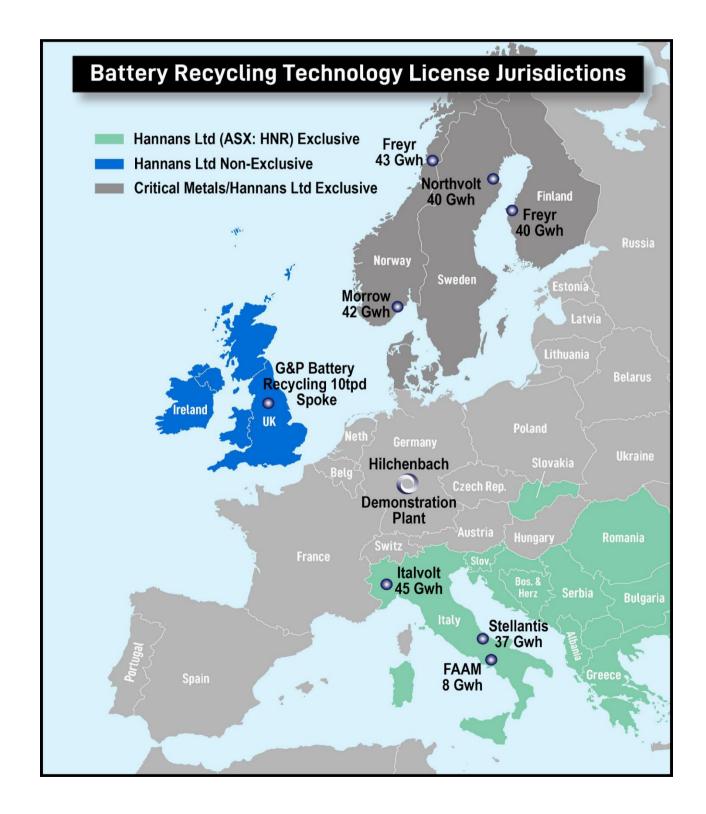
- Lithium
- Nickel
- Cobalt
- Manganese
- Copper
- Aluminium
- Carbon
- Ammonium Sulphate

Neometals is the largest shareholder in licencees – Redivium Ltd (26%) and Critical Metals Ltd (18%).

Primobius has exclusivity with the exception of preexisting licences as outlined above.



### to a suite of battery commodities emical producers



## **Upcoming Catalysts and Financial Milestones**

- Build our order book from conversion of commercial prospects
- Achieve product readiness for 21,000tpa plants in 1H 2025 and larger plants in 2027
- Build royalty portfolio as order books transition to production revenues start late-2026 from Stelco<sup>(1)</sup>

	1H 2024	2H 2024	1H 2025	2H 2025	1H 2026	2H 2026
2,500tpa Integrated	Construct / Install MB 2,500tpa	Commission MB 2,500tpa integrated plant	Complete MB 2,500tpa integrated plant			
21,000tpa Integrated <sup>(1)</sup>			Commence Construction	Commence Installation	Commission Stelco Spoke	Commission Stelco Hub
					Royalties from Black Mass Production	Royalties from BGMS <sup>(2</sup> Production
200,000tpa Integrated			Commence Class 3		Commence Class 2	

1. Subject to Stelco PO, Primobius licensing model

2. BGMS = Battery Grade Metal Sulphates



### plants in 2027 nues start late-2026 from Stelco<sup>(1)</sup>

\_\_\_\_\_



# Summary



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### **Sustainability at Our Core**

Neometals is committed to optimising finite resources using circular practices to benefit society and the environment for a sustainable future

#### Winner in 2022 under the 'Best **Technology' category**

 AIM awards, in association with the London Stock Exchange, recognise the quoted companies and entrepreneurs who have harnessed AIM to fulfil their ambition and growth potential.

#### **BBB** Rating

 MSCI ratings measure a company's management of financially relevant ESG risks and opportunities.

### 

AIM Awards / 2022

Technology -

Best

MSCI

Winner

### **Green Economy Mark**

Qualified in 2023 for the London Stock Exchange's Green Economy Mark, an accreditation that recognises companies generating commercial revenues from products and services that contribute to positive environmental outcomes and the global green economy.





### Minimise the negative impact on people and the planet.

#### Examples include:

- Carbon neutrality with tree sequestration
- Lifecycle Assessment (**LCA**) for VRP shows potential carbon negative vanadium production
- Updated LCA in progress for recycling
- Task Force on Climate-Related Financial Disclosures climate risk workshops

#### Create shared value.

#### Examples include:

- ✓ \$1.5m of research & development focused on decarbonisation, critical metals and energy storage
- \$120k on community contributions consisting of ~\$50k for secondary and University scholarships and ~\$70k for sponsorships and donations



### Community **Benefits**



### Foster an environment where employees are valued and supported to fulfil their potential.

Examples include:

- ✓ Anti Bribery and Corruption training
- Economic, Environmental, Social and Governance Policy adopted

#### Continually operate in an ethical and transparent manner.

**Ethics and** 

**Accountability** 

Examples include:

 $\Delta \Delta$ 

- 96 volunteer hours contributed
- 33% female board representation
- ✓ An average of 13 hours of training per employee / annum

# Summary

### **Neometals Has Outstanding Human Capital**

### Experienced executives backed by a team of skilled specialists



### **Board of Directors**



Stephen Cole Independent Chairman



**Chris Reed** Managing Director/CEO



Dr. Natalia Streltsova Independent Non-Executive Director









**Douglas Ritchie** Independent Non-**Executive Director** 



**Dr. Jennifer Purdie** Independent Non-Executive Director



Les Guthrie Independent Non-**Executive Director** 

- Over 25 years of experience of development, mining and corporate experience for ASX and TSX-listed companies
- Supported by 5 senior project team members

Peak



**Jason Carone** CFO / Company Secretary

**CFO/Company Secretary** 

- **Over 20 years of experience** in accounting, company administration in Australia and Southeast Asia across a broad range of industries
- Supported by **5** senior team members



### **Corporate Dashboard**

ASX: NMT OTC: RDRUY		
Shares on Issue <sup>(1)</sup>	m	622.7
Share Price	A\$	0.15
Market Capitalisation	A\$m	93.4
Cash (31-Dec-23) <sup>(2)</sup>	A\$m	19.5
Debt (31-Dec-23) (2)	A\$m	_
Investments (31-Dec-23) (2)	A\$m	24.0

### **BROKER COVERAGE**



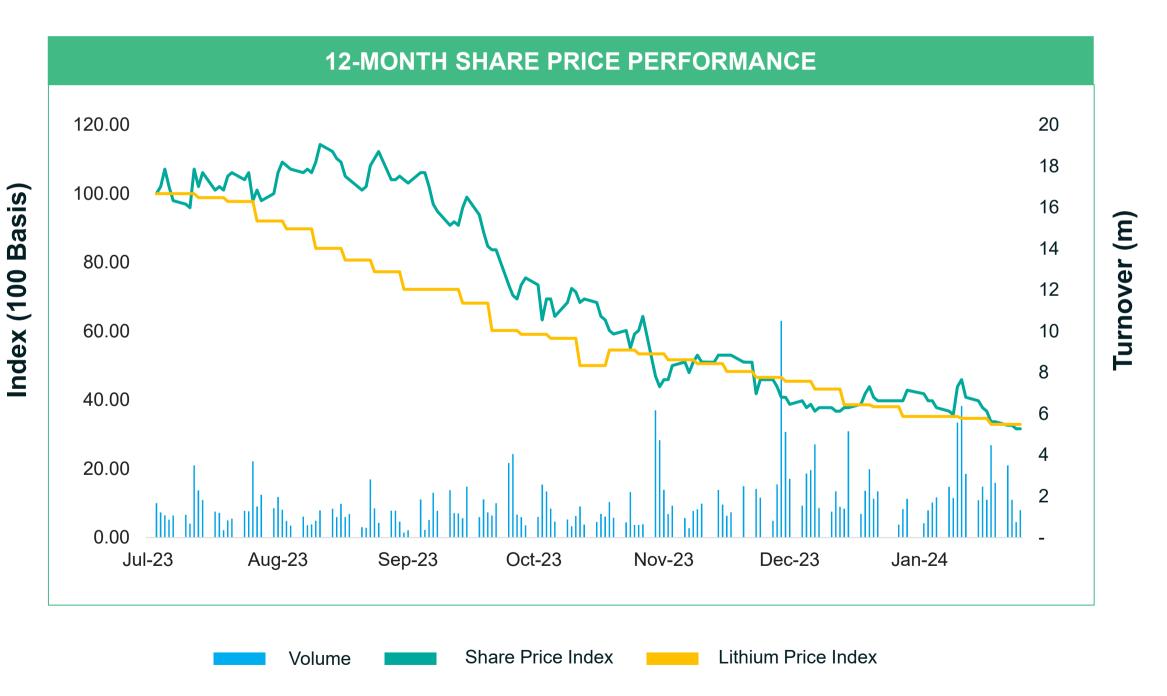
Cavendish

EURØZ HARTLEYS

Latest research from Cenkos Securities, Cavendish and Euroz Hartleys

MAJOR SHAREHOLDERS <sup>(3)</sup>	
David Reed	5.1%
Institutional Holdings	12.3%
Тор 20	36.0%
No. of Shareholders	13,764

FY23 – Successful transition from upstream producer to downstream recycler with operation in Germany. Inclusion in ASX300.
FY24 – Maiden plant supply to MB, targeting Stelco and other third-parties. Close financing for first project recycling steel slag to recover vanadium.



Notes: Market data as at 09 February 2024 (unless otherwise noted)

- 1. Excludes ~15.2m performance rights
- 2. See NMT DecQ Report. Investments includes Receivables
- 3. Sharetrack as at 31 December 2023 and Computershare as at 08 February 2024
- 4. Supporting information available at https://www.asx.com.au/markets/company/NMT



# Summary

## **Neometals' Unique Value Proposition**

Neometals is at the forefront of the low carbon production of battery materials via recycling



Clear strategy to commercialise technologies into vast TAM with energy transition policy tailwinds



Enabling **sustainable battery materials** – decarbonizing supply chains, supporting circular economy



Proprietary green processing technologies underpinning low-cost, low-carbon battery materials



Unique flexible **business models** targeting low-capex, low-risk licensing royalty income



Robust pipeline with tier-1 **customer validation** – recycling technology partner to Mercedes



Strong team with track record leveraging partnerships / JV's









# Thank you



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