

Detecting cancer earlier to save lives

Bell Potter Healthcare Conference 10 November 2021

Leearne Hinch | CEO

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Company overview

BARD1 Life Sciences (ASX: BD1)

- Diagnostics company focused on earlier detection of cancer
- Game-changing technologies with multiple applications
- Strong pipeline for breast, ovarian, prostate & other cancer diagnostics targeting US\$11b global markets
- Compelling POC results for lead SubB2M tests for breast & ovarian cancers¹
- Strong cash position to commercialise lead products as LDTs
- Products in-market for bladder cancer² & exosome research

Board and management



Dr Geoff Cumming Chairman

Max Johnston Non-Exec Director

Phillip Powell Non-Exec Director

Prof Allan Cripps Non-Exec Director Dr Leearne Hinch Chief Executive Officer

Dr Greg Rice Chief Scientific Officer

Tony Di Pietro CFO / Company Sec

Dr Wayne Jensen R&D Director

Dr Emily Stein Technology Director (NETs)

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Dec

Dx = Diagnostics; POC = Proof of Concept;; LDT = Laboratory Developed Test;

1 SubB2M proof-of-concept data using SPR; 2 Adjunct to urine cytology to assist the detection of bladder cancer

1	Histor	У		

BARD1 AAb technology acquired

SubB2M and EXO-NET[®] technologies acquired / in-licensed

SubB2M proof-of-concept results for breast and ovarian cancers

RUO EXO-NET exosome capture tool launched

cial information (ASX:BD1)	
ary shares	91,934,920
e price (9/11/21)	A\$0.985
et capitalisation	A\$90.6m
position (30/9/21)	A\$20.4m
nonthly cash burn (Q1 FY22)	A\$593k

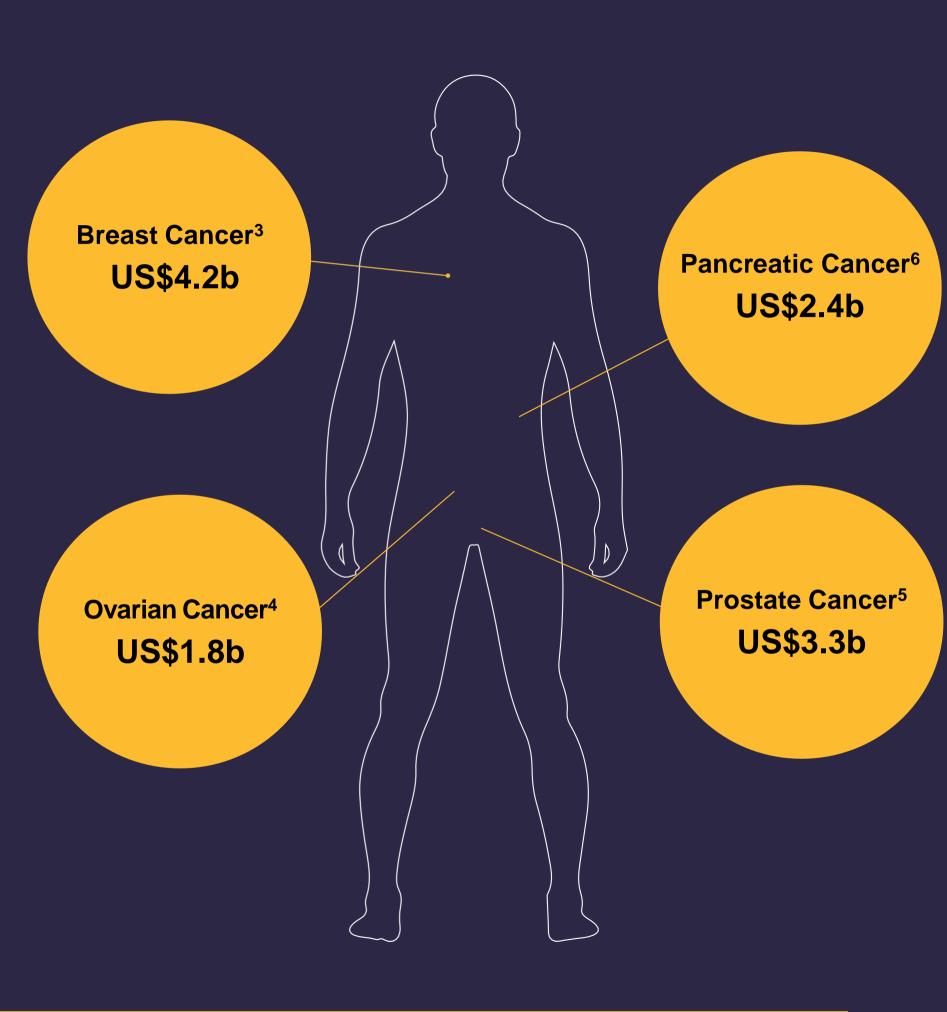


Global cancer diagnostics market

- Global cancer burden: 50.6m people, 19.3m new cases and 10.0m deaths p.a.¹
- Global cancer diagnostics market valued at US\$250b²
- BARD1 is targeting markets worth US\$11b for some of the world's most common and deadliest cancers

#	Cancer	Prevalence	Incidence	Deaths
1	Breast ,	7,790,717	2,261,419	684,996
3	Prostate	4,956,901	1,414,259	375,304
17	Ovarian	823,315	313,959	207,252
22	Pancreatic	379,958	495,773	466,003

1 GLOBOCAN (IARC) 2020; 2 Grand View Research 2019. <u>https://www.grandviewresearch.com/press-release/global-cancer-diagnostics-market</u>; 3 <u>https://www.grandviewresearch.com/industry-analysis/breast-cancer-diagnostics-market</u>; 4 https://www.grandviewresearch.com/industry-analysis/ovarian-cancer-diagnostics-market; 5 <u>https://www.grandviewresearch.com/industry-analysis/prostate-cancer-diagnostics-market</u>; 6 <u>https://www.wboc.com/story/43615802/pancreatic-cancer-diagnostic-market-size-2021-with-a-cagr-of-69-top-companies-data-report-covers-market-specific-challenges-brief-analysis-and</u>



BARD1 Presentation November 2021 Page 4

Unmet need for earlier cancer detection

The problem

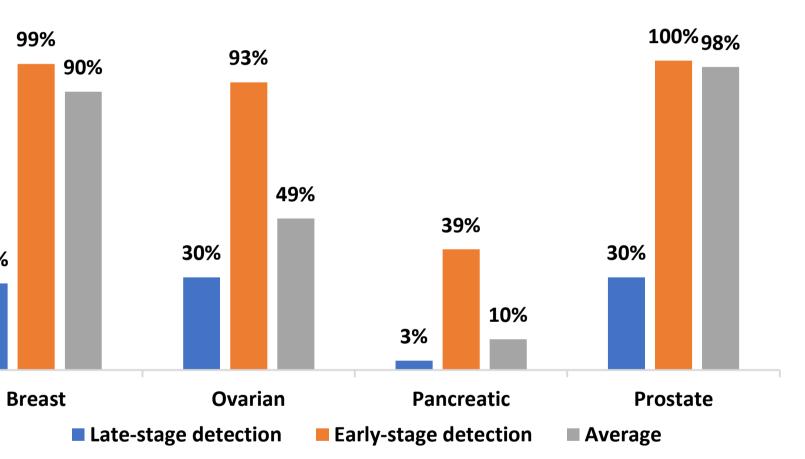
- Detection of early-stage cancers is often associated with high false-positives &/or lack of sensitivity
- Cancers often detected at late-stage after symptoms have appeared resulting in poor prognosis
- Current tests can have safety, cost and convenience issues reducing test participation rates

Unmet need

- Unmet need for non-invasive, accurate and reliable diagnostic tests for earlier detection of cancer
- Earlier detection improves treatment options, patient outcomes & survival¹



5-year survival rates by stage at diagnosis¹

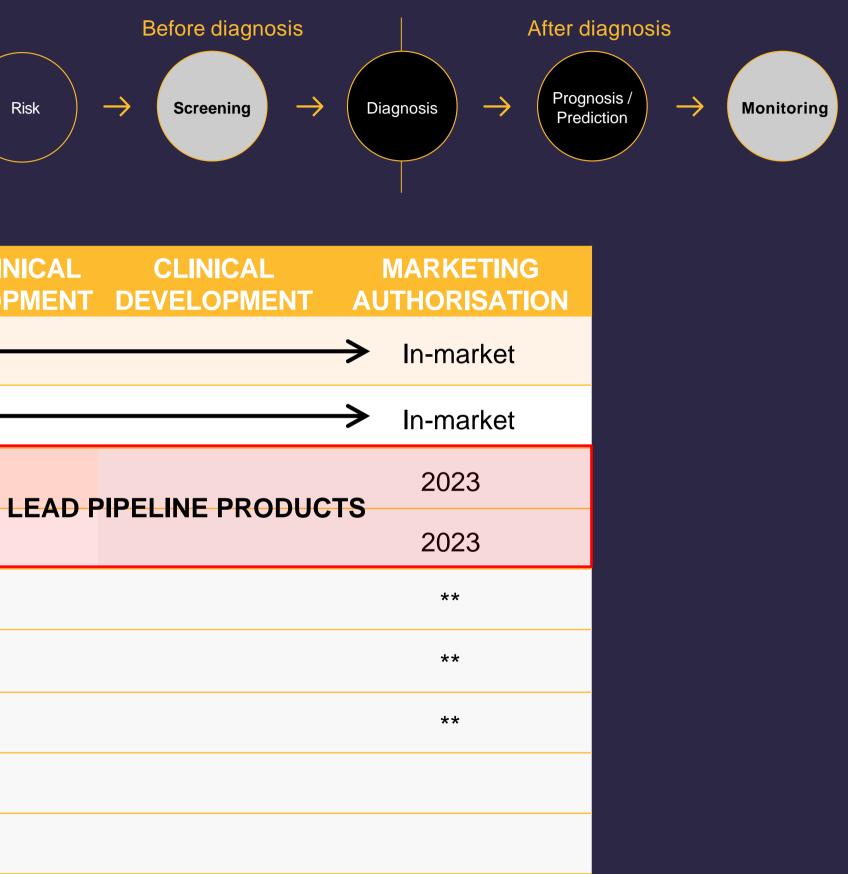


Product and pipeline portfolio

- Commercial products for bladder cancer¹ & exosome research
- Lead pipeline products for breast & ovarian cancer
- Focused on earlier detection & monitoring of cancer

PRODUCT	INDICATION	PLATFORM	USE	RESEARCH	PRECLIN DEVELOR
hTERT	Bladder Cancer	ICC	Adjunct to cytology		
EXO-NET-RUO	Exosome Capture		Research tool		
SubB2M-BCM	Breast Cancer	Immunoassay	Monitoring		\rightarrow
SubB2M-OCM	Ovarian Cancer	Immunoassay	Monitoring		\rightarrow
SubB2M-PCS	Prostate Cancer	Immunoassay	Detection	\rightarrow	
SubB2M-PaCS	Pancreatic Cancer	Immunoassay	Detection	\rightarrow	
BARD1-Ovarian	Ovarian Cancer	Immunoassay	Detection	\longrightarrow	
BARD1-Breast ²	Breast Cancer	Immunoassay	Detection	\longrightarrow	
BARD1-Lung ²	Lung Cancer	Immunoassay	Detection	\rightarrow	

*RUO = Research Use Only; **Dates will be released when projects are further advanced; ICC = Immunocytchemistry; 1 Adjunct to urine cytology to assist the detection of bladder cancer; 2 Progression subject to outcome of BARD1-Ovarian results



SubB2M[™] | technology and test method

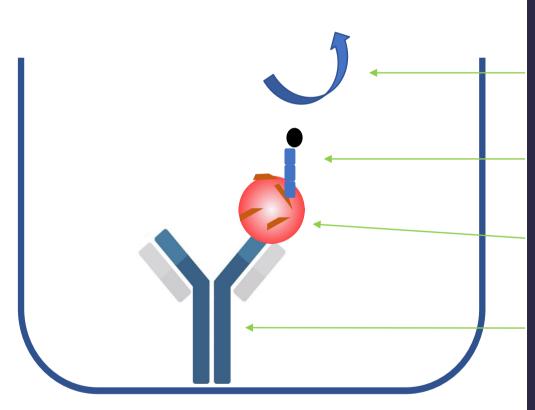
Game-changing technology for monitoring and detection of cancer

- SubB2M protein detects a unique cancer marker Neu5Gc found in human cancer tissues, cells & biofluids¹
- Exclusive worldwide licence to SubB2M technology for diagnostic applications²
- Multiple applications for diagnosis of various cancers (breast, ovarian, prostate, pancreatic, others)
- Potential to improve the specificity of existing cancer biomarker tests with next generation SubB2M tests for monitoring and/or detection of ovarian (CA125), breast (CA15.3), prostate (PSA) and other cancers
- Focused on developing SubB2M tests for monitoring of breast and ovarian cancers³
- Currently optimising assay for transfer to CRO for commercial development on immunoassay platform





SubB2M immunoassay



signal generation (streptavidin HRP)

SubB2M-biotin detects Neu5GC on cancer biomarker

Neu5Gc decorated cancer biomarker

capture antibody to cancer biomarker

SubB2M goals and strategy

GOAL is to develop and commercialise accurate and reliable blood tests for earlier detection and monitoring.

Develop SubB2M-based immunoassay	 Prioritise development of SubB2M tests for monitoring compatible with high-throughput laboratory workflow
Advance lead Dx pipeline	 Preclinical development of SubB2M assay and platfo Analytical validation of test/s to ensure robust, reprod Clinical validation of test/s to ensure Dx accuracy for
LDT commercial- isation	 Commercialise first as LDTs by CLIA certified laborat Fast-to-market pathway enabling early revenues, accession biobank & reimbursement case, and gain market acception
IVD regulatory authorisation	 Gain IVD regulatory clearance/approval dependant of Larger-scale, multi-site clinical studies to prove safety & Enables wider clinical adoption, market access and reir
Expand indications & markets	 Expand uses to BC and OC earlier detection in high-rise Expand cancer applications to prostate, pancreatic & Expand technology applications to improve specificity Expand regulatory approvals and market entry to EU, A

ELISA = Enzyme Linked Immunosorbent Assay; LDT = Laboratory Developed Test; CLIA = Clinical Laboratory Improvement Amendment;; IVD = In Vitro Diagnostic; FDA = US Food and Drug Administration; BC = Breast Cancer; OC = Ovarian Cancer; CTC = Circulating Tumour Cell; PET = Position Emission Tomography

g breast and ovarian cancers on platform

orm

ducible and reliable on instrument platform intended use (Se, Sp, PPV, NPV & Accuracy)

tory partner/s in the US ess to 'real world' data (acceptable to FDA), build ptance

on use (510k/De Novo/PMA submission) & efficacy in intended use population imbursement of kit

risk &/or average-risk asymptomatic women other cancers of CTC, PET & others AU & Asia

Breast cancer | US market potential

- World's most common cancer: 2.3m new cases & 685k deaths pa¹
- US: 3.7m survivors, 234k new cases & 43k deaths pa^{1,2}
- Life-time risk of 12.9%, increases to 55-70% with BRCA1 & 45-69% with BRCA2 mutations²
- Screening using mammography recommended for average-risk women and those with a family history or genetic mutations³
- Issues with high false positives, safety and self-exclusion due to discomfort, inconvenience and cost
- CA15.3 test approved for monitoring BC: sensitivity <50-75% and specificity 85%
- Unmet need for an accurate & reliable blood test for earlier detection of BC
- Early detection can improve QOL, treatment options & survival (from 29% at late-stage to 99%)²

	Market US Breast Cancer Market pa (USD)					
Penetration		10%	20%	30%		
e ive	\$125	\$0.4 bn	\$0.8 bn	\$1.1 bn		
Indicative Price	\$250	\$0.8 bn	\$1.5 bn	\$2.3 bn		
lnd	\$500	\$1.5 bn	\$3.0 bn	\$4.5 bn		

QOL = Quality of Life; 1 Cancer Today 2020 data; 2 SEER 18 2011-2017 https://seer.cancer.gov/statfacts/html/breast.html; 3 US Census. International Data Base (IDB). 2021. https://www.census.gov/data-tools/demo/idb/#/country?YR_ANIM=2021&FIPS_SINGLE=US&dashPages=BYAGE&ageGroup=5Y: 4 ACS 2021 https://www.cancer.org/cancer/breastcancer/screening-tests-and-early-detection/american-cancer-society-recommendations-for-the-early-detection-of-breast-cancer.html; 5 This is not a sales forecast.

Key Assumptions (US market):

- Target population: 60.5m women aged 45 - 74 years 3,4
- Screening frequency: biennial⁴
- Price: indicative pricing only⁵

SubB2M | breast cancer test

Monitoring and detection of breast cancer

Study	 POC study conducted by Griffith University to evaluate SubB2M SPR- based assay for detection of Neu5Gc in 118 samples of BC cases and controls 	Stage		cancers : 22 Specificity	
Results*	 >95% sensitivity and specificity for all stages of BC compared to controls^{1,2} 	Stage I	95.83%	100%	0.958
Next steps	 Develop and validate SubB2M-CA15.3 immunoassay for monitoring BC 	Stage II Stage III	100% 100%	100% 100%	1.000
		Stage IV	100%	100%	1.000

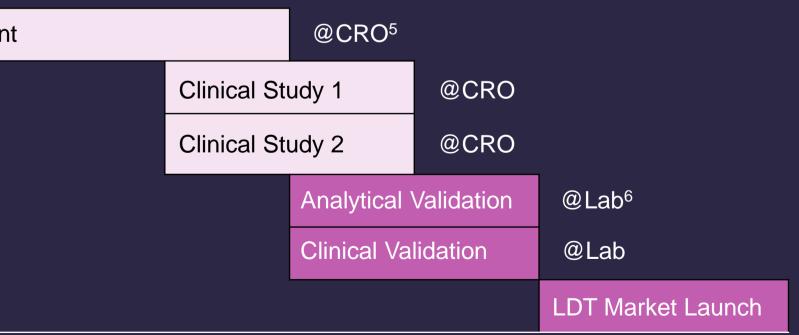
Project plan	CY2021	CY2022
Feasibility of SubB2M-CA15.3 immunoassay for detection of BC ³	Feasibility	@Griffit
Optimisation & verification testing of SubB2M-CA15.3 test for BC		Assay Development
Retrospective study to establish diagnostic accuracy for stage I-IV		
Retrospective study to establish clinical performance of test for monitoring BC compared to CA15.3		
Validate analytical performance of in-house test in CLIA Lab		
Validate clinical performance of in-house test in CLIA Lab		
Market launch by CLIA Lab partner		

POC = Proof of Concept; SPR = Surface Plasmon Resonance; BC = Breast Cancer; AUC = Receiver Operating Characteristic Area Under the Curve; 1 Pre-print manuscript <u>https://www.biorxiv.org/content/10.1101/2021.06.21.449179v2</u>; 2 Samples provided by Victorian Cancer Biobank; 3 Awarded competitive BTB funding from MTPConnect to develop tests for monitoring & detection of BC; 4 Collaborative Research Agreement with the Institute for Glycomics at Griffith University; 5 Contract Research Organisation; 6 CLIA-certified high-complexity laboratory



CY2023

fith⁴/BARD1



Ovarian cancer US market potential

- World's deadliest gynaecological cancer: 314k new cases & 207k deaths pa¹
- US: 235k survivors, 24k new cases & 14k deaths pa^{1,2}
- Life-time risk of 1.2%, increases to 35-70% with BRCA1 mutation^{2,4}
- Average 5-year survival 49% due to late-stage detection after symptoms have appeared (57%)²
- Screening not recommended in ave-risk women, whereas CA125 test + TVUS may be offered to high-risk women⁴
- CA125 test approved for monitoring OC: sensitivity 50-75% and specificity 80%
- Unmet need for an accurate & reliable blood test for earlier detection of OC
- Early detection can improve QOL, treatment options & survival (from 30% at late-stage to 93%)²

	Market	et US Ovarian Cancer Market pa (USD)					
Penetration		10%	20%	30%			
	\$125	\$0.6 bn	\$1.3 bn	\$1.9 bn			
Indicative Price	\$250	\$1.3 bn	\$2.5 bn	\$3.8 bn			
Ind	\$500	\$2.5 bn	\$5.1 bn	\$7.6 bn			

QOL = Quality of Life; TVUS = Transvaginal Ultrasound; OC = Ovarian cancer; 1 Cancer Today 2020 data; 2 SEER 18 2011-2017 https://seer.cancer.gov/statfacts/html/ovary.html; 3 US Census. International Data Base (IDB). 2021. https://www.census.gov/data-/demo/idb/#/country?YR_ANIM=2021&FIPS_SINGLE=US&dashPages=BYAGE&ageGroup=5Y; 4 ACS 2021 https://www.cancer.org/cancer/ovarian-cancer/ diagnosis-staging/detection.html; 5 This is not a sales forecast.



Key Assumptions (US market):

- Target population: 50.5m women aged 50 - 74 years³
- Screening frequency: annual
- Price: indicative pricing only⁵

SubB2M ovarian cancer test

Monitoring and detection of ovarian cancer

Study	 POC study conducted by Griffith University to evaluate SubB2M SPR- based assay for detection of Neu5Gc in 69 samples of OC cases and 	Stage	Ovarian Cancer n=69 (47 cancers : 22 con		ontrols)
	controls		Sensitivity	Specificity	AUC
Results*	 100% sensitivity and specificity for all stages of OC compared to controls^{1,2} 	Stage I	100%	100%	1.000
Next steps	 Develop and validate SubB2M-CA125 immunoassay for monitoring OC 	Stage II	100%	100%	1.000
	 Initial feasibility achieved for SubB2M-CA125 ELISA-based test 	Stage III	100%	100%	1.000
		Stage IV	100%	100%	1.000

Project plan	CY 2021	2022			2023		
Feasibility of SubB2M-CA125 immunoassay for detection of OC	Feasibility		@Griffith ³ /BARD1				
Optimisation & verification testing of SubB2M-CA125 for OC		Assay Dev	velopment		@CRO⁴	_	
Retrospective study to establish diagnostic accuracy for stage I-IV				Clinical St	udy 1	@CRO	
Retrospective study to establish clinical performance of test for monitoring OC compared to CA125				Clinical St	udy 2	@CRO	
Validate analytical performance of in-house test in CLIA Lab					Analytical V	Validation	@Lab ⁵
Validate clinical performance of in-house test in CLIA Lab					Clinical Va	lidation	@Lab
Market launch by CLIA Lab partner							LDT Market Launch

POC = Proof of Concept; SPR = Surface Plasmon Resonance; OC = Ovarian Cancer; AUC = Receiver Operating Characteristic Area Under the Curve; 1 Pre-print manuscript available https://www.biorxiv.org/content/10.1101/2021.06.21.449179v2; 2 Samples provided by Victorian Cancer Biobank; 3 Collaborative Research Agreement with the Institute for Glycomics at Griffith University; 4 Contract Research Organisation; 5 CLIA-certified high-complexity laboratory



Other research projects

Additional research projects are being evaluated for other cancers and indications for use

EXO-NET[®] technology projects

- EXO-NET technology is an exosome isolation tool
- **Exosomes** are nano-particles (30-150nm) produced by cells containing nucleic acids, proteins & lipids that are **biomarkers** for diagnosis and treatment of multiple diseases including cancer
- Product opportunities:
 - Customised **EXO-NETs** for capture and/or release of exosomes for diagnostic or therapeutic applications
 - Exosome-based cancer diagnostics¹
 - Exosome-based companion diagnostics (CDx)
- Global exosomes market for Dx and Tx US\$2.3b by 2030²

- •

1 Liquid biopsies to replace tissue biopsies; 2 Grand View Research 2018; 3 UNIGE = University of Geneva; 4 Further assay design, development and validation is required before advancing to clinical development







BARD1 technology projects

BARD1 technology detects autoantibodies to variant BARD1 proteins associated with cancer formation, progression and poor prognosis Potential applications for earlier cancer detection **POC studies** performed at UNIGE³ using a research-stage multipeptide ELISA showed high accuracy for detection of ovarian, breast & lung cancers compared to healthy controls Further assay design, development and validation is required before advancing to clinical development⁴

Products

Two products in-market for use in 1) exosome research, and 2) detection of hTERT

BARD

EXO-NET

RUO EXO-NET[®]

- RUO EXO-NET is a pan-exosome capture tool for research use
- Suitable for enrichment in **blood**, urine, saliva and cell culture
- Highly scalable with **speed**, **purity and yield** advantages
- **Commercialisation strategy** to embed EXO-NET into the discovery, research & development phases of future **exosome-based Dx and Tx**
- **Evaluations** progressing with multiple KOLs in academia & industry
- Plans to expand collaborations with KOLs to validate use of EXO-NET in key exosome applications
- **Presentations** of research at scientific conferences
- Publication of in-house and collaborator results in peer reviewed journals to build product awareness, validate technology & gain adoption
- Secure **distributor/s** for RUO EXO-NET to manage distribution & sales
- Research market estimated at **US\$100-500m** by 2026¹

- hTERT test is an immunocytochemistry (ICC) assay that detects hTERT and is used as an **adjunct to urine cytology to assist bladder cancer** diagnosis
- **Registered** in US (FDA Class I), Europe (CE Mark), South Korea (MFDS) Class II) & Australia (TGA listed)
- **Distributors appointed** in US, Europe (Greece, Sweden, Israel) & Asia (South Korea)
- **ROW**: Initial commercialisation efforts focused on establishing test in Key User / reference laboratories
- Bladder cancer stats: incidence 80,617, prevalence 269,259, 3.4m urine cytology tests pa on new cases of haematuria in US^{2,3}



Anti-hTERT Antibody



US: Generating \$550k revenue pa & reimbursable

Achievements and Catalysts

Expected value-adding milestones over the next 12 months

Achievements Q1 FY22

- **hTERT** receipts of \$221k (Q4 FY21: \$184k)
- POC achieved for SubB2M-CA125 test for OC
- UQ collaborator released promising **exosome-based OC** test data using EXO-NET for exosome capture (Jul-21)
- **Dr Greg Rice** PhD appointed CSO (Sep-21)
- Completed capital raising of \$18.4m (Jul/Aug-21)
- Cash position of \$20.4m at 30/9/21

- Commence clinical studies for SubB2M breast and ovarian cancer tests
- NET
- Contract **manufacturing** agreements for reagents • Secure laboratory partner/s for Dx commercialisation Appoint distribution partner/s for RUO EXO-NET • Expand collaboration / licensing opportunities for EXO-

Key catalysts next 12mo

- Feasibility results for SubB2M tests
- Appoint **CRO** to advance assay development

Summary

 Focused on unmet needs for earling
 Proprietary technologies with clear applications
 Multi-product pipeline for detectio
 POC results for lead SubB2M test detection of BC & OC¹
 Products in-market for bladder ca
 Targeting unmet needs in US\$11k
 Track record in healthcare leaders
 Cash balance of \$20.4m to fund of

Dx = Diagnostics; 1 SubB2M proof-of-concept data; 2 Adjunct to urine cytology to assist the detection of bladder cancer; 3 As at 30 Sep 2021

lier detection of cancer to save lives

ar advantages for multiple cancer

on of common and deadly cancers

sts show high sensitivity & specificity for

ancer² and exosome research

b global markets

ship, Dx development and commercialisation

development of lead diagnostics³

Contacts



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Healthcare experienced board



DR GEOFF CUMMING PhD

Non-Executive Chairman

- Healthcare and biotechnology director with extensive diagnostics industry experience.
- Previously Managing Director Roche Diagnostic Systems (Oceania), MD/CEO Biosceptre International Ltd and MD/CEO of Anteo Diagnostics Ltd.
- Currently NED AnteoTech Ltd.



MAX JOHNSTON Non-Executive Director

- · Healthcare industry director and international business leader with extensive experience across medtech, pharmaceuticals, consumer healthcare and consumer goods.
- Previously President and CEO of Johnson & Johnson Pacific.
- Currently Chairman AusCann • Group Holdings Ltd and NED of Medical Developments International Ltd.



PHILIP POWELL Non-Executive Director

· Healthcare industry director and chartered accountant with extensive investment banking experience specialising in capital raisings, IPOs, mergers and acquisitions and other transactions across pharma, food and agriculture.

• Previously at OAMPS Ltd, Arthur Andersen & NED Medical Developments International Ltd.

• Currently NED RMA Global Ltd.



Prof ALLAN CRIPPS AO PhD

Non-Executive Director

- Distinguished academic, clinical scientist and health services leader, having made significant contributions in immunology, diagnostics and health services.
- Previously Pro Vice Chancellor (Health) at Griffith University.
- Currently Professor Emeritus at Griffith University, leading the Mucosal Immunology Research Group (MIRG) and NED of Neurotech International Ltd.

Management with biotech track record



DR LEEARNE HINCH Chief Executive Officer



DR GREG RICE PhD

Chief Scientific Officer

- Dr Leearne Hinch BSc BVMS MBA is an experienced biotechnology executive and life sciences commercialisation consultant.
- Strong track record in company leadership, business strategy, operational management, fundraising, sales, business development and technology commercialisation.
- Previous senior executive and consulting roles in ASX-listed biotechnology, multi-national and private companies across diagnostics, devices, therapeutics and animal health.
- Dr Greg Rice BSc PhD MHA GradDipMgt is an internationally recognised scientist with over 30 years' expertise and experience in oncology, perinatology, exosome-based research, clinical translational research, IVD development and commercialistion.
- Successful track record in oncology research, biomarker trials and diagnostics commercialisation.
- Previous leadership roles in academia and industry including UQ, Baker Heart Inst., UoM, Monash & HealthLinx.



R&D Director

- Dr Wayne Jensen PhD experienced medtech executive with extensive product development experience.
- Strong track record in • Strong track record in product development from creating patented technologies and translating concept to commercialisation, having innovations from idea to successfully brought 25 commercialised products, products to market including with expertise in microbiology, rheumatology IVDs. immunology and neurology.
- Previous senior R&D, QA and consulting roles in medtech and diagnostics.



DR WAYNE JENSEN PhD DR EMILY STEIN PhD

Technology Director (NETs)

is an	•	Dr Emily Stein PhD is an
		experienced life sciences
e		executive and scientist, and
		is inventor of the NET
		technology.

• Previous leadership roles as founder and scientist in USbased life science start-ups.



TONY DI PIETRO CFO & Company Secretary

- Tony Di Pietro BComm CA AGIA MAICD is a Chartered Accountant with strong corporate accounting experience, gained in Australia and the UK.
- Graduate Diploma of **Applied Corporate** Governance from the Governance Institute of Australia and member of the Australian Institute of **Company Directors.**
- Previous senior roles in ASX-listed biotechnology companies including Acrux Ltd.

Strong patent portfolio

- Broad patent portfolio covering BD1's core technologies and products
- Exclusive IP ownership / licensing
- 34 granted patents, 21 pending and 2 new provisional patent applications (at 3/11/21)
- Covers key jurisdictions (including US, Europe, Asia & Australia)

Patent Family	Title	Granted	Pending	Expiry
SubB2M				
PCT/AU2017/051230 (WO 2018/085888)	Subtilase cytotoxin B subunit mutant		AU, BR, CA, CN, EP, IN, JP, KR, US	2037
APPA/2021901444	Methods of analysing a sample			2042
BARD1				
PCT/FR01/02731 (WO/2002/018536)	Truncated BARD1 protein, and its diagnostic and therapeutic uses	US		2024
PCT/IB2011/053635 (WO/2012/023112)	BARD1 isoforms in lung and colorectal cancer and use thereof	AU, CA, CN, EP, HK, IL, JP, JP(div), US,SG, US(cont)	BR	2031
PCT/IB2011/054194 (WO/2012/038932)	Kits for detecting breast or ovarian cancer in a body fluid sample and use thereof	EP, US	US (cont)	2031 US(cont) 2032
PCT/EP2014/073834 (WO/2015/067666)	Lung Cancer Diagnosis	AU, IL, JP, SG, KR	CA, CN, EP, HK, US	2034
EP14002398.7	Non-coding RNA as diagnostic marker and treatment target	US		2035
hTERT				
PCT/AU2015/050060 (WO2015/120523)	Method of resolving inconclusive cytology to detect cancer	AU, CN, EP, JP, IL, US	US (cont)	2035
PCT/AU2016/050764 (WO2017/027928)	Method of detecting cancer in morphologically normal cells	JP	US	2036
Molecular NETs				
PCT/US2010/058086 (WO2011/066449)	Devices for detection of analytes	CN, US, US (cont1), US cont2)	US (cont4)	2030 US 2032 US(cont1&2) 2031
PCT/US2013/049779 (WO2014/011673)	Molecular Nets	EP		2033
PCT/US2014/029823 (WO2014/153262)	Molecular nets on solid phases	AU, CN	CA, CN (div)	2034
APPA/2021901358 APPA/2021901359	Methods relating to tumour-derived extracellular vesicles			2042