



10 FEBRUARY 2022 DDH1.COM.AU

#### **DDH1 LIMITED**

### IMPORTANT NOTICE AND DISCLAIMER

This presentation and these materials (together the "**Presentation**") have been prepared by DDH1 Limited ABN 48 636 677 088 (ASX Code: DDH) ("**DDH1**") as a summary of DDH1's operations and results for the purposes of a presentation to existing or potential investors in DDH1. By participating in this Presentation or reviewing or retaining these materials, you acknowledge and represent that you have read, understood, and accepted the terms of this Important Notice and Disclaimer.

This Presentation should be read in conjunction with DDH1's Prospectus dated 10 February 2021, and FY21 annual financial statements of DDH1 Limited and FY20 annual financial statements of DDH1 Holdings Pty Ltd, and other periodic and continuous disclosure announcements that have been lodged by DDH1 with the ASX.

This Presentation is not intended as an offer, invitation, solicitation, or recommendation with respect to the purchase or sale of any security in the United States or any other jurisdiction.

Financial Data: All dollar values are in Australian Dollars unless stated otherwise.

Non-IFRS Information: DDH1's financial reporting complies with Australian Accounting Standards and International Financial Reporting Standards ("IFRS"). This Presentation includes material that contains non-IFRS measures that are not subject to audit. The non-IFRS information has not been audited. DDH1 believes this non-IFRS financial information provides useful information to users in measuring the financial performance and conditions of DDH1. The non-IFRS financial information does not have a standardised meaning prescribed by Australian Accounting Standards and, therefore, may not be comparable to similarly titled measures presented by other entities, nor should they be construed as an alternative to other financial measures determined in accordance with Australian Accounting Standards. Investors are cautioned, therefore, not to place undue reliance on any non-IFRS financial information and ratios included in this presentation. Such non-IFRS financial information is unaudited.

Forward-Looking Statements and Risks: This Presentation may contain forward looking statements concerning activities which are or may be undertaken, outlook or other matters. Any such forward-looking statements are based on assumptions, which may differ materially from the actual circumstances which may arise. Actual results may differ from projections and such variations may be material. You should not place undue reliance on any projections, which are based only on information currently available to DDH1. DDH1 undertakes no obligation to update any forward-looking statements for events or circumstances that occur subsequent to the date of this Presentation or to keep current any of the information provided. Past performance is no guarantee of future performance.

Forward-looking statements involve inherent risks and uncertainties, both general and specific, and there is a risk that those predictions, forecasts and other forward-looking statements will not be achieved. Forward-looking statements, opinions and estimates provided in this Presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions.

This Presentation contains statements that are subject to risk factors associated with DDH1's industry as well as unknown risks and uncertainties (both general and specific), many of which are outside the control of DDH1. It is believed that the expectations reflected in these statements are reasonable, but they may be affected by a range of variables, some of which are outside DDH1's control, which could cause actual results or trends to differ materially, including but not limited to earnings, capital expenditure, cash flow and capital structure risks and general business risks. Given this, recipients are strongly cautioned not to place undue reliance on any Projections and forward-looking statements, particularly in light of the current economic climate and the significant volatility, uncertainty and disruption caused by the COVID-19 pandemic.

Disclaimer: Other than as required by law, neither DDH1 nor any other person (including any director, officer or employee of any member of the Group) gives any representation, warranty or assurance (express or implied) in relation to the accuracy or completeness of any forward-looking statement or that the occurrence of any event, results, performance or achievement will actually occur. Except as required by applicable laws or regulations, DDH1 expressly disclaims any obligation or undertaking to provide any updates or revisions to any forward-looking statements in this presentation to reflect any change in expectations in relation to any forward-looking statements or any change in events, conditions or circumstances on which any such statement is based.





The DDH1 group provides a range of specialised surface and underground drilling services to mining and exploration clients in Australia and selected international markets.

We aspire to be the world's leading driller through innovation and a continued focus on high quality reliable services.

# BUSINESS OVERVIEW & SWICK UPDATE



## **DDH1 1H22 SNAPSHOT**



# LARGE QUALITY DRILL RIG FLEET

104 DRILL RIGS
YOUNG FLEET COMPARED
TO ECONOMIC LIFE

# DIVERSIFIED REVENUE ACROSS SPECIALISED BRANDS

DIVERSIFIED SERVICES GENERATE REVENUE ACROSS THE VALUE CHAIN

# STRONG CUSTOMER RELATIONSHIPS

97 CUSTOMER IN 1H22 TOP 10 – 50% OF REVENUE BIGGEST CUSTOMER 10% OF REVENUE

# 15+ YEARS EXPERIENCE

DDH1 ESTABLISHED IN 2006 RANGER IN 2005 AND STRIKE IN 2013

INDUSTRY REPUTATION FOR QUALITY SERVICE DELIVERY

# PRODUCTION FOCUSED CONTRACTS

LESS CYCLICAL
TYPICALLY 1-3 YEARS

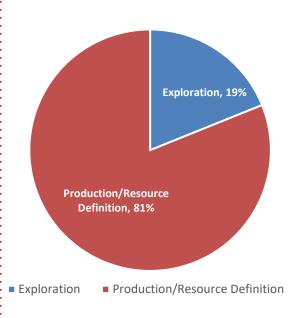
### **TEAM OF 996**

STRONG EMPLOYEE VALUE PROPOSITION

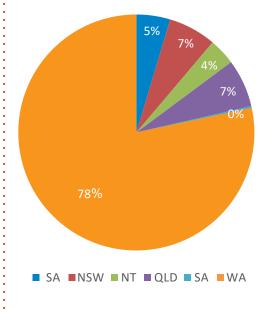
# **DDH1 QUALITY REVENUE**



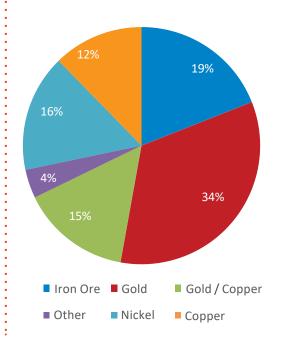
STRONG MINE
PRODUCTION AND
DEVELOPMENT
EXPOSURE, WHICH IS
LESS CYCLICAL



EXPOSURE TO A DIVERSITY OF GEOGRAPHIES



EXPOSURE TO AN LARGE RANGE OF HARD ROCK COMMODITIES NO EXPOSURE TO COAL



- Broad customer base with approximately 100 customers in each of the last two years
- ~80% of revenue from existing customer base
- Ability to drill for any hard rock commodity
- Australia wide
   operations with ability
   to move rigs to suit
   client requirements

### **SWICK TRANSACTION HIGHLIGHTS**



Effective change in control from 5pm 7<sup>th</sup> February 2022, with completion of consideration settled on 16 February 2022

Additional 72 best in class rigs and 625 highly trained staff

Access to world leading R&D, rig construction and maintenance skill sets

Exposure to first world mining jurisdictions in North America & Western Europe

PMO will be formed to optimise both revenue and cost synergies

A continuation of the strategy of buying best in class assets that add to the Group's service offering



### A STRONGER OPERATING STRUCTURE



#### **Combined Overview**

- 1 Retaining strong brands, customer service and operational teams
- ② Growing our customer offering through whole of mine specialised drilling services
- 3 Implementing in-house innovation across surface and underground fleets
- 4 Efficiencies of in-house manufacturing, maintenance and procurement practices
- 5 Single approach to sustainability through innovation and commodity focus, safety, diversity and inclusion

### **DDH1 Group portfolio companies**



#### DDH1

- Diamond core
- All stages of mine cycle
- Multi-commodity
- 71 surface and underground rigs
- Australia-wide operations



#### Strike

- Air Core & Reverse Circulation
- Exploration
- Multi-commodity
- 12 rigs including 7 dual purpose
- Australia-wide operations



### Ranger Drilling

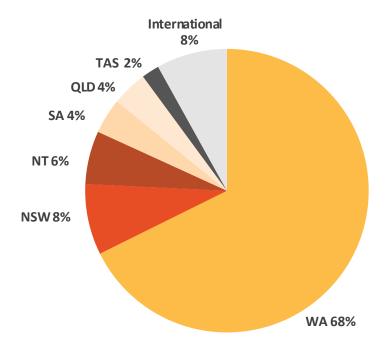
- Reverse Circulation
- All stages of mine cycle
- Iron Ore
- 21 rigs
- WA



### Swick

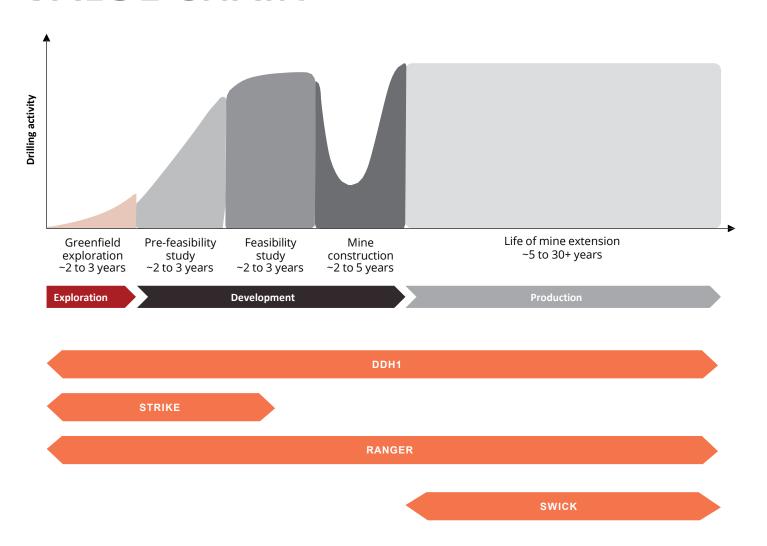
- Underground Diamond Core
- Development
- Production
- Multi-commodity
- 72 rigs
- Australia, Spain, North America, Portugal

# INCREASED EXPOSURE TO NEW GEOGRAPHIES PROFORMA FY21 REVENUE



# SERVICES ACROSS THE MINING VALUE CHAIN





- Offering a full suite of specialised drilling services
- Focusing on mine development and production phases, less cyclical
- Selective exposure to highly prospective earlier stage greenfields exploration drilling
- Extending services to existing customers,
   who often have multiple mine sites surface
   and underground
- Leveraging existing experience and understanding of site geology to provide drilling efficiencies to mine operators

# INDUSTRY UPDATE



### **COVID IMPACT**



COVID related travel restrictions impacting personnel movements, labour availability and ability to optimise rig utilisation

Production largely unaffected by COVID containment measures, despite movement restrictions having an impact on workforce mobility

Domestic iron ore operations largely unaffected with a number of miners announcing that no planned capital investment will be cancelled or postponed due to COVID

Australian nickel and copper mining operations have accommodated COVID related movement restrictions with minimal impact on output to date

Global supply chains have been stretched leading to inflation in delivery times and costs for drill rigs and drilling consumables.

### **COVID MITIGATION**

Most employees have been double vaccinated

Investment in inventory levels to ensure that supply chain constraints don't effect production

Successfully procured RATs for use by employees in COVID effected areas

Meeting all client COVID requirements, which has enabled rigs to continue to work



### **SUPPORTIVE COMMODITIES PRICING**



- Strong commodity prices driving increased exploration and mine life extension drilling
- Iron ore down FY22 YTD, however still relatively high, while gold remains robust
- Increased focus on raw material inputs into renewable technologies, with nickel and copper prices increasing over the past 12 months
- The outlook for commodity prices is favourable due to the global recovery from Covid, the global transition to renewable energy and production out-pacing discoveries

#### 12 MONTH COMMODITY PRICES



(Source: Factset)

### **SUPPORTIVE CAPITAL MARKETS**



### CY21 ASX metals and mining capital raising remained extremely strong after a strong CY20

- Capital raised on ASX will sustain multi-year exploration budgets
- Gold companies accounted for 52% of total metals and mining funds raised during the last three financial years

### **EQUITY RAISINGS**



(Source: Factset)

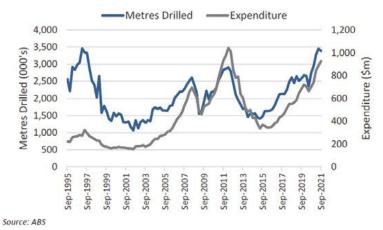
# SUSTAINED PRODUCTION REQUIRING INCREASED III



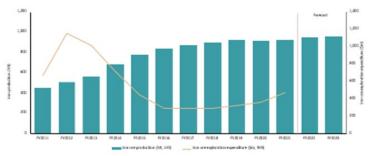
• Lower exploration expenditure against a backdrop of sustained production since FY11 indicates significant and sustained mineral exploration expenditure may be required to replenish strong forecast production levels

**EXPLORATION** 

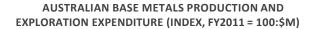
- Mineral exploration\* expenditure is still 20% below the peak value in FY12 of \$3.5b
- Average value of mineral exploration\* from FY16 - FY21 (\$2.2b) is 19% below FY11 - FY15 (\$2.7b)

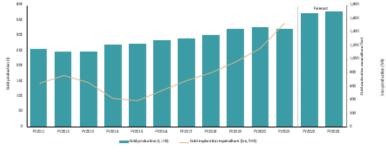


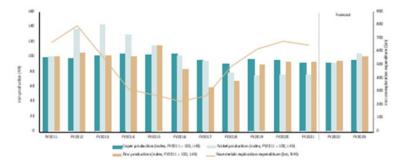
#### **AUSTRALIAN IRON ORE PRODUCTION AND EXPLORATION EXPENDITURE (MT; \$M)**



**GOLD PRODUCTION AND EXPLORATION EXPENDITURE (T:\$M)** 





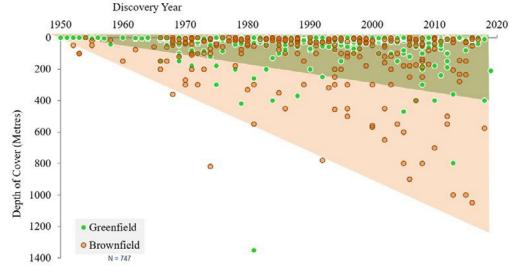


<sup>\*</sup> Excluding petroleum

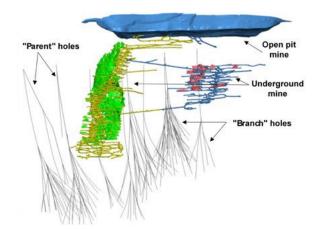
# INCREASED DEMAND FOR SPECIALISED DRILLING TECHNIQUES



- Mining industry transitioning from shallower to deeper deposits:
  - Deposits typically have more complex geology requiring more detailed information for mine planning
  - Increased drilling requirements to locate mineral deposits and ascertain economical viability of mining
- Development and improvement of mining technologies improving capability to mine at greater depths
- DDH1 drill fleet capability and technical expertise can deliver deeper, more complex drill programs
- Directional drilling capability contributes to:
  - Increased accuracy of geological information for development and planning
  - Time and financial savings attributed to drilling multiple branch holes from one main hole



Source: MinEx Consulting.

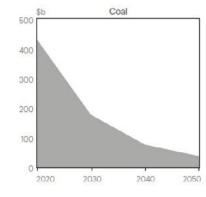


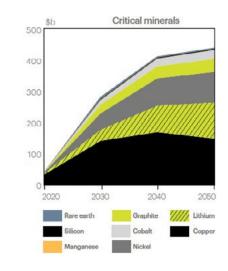
# SUSTAINED GROWTH DRIVEN BY RENEWABLE ENERGY TRANSITION



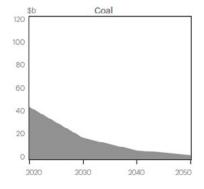
- Global transition to renewable energy
- Renewable energy sources underpinned by mineral intensive technologies
- Exploration and mining for these minerals provides long-term drilling activity growth
- Australia well-positioned given sizeable resource base across Lithium, Copper, Nickel, Cobalt, Bauxite, Titanium, Vanadium, PGE and Rare Earths
- Cumulative mineral demand forecasts for renewable installed capacity to 2050 indicate sustained long term demand

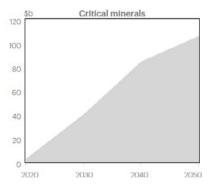
GLOBAL MARKET VALUE (USD, 2019 PRICES)





AUSTRALIAN
REVENUE
ASSUMING
CONSTANT
MARKET SHARE





Source: Gratten Institute 16

# OUTLOOK AND SUMMARY



### STRATEGIC GROWTH FOCUS



EXPAND LONG-TERM
EXCLUSIVE FULL-SERVICE
DRILLING RELATIONSHIPS

ACQUIRE HIGH QUALITY AND COMPLEMENTARY DRILLING BUSINESSES THAT BRING ADDITIONAL DIVERSITY INTERNATIONAL
PRESENCE AS A SOLID
FOUNDATION FOR
INTERNATIONAL
EXPANSION

PURSUE ORGANIC GROWTH VIA FLEET EXPANSION, RATE INCREASES AND INCREASED UTILISATION

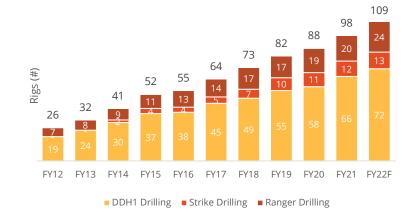
FOCUS ON COMMODITY INPUTS INTO RENEWABLE TECHNOLOGIES AND INNOVATIONS

# WELL POSITIONED TO INCREASE UTILISATION

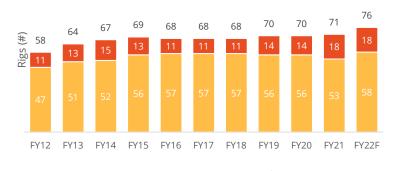


- DDH1 and Swick combined fleet of 176 rigs\* is the largest in the Australian market
- Australian industry total rig fleet declined since peak in 2012
- High market utilisation reflects increased demand for drilling services
- Organic fleet growth positions DDH1 to leverage industry fleet shortfall, meet increased demand and maintain high rig utilisation
- Combined fleet has grown at a CAGR of 8% for the last 10 years

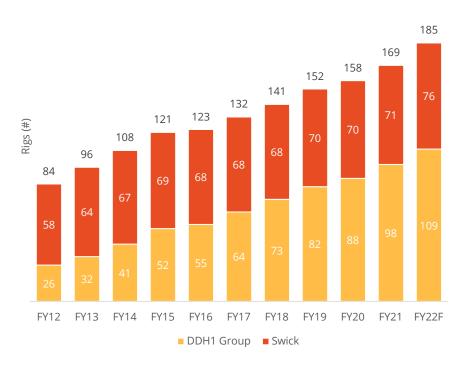
### **DDH1 GROUP**



#### **SWICK**



#### **DDH1 GROUP + SWICK**



■ UD APAC ■ UD International

19 \* At 31 December 2021

### **SUMMARY**



Strong industry fundamentals driving demand

A stronger business with quality revenue

Robust balance sheet

Positioned to pursue organic and acquisitive growth opportunities

Strong leadership team with a proven track record



