



EnviroTalks

Jason Cooper | CEO



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All amounts are in Australian dollars unless otherwise stated.



We believe **environmental intelligence** is the key to improving the wellbeing of people and the planet.

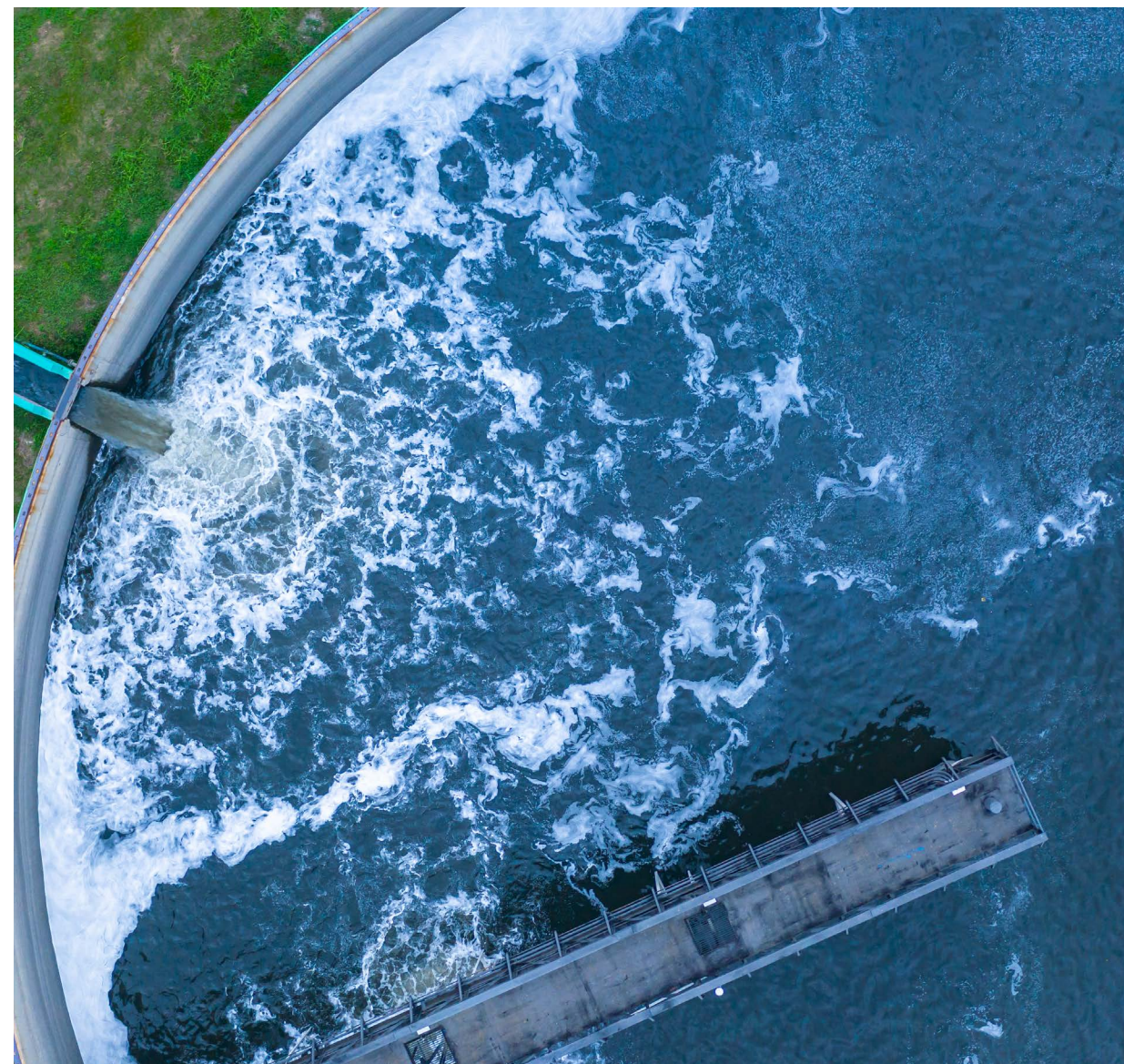
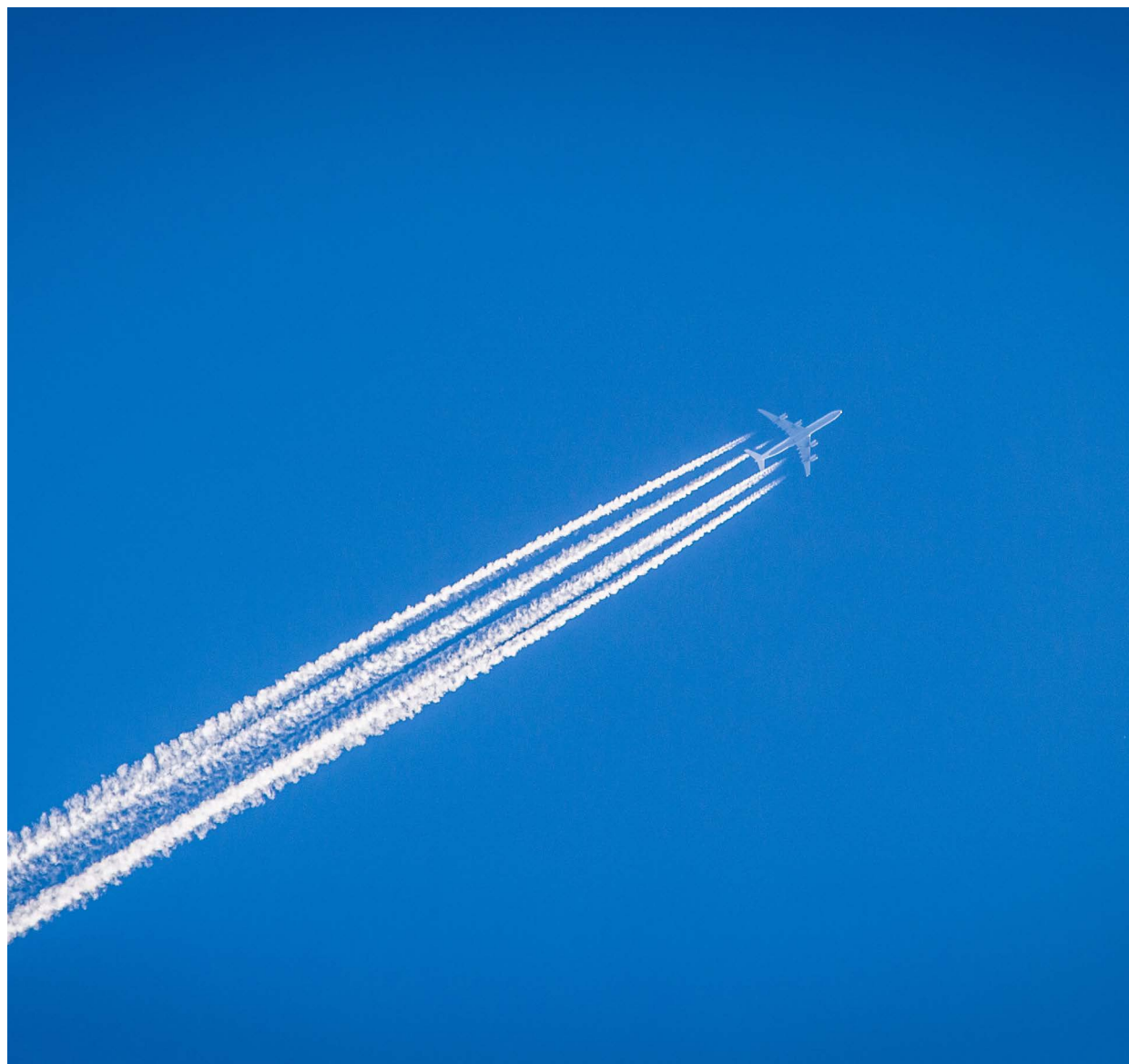



Connecting **environmental information, social intelligence and predictive insights** that help customers respond to, and better manage, **meaningful change.**





A science-based, human-led **intelligence platform** built to help businesses **unlock** data, **knowledge and insight** across an increasingly connected economy, to their advantage.





Every year, exposure to air pollution is estimated to cause **7 million premature deaths** and results in the loss of millions more healthy years of life.

Source: <https://www.who.int/news/item/22-09-2021-new-who-global-air-quality-guidelines-aim-to-save-millions-of-lives-from-air-pollution>




This is preventable.





- Monitor, predict and plan with continuous situational awareness
- Predictive modelling to minimise environmental risk on the community
- Real-time alerting to understand operational performance



An aerial photograph of a city skyline at sunset. The foreground is dominated by a dense, dark green forest. In the middle ground, a large stadium with a distinctive white, curved roof is visible. The background features a dense cluster of skyscrapers, including a prominent tower with a spherical top. The sky is a gradient of orange and blue, indicating the time is either dawn or dusk. The overall scene illustrates the contrast between urban development and natural green spaces.

Urbanisation is often directly linked to the degradation of environmental quality, including the quality of water, air and noise and is a driver of **climate change**.

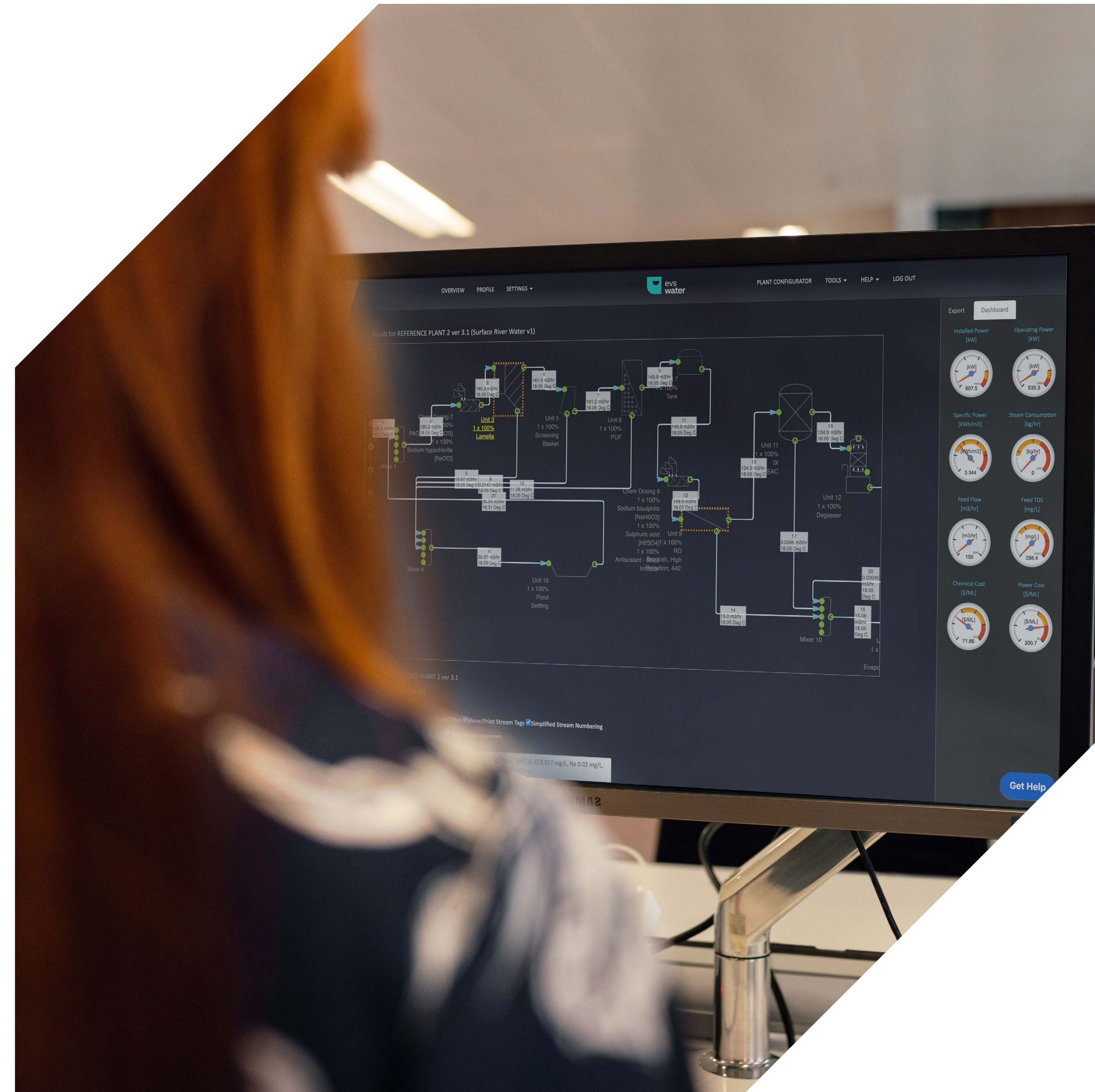


This is preventable.





- Improve water quality in complex operating environments such as drinking water
- Forecast enabled digital twin to assess and interpret processes as operations change
- Integrated machine learning to understand, anticipate and control quality





This is preventable.





- ❑ Improve safety and environmental management of sewer networks
- ❑ Interpret and visualise networks to identify and manage methane and corrosion
- ❑ Compare alternative mitigation options for safer, lower emission networks



Momentum Building

Two consecutive record breaking quarters

\$4.4m
of new ARR in H2FY21

Land, Expand and Scale sales strategy delivering results with over

56% of new ARR
in Q4FY21
coming from existing customers

Completed a successful capital raise

of \$14m to support the investment into product development, the acceleration of our EVS Water product suite and to support the growth agenda for North America.

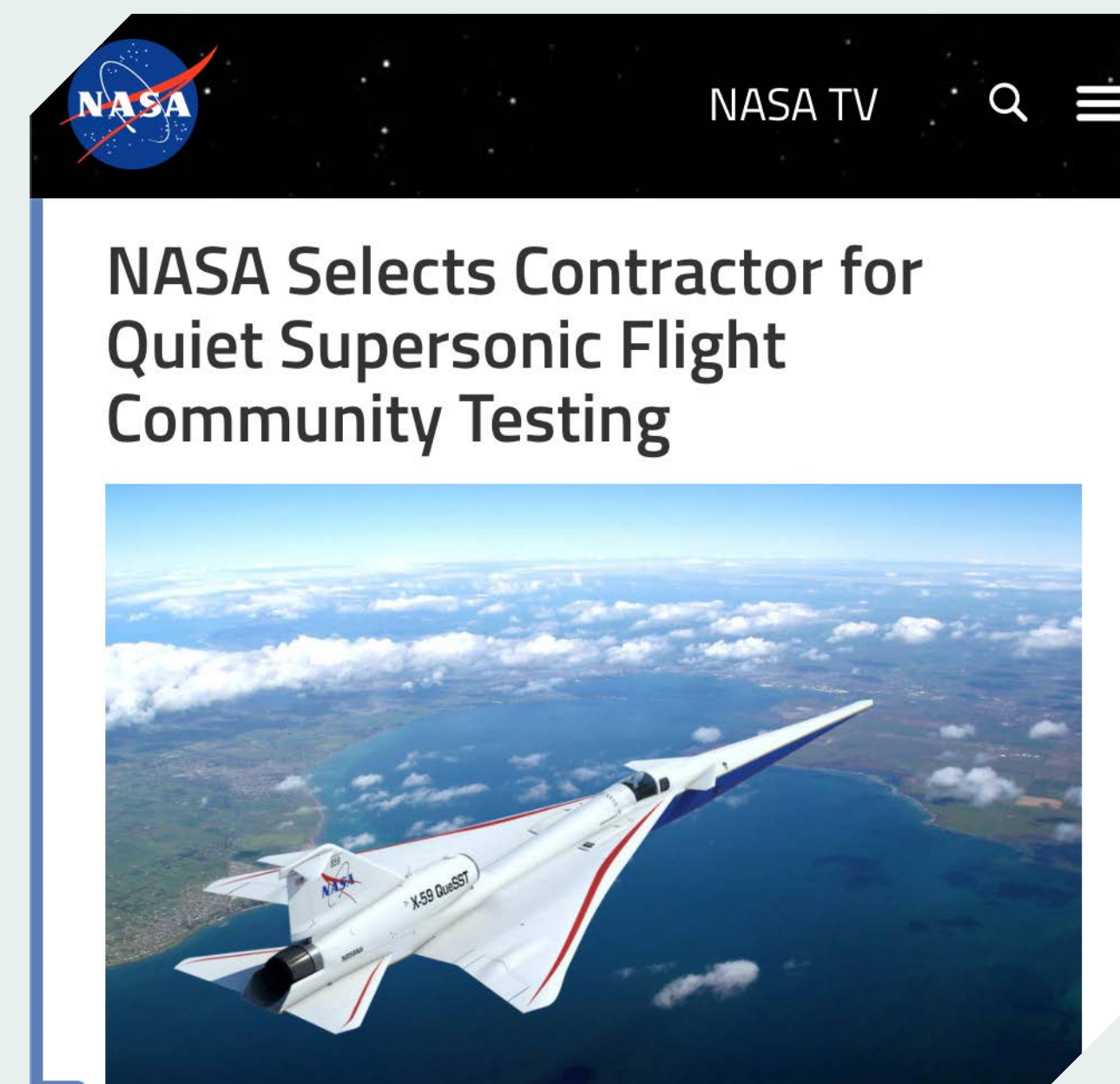
ARR for EVS Omnis grew

24%
year-on-year

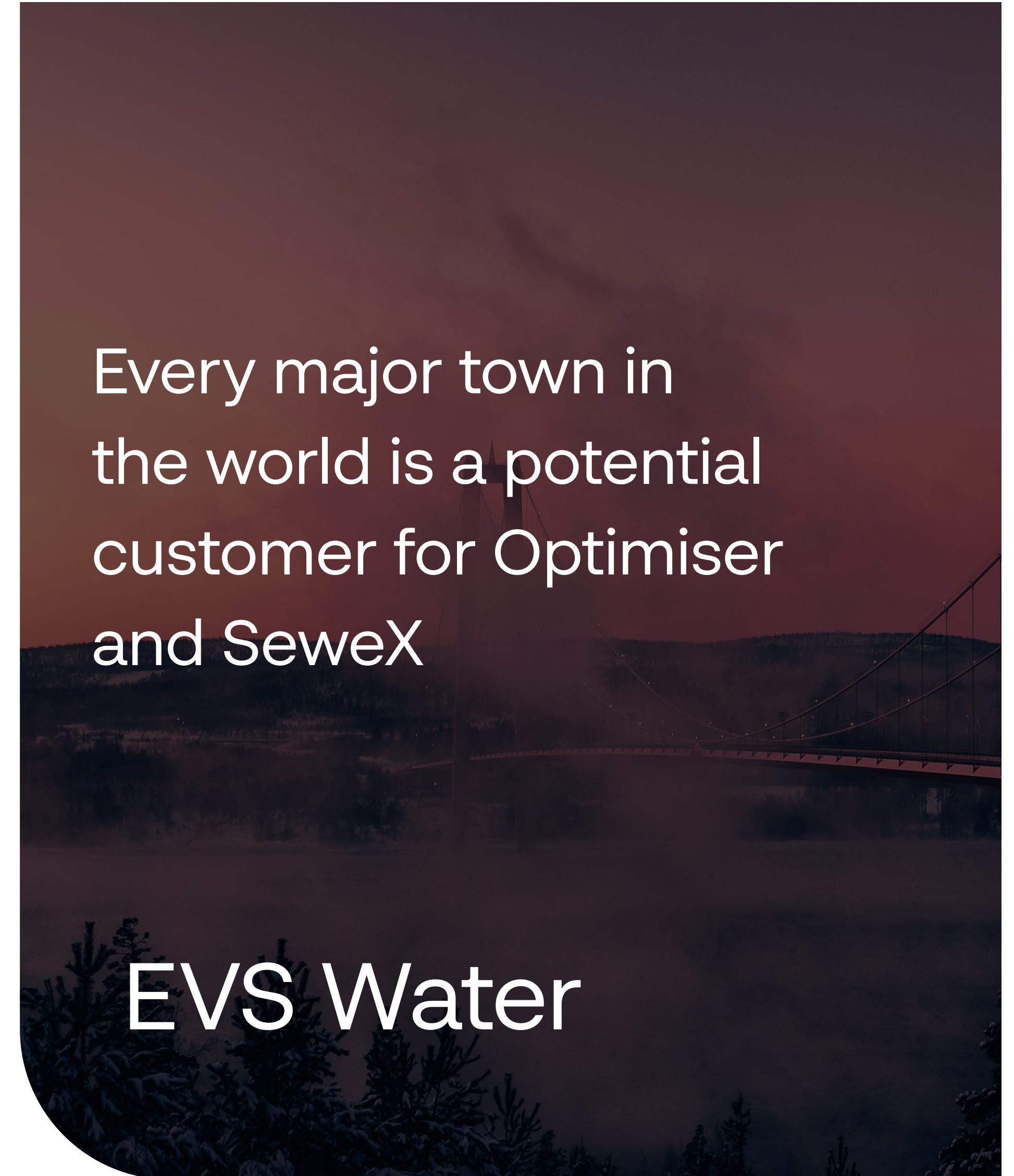
Frost & Sullivan

Winner of the **Global digital twin technology for water** - entrepreneurial company of the year award.

Adjusted EBITDA positive in Q4FY21



OUR TIME IS NOW







Thank you.