



Bell Potter Healthcare Conference Presentation

November 2022

Traditional pacemakers are suboptimal

Traditional pacemakers use wires to deliver energy to the heart, which can lead to many problems



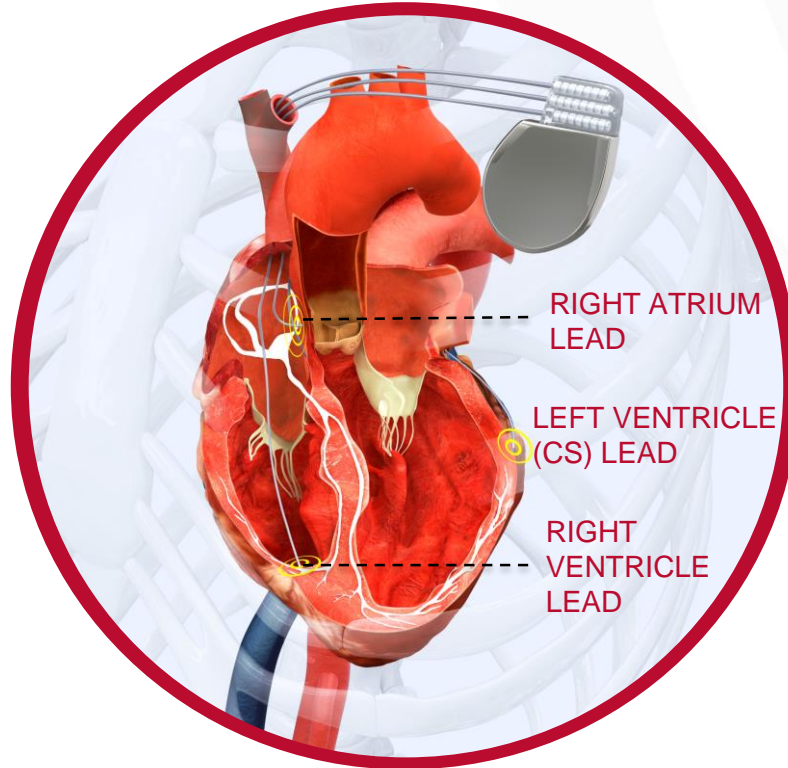
Coronary Sinus limits
LV lead placement
locations



Pathway for
pathogens to
myocardium



Associated with
phrenic nerve
stimulation



Can migrate and
sometimes fracture



Difficult to place

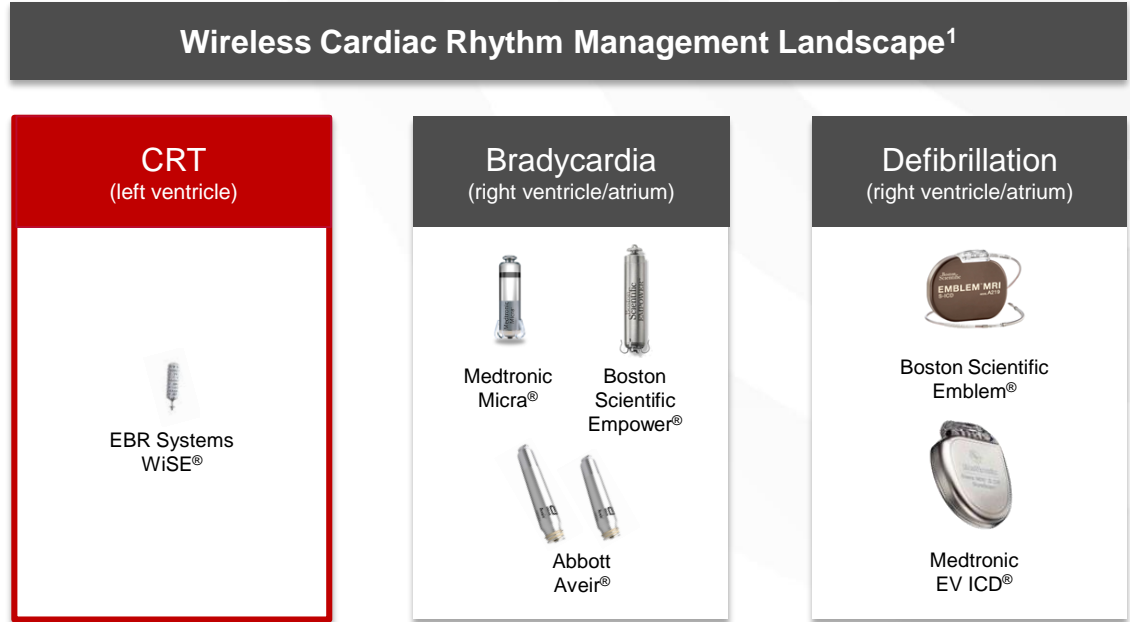


LV lead must be
placed outside the
heart to avoid blood
clots

EBR has a wireless solution for heart failure patients

WiSE® is the only wireless device that can deliver cardiac resynchronisation therapy (CRT)

- There are a few wireless products in the market
- Patients with heart failure require a therapy called Cardiac Resynchronisation Therapy (CRT) which uses cardiac pacing devices to **stimulate the left ventricle** and coordinate the left and right sides of the heart
- WiSE® is the **only wireless device small enough to stimulate the left side of the heart** and therefore deliver CRT



No direct competitors

No other players are known to be developing wireless left ventricular (LV) pacing technology for CRT

WiSE® fills the gap

Currently the only leadless solution globally for LV pacing including CRT

Other wireless pacemakers are too big for LV pacing

This increases the risk of blood clots, restricting their use to right ventricle (RV) and right atrium (RA) pacing only.

Complementary solution

WiSE® can be used in conjunction with wireless RV/RA pacemakers to deliver CRT.

Strong competitive protection

WiSE® is protected by over 97 issued patents globally.

Right ventricle/Right atrium



Medtronic
Micra®



Abbott
Aveir®

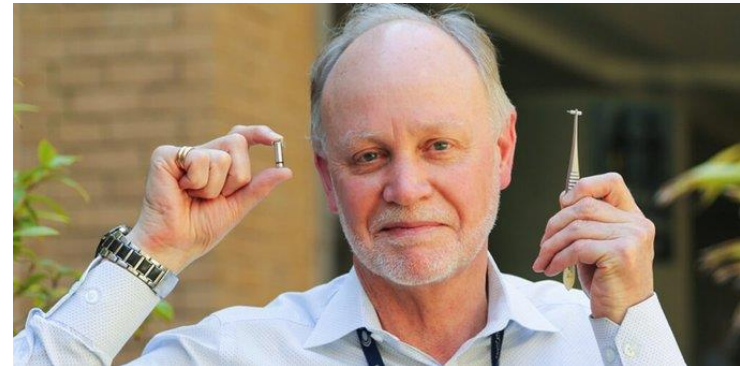


Boston Scientific
Empower®

Left ventricle



EBR Systems
WiSE®



Dr. Jeffrey Alison, Monash Hospital, Melbourne.
Micra on the left, WiSE® held by tweezers on the right.

US\$2.5bn initial addressable market

At commercial launch, EBR estimates to have an addressable market of ~US\$2.5bn initially

Target Patient Groups

Acute Lead Failure

Unable to implant CRT wire in a new CRT patient

Chronic Lead Failure

Traditional CRT system implanted but has ceased to provide effective CRT

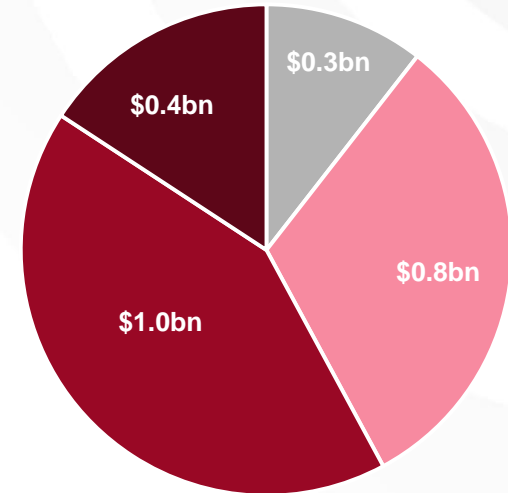
High Risk Upgrades

Patient has another implanted device but has developed heart failure and requires CRT

Leadless Upgrades

Patients with a leadless right ventricle pacemaker can only upgrade with WiSE® to receive effective CRT

Initial Addressable Market (US\$)



- Acute Lead Failure
- Chronic Lead Failure
- High Risk Upgrades
- Leadless upgrades

Extensive engagement with the FDA

EBR has received approval from the FDA with regards to the modified trial design for SOLVE-CRT pivotal study



2016

**FDA granted
Investigational Device
Exemption for WiSE®**

Allowed EBR to initiate a U.S. study to establish safety and effectiveness to provide the required clinical data to support an application for U.S. regulatory approval



2019

**FDA granted
Breakthrough Device
Designation to WiSE®**

Provides EBR with interactive and timely access to and input from the FDA during premarket development phase, and a prioritised review of regulatory submissions filed with the FDA.



2020

**FDA approved trial re-
design of pivotal study**

Pivotal study was redesigned with the FDA to be completed with a single-arm, treatment only phase. This was underpinned by extensive clinical experience with >350¹ patients treated with WiSE® to date.

Completed SOLVE pivotal study

EBR completed interim enrolment in its pivotal SOLVE study, with headline results expected in H1 2023

COMPLETED

Randomised Phase
n = 108

COMPLETED¹

Single-arm
Phase
n = 75

Next Steps

- 6 month follow up
- Data analysis
- Headline results released in H1 2023
- PMA submission to FDA in H2 2023
- Commercialisation in the US by H2 2024

183rd patient enrolled as of 30th June 2022

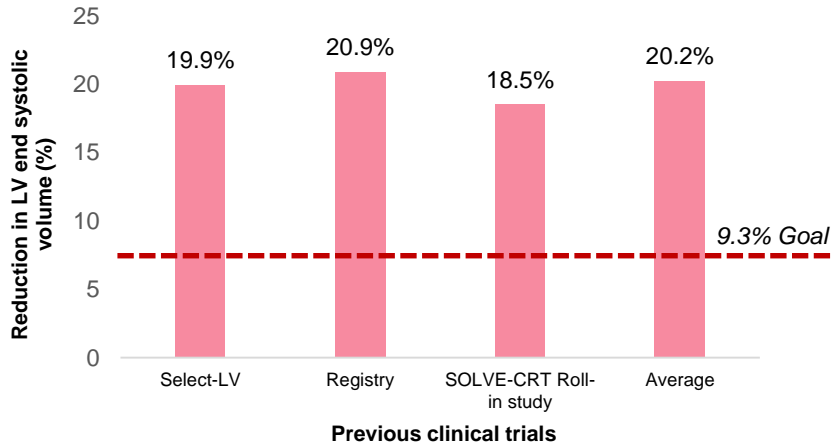
De-risked clinical pathway

Previous studies have exceeded the pre-specified Performance Goals (Endpoints) set for the SOLVE trial

Primary Efficacy Endpoint

9.3%

Reduction in Left Ventricular End Systolic Volume
(indicates improvement in heart failure)



Primary Safety Endpoint

70%

Freedom from Type 1 Complications
(device or procedure-related complications)

Previous clinical trial

Freedom from Type 1 Complications Rate

SOLVE-CRT Roll-in study

90.3%

Multiple value catalysts

EBR continues to generate value by executing on its clear and targeted commercialisation strategy

Milestones achieved

- ✓ Complete SOLVE pivotal trial enrolment H1 2022
- ✓ Progressed investigator studies (TLC and ACCESS-CRT)
- ✓ Presentations at cardiology conferences; publications in medical journals

Near term value catalysts

- ❑ Headline data for SOLVE pivotal trial post 6-month follow up
- ❑ PMA submission for FDA approval
- ❑ FDA approval in the US

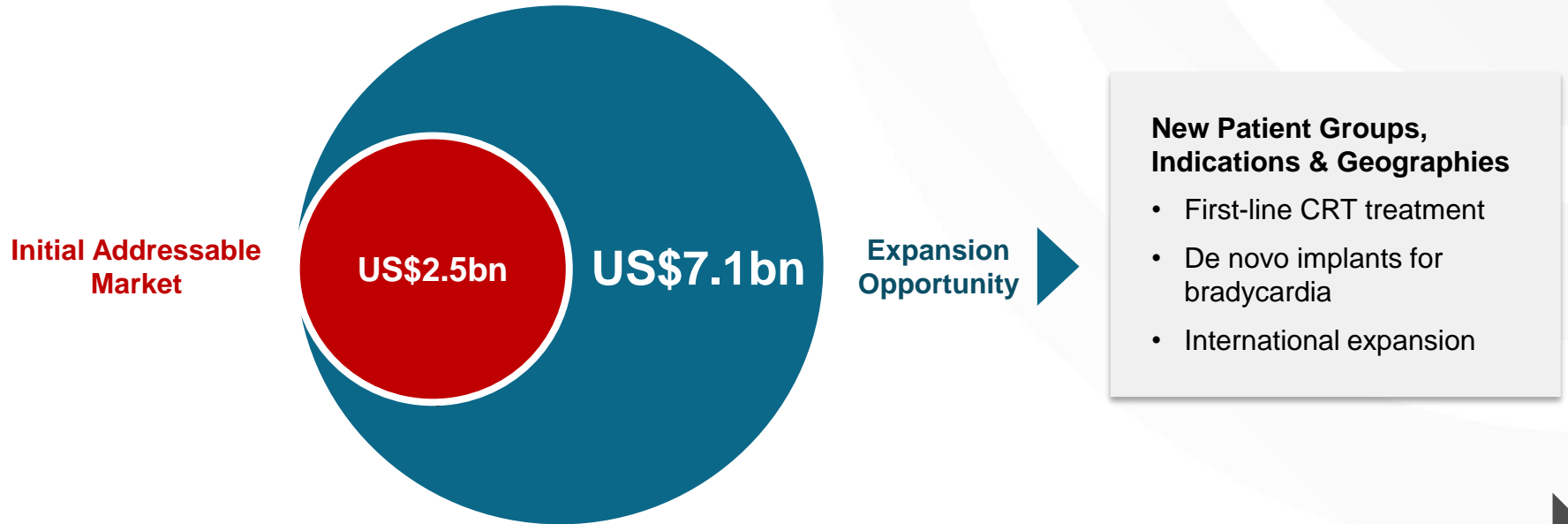
Further growth opportunities

- ❑ Commercial launch in the US with an initial focus on sites with WiSE[®] experience followed by high volume sites¹
- ❑ Launch in select markets outside the US as reimbursement coverage is secured and manufacturing costs are amortized
- ❑ Expand use of WiSE[®] into new patient groups and geographies

¹ EBR will target the top 200-250 clinical sites account for 50% of the US CRT market

Market expansion opportunity

The WiSE® technology platform can be expanded for use into other patient groups, increasing EBR's market opportunity and underpinning future growth



Rapid adoption of wireless devices supports strong market growth

Growth capital facility with Runway Growth Capital



Flexibility

If the macroeconomy and EBR's valuation rebounds, subsequent tranches can be forgone in favour of equity finance



Macroeconomic uncertainty

Volatile capital markets
Falling market indices
Interest rates
Inflation



Capital risk mitigation

Well funded through to first few years of commercialisation and debt is easier to obtain when there are sufficient cash reserves



EBR currently undervalued

If market stagnates, EBR risks a capital raise on undervalued stock Which increases costs of capital and dilution

WiSE[®] device update

EBR has identified a potential increased rate of battery depletion in some WiSE[®] systems

WiSE[®] transmitter update

- Ongoing technical assessments have identified a potential current leakage in some WiSE[®] transmitters
- This can lead to faster battery depletion in affected systems
- If impacted, the device will continue to function normally until battery is depleted
- Clinically confirmed in 1 patient (0.8%) and suspected in another 7 (6.3% confirmed + suspected)

Solution

- ✓ EBR is working closely with clinical sites and regulatory bodies to provide patient management recommendations
- ✓ Issued Technical Notification to customers in line with regulations and industry best practice
- ✓ Manufacturing solutions to manufacturing already identified and working towards implementation

No impact to SOLVE trial

- ✓ Does not affect timing of headline results of SOLVE, which remain on track to be released in H1 2023
- ✓ Final PMA submission to the FDA planned for H2 2023
- ✓ Strong cash position sufficient to support EBR through to FDA approval and commercialisation

Attractive investment opportunity

EBR is a de-risked investment case with material upside potential

High value market opportunity



Large initial addressable market

US\$2.5bn
(A\$3.6bn¹) with scope to grow



No competition

WiSE® is complementary to other leadless devices



De-risked clinical pathway

SOLVE study completed with endpoints achieved in previous trials



De-risked commercial pathway

US FDA approved pivotal SOLVE trial design and Breakthrough Device Designation



17x Average EV/Revenue²

Highlighting re-rate potential as company progresses to revenue generation

¹ \$US/\$AUD = 1.45 (8 August 2022) with initial addressable market of US\$2.5bn

² Source: Capital IQ. Enterprise value (EV)/Revenue of all revenue generating Healthcare Equipment and Services companies on the ASX based on FY21 performance.

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Contact Us

Company

John McCutcheon
President & CEO
P: +1 408 720 1906
E: info@ebrsystemsinc.com

Investors

Nina Lo
Vesparum Capital
P: +61 3 8582 4800
E: EBRSystems@vesparum.com