

CORPORATE TRANSACTIONS 2013.

Date	Company	Type of Transaction	Size (\$M)	Bell Potter's Role
Jan-13	Westpac Banking Corporation	Hybrid Tier 1 Capital Notes	\$500.0M	Participant
Jan-13	Vision Eye Institute Limited	Rights Issue	\$27.2M	Lead Manager/UW
Jan-13	Automotive Holdings Group	Private Treaty Acquisition	\$2.0M	Financial Adviser
Jan-13	PBD Developments Limited	Rights Issue	\$23.8M	Lead Manager/UW
Feb-13	Laramide Resources Limited	IPO	\$1.8M	Lead Manager
Feb-13	National Australia Bank Limited	Hybrid Tier 1	\$1.4BN	Co-Manager
Feb-13	Australian Leaders Fund Limited	LIC Placement	\$59.5M	Participant
Feb-13	Auckland International Airport Limited	Block Trade	\$227.0M	Participant
Feb-13	Tissue Therapies Limited	Placement	\$8.7M	Lead Manager
Feb-13	Tissue Therapies Limited	Rights Issue	\$4.5M	Lead Manager
Feb-13	Cadence Capital Limited	LIC Placement	\$71.0M	Participant
Feb-13	Westfield Retail Trust	Block Trade	\$664.0M	Participant
Mar-13	Mesoblast Limited	Placement	\$170.0M	Lead Manager
Mar-13	Bionomics Limited	Entitlement Offer	\$16.4M	Lead Manager
Mar-13	Cullen Resources Limited	Placement	\$2.2M	Lead Manager
Mar-13	SVC Group Limited	IPO/Backdoor listing	\$4.5M	Participant
Mar-13	Healthscope Limited	Subordinated Notes	\$150.0M	Co-Manager
Mar-13	Beadell Resources Limited	Placement	\$25.0M	Participant
Apr-13	Suncorp Group Limited	Sub Debt	\$750.0M	Co-Manager
Apr-13	AV Jennings Limited	Entitlement Offer	\$41.2M	Lead Manager/UW
Apr-13	Kupang Resources Limited	Placement	\$2.0M	Lead Manager
May-13	Shine Corporate Limited	IPO	\$45.0M	Co-Manager
May-13	Peel Mining Limited	Placement	\$5.0M	Lead Manager
May-13	FlexiGroup Limited	Placement	\$45.0M	Participant
May-13	Virtus Health Limited	IPO	\$320.0M	Co-Manager
May-13	Macquarie Group Limited	Cap Notes	\$580.0M	Participant
May-13	Stockland	Placement	\$400.0M	Participant
May-13	Echo Entertainment Group Limited	Block Trade	\$264.0M	Participant
May-13	Sundance Energy Australia Limited	Placement	\$48.1M	Co-Manager
Jun-13	Watermark Market Neutral Fund	LIC IPO	\$70.0M	Participant
Jul-13	GI Dynamics Inc.	Placement	\$57.0M	Lead Manager

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Jul-13	Kingsrose Mining Limited	Placement	\$15.3M	Lead Manager
Jul-13	Westpac Banking Corporation	Subordinated Notes II	\$925.0M	Co-Manager
Jul-13	Funtastic Limited	Placement	\$15.0M	Lead Manager
Jul-13	Australian and New Zealand Banking Group Limited	Capital Notes	\$1.12BN	Co-Manager
Jul-13	Transurban Group	Block Trade	\$480.0M	Participant
Jul-13	Horizon Oil Limited	Institutional Entitlements Shortfall	\$53.5M	Participant
Aug-13	Paladin Energy Limited	Placement	\$88.0M	Participant
Aug-13	Seek Limited	Block Trade	\$125.0M	Participant
Aug-13	Karoon Gas Limited	Placement	\$150.0M	Participant
Aug-13	Magellan Financial Group	Block Trade	\$136.0M	Participant
Aug-13	BWP Limited	Placement	\$200.0M	Participant
Aug-13	360 Capital Group	Placement	\$70.0M	Co-Manager
Aug-13	Australasian Wealth Investments Limited	Conditional Placement and Rights Issue	\$12.9M	Lead Manager
Aug-13	Kupang Resources Limited	Placement	\$2.0M	Lead Manager
Aug-13	Capral Limited	Placement	\$14.1M	Lead Manager
Aug-13	Mesa Minerals Limited	Placement	\$1.4M	Lead Manager
Aug-13	Cleveland Mining Company Limited	Placement	\$3.6M	Participant
Sep-13	Dart Energy Limited	Placement and Rights Issue	\$20.7M	Joint Lead Manager/UW
Sep-13	Duet Group	Placement	\$100.0M	Participant
Sep-13	Australian Vintage Limited	Placement and Rights Issue	\$41.8M	Lead Manager
Sep-13	Middle Island Resources Limited	Conditional Placement	\$5.0M	Lead Manager
Sep-13	BKI Investments Company Limited	Placement	\$10.0M	Participant
Sep-13	Galileo Japan Trust	Placement	\$147.0M	Participant
Sep-13	Australian Industrial REIT	Placement	\$129.0M	Co-Manager
Oct-13	Neuren Pharmaceuticals Limited	Placement and SPP	\$25.5M	Lead Manager
Oct-13	Avanco Resources Limited	Placement	\$18.1M	Lead Manager
Oct-13	Affinity Education Group Limited	IPO	\$77.0M	Co-Manager
Oct-13	WAM Capital Limited	Placement	\$24.7M	Participant
Oct-13	LifeHealthcare Group Limited	IPO	\$70.0M	Joint Lead Managers
Oct-13	Industria REIT	IPO	\$225.0M	Co-Manager
Oct-13	Australian Leaders Fund Limited	Placement	\$33.8M	Participant
Oct-13	WAM Research Limited	Placement	\$16.5M	Participant
Nov-13	Sun Resources Limited	Placement	\$6.3M	Joint Lead Manager
Nov-13	Nine Entertainment Co. Holdings Limited	IPO	\$631.4M	Co-Manager

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Nov-13	AMP Limited	Sub Notes 2	\$300.0M	Co-Manager
Nov-13	Vocation Limited	IPO	\$253.0M	Co-Manager
Nov-13	PM Capital Global Opportunities Fund Limited	IPO LIC	\$172.0M	Joint Lead Manager
Nov-13	QRX Pharma Limited	Placement	\$5.0M	Participant
Nov-13	Sandon Capital Investments Limited	LIC/IPO	\$35.0M	Participant
Nov-13	ERM Power Limited	Placement	\$74.0M	Participant
Nov-13	Cadence Capital Limited	LIC/IPO	\$54.1M	Participant
Nov-13	Ansell Limited	Placement	\$336.0M	Participant
Nov-13	RCG Corporation Limited	Block Trade	\$23.0M	Lead Manager/UW
Nov-13	PS&C Limited	IPO	\$25.0M	Lead Manager/UW
Dec-13	Australasian Wealth Investments Limited	Placement	\$7.25M	Lead Manager
Dec-13	Anteo Diagnostics Limited	Placement	\$5.5M	Lead Manager
Dec-13	Austin Engineering Limited	Placement	\$30.0M	Joint Lead Manager
Dec-13	Platinum Capital Limited	Rights shortfall	\$12.0M	Co-Manager
Dec-13	Ruralco Holdings Limited	Placement	\$25.0M	Participant

FOR FURTHER INFORMATION ABOUT OUR CORPORATE FINANCE SERVICES PLEASE CONTACT YOUR BELL POTTER ADVISER OR CALL 1800 804 816.

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