



Bell Potter Home
Grown Conference

9 June 2022

BELL POTTER



Snapshot

- Owner of the largest and natural contiguous macadamia orchard in the world on Kona, Big Island (Hawai'i)
- Operator of de-husk and cracking processing facility within the Orchard with capacity of up to 20 million pounds a year
- Leader of branded macadamia snacks through two brands: MacFarms and Royao Hawaiian Orchards in the USA, and now Japan and Korea.
- Increasing focus on value added opportunities through provision of ingredient solutions.



Key Highlights

- HPP remains the only vertically integrated macadamia player from farm to brand in the world with leading position in USA, the largest consumer market of its current use as healthy snacks and confectionary
- Strategic Review of Kapua Orchard has uncovered a range of opportunities for industry consolidation given the current demand/supply cycles
- Value added solutions remains a largely untapped area for further exploration
- HPP is well placed to be a meaningful industry participant.





QUESTIONS

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