

GIULIANO SALA TENNA *BBus (Distinctions), GAICD*

Senior Investment Adviser

BELL POTTER

Giuliano Sala Tenna is a Senior Investment Adviser at Bell Potter Securities Perth.

Giuliano has worked in the finance industry for over 25 years in various fields including Credit, Business Development, Product Structuring, Funds Management, Investment and Corporate Advisory.

Prior to joining Bell Potter, Giuliano was the Head of Institutional Sales with one of Australia's leading hedge fund managers with over \$5.5 billion in funds under management.

Giuliano holds a Bachelor of Commerce degree at Curtin University of Technology with a double major in Economics and Finance (with Distinctions). He has completed the Graduate Diploma in Financial Planning at the Securities Institute of Australia, the Company Directors Course at the Australian Institute of Company Directors and is accredited to advise in Australian and International Equities, Fixed Interest Securities, Listed and Unlisted Managed Investments, Margin Lending, Derivatives Level 1, Superannuation, Government Bonds and Debentures.

Giuliano is regularly quoted in the Australian Financial Review alongside appearing on the ABC News and Business Program.

At Bell Potter, Giuliano provides professional, customised advice regarding equity investments, specialising in portfolio management and stock selection. He provides services to private clients including:

- Stockbroking services;
- Opportunities for participation in IPOs, placements and other corporate transactions;
- Invitations to exclusive seminars and events, including sharemarket overviews and superannuation strategy seminars; and
- Access to Bell Potter's secure website, including 24-hour access to your portfolio, highly regarded research, live share price data and customised watchlists and end-of-day data.



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ABOUT BELL POTTER

Bell Potter is one of Australia's leading full-service stockbroking and financial advisory firms. We offer an extensive range of services including Stockbroking, Research, Investment Management, Portfolio Administration, Cash Management and Margin Lending, Technical Financial Advice, Managed Funds Research, Superannuation, Interest Rate Products, Derivatives, Foreign Exchange and Corporate advice. Bell Potter does not offer taxation, insurance or legal advice.