

CORPORATE TRANSACTIONS 2012.

Date	Company	Type of Transaction	Size	Bell Potter's Role
Jan-12	Hot Chilli	Placement	\$22M	Lead Manager
Jan-12	Resolve Geo	Corporate Advisor	\$10K retainer	Advisory Role
Jan-12	Rift Valley	Merger	TBA	Lead Manager
Jan-12	Rift Valley	Advisory	TBA	Advisory Role
Jan-12	Ventnor Resources	Placement	\$2M	Lead Manager
Feb-12	Gloden Rim Resources	Placement	\$6.9M	Lead Manager
Feb-12	Tabcorp	Sub Debt	\$200M	Co-Lead Manager
Feb-12	ANZ	Sub Debt	\$1.5BN	Participant
Feb-12	Colonial	Sub Debt	\$1.0BN	Co-Lead Manager
Feb-12	Westpac CPS	CPS	\$1.0BN	Participant
Feb-12	East Coast Minerals	Placement	\$3.8M	Lead Manager
Feb-12	Convergent	Placement	\$5.0M	Lead Manager
Feb-12	GUD Holdings	Block Trade in BRG	\$28M	Lead Manager
Mar-12	Allied Health	Placement	\$2M	Participant
Mar-12	Transurban	Block Trade	\$631M	Participant
Mar-12	IAG	CPS	\$350M	Participant
Mar-12	Northern Minerals Limited	Placement	\$10M	Lead Manager
Mar-12	Middle Island Resources	Placement	\$10M	Lead Manager
Mar-12	Strike Energy T1	Placement	\$20M	Lead Manager
Mar-12	Skywest Airlines	Placement	\$1.5M	Lead Manager
Mar-12	Cullen Resources Limited	Placement	\$2.10M	Lead Manager
Mar-12	Liontown Resources Limited	Placement	\$1.14M	Lead Manager
Mar-12	Norseman Gold	Placement	\$3M	Lead Manager
Mar-12	GI Dynamics	Sell Down	\$21.7M	Lead Manager
May-12	NAB	Sub Debt	\$500M+	Co-Manager
May-12	Heritage	Retail Bond	\$125M	Participant
May-12	Tatts Group	Bond	\$200M	Co-Manager
Jun-12	Brambles	Entitlement Shortfall	\$50M	Participant
Jun-12	Funtastic	Placement & Rights Issue	\$24.6M	Lead Manager
Jun-12	Incremental Oil & Gas	Placement	\$4.6M	Lead Manager
Jul-12	Calibre	IPO	\$75M	Participant

Date	Company	Type of Transaction	Size	Bell Potter's Role
Jul-12	Whitefield	CRPS	\$30M	Participant
Jul-12	Westpac	Subordinated Debt	\$500M+	Co-Manager
Jul-12	Blackthorn	Placement	\$40M	Participant
Jul-12	Drillsearch Energy	Placement	\$40M	Participant
Jul-12	AHG	Acquisition	\$4M	Lead Manager
Jul-12	Buccaneer Energy	2 Tranche Placement	\$13.5M	Lead Manager
Jul-12	GCS	Placement/Rights Issue	\$30M	Lead Manager
Jul-12	GCS	Placement/Rights Issue	\$30M	Lead Manager
Aug-12	Discovery metals	Placement	\$50M	Participant
Aug-12	APA Group	Sub Debt	\$350M	Participant
Aug-12	Crown	Sub Debt	\$400M	Co-Manager
Aug-12	CBA Perls Rollover & New	CPS	\$1.45BN	Co-Manager
Sep-12	Golden Rim Resources	Placement & SPP	\$4.5M	Lead Manager
Sep-12	Neon Energy	Placement & sPP	\$30M	Joint Lead Manager
Sep-12	Doray	Placement & Rights Issue	\$42M	Joint Lead Manager & U/W
Sep-12	Greenland Minerals	Placement & SPP	\$15M	Lead Manager
Sep-12	Liontown Resources Limited	Underwritten RI	\$3.4M	Lead Manager
Sep-12	CBA Perls Rollover	CPS	\$33.0m	Co-Manager
Sep-12	CBA Perls New	CPS	\$27.7m	Co-Manager
Sep-12	Ardent	Placement	\$704K	Participant
Sep-12	Bendigo and Adelaide Bank	CPS	\$14.7M	Co-Manager
Sep-12	Suncorp Group Limited	CPS	\$14.5M	Co-Manager
Oct-12	Mayne Pharma	Placement	\$65.0M	Participant
Oct-12	ALE Property	Placement	\$40.0M	Participant
Oct-12	Paringa Resources	IPO	\$10.0M	Participant
Oct-12	BOQ	CPS	\$200.0M	Co-Manager
Oct-12	Hot Chili	Placement T2 only	\$32.5M	Lead Manager
Oct-12	Northern Minerals Limited	Placement	\$5.0M	Lead Manager
Oct-12	Dart Minerals	Placement	\$1.25M	Lead Manager
Oct-12	Orbis Gold	2T Placement	\$18.0M	Lead Manager

**FOR FURTHER INFORMATION ABOUT OUR CORPORATE FINANCE SERVICES
PLEASE CONTACT YOUR BELL POTTER ADVISER OR CALL 1800 804 816.**

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