

IMDEX Presentation Bell Potter Emerging Leaders Conference 2021

13 SEPT 2021

PAUL HOUSE – CEO
PAUL EVANS – CFO & COMPANY SECRETARY

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IMDEXTM

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**IMDEX IS A LEADING GLOBAL
MINING-TECH COMPANY.**

**WE ENABLE CLIENTS TO FIND,
DEFINE AND MINE OREBODIES
WITH PRECISION AND AT SPEED.**

East (X)



IMDEX™

A MINING-TECH COMPANY

**TECHNICAL LEADERSHIP
IS CENTRAL TO GROWTH
STRATEGY**

**CONSISTENT
INVESTMENT IN
R&D TO DESIGN AND
DELIVER PATENTED
TECHNOLOGIES**

TRULY GLOBAL

**CAPITAL LIGHT
PEOPLE LIGHT**

**LIMITED CONTRACT RISK
LIMITED COMMODITY RISK
LIMITED GEOGRAPHY
RISK**

**DEVELOPING
INTEGRATED SOLUTIONS
RATHER THAN
INDIVIDUAL PRODUCTS**

**BUILDING A HIGH-
QUALITY REVENUE
BASE WITH INCREASING
EBITDA MARGINS**

FY21 FINANCIAL HIGHLIGHTS

↑ **11%**
REVENUE

Up 18% on a constant currency basis
Strong demand in all regions
Revenue near to or exceeding
pre-COVID levels
(FY21 \$264.4m v FY20 \$237.7m)

↑ **39%**
EBITDA

Up 50% on a constant currency basis
Gross margins maintained
Strong fixed cost leverage
EBITDA margin 28.5%
(FY21 \$75.5m v FY20 \$54.4m)

↑ **45%**
NPAT

Tax rate 30.9%
Effective tax rate 28.9%
(FY21 \$31.7m v FY20 \$21.8m)

5-YEAR REVENUE CAGR 15%

S&P 5-year exploration
spend CAGR 8.3%

↑ **9%**
**CASH FROM
OPERATIONS**

(FY21 \$56.9m v FY20 \$52.4m)

↑ **48%**
**NET
CASH**

(FY21 \$47.4m v FY20 \$32.1m)

↑ **41%**
**FINAL
DIVIDEND**

Final 1.4 cps, interim 1.0 cps 30% payout
Plus special dividend 0.4 cps
(FY21 2.4 cps v FY20 1.7 cps)

FY21 OPERATIONAL HIGHLIGHTS

↓ **53%**
LTIFR

A strong focus on employee wellbeing, diversity and workplace flexibility

↑ **52%**
RECORD SENSORS
ON RENT

Sensors on rent up 35% on pre-COVID-19 peak

↑ **30%**
IMDEXHUB™
CONNECTED REVENUE

Delivering greater value for clients

+3
NEW JDAs

Recommended client trials with IMDEX BLASTDOG™

AGILE R&D INVESTMENT

**SUCCESSFULLY
NAVIGATED
COVID-19**

With increasing pressure on supply chains

**TARGETED R&D
IN RESPONSE TO
DEMAND**

Upgraded IMDEXHUB-IQ™ and released ioGAS 7.3™ geochemistry data analysis software

**ACQUIRED
aiSIRIS
SOFTWARE**

Building on AI capabilities and real-time rock knowledge offering

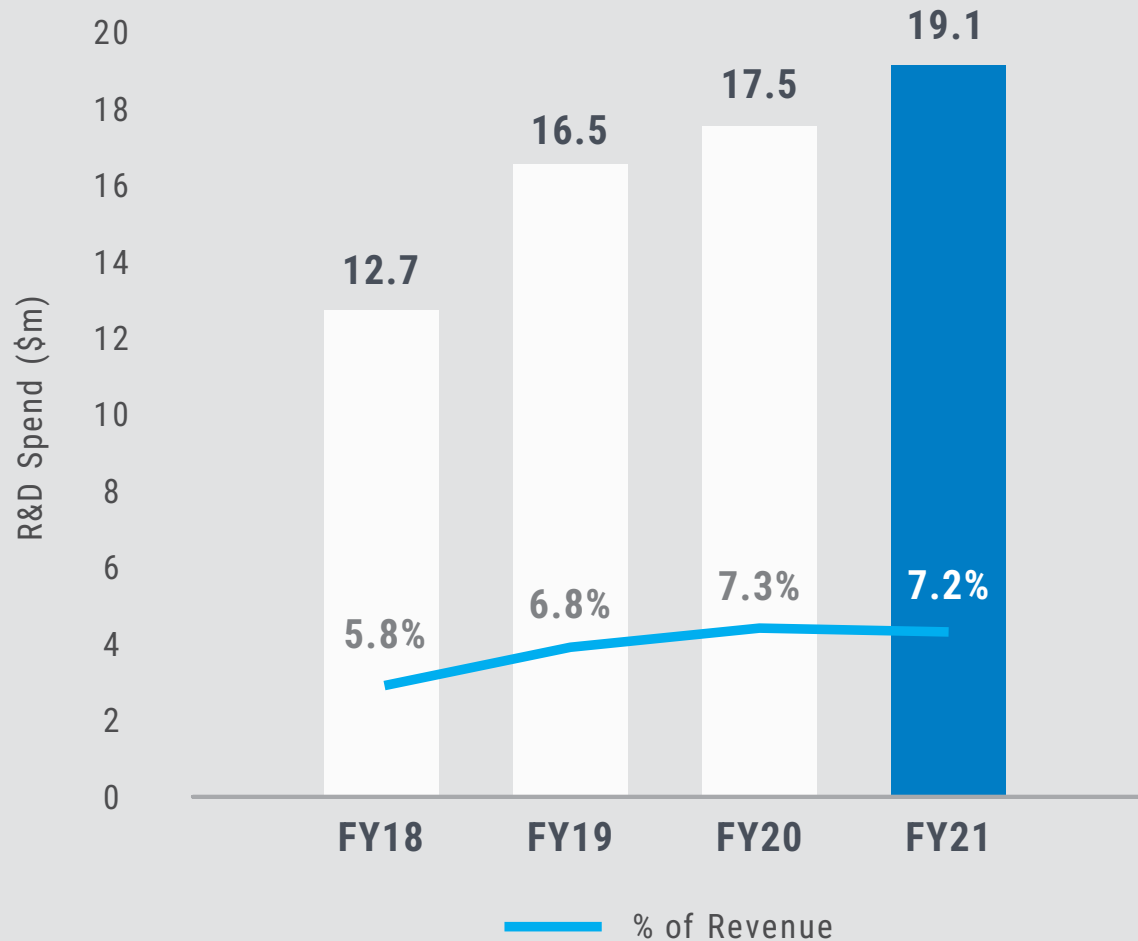
**ADVANCED
SUSTAINABILITY
STRATEGY**

Introduced Sustainability Policy
Releasing Sustainability Report in September 2021

Commitment to R&D and Technology Leadership



RESEARCH & DEVELOPMENT R&D SPEND (\$m)



INVESTMENT IN R&D IN ALL MARKET CONDITIONS

ABILITY TO TARGET R&D SPEND IN LINE WITH DEMAND

DISCIPLINED STAGE GATE PRODUCT DEVELOPMENT PROCESS

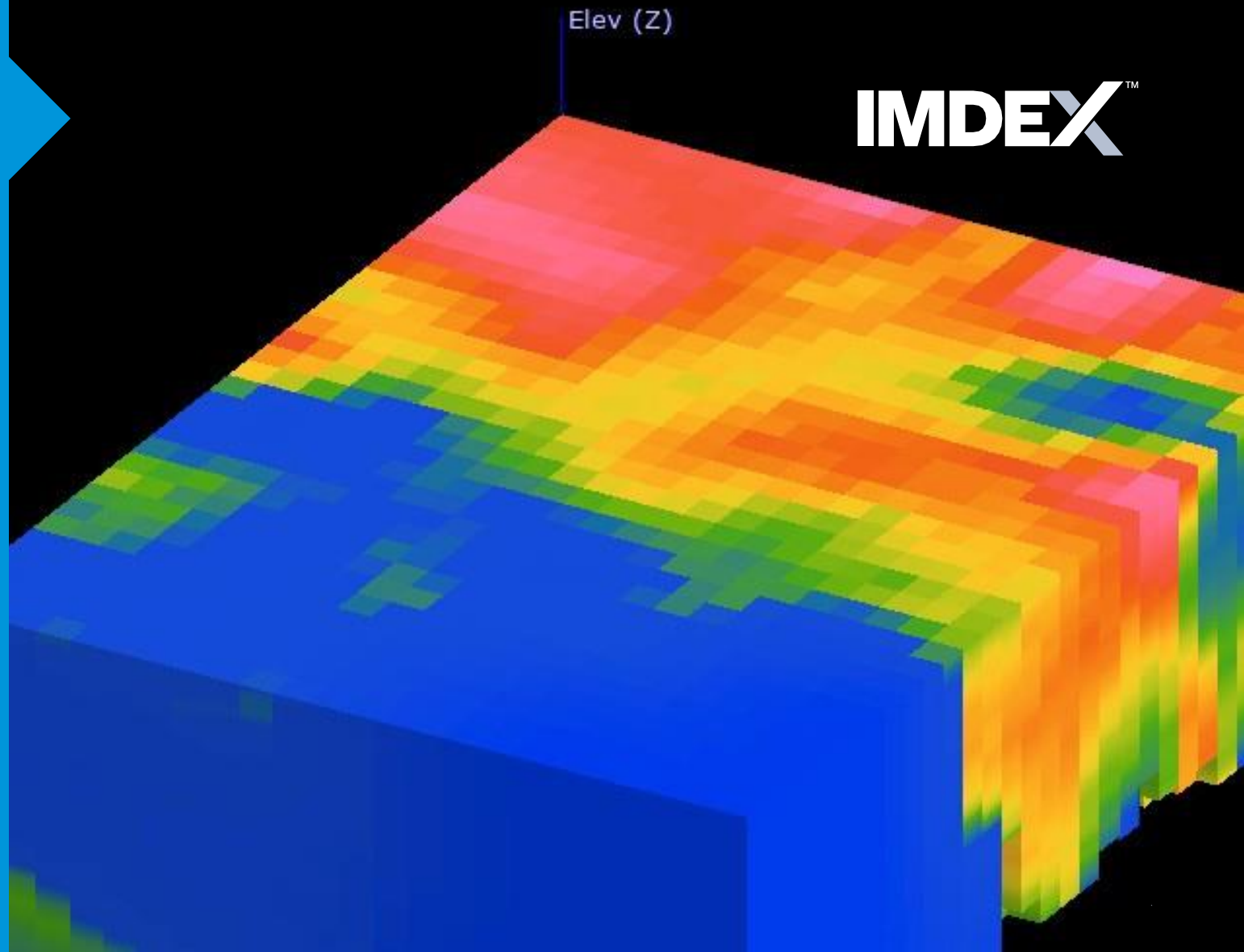
INCREASING PERCENTAGE OF EXPENDITURE ON SOFTWARE VERSUS HARDWARE

R&D IS LARGELY EXPENSED

INDUSTRY & MARKET UPDATE

Elev (Z)

IMDEX[™]



Strong Industry Fundamentals



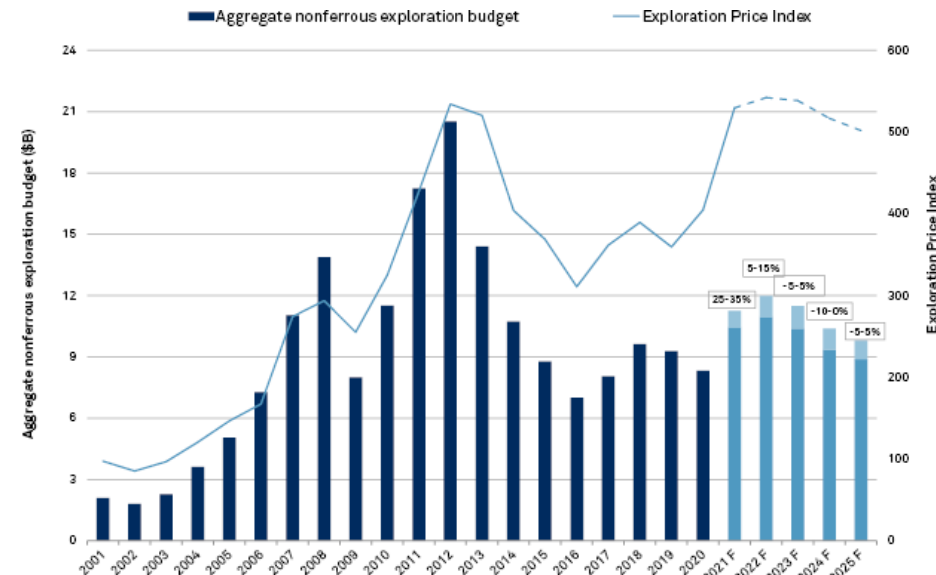
- Clients are embracing innovation and new digital ways of working
- Strong commodity prices driven by the positive outlook for a global recovery and increasing demand due to diminishing reserves
- Demand for critical metals is expected to increase at a faster pace due to decarbonisation
- Capital raising volumes up 26% and values up 22% YoY
- The lag-time between funds raised and expenditure on site has increased *
* Historically 6 to 9 months

“Over the years we believe we have spent less than we should be spending on exploration...”

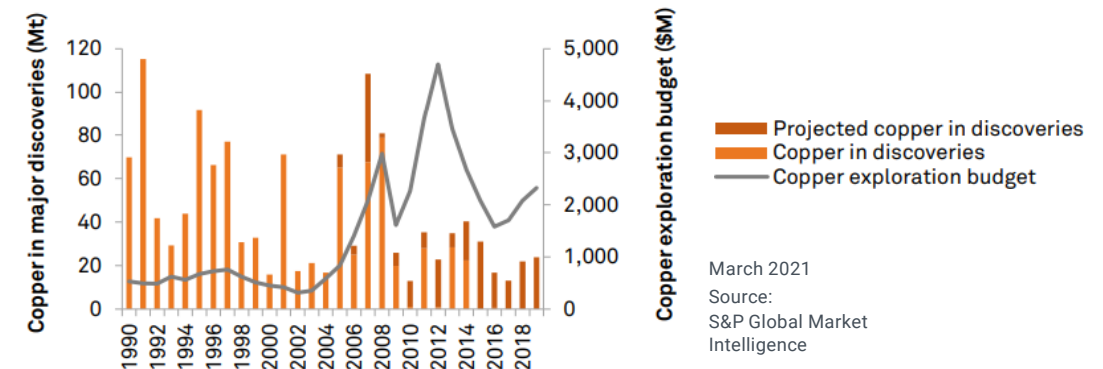
Global annual exploration spending for base metals will nearly double within five years...”

LAURA TYLER, BHP CHIEF TECHNICAL OFFICER
JUNE 2021

GLOBAL NONFERROUS EXPLORATION BUDGETS (US\$BN)



MAJOR DISCOVERIES ON THE DOWNTREND



Short-term Industry Constraints

- Global rig utilisation has only just returned to / exceeded pre-COVID-19 levels
- Rig utilisation in Australia and USA is at near-capacity
- Delivery times for new rigs has increased
- Shipping times on key routes have more than doubled and freight costs have increased

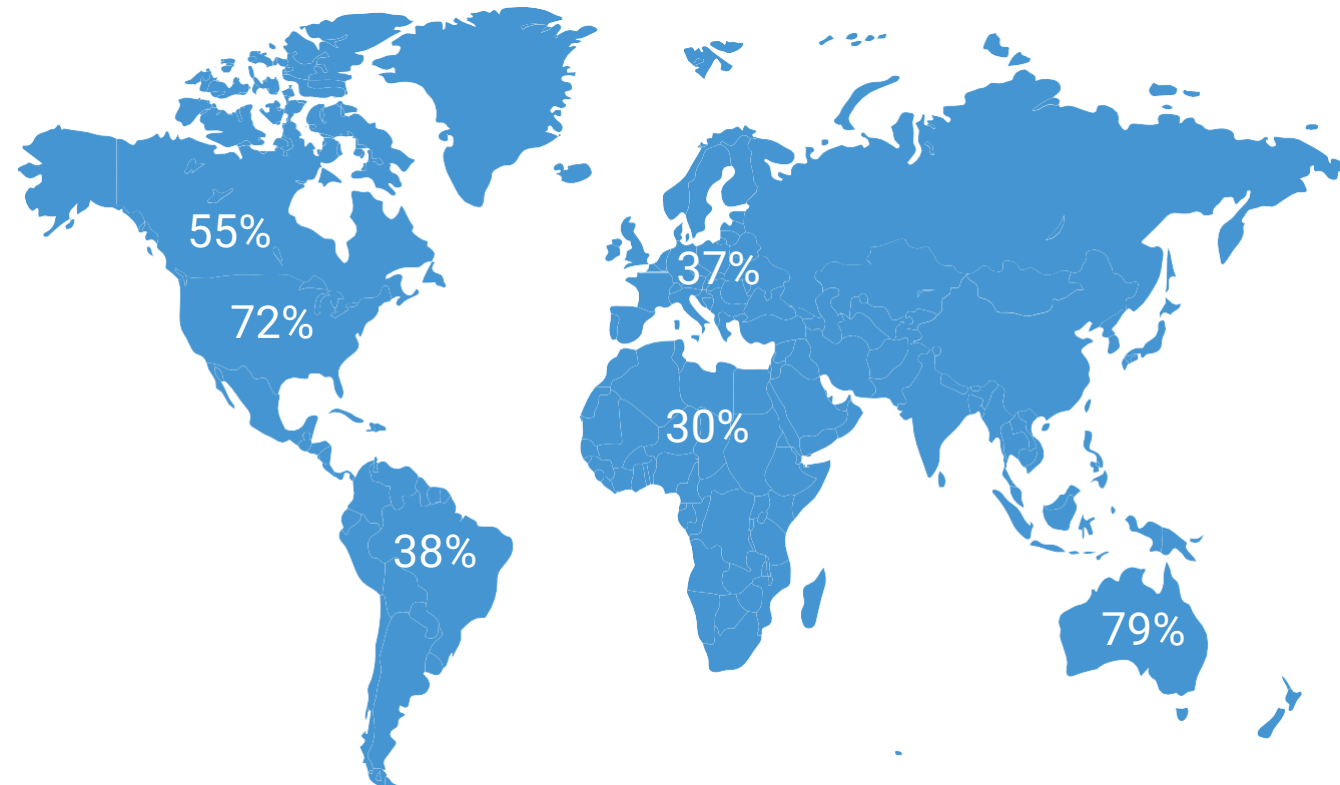
“The industry is clearly willing to invest in capital and increase exploration expenditure. The challenge will be the speed at which it can move.

Delivery against these targets will require time and investment in labour, drilling rigs, and other supply chain pressures that are a current constraint. ”

PAUL HOUSE, IMDEX CEO

JUNE 2021 MACQUARIE EMERGING LEADERS CONFERENCE

IMDEX ESTIMATED RIG UTILISATION % AT MARCH 2021 CORING (SURFACE & UNDERGROUND) AND RC RIGS



Note: Canada measured during the period of seasonal transition from winter to summer drilling

BUSINESS OVERVIEW

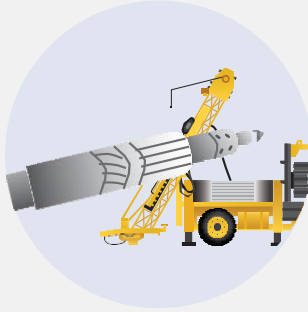


IMDEX[™]

Our Product Offering



Drilling Optimisation Products



Our Drilling Optimisation suite of products enhance drilling productivity while improving safety and the impact on the environment

- Drilling Fluids
- Solids Removal Units
- Remote Fluid Testing Technologies
- Rig Alignment Technologies
- Drilling Productivity Technologies

SALES AND RENTAL REVENUE

Rock Knowledge Sensors

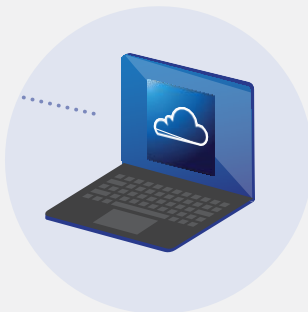


Our best-in-class sensors collect critical data on the four elements of rock knowledge – location, grade, mineralogy and texture

- Downhole Survey Sensors
- Core Orientation Sensors
- Gamma Logging Sensors
- Structural Orientation Sensors
- In-Field Sampling and Analysis

RENTAL REVENUE

Real-time Data and Analytics



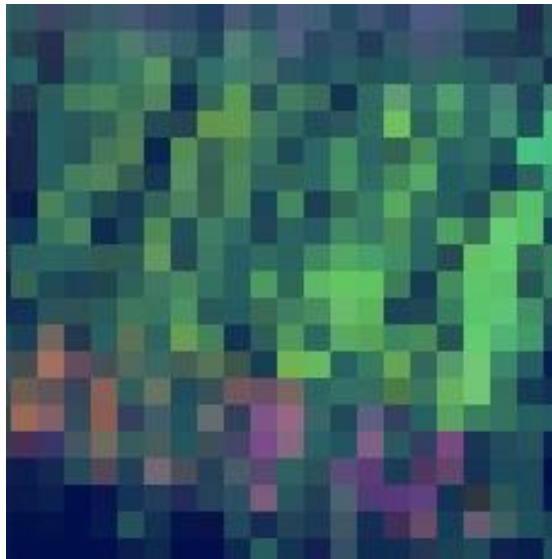
Our cloud platform and market leading geoscience analytical software enrich data and enable real-time decisions to be made further upstream

- Cloud-based Data Collection and Validation Platform (IMDEXHUB-IQ™)
- Advanced Reporting Software (IMDEX Mobile™)
- Geoscience analytics software (ioGAS™)
- Interpretive mineralogy software (aiSIRIS™)

SaaS REVENUE

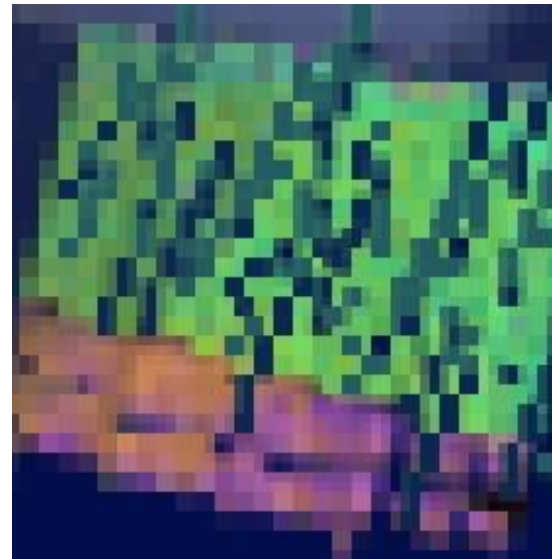
Why Real-time Rock Knowledge is Important

MANY \$BN MINING INVESTMENT DECISIONS ARE MADE HAVING SAMPLED ONLY 1% OF 1% OF THE ORE BODY.

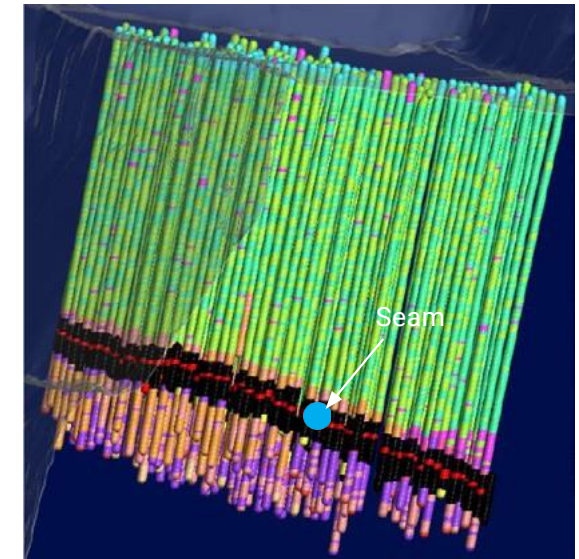


Rock knowledge is an understanding of location, texture, grade and mineralogy.

It answers the questions where to drill next and how processing can be optimised.



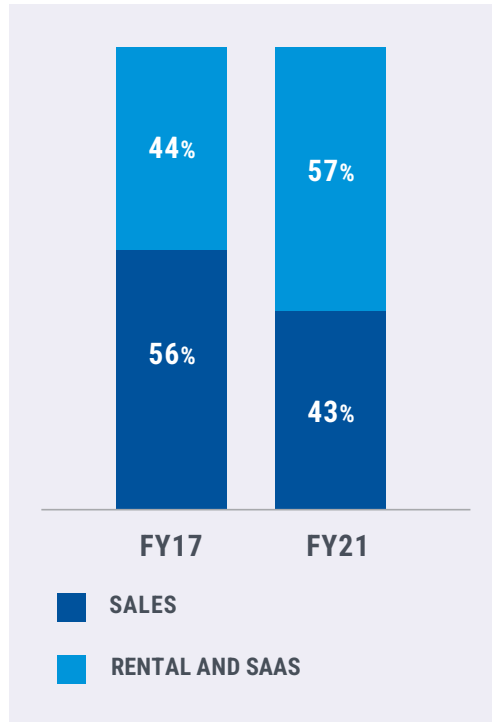
We enable the timely delivery of quality data, giving clarity on the nature of the rock to allow real-time decisions to be made, rather than having to wait weeks or months.



A Stronger Revenue Profile

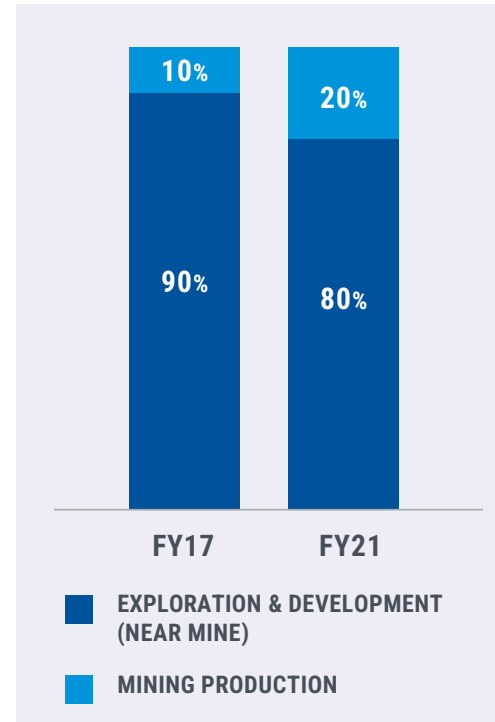


↑ SENSORS & SOFTWARE



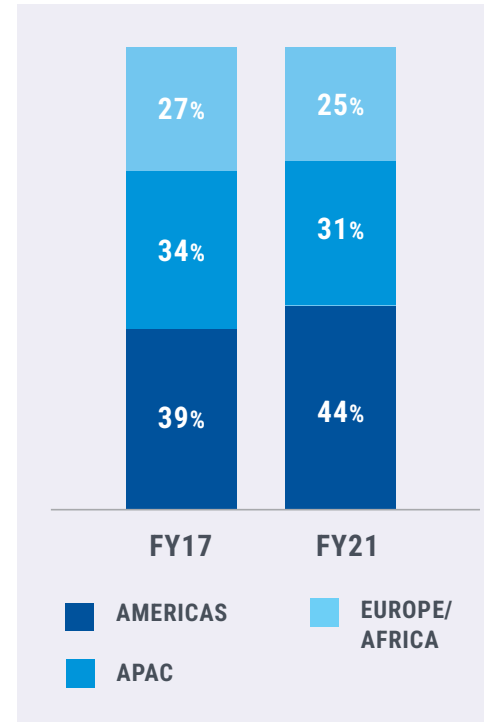
- Increasing revenue from sensors and software – higher margins and quality recurring revenue

↑ PRODUCTION EXPOSURE



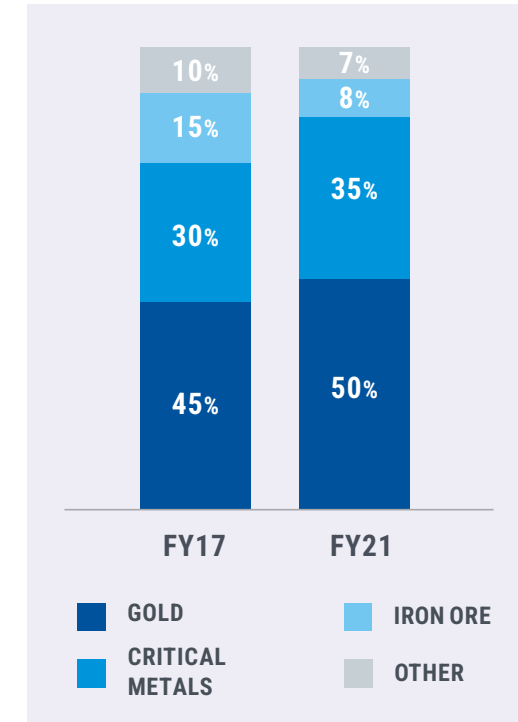
- Increasing revenue from mining production phase – a larger addressable market and less cyclical

↑ AMERICAS



- Increasing revenue from the Americas

BROAD COMMODITY EXPOSURE

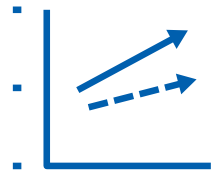


- Product offering is commodity agnostic
- Critical metals are expected to grow at a faster rate

Strong Core Business in All Market Conditions



**A STRONG
FINANCIAL
PLATFORM**



**OUTPERFORMING
INDUSTRY
GROWTH**



**ABILITY TO
ACCELERATE
ORGANIC GROWTH**



**ESTABLISHED
GLOBAL CLIENT
NETWORK**



**MARKET
LEADING
TECHNOLOGIES**



**WORLD-CLASS R&D
AND GEOSCIENCE
CAPABILITIES**



**EXPERIENCED
AND DIVERSE
LEADERSHIP TEAM**



**OPPORTUNITIES
TO ENHANCE
SUSTAINABLE
OPERATIONS**

GROWTH OPPORTUNITIES



IMDEXTM

Four Compelling Growth Drivers

1 TECHNOLOGY LEADERSHIP

Targeted R&D to win market share

2 EXTENSION INTO MINING PRODUCTION

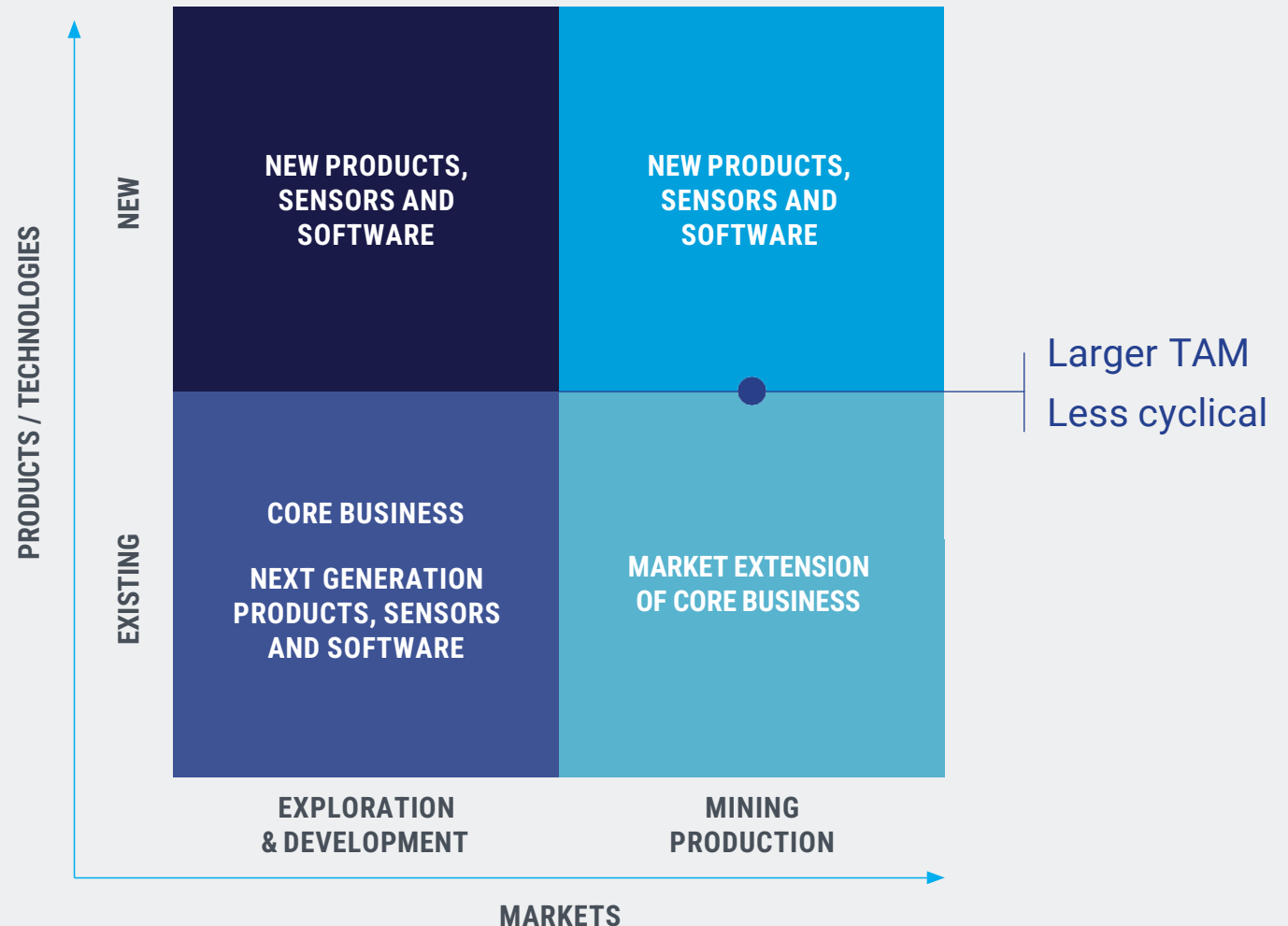
Leverage into adjacent market where it is the same ore body and the same client

3 IMDEX INTEGRATED SOLUTION SALES

Optimised solutions for orebodies to maximise client value and IMDEX revenue earned

4 COMPLEMENTARY ACQUISITIONS

Emerging or established technologies and software that are on strategy and complement existing revenue



1 Technology Leadership



MEASURING OUR PERFORMANCE

**NEW TECHNOLOGIES
PROVIDE GREATER VALUE
TO CLIENTS AND GENERATE
3 - 5x MORE
REVENUE
PER SENSOR**

**AVERAGE RENTAL PER UNIT
UP 3%**

**CLIENTS CONNECTED TO
IMDEXHUB-IQ™ GENERATE
MORE REVENUE FOR IMDEX**

**SENSORS ON RENT UP 52%,
UP 35% FROM PRE-COVID-19
PEAK**

↑ **11%**
IMDEX REVENUE

**IMDEXHUB-IQ™
CONNECTED
REVENUE UP 30.3%**

↑ **26%**
**CLIENTS CONNECTED
TO IMDEXHUB-IQ™**

**61% OF TOP 100 CLIENTS ARE
IMDEXHUB-IQ™ CONNECTED
- UP FROM 58%**

↑ **60%**
**METRES SURVEYED
WITH IMDEXHUB-IQ™**

**173 MILLION METRES
SURVEYED WITH
CONNECTED SENSORS**

2 Extension into Mining Production

MEASURING OUR PERFORMANCE

Progressed IMDEX BLASTDOG™ testing at IMDEX trial site. Advanced robotics, autonomy and sensor development

Resumed testing with JDA* partner in Queensland in late FY21 – technology in Chile mobilising to site for future trials

Developed virtual reality IMDEX BLASTDOG™ training in response to COVID-19

Converted drilling optimisation dosing fluid systems into recurring operating revenue – 5 sites with additional commercial trials underway



IMDEX BLASTDOG™ in virtual environment for training

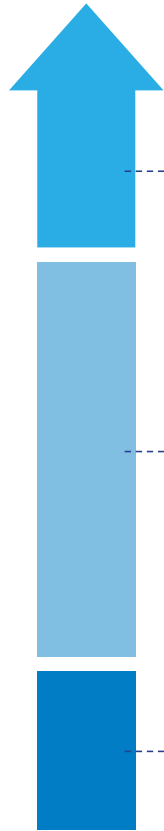
*Joint development agreement

3 IMDEX Integrated Solution Sales



DELIVERING INTEGRATED IMDEX SOLUTIONS RATHER THAN INDIVIDUAL PRODUCTS

THE BREADTH OF OUR INTEGRATED PRODUCT OFFERING UNLOCKS VALUE FOR CLIENTS AND IMDEX



New technologies increase serviceable addressable market

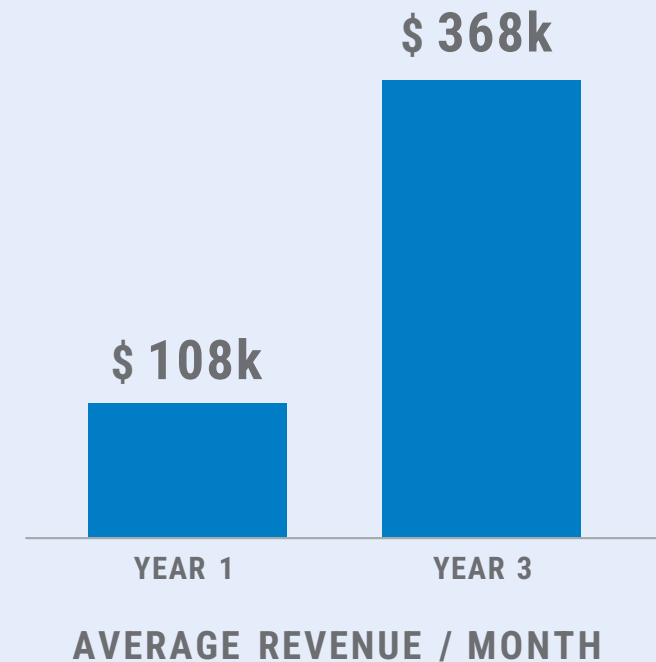
Opportunity to optimise solutions by orebody and increased products per client

Average number of IMDEX products per client (FY20 2.25 v FY21 3.25)

(Top 250 Clients)

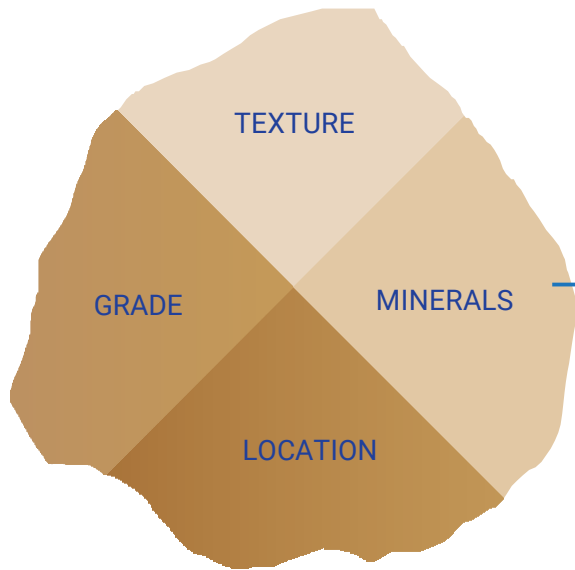
CASE STUDY: RESOURCE COMPANY IN NORTH AMERICA

Number of products 1 - 5 over 3 years

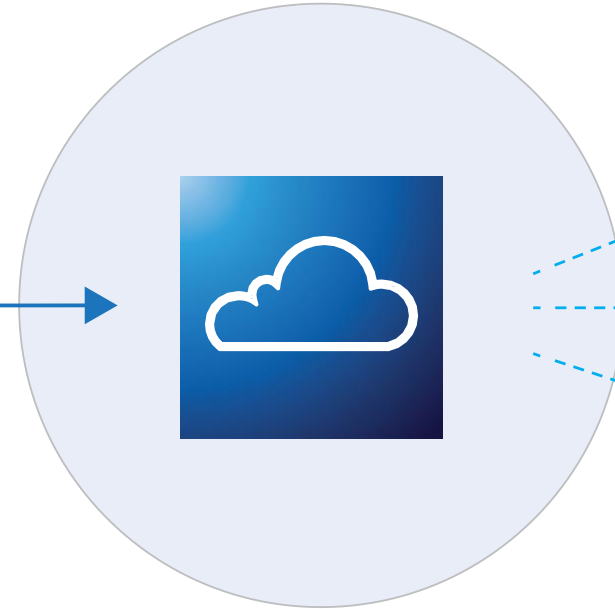


4 Complementary Acquisitions

FOUR COMPONENTS OF ROCK KNOWLEDGE



ADVANCED REAL-TIME OREBODY KNOWLEDGE



DATA ANALYTICS

DATA VISUALISATION

DATA MODELLING

QUALITY DATA
REPRESENTIVITY

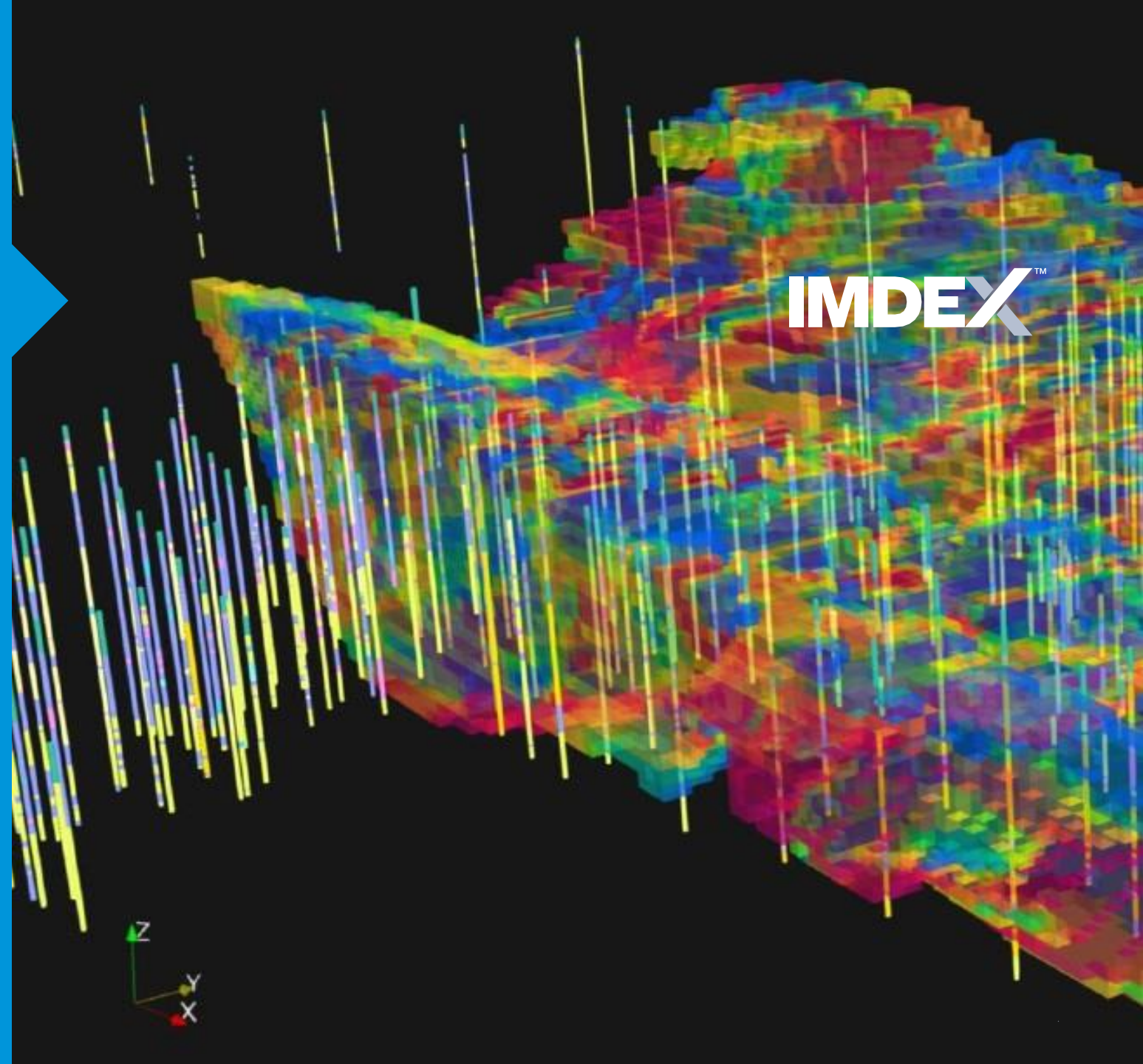
TIME SAVINGS

OPTIMISED DECISION
MAKING UPSTREAM

WHAT IS ON STRATEGY

- Bolt on acquisitions that complement existing product offering
- Consistent with technology development road map to deliver advanced real-time orebody knowledge
- Unique defensible IP
- Scalable production and service

**DATA CLOUD
TECHNOLOGY
ACQUISITION**



ACQUISITION OVERVIEW

- Circa \$20m asset purchase agreement to acquire the MinePortal software from Californian-based DataCloud International announced 10 September 2021
- Acquisition is on strategy and accelerates growth into the mining production phase
- Immediately delivers additional SaaS revenue for IMDEX by generating unique answer products derived from IMDEX technology originated data and third-party geosensing systems
- A \$2m net outflow is anticipated in FY22 and the acquisition is expected to be EPS accretive by FY24
- Key personnel will complement IMDEX's existing presence in California and bring additional AI and geoscience expertise

MINEPORTAL SOFTWARE

- A new-generation native cloud application that enables geological data modelling and real-time 3D visualisation
- Capacity to process high volumes of data in a cloud environment, while applying geostatistical and machine learning algorithms to identify orebody trends
- Processes IMDEX BLASTDOG™ data with the capability to ingest and process other data sets, including MWD data and other IMDEX sensor data
- Integrates with IMDEXHUB-IQ™ to deliver a connected real-time orebody knowledge ecosystem and accelerate our product development roadmap
- Enhances the value of IMDEX BLASTDOG™ for clients by translating sensor data into 3D visualisation models

Four Compelling Growth Drivers



TECHNOLOGY LEADERSHIP

Targeted R&D to win market share



EXTENSION INTO MINING PRODUCTION

Leverage into adjacent market where it is the same ore body and the same client



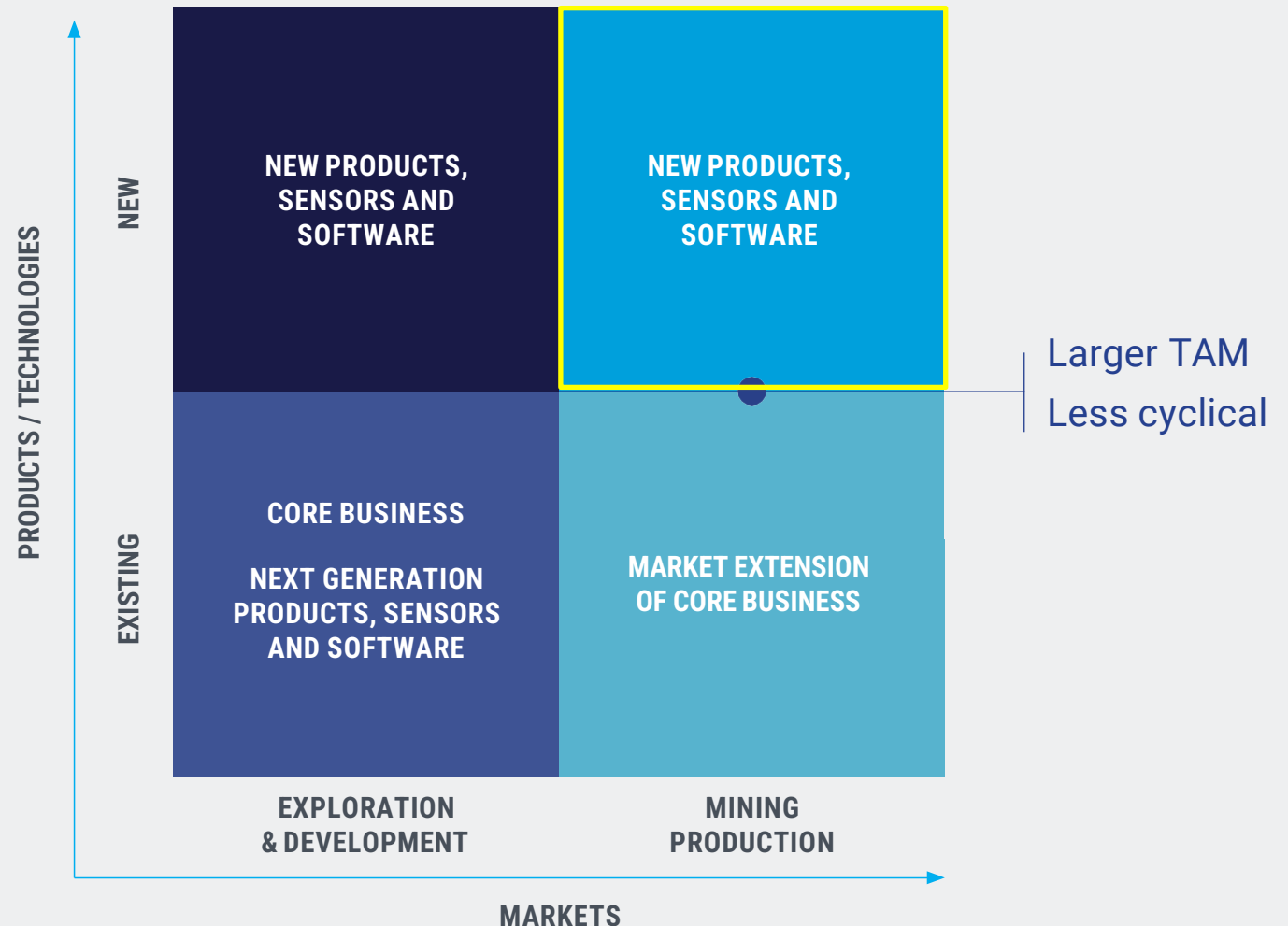
IMDEX INTEGRATED SOLUTION SALES

Optimised solutions for orebodies to maximise client value and IMDEX revenue earned



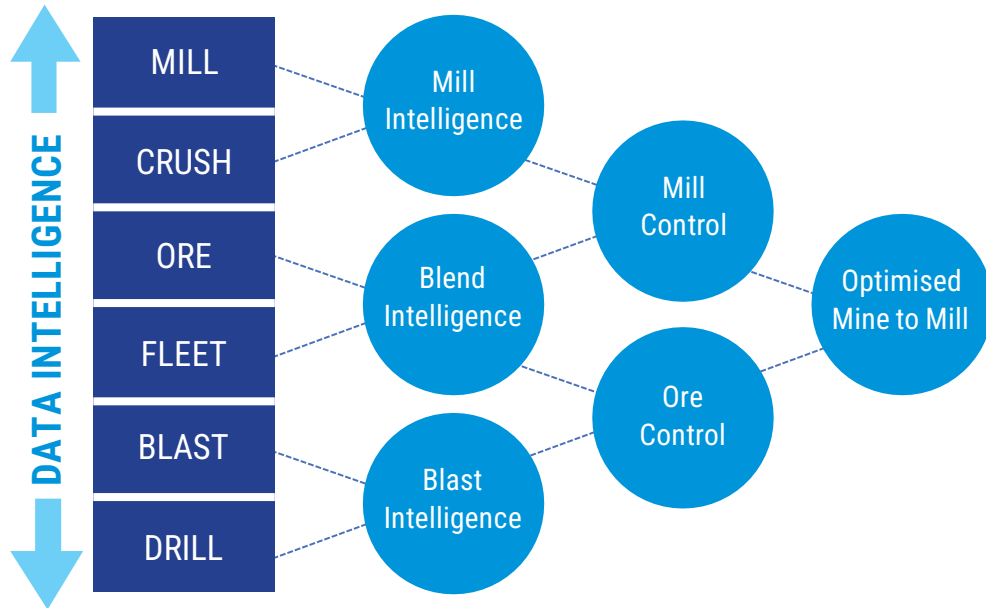
COMPLEMENTARY ACQUISITIONS

Emerging or established technologies and software that are on strategy and complement existing revenue



MinePortal Integrated Solutions

MINEPORTAL CONTAINS THREE INTEGRATED SOLUTIONS:



DATA LAB

Unifying all systems and operations for site-wide optimisation

- Achieve interoperability
- Visually understand operations
- A cloud-based collaboration space

BLAST INTELLIGENCE

Maximise throughput by optimising blast performance

- Combine different drill systems' data
- Automate updates to geological models
- Predict the next bench down

BLEND INTELLIGENCE

Consistent grade and hardness blends for optimal throughput

- Real-time grade control and hardness monitoring
- In-pit stockpile modelling
- Alert notifications when thresholds are crossed

MinePortal Orebody Knowledge Ecosystem



FROM THE MINE SITE

CUSTOMER GEO + OPERATIONS DATA

Mine MWD*, Geo Models, RC Data, Core and downstream

BENCH DIRECT MEASUREMENTS

Measurement devices including IMDEX BLASTDOG™ needing edge and pipeline processing to enhance orebody knowledge in near real time – (optional)

KEY MINEPORTAL ABILITIES

Data Integration

3D-Data Management

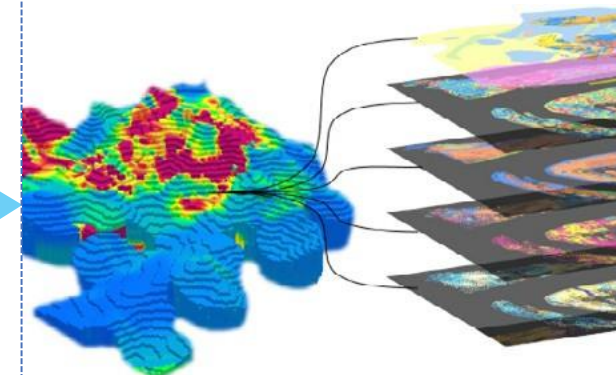
Spatial Visualisation

Data Science platform for mining

Advanced Analytics + Reporting

Custom Workflow Management

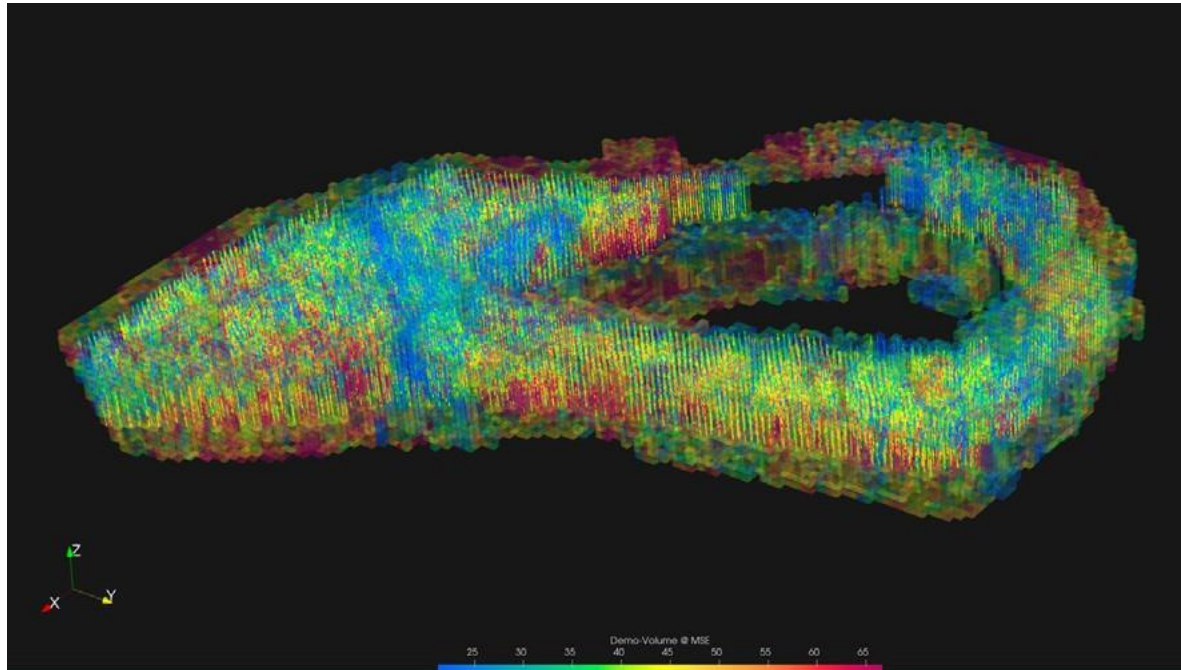
Geo-stat and analytics Modelling



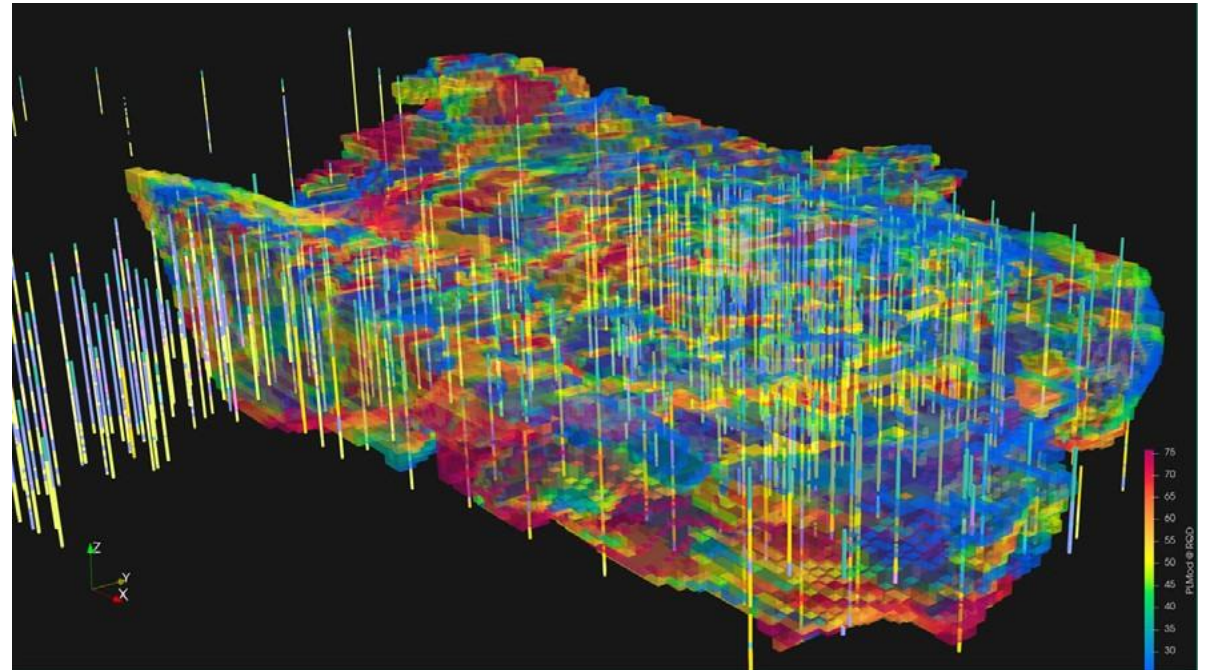
- GEOLOGIC MODEL
- OPERATIONAL BLASTING
- ORE LOSS / DILUTION
- MATERIAL DELINEATION
- MULTIPLE DATA LAYERS

*Measure while drilling

HIGH SPATIAL FIDELITY IN THE CLOUD

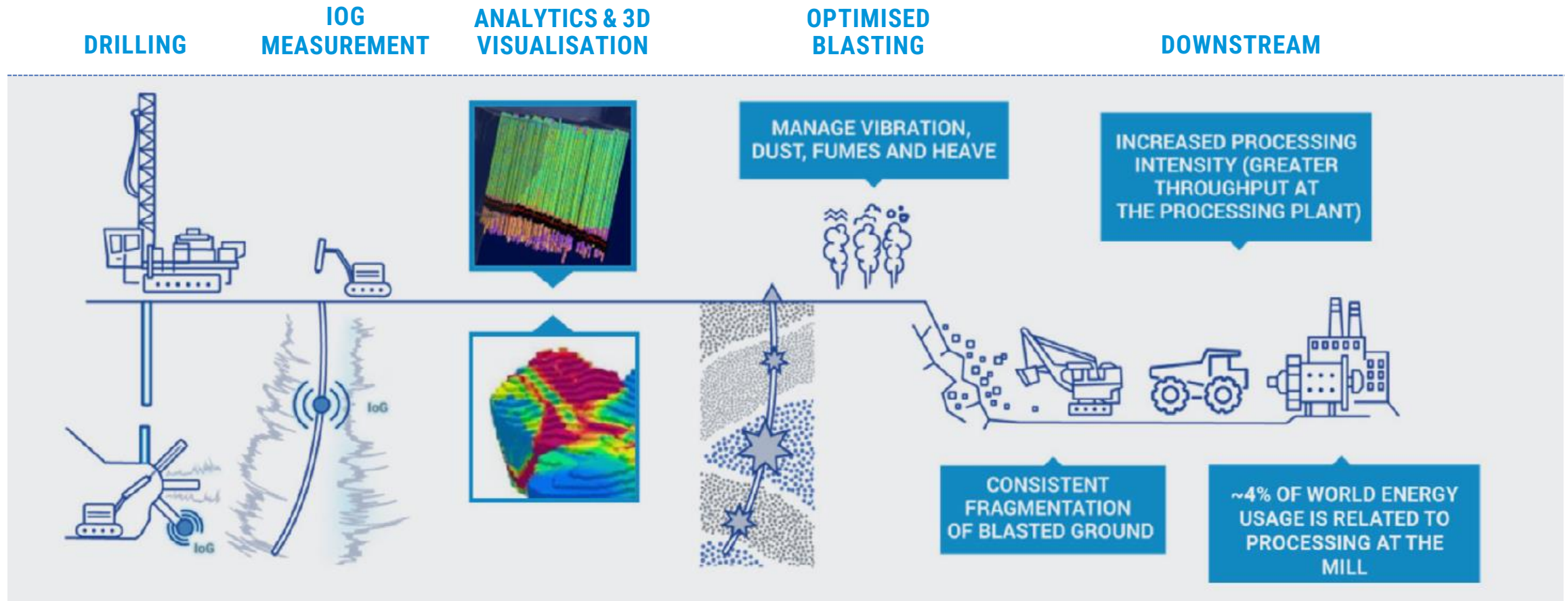


MWD VISUALISATION IN MINEPORTAL
OVERLAID WITH AUTO BUILT BLOCK-MODEL



MWD VISUALISATION IN MINEPORTAL
OVERLAID WITH AUTO BUILT BLOCK-MODEL

Accelerating IMDEX BLASTDOG™



IMDEX BHS™
Drill once, stabilising the walls of the hole to reduce fallback

IMDEX BLASTDOG™
Holes are logged using IMDEX multi-sensor, which measures physical properties

IMDEXHUB-IQ™ & MINEPORTAL
Analytics are applied to produce Rock Knowledge answer products (top) and 3D block models (bottom)

Use the Rock Knowledge as input to the blast design via **IMDEXHUB-IQ™**

Mitigate risk and negative impacts on the blast by measuring hole gauge and reducing redrilling and improving the blast outcome

Enhance productivity for resource companies

Transaction Overview



- IMDEX will acquire the assets and intellectual property relating to MinePortal and associated software
- The circa \$20m transaction includes an initial cash payment of \$8m
- The balance of the transaction is payable by the issue of IMDEX shares over a three-year period



**DISCIPLINED
TRANSACTION
STRUCTURE**

**ACCELERATING
OUR PRODUCT
DEVELOPMENT
ROAD MAP**

IMDEX SHARES TO BE ISSUED	PAYABLE
1,578,117	First anniversary of completion
1,578,117	Second anniversary of completion
2,104,156	Third anniversary of closing <i>Shares issued if revenue from the DataCloud assets meets the agreed target by the third anniversary of completion. If this revenue target is not achieved no shares will be issued in the third tranche.</i>

FY22 FOCUS AREAS AND OUTLOOK



IMDEXTM

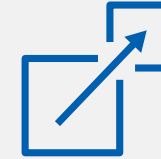
FY22 Key Focus Areas and Operational Initiatives



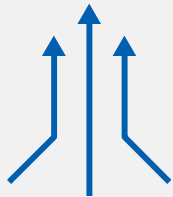
**PROTECTING OUR
PEOPLE**



**JDA^s* TO JOINTLY ENGAGE
RESOURCE COMPANIES
AND DRILLING CLIENTS**



**INCREASED R&D FOR CONNECTED
SENSORS AND SOFTWARE
SOLUTIONS TO ACCELERATE
GROWTH AND BUILD SCALE**



**ENSURING CONTINUITY
OF BUSINESS FOR
CLIENTS**



**KEY ACCOUNT MANAGEMENT
CAPABILITIES TO EMBED
VALUE FOR CLIENTS AND
ENHANCE IMDEX SOLUTION
SELLING**



**DIGITAL TRANSFORMATION 2.0
TO FURTHER STREAMLINE COSTS
AND ENHANCE THE CLIENT
EXPERIENCE**

*Joint development agreements

Positive Outlook



**THE LONG-TERM
OUTLOOK FOR MINING-
TECH IS STRONG**

**WE REMAIN WATCHFUL
AND READY TO
RESPOND TO RISKS
AND OPPORTUNITIES
PRESENTED BY COVID-19**

**WE ARE POSITIONED
TO BENEFIT FROM
INCREASING DEMAND
FOR REAL-TIME
ORE BODY KNOWLEDGE**

**CLIENTS ARE WELL
FUNDED AND FOCUSED
ON SUSTAINING AND
INCREASING ACTIVITY**

**SUPPLY CHAIN
PRESSURE, LABOUR AND
RIG CONSTRAINTS ARE
EXPECTED TO TEMPER
PACE OF GROWTH IN THE
SHORT-TERM**

**WE HAVE COMPELLING
INVESTMENT
OPPORTUNITIES TO
ACCELERATE IMDEX
GROWTH**

**OUR COMPANY IS IN
A STRONG POSITION
TO LEVERAGE ITS CORE
BUSINESS, UNIQUE
COMPETITIVE POSITION
AND POSITIVE INDUSTRY
FUNDAMENTALS**

Thank you



We believe mining is essential to every aspect of modern life.

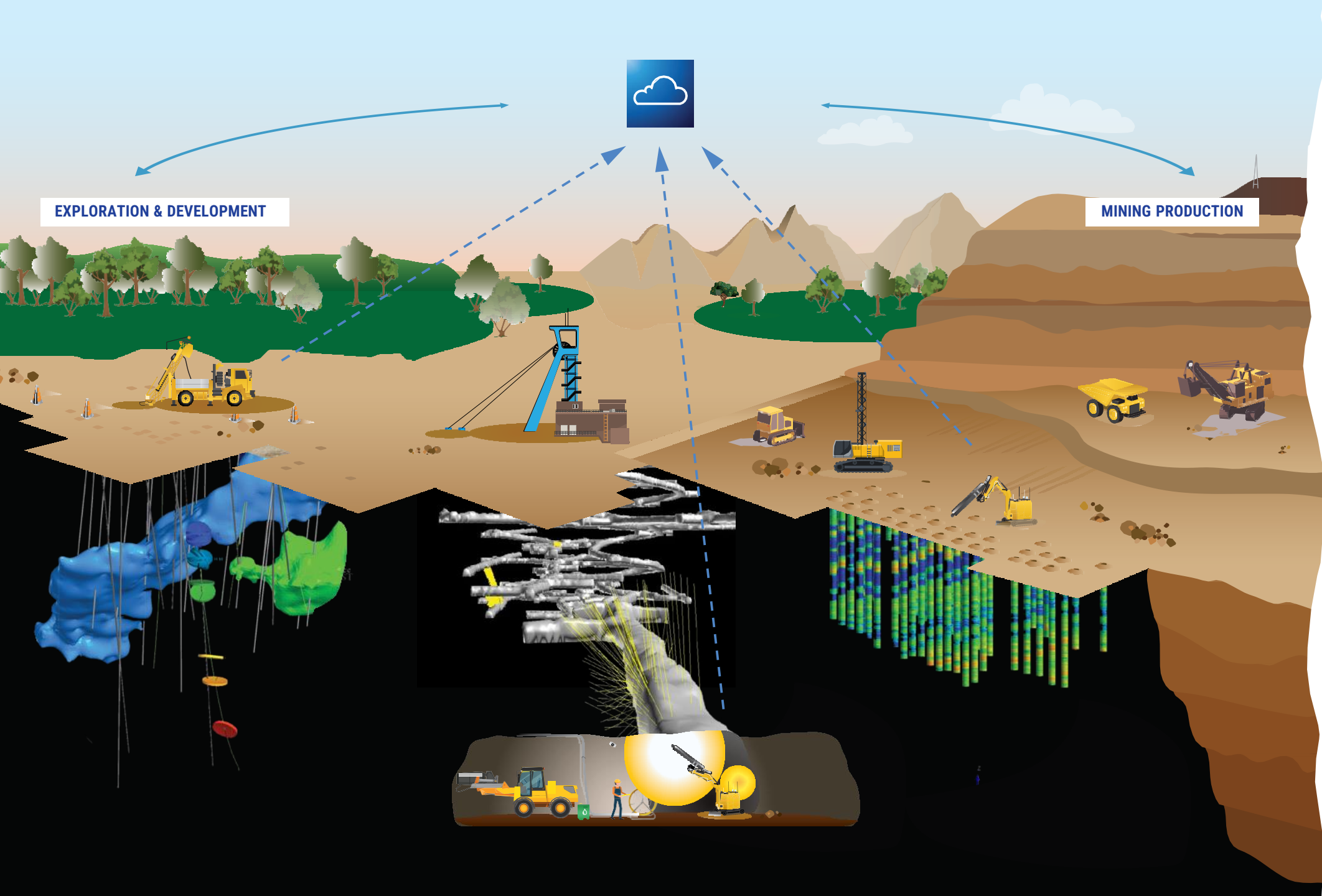
Our opportunity is to change the global minerals industry forever.

FOR FURTHER INFORMATION
PLEASE CONTACT:

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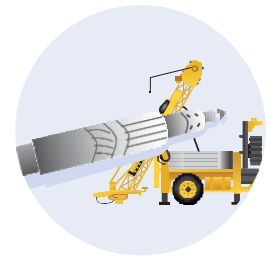
- “ IMDEX has a strong core business that consistently outperforms industry growth.
- “ Our investment in R&D ensures we have the best suite of products to maintain technical leadership and increase market share.
- “ Our global presence is unrivalled. This provides a compelling opportunity to embed real value for clients and maximise revenue and earnings for IMDEX.
- “ Our technologies enable us to provide critical insights right through-out the mining value chain. Leveraging our core competencies within the larger less-cyclical mining production market, is a natural extension.
- “ Our strong cash generation and balance sheet allows us to make on-strategy acquisitions as they present. These acquisitions complement our product offering and are consistent with our technology development road map to deliver advanced real-time orebody knowledge.
- “ These are the growth opportunities that we believe in and are pursuing for our shareholders. Our opportunity is to change the global minerals industry forever. ”

PAUL HOUSE IMDEX CEO



EXPLORATION & DEVELOPMENT

MINING PRODUCTION



**DRILLING
OPTIMISATION
PRODUCTS**



**ROCK
KNOWLEDGE
SENSORS**



**REAL-TIME
DATA
& ANALYTICS**